IIPA 2004 "SPECIAL 301" RECOMMENDATIONS

IIPA 2002-2003 ESTIMATED TRADE LOSSES DUE TO COPYRIGHT PIRACY
(in millions of U.S. dollars)
and 2002-2003 ESTIMATED LEVELS OF COPYRIGHT PIRACY

ASIA PACIFIC

	Motion Pictures				Records & Music				Business Software Applications ¹				Entertainment Software				Books		- TOTAL LOSSES ³	
	Loss		Piracy Level		Loss		Piracy Level		Loss		Piracy Level		Loss ²		Piracy Level		Loss		. 5 .7 12 200020	
	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002
PRIORITY FOREIGN COUNTRY																				
Pakistan (GSP petition pending)	12.0	12.0	95%	95%	70.0	60.0	100%	83%	NA	11.2	NA	80%	NA	NA	NA	NA	44.0	44.0	NA	127.2
306 MONITORING																				
People's Republic of China	178.0	168.0	95%	91%	286.0	48.0	90%	90%	NA	1637.3	NA	92%	568.2	NA	96%	96%	40.0	40.0	NA	1893.3
PRIORITY WATCH LIST																				
India	77.0	75.0	60%	60%	6.0	6.6	40%	40%	NA	257.7	NA	70%	113.3	NA	84%	NA	36.5	36.5	NA	375.8
Indonesia	29.0	28.0	92%	90%	44.5	92.3	87%	89%	NA	109.6	NA	89%	NA	NA	NA	NA	30.0	30.0	NA	259.9
Philippines (OCR)	33.0	30.0	89%	80%	22.2	20.9	40%	40%	NA	25.0	NA	68%	NA	NA	95%	NA	45.0	45.0	NA	120.9
South Korea	40.0	27.0	20%	25%	3.5	6.9	20%	20%	NA	285.9	NA	50%	248.4	381.0	36%	36%	38.0	36.0	NA	736.8
Taiwan (OCR)	42.0	42.0	44%	44%	58.0	98.6	42%	47%	NA	91.2	NA	43%	261.8	596.1	42%	56%	20.0	20.0	NA	847.9
Thailand	28.0	26.0	60%	70%	26.8	30.0	41%	42%	NA	57.3	NA	77%	NA	47.3	82%	86%	28.0	28.0	NA	188.6
WATCH LIST																				
Malaysia (OCR)	38.0	42.0	50%	75%	40.0	110.2	45%	70%	NA	79.2	NA	68%	NA	NA	90%	NA	9.0	8.3	NA	239.7
SPECIAL MENTION																				
Cambodia	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	0.0
Hong Kong	28.0	29.0	20%	25%	14.4	2.8	30%	28%	NA	63.2	NA	56%	NA	NA	NA	NA	9.0	NA	NA	95.0
Laos	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	0.0
Singapore	8.0	8.0	15%	15%	3.2	4.9	10%	12%	NA	24.6	NA	48%	NA	NA	NA	NA	2.0	NA	NA	37.5
Vietnam	7.0	7.0	100%	100%	NA	NA	NA	NA	NA	29.1	NA	95%	NA	NA	NA	NA	12.0	NA	NA	36.1
	520.0	494.0			574.6	481.2			NA	2671.3			1191.7	1024.4			313.5	287.8	NA	4958.7

Endnotes:

"OCR" means out-of-cycle review to be conducted by USTR.

BSA's 2003 piracy statistics were not available as of February 13, 2004, and will be made available in the near future and posted on the IIPA website at www.iipa.com. BSA's statistics for 2003 will be finalized in mid-2004 and also posted on the IIPA website. BSA's statistics for 2002 were finalized in mid-2003, and revised figures are reflected above. BSA's trade loss estimates reported here represent losses due to piracy which affect only U.S. business software publishers in each country, and differ from BSA's trade loss numbers released separately in its annual global piracy study which reflect losses to (a) all software publishers in each country (including U.S. publishers) and (b) losses to local distributors and retailers in each country.

² ESA's reported dollar figures reflect the value of pirate product present in the marketplace as distinguished from definitive industry "losses." The methodology used by the ESA is further described in Appendix B of this report.

³ "Total Loss" figures will appear on the IIPA website, <u>www.iipa.com</u>, when BSA 2003 piracy statistics become available.

[&]quot;GSP Petition Pending" means that IIPA has submitted a petition before the GSP subcommittee for its acceptance to initiate a review.