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Attorneys for Plaintiffs

SUPERIOR COURT OF THE STATE OF CALIFORNIA  
COUNTY OF LOS ANGELES

13 THE REGENTS OF THE UNIVERSITY OF )  
14 CALIFORNIA and THE AMALGAMATED BANK )  
as Trustee for THE LONGVIEW COLLECTIVE )  
INVESTMENT FUND, )

Plaintiffs, )

vs. )

17 RICHARD D. PARSONS, R.E. "TED" TURNER, )  
18 STEPHEN M. CASE, GERALD M. LEVIN, )  
19 ROBERT W. PITTMAN, J. MICHAEL KELLY, )  
KENNETH J. NOVACK, DANIEL F. AKERSON, )  
20 JAMES L. BARKSDALE, STEPHEN F. )  
BOLLENBACH, FRANK J. CAUFIELD, MILES R. )  
21 GILBURNE, CARLA A. HILLS, REUBEN MARK, )  
MICHAEL A. MILES, FRANKLIN D. RAINES, )  
22 FRANCIS T. VINCENT, JR., DAVID COLBURN, )  
ERIC KELLER, RAYMOND J. OGLETHORPE, )  
23 JANICE BRANDT, JOSEPH A. RIPP, BARRY M. )  
SCHULER, GEORGE VRADENBURG, III, JAMES )  
24 W. BARGE, KENNETH B. LERER, WILLIAM J. )  
RADUCHEL, MAYO S. STUNTZ, JR., AOL TIME )  
25 WARNER INC., CITIGROUP INC., SALOMON )  
SMITH BARNEY INC., MORGAN STANLEY & )  
26 CO., ERNST & YOUNG LLP and DOES 1-100, )  
inclusive, )

Defendants. )

Case No.

COMPLAINT FOR:

- (1) VIOLATIONS OF §§11 AND 12 OF THE SECURITIES ACT OF 1933;
- (2) VIOLATIONS OF CAL. CORP. CODE §§25400-25403, 25500-25502, 25502.5, 25504, 25504.1 AND 25504.2;
- (3) VIOLATIONS OF CAL. CIVIL CODE §§1572, 1573, 1709, 1710 AND CAL. CORP. CODE §1507;
- (4) BREACH OF FIDUCIARY DUTY/AIDING AND ABETTING BREACH OF FIDUCIARY DUTY;
- (5) PROFESSIONAL NEGLIGENCE; AND
- (6) DAMAGES AND EQUITABLE/INJUNCTIVE RELIEF

DEMAND FOR JURY TRIAL

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1 INTRODUCTION

2 1. This is an action arising out of the sale of Time Warner Inc. ("Time Warner") to  
3 America Online, Inc. ("AOL"), which resulted in the formation of AOL Time Warner Inc.  
4 ("AOLTW" or the "Company") in 1/01 (the "Merger"). As a result of this Merger – which *Dow*  
5 *Jones* has now characterized as a "**terrible deal**," *Time* magazine has described as the "**worst deal**  
6 **of the century**," and *Fortune* has called "**one of the great train wrecks in corporate history**" – the  
7 former shareholders of Time Warner who exchanged their shares for new AOLTW shares and those  
8 investors who purchased the newly issued stock of AOLTW after the Merger – including the  
9 plaintiffs in this action – lost billions of dollars as AOLTW's stock collapsed from as high as \$58.51  
10 per share to as low as \$8.60 per share. But the top AOLTW insiders, the two Wall Street banks –  
11 who helped them orchestrate the Merger and secure its approval by misleading Time Warner's  
12 shareholders and then inflated the trading price of the new stock of AOLTW after the Merger – and  
13 AOLTW's accountant, Ernst & Young, who helped falsify AOLTW's financial results before and  
14 after the Merger, all did quite well for themselves. The AOLTW insiders pocketed well over **one**  
15 **billion dollars in illicit benefits for themselves**, the Wall Street banks pocketed the largest  
16 investment banking fee in history (over \$135 million) and the accounting firm retained the coveted  
17 AOLTW account – **one of the largest and most lucrative public company accounts in the world**,  
18 worth over \$1 million **per week** in fees.

19 2. At the height of the Internet/dot-com frenzy during 98-99, AOL passed itself off as  
20 an emerging "Blue Chip" company, creating a high stock price – AOL peaked at \$94 per share in  
21 12/99 – and a market valuation of over \$214 billion – larger than that of IBM or General Motors and  
22 Ford Motor **combined!** By 98-99, the key to AOL's continuing high stock price was the belief that  
23 it was successfully transitioning its business by leveraging an ever-growing Internet access subscriber  
24 base to reap huge amounts of high-profit-margin e-commerce advertising revenues which would lead  
25 to profitable growth for years to come. Just as AOL's stock was hitting its all-time high, based on  
26 the apparent tremendous growth of AOL's subscriber base and the success and profitability of its e-  
27 commerce advertising business, AOL used its inflated shares as currency to purchase Time Warner  
28 and its substantial stable of media and entertainment properties, which had real value and proven

1 earning power. In order to inflate AOL's stock prior to the Merger and to secure Time Warner  
2 shareholder approval of the sale of Time Warner to AOL and then to continue to inflate the price of  
3 AOLTW stock after the Merger, defendants presented AOL's business as achieving record growth  
4 and profitability. They assured Time Warner's shareholders that the terms of the sale of their  
5 company were "*fair*" and made extraordinarily strong assurances that the Merger would succeed and  
6 was succeeding, forecasting that the Merger would result in 12%-15% annual revenue growth, 30%  
7 annual EBITDA growth and 50% annual "free" cash flow growth for AOLTW both in the year  
8 immediately following the Merger and for the next several years. AOLTW was to achieve these  
9 results due to the growing subscriber base and e-commerce advertising of AOLTW's "*crown jewel*"  
10 – AOL – as well as Time Warner's thriving cable TV business, all of which was creating a new "*blue*  
11 *chip*" powerhouse and "*large cap growth stock*" – a "*safe and secure place for people to put their*  
12 *money*," which was worth at least \$115 per share.

13 3. After the Merger, the successful synergies and economies, as well as revenue, cash  
14 flow and EBITDA growth that had been promised, failed to occur. The AOL unit not only failed to  
15 act as the driving force behind the growth of the combined companies, it turned out that AOL had  
16 been falsifying the growth of its Internet access subscribers (25 million at 9/30/00) and the growth  
17 and success of its e-commerce advertising revenues (over \$2.3 billion in calendar 00) and backlog  
18 (over \$3 billion by 9/30/00), by using tricks, contrivances and bogus transactions to boost these  
19 subscriber numbers and e-commerce advertising results and backlog. Instead of driving the new  
20 AOLTW to the huge revenue, EBITDA and cash flow growth forecasted, AOL's corrupt accounting  
21 practices, contracting e-commerce advertising and shrinking subscriber base badly damaged  
22 AOLTW, resulting in huge damage to former Time Warner shareholders, as well as investors in the  
23 new AOLTW enterprise.

24 4. Shortly after the Merger, as management dissension and conflicts roiled the top ranks  
25 of AOLTW, AOLTW reported sharply slowing revenue, EBITDA and cash flow growth, principally  
26 due to advertising shortfalls at its AOL unit and a lack of the promised merger synergies and  
27 economies. After first scaling back its financial forecasts in the Fall of 01, during 02, AOLTW took  
28 \$54 billion and \$45 billion write-downs due to the over-valuation of its assets, resulting in an 02 loss

1 of \$100 billion – ***the largest corporate loss in history*** – as it revealed that AOL's supposedly multi-  
2 billion-dollar e-commerce advertising backlog had virtually disappeared, its e-commerce advertising  
3 revenues were falling by 50% and its subscriber numbers were actually declining! AOLTW also  
4 admitted that AOL had falsified its key e-commerce advertising revenues ***before and after the***  
5 ***Merger*** by including in revenue one-time payments in connection with the termination of advertising  
6 contracts, as well as revenue from "barter," "swap" and "round trip" transactions, and by requiring  
7 customers to purchase advertising in return for offsetting investments from AOL, ultimately restating  
8 its prior financial reports to eliminate almost \$200 million in phony e-commerce advertising  
9 revenues. It also came out that AOLTW had further artificially boosted its results by improperly  
10 accelerating the recognition of hundreds of millions of dollars of advertising revenues in its cable  
11 TV operations by reporting as advertising revenue initial cable licensing payments from new  
12 channels joining AOLTW's cable TV networks, payments that should have been accounted for as  
13 offsets against the monthly fees the AOLTW cable TV networks paid the new channels on an  
14 ongoing basis. AOLTW later admitted an additional \$400 million in phony advertising revenues  
15 subject to restatement, due to a reciprocal transaction with Bertelsmann AG. The defendants'  
16 representations of successful merger integration, synergies and economies, as well as the forecasts  
17 of 12%-15% revenue growth, 30% EBITDA growth and 50% free cash flow growth in 01 and  
18 beyond, were thus false and not remotely obtainable. As a result of these financial reversals,  
19 AOLTW is now riddled with \$28 billion in debt and its earning power is substantially impaired,  
20 requiring AOLTW to sell off billions of dollars of truly valuable assets to raise cash to try to restore  
21 its financial health. Rumors abound that AOLTW will even discard AOL.

22           5.       ***AOLTW's CEO (Gerald Levin), Co-COO (Robert Pittman), its Chairman (Steve***  
23 ***Case) and its Vice Chairman (Ted Turner) have all been ousted from the Company. AOLTW's***  
24 ***CFO, Michael Kelly (the former CFO of AOL), has been demoted and relieved of his accounting***  
25 ***responsibilities. All of the AOL operation's top executives, including the former President (Barry***  
26 ***Schuler) and all of the executives who ran AOL's e-commerce advertising business and structured***  
27 ***the bogus deals there have also been kicked out of the Company. The head of AOLTW's cable***  
28 ***TV operations has been ousted as well.*** The Department of Justice ("DOJ") and the Securities and

1 Exchange Commission ("SEC") are pursuing widespread *criminal and civil investigations of*  
2 *AOLTW's financial and accounting falsifications and phony forecasts.* Several of AOL's  
3 advertising counter-parties have restated their financial results to eliminate hundreds of millions of  
4 dollars of revenues generated by their phony e-commerce deals with AOL. AOLTW was even named  
5 as a defendant in the *Homestore.com* securities class action suit based on detailed allegations that  
6 it participated in a scheme to inflate Homestore.com's and its own e-commerce advertising revenues  
7 by millions of dollars, via several specified phony advertising deals – transactions so fraudulent that  
8 several Homestore.com executives have pleaded guilty to criminal charges of securities fraud. In  
9 fact, a federal district court judge recently described the actions of AOLTW with respect to  
10 Homestore.com harshly:

11 *The acts alleged in the [Homestore.com complaint], which this Court must accept*  
12 *as true for purposes of this motion, describe a massive conspiracy driven by pure*  
13 *avarice. In particular, the detailed factual allegations describing the role of AOL*  
*and its agents in helping Homestore please Wall Street and in boosting its own*  
*revenues through bogus commissions give this Court great pause.*

14 *In re Homestore.com, Inc. Sec. Litig.*, No. C-01-11115-MJP (CWx), 2003 U.S. Dist. LEXIS 3499,  
15 at \*70-\*71 (C.D. Cal. Mar. 7, 2003).

16 6. As stated by *The New York Times*, Case, AOLTW's now ex-Chairman (and former  
17 AOL Chairman/CEO), "*pulled off one of the sweetest deals in business history ... by managing to*  
18 *acquire Time Warner with AOL's inflated shares.*" Richard Parsons – AOLTW's current  
19 Chairman/CEO (the last man standing) – has called the sale of Time Warner to AOL a "*silly*"  
20 transaction and a "*mistake*," with "*overly ambitious*" forecasts of 30% growth that were "*not the real*  
21 *world.*" According to *The New York Times*, Parsons "*has acknowledged that in retrospect, [Time*  
22 *Warner's then Chairman/CEO] Levin hurt Time Warner's shareholders by selling the company*  
23 *for temporarily inflated shares of AOL stock,*" because AOL's online business was "*the principal*  
24 *source of the collapse of our value,*" and he has lamented: "*What were we thinking?*" – "*There is*  
25 *no question that the price was way out of bounds.*" After the fact Parsons also admitted, "*We have*  
26 *learned the lessons of over-promising and we won't repeat them.*" Even Case has now admitted  
27 that AOLTW should "*obviously not*" have proceeded with its ambitious financial forecasts and that  
28 among the mistakes made "*to be sure*" were "*setting profit expectations that were too high and ...*

1 ***sticking with them too long.***" AOLTW's stock, which first traded at \$49 after the Merger and  
2 reached a post-merger high of \$58.51, collapsed to as low as \$8.60 as these shocking revelations  
3 unfolded and currently changes hands at \$10-\$12 per share.

4 7. In 7/00, while AOL's stock was being inflated in anticipation of the Merger, AOL  
5 insiders, knowing that the later closing of the Merger would accelerate and vest all of their then  
6 unvested AOL options, converting millions of them into new AOLTW options and allowing them  
7 to then exercise those new options and bail out of AOLTW – but fearing that their ongoing  
8 falsification of AOL's subscriber metrics and financial results could be discovered at any time,  
9 crushing AOL's stock and scuttling the Merger – exercised millions of their then existing and already  
10 vested cheap AOL stock options and immediately sold off 2.8 million shares of their inflated AOL  
11 stock, pocketing over \$157 million. Then, after the Merger closed in 1/01 and converted all the old  
12 AOL and Time Warner stock options into new AOLTW stock options and caused them to  
13 immediately accelerate and vest, ***top AOLTW insiders exercised millions and millions of these***  
14 ***newly vested options and sold off more than 24.6 million shares of their AOLTW shares at***  
15 ***inflated prices as high as \$55.69 per share***, pocketing an additional \$779 million before the  
16 revelations of financial and accounting improprieties, executive ousters and SEC and DOJ  
17 investigations crushed AOLTW's stock. Most of these post-merger stock sales by AOLTW insiders  
18 (over \$500 million worth) took place in just a five-month period (2/01-6/01), at the same time that  
19 these same insiders were causing AOLTW to ***spend over \$3.1 billion of its corporate funds*** on an  
20 open market common stock repurchase program – telling its shareholders that AOLTW's shares were  
21 ***"undervalued"*** – causing AOLTW to acquire ***over 30 million shares of AOLTW stock*** to manipulate  
22 and inflate the stock price higher as those insiders were selling off over 10.7 million of their own  
23 shares! In sum, AOL and AOLTW insiders pocketed a total of almost one billion dollars in insider  
24 stock sale proceeds to take advantage of the inflated price of AOL and AOLTW stock. The  
25 investment advisors also got the largest merger fee in history, as when the Merger closed, Salomon  
26 Smith Barney and Morgan Stanley pocketed what has been termed the ***"Godzilla fee"*** of all time in  
27 investment banking, over \$135 million. And Ernst & Young, the auditor for both AOL and Time  
28 Warner, held onto the new AOLTW account after the Merger – one of the largest and most lucrative

1 public company accounts in the world, generating fees of \$52 million in 01. And Levin, Time  
2 Warner's former Chairman/CEO – the architect of the deal that virtually destroyed Time Warner and  
3 who had told investors at the time of the Merger that he had "*no intention of (ever) leaving*"  
4 *AOLTW, as he made his mark on the world* – pocketed a \$625 million retirement package when  
5 he fled AOLTW – suddenly retiring in 12/01 as the Merger collapsed, supposedly to "*put more*  
6 *poetry' into his life.*"

#### 7 SUMMARY OF THE ACTION

8 8. In 12/96, seeking to boost its subscriber numbers, AOL introduced "flat-rate"  
9 subscription plans. This had the effect of dramatically increasing member usage but drastically  
10 decreasing AOL's operating margins. In the late 90s, the Internet access market – AOL's main  
11 business – was also becoming increasingly saturated and AOL was facing intensifying competition  
12 from low-cost or free Internet access providers. This downward pressure on operating margins,  
13 increasing competition and the increasing likelihood that AOL's subscriber growth would plateau,  
14 put tremendous pressure on AOL's executives to generate ever-increasing numbers of subscribers  
15 *and* find additional higher profit margin revenue sources to continue its growth. AOL's top  
16 executives, including Case, its Chairman/CEO, Kenneth Novack, its Vice Chairman, and Pittman,  
17 its President/COO, began to try to develop other sources of higher profit margin revenues to preserve  
18 AOL's profitable growth and thus support its high stock price, upon which their prestige, jobs, and  
19 not to mention their personal fortunes, largely depended. Continuing subscriber growth and AOL's  
20 newest and most rapidly growing business area – online or e-commerce advertising – were the key  
21 to success. In this regard, AOL's 1997 annual report explained:

22 Among the Company's business objectives are increasing the subscriber base and  
23 continuing to accelerate the change in its business model *into one in which*  
24 *increasingly more revenues and profits are generated from sources other than*  
25 *online service subscription revenues, such as advertising and electronic commerce.*  
26 *The Company expects that the growth in other revenues, assuming such growth*  
27 *continues, will be the primary source of future profit growth, and will provide the*  
28 *Company with the opportunity and flexibility to fund the costs associated with*  
*flat-rate pricing as well as programs designed to grow the subscriber base and*  
*meet other business objectives.... Advertising revenues are expected to grow in*  
*importance as the Company is able to leverage its large and growing subscriber*  
*base.*



1           9.       Thus, continuing subscriber growth **and** accelerating e-commerce advertising growth  
2 were the keys to AOL's continued profitable growth. And, according to AOL's public reports and  
3 statements, its subscriber base and online advertising grew during 97-99. For fiscal 97, AOL  
4 reported e-commerce advertising revenues of \$147 million. For fiscal 98 this grew to \$358 million.  
5 For fiscal 99, it reached \$756 million. This was by far the fastest growing part of AOL's business  
6 – and it was reported to be very profitable. Also, AOL's e-commerce advertising backlog – the key  
7 indicator of the future growth of this key area of its business – was reported to be growing **even more**  
8 **rapidly than revenues**, from \$180 million at 6/30/97 to \$1.5 billion at 6/30/99. At the same time,  
9 AOL continued to report strong online access subscriber growth from 8.6 million at 6/30/97 to 12.5  
10 million at 6/30/98 to 17.6 million at 6/30/99. The apparent synergy of successfully monetizing this  
11 rapidly growing subscriber base to generate rapidly growing, high-margin e-commerce advertising  
12 revenues apparently enabled AOL to report consistently growing revenues and profits and to forecast  
13 fabulously profitable growth for years to come.

14           10.       While AOL's subscriber base and e-commerce advertising business both appeared to  
15 be achieving tremendous growth, in fact, behind the scenes, things were far different – and much  
16 worse. After an initial burst of success and obtaining millions of dollars of multi-year advertising  
17 commitments (mostly from dot-com companies), by late 99, AOL's e-commerce advertising business  
18 was beginning to encounter problems due to several factors, including very poor consumer response  
19 to online advertising generally and extreme customer annoyance at "pop-up" ads, resulting in  
20 persistent complaints and much lower response rates than forecasted or necessary to justify the rates  
21 AOL needed to charge to maintain the high profit margins its e-commerce advertising was supposed  
22 to provide. And, because much of AOL's e-commerce advertising came from newer start-up  
23 companies – mostly dot-coms that utilized the proceeds of initial public offerings or venture capital  
24 financings to purchase such advertising – as the business plans of an increasing number of these  
25 companies faltered or failed, they were curtailing, defaulting on, cancelling or threatening to cancel  
26 their e-commerce advertising commitments with AOL. And AOL's subscriber growth was not nearly  
27 as strong as represented either, both in the U.S. and internationally – and, in fact, AOL was inflating  
28 its subscriber numbers by several improper tactics, including counting non-paying free trial

1 participants as paying subscribers and continuing to do so after their trial period had expired without  
2 them converting to paying status, and by giving paying subscribers that tried to cancel a free  
3 extension period for three to six months and continuing to count them as paying subscribers.

4 11. This weakening of AOL's e-commerce advertising business, combined with the  
5 maturation and slowing growth of its core online access business, plus increasing competition in that  
6 market, was a potentially lethal combination as it indicated to AOL's sophisticated insiders that  
7 AOL's halcyon days as a premier growth company were seriously threatened and coming to an end.  
8 Thus, Case, Novack and Pittman decided that, while they still could, they would try to take  
9 advantage of the apparent success and fabulous growth prospects of AOL and use AOL's high priced  
10 stock to acquire a large company with real assets and proven earning power before the market  
11 learned of the difficulties afflicting AOL's business and crushed its stock price, making such an  
12 acquisition impossible, so that the real assets and proven earning power of the acquired company  
13 would cushion the coming downturn in AOL's business that they knew was likely inevitable and  
14 already beginning to occur.

15 12. However, an acquisition of the type and size that Case and Pittman had in mind for  
16 AOL would take many months to negotiate and close. So, in order to continue to cover up the truth  
17 about the deterioration in the growth in AOL's core online access business and the emerging  
18 problems in its e-commerce advertising business, AOL's executives engaged in contrivances and  
19 falsifications to inflate AOL's subscriber metrics and inflate its e-commerce advertising revenues and  
20 backlog. AOL did this by entering into an increasing number of bogus e-commerce advertising deals  
21 where the transactions lacked economic substance, and AOL was providing the funds to its purported  
22 customers to purchase the advertising – via "barter" or "swap" or "round trip" deals. These bogus  
23 transactions not only improperly inflated AOL's e-commerce ad revenues, but also grossly distorted  
24 AOL's e-commerce ad backlog, because these deals were, in many instances, one-time structured  
25 deals, not really entered into in the ordinary course of business or reflective of true ongoing demand  
26 for AOL's e-commerce ads. AOL also failed to reveal that virtually all of its e-commerce backlog  
27 *could be canceled at will by the customer* without cost or any significant penalty, that many of the  
28 backlog commitments were from companies that lacked the financial wherewithal to honor them,

1 and that increasing numbers of its customers were canceling their ad commitments or threatening  
2 to cancel them unless AOL cut their rates to far less profitable levels. Yet AOL continued to include  
3 in its reported backlog hundreds of millions of dollars of deals it knew were very likely to be  
4 canceled or could not be honored. And, to make it appear that its Internet access subscriber base was  
5 not only continuing to grow, but that its growth was actually accelerating, AOL intensified its  
6 promotional giveaway activities to get millions of trial *non-paying* subscribers, but counted them  
7 as *actual paying subscribers*, even continuing to do so after their free trial period expired and they  
8 did not convert to paying status and should have been canceled. To further artificially boost  
9 subscriber numbers, customers who had been paying customers and then tried to cancel the service  
10 were given six months of free service and then included in the count of subscribers, or, if this was  
11 refused, simply not purged or removed from the active subscriber list.

12           13.     In the Fall of 99, Case, Novack and Pittman identified Time Warner as the kind of  
13 company they wanted AOL to buy – a huge, well-established company with valuable assets and real  
14 earning power. In 10/99, Case and Levin began discussions about AOL acquiring Time Warner.  
15 While Time Warner was a successful company with a stable of successful media and entertainment  
16 businesses, its growth in recent years had slowed. Levin, Time Warner's Chairman, longed for the  
17 increased publicity and glamour that would be his as the CEO of a huge, rapidly growing media  
18 company successfully involved in the "Internet" – succeeding in the new digital age. Levin and Time  
19 Warner's other top insiders were anxious to find a way to boost Time Warner's growth, as this would  
20 enable them to preside over a larger, faster-growing company and benefit them economically. And  
21 the executives from both AOL and Time Warner knew that any merger would trigger "change of  
22 control" provisions in their respective compensation plans, enriching them by hundreds of millions  
23 of dollars. As AOL continued to report record subscriber growth and record financial results, AOL's  
24 stock hit its all-time high of \$94 per share on 12/13/99. After several weeks of discussions, Case  
25 would strike a final deal on 1/6/00 with Levin to buy Time Warner for AOL stock. It was agreed that  
26 AOL would acquire Time Warner in a stock-for-stock merger in which Time Warner shareholders  
27 would receive 1.5 shares of new AOLTW stock for each of their existing Time Warner shares, AOL  
28

1 shareholders would receive one share of new AOLTW stock for each of their AOL shares, and Case  
2 would be the Chairman of the new company, with Levin its CEO.

3 14. The executives at both Time Warner and AOL and their respective firms' advisors  
4 and accountants all had huge personal motives to bring about the closing of the Merger. Due to  
5 "change of control" provisions in the executive compensation plans of both AOL and Time Warner,  
6 consummation of the Merger would convert all existing AOL and Time Warner stock options into  
7 new AOLTW stock options and trigger acceleration and immediate vesting of executive stock  
8 options and deferred compensation benefits that were worth hundreds of millions if not billions of  
9 dollars to the top executives. For instance, options to purchase 44 million shares of AOL stock (35  
10 million of which were for the top five AOL executives) at \$18.78 per share (with a market value of  
11 \$48 per share) accelerated and vested, creating a \$1.3 billion windfall benefit (\$1 billion for the top  
12 five AOL executives alone). AOL's and Time Warner's financial advisors, the Salomon Smith  
13 Barney unit of CitiGroup, Inc., and Morgan Stanley, were similarly motivated to get the Merger  
14 closed as they would split one of the largest investment banking fees of all time – over \$135 million  
15 – immediately upon the closing of the Merger, regardless of how it worked out over time. AOL's  
16 and Time Warner's accounting firm, Ernst & Young, hoped to retain both huge and lucrative  
17 accounts, becoming the accountants for AOLTW, one of the largest public corporations in the world.

18 15. On 1/10/00, AOL and Time Warner announced that AOL would acquire Time  
19 Warner, subject to the approval of Time Warner shareholders at a meeting to be held in 6/00, with  
20 the Merger to close some months later after required regulatory approvals were obtained. In  
21 announcing the Merger, Case and Levin said AOLTW was a "**tremendous company**" *that "can be*  
22 *the most valuable and the most respected company in the world,"* and *which had "an*  
23 *extraordinary combined management team."* After the AOL/Time Warner Merger was announced  
24 in 1/00, it was very important to executives at both companies, as well as their financial advisors  
25 involved in the Merger, to make it appear that AOL's and Time Warner's businesses were both  
26 continuing to succeed individually and would achieve the forecasted accelerated profitable growth  
27 when combined, so that their companies' stock prices would continue to trade at high levels, the  
28 shareholders of Time Warner would approve the Merger, and the executives could reap the billions

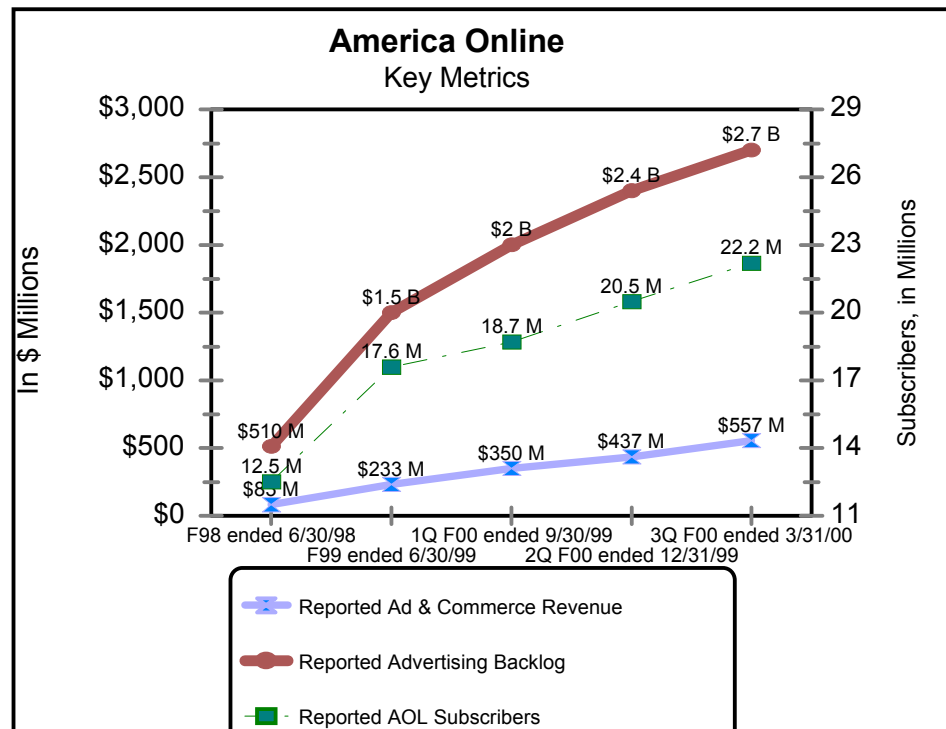
1 of dollars of benefits coming to them immediately upon the closing of the Merger, regardless of how  
2 it later turned out. Thus, with the help and assistance of their financial advisors, Salomon Smith  
3 Barney and Morgan Stanley, AOL and Time Warner commenced a campaign of extremely bullish  
4 forecasts of growth for the new enterprise – ***telling investors AOLTW would achieve over \$40***  
5 ***billion in 01 revenue, at least 30% EBITDA growth in 01 (a \$1 billion EBITDA increase in the***  
6 ***first year after the Merger) and 25% EBITDA growth per year going forward, with 50% free cash***  
7 ***flow growth in 01 and in future years.***

8           16. To support the prices of AOL and Time Warner stocks and to induce the shareholders  
9 of Time Warner to approve the sale of their company to AOL, after the Merger was announced in  
10 1/00, the top officers of AOL and Time Warner and their financial advisors repeatedly extolled the  
11 success and strength of AOL's business and how its growing subscriber base and e-commerce  
12 advertising revenues would be the engine of growth, *i.e.*, the "***crown jewel***" of the new company –  
13 AOLTW – which would achieve huge synergies and economies resulting in large revenue, EBITDA  
14 and free cash flow growth ***immediately following the Merger and for years thereafter.*** In the  
15 months after the Merger was announced, AOL's reported subscriber metrics and advertising and e-  
16 commerce advertising revenue and backlog continued to soar. This was critical as, in light of  
17 defendants' representations regarding the importance of e-commerce advertising revenue to AOL's  
18 and AOLTW's "future profit growth" (advertising revenue would generate 20%+ of AOLTW's total  
19 revenues post-merger and was to be its fastest growing business) and in the midst of the Internet  
20 frenzy, when investors were at their most skittish and stock prices at their most volatile, ***any***  
21 ***indication that AOL's e-commerce advertising revenue growth was not sustainable, that its***  
22 ***reported e-commerce advertising revenues on backlog had been or were being overstated, or that***  
23 ***its e-commerce advertising backlog or online subscriber growth were no longer growing as rapidly***  
24 ***as in the past would have had a devastating impact on the price of AOL's stock and the prospects***  
25 ***of a merger with Time Warner.***<sup>1</sup>

26  
27  
28 <sup>1</sup> For example, the share price of Yahoo! Inc., a key AOL competitor, fell by 21% after the company reported strong advertising growth but acknowledged that its rate of growth could not be sustained.

1 17. In order to accomplish the Merger, the Boards of Directors of AOL and Time Warner,  
 2 with the help of their financial advisors, created, signed and filed with the SEC a registration  
 3 statement providing for the issuance of the new stock of the merged enterprise – the "Merger  
 4 Registration Statement." AOLTW used the Merger Registration Statement not only to issue the new  
 5 shares of its stock, but also as part of obtaining Time Warner's shareholders' approval of the  
 6 transaction. The Merger Registration Statement contained AOL's subscriber metrics and financial  
 7 results, reporting dramatic increases in AOL's e-commerce advertising revenues (and backlog) and  
 8 online access subscriber numbers. The Merger Registration Statement also contained the unqualified  
 9 certification of AOL's 98 and 99 financial statements by its auditor, Ernst & Young.

10 18. The financial and business metrics deceptions detailed above pervaded the Merger  
 11 Registration Statement, which contained AOL's 98-99 annual financial statements and AOL's interim  
 12 financial results through 3/31/00. The graph below shows the strong growth in AOL's subscriber  
 13 and e-commerce revenues and backlog as presented to Time Warner's shareholders in the Merger  
 14 Registration Statement:



27 The Merger Registration Statement urged Time Warner's shareholders to vote in favor of the sale  
 28 of their company to AOL because, among other things, the Merger was "fair" to Time Warner

1 shareholders. The Merger Registration Statement said the transaction would create "revenue  
2 opportunities and synergies in areas such as advertising by providing companies 'one-stop' shopping  
3 for their online as well as print and broadcast media advertising." It also stated that total **EBITDA**  
4 **synergies would be approximately \$1 billion in the first full year of operations, producing an**  
5 **EBITDA growth rate of approximately 30% in that first year.** In other communications, the Time  
6 Warner and AOL insiders and their financial advisors stated that the combined company "**will be a**  
7 **high growth vehicle**" with a "**long-term EBITDA growth rate of 30% plus**" and could or would  
8 create the "**most valuable**" company in the world.

9           19. After the Merger was first announced in late 1/00, AOL continued to report record  
10 results – reporting for the quarter ending 12/31/99 a record number of new subscribers (1.8 million  
11 for a total of 20.5 million) with soaring and better-than-expected e-commerce revenues – **double**  
12 **those in the prior year** – and that its e-commerce **backlog had now reached a record \$2.4 billion.**  
13 AOL executives affirmed that AOLTW would have a 30% EBITDA growth rate, that "**everything**  
14 **really is on track,**" online advertising was "**going great for us**" and subscriber growth was "**going**  
15 **quite well.**" In early 2/00, Levin met with analysts and investors and said "**the new company's**  
16 **unique combination of strengths**" would lead to 30% EBITDA growth in 01 – **a billion dollar first**  
17 **year gain** – and that AOLTW would have such a strong financial condition that AOLTW would have  
18 "**no financial constraints**" on its growth.

19           20. In 4/00, as the sale of Time Warner to AOL was pending before Time Warner  
20 shareholders for their approval, AOL **again reported record results** – 1.7 million new subscribers  
21 (22.2 million total), **another 100% jump in e-commerce advertising revenue** and a still growing e-  
22 commerce advertising backlog (**now \$2.7 billion**). Investors were assured these results showed "**the**  
23 **tremendous strength of [AOL's] operations,**" that "**we continue to see strong, underlying**  
24 **fundamentals in each of our operations,**" that AOL was "**on a clear path to continued growth and**  
25 **increased profitability**" and that while AOL had taken online advertising "**to new heights, we've**  
26 **barely scratched the surface.**" AOL assured investors its e-commerce backlog counted only "**firm**  
27 **contractual backlog that is almost guaranteed revenue,**" that the backlog was constantly reviewed  
28 and "**trim[med]**" on a quarterly basis and that AOL had no "**significant risks in the backlog.**" Case

1 also assured investors that AOL results showed that *"increasing competition with ... free services,*  
2 *contrary to many dire predictions, certainly is not affecting us ... especially when you see the 2*  
3 *million members that we added worldwide during the quarter.... We've never been more bullish*  
4 *on the prospects for our combined company than we are today."* In 4/00, Levin affirmed that  
5 AOLTW would achieve 01 free cash flow of \$5 billion and that free cash flow would *"grow[] at 50*  
6 *percent a year,"* yielding a *"very powerful balance sheet."* Salomon Smith Barney issued an  
7 extremely bullish report on AOL, stressing that its e-commerce advertising growth had *"several*  
8 *sustainable and predictable sources,"* raising AOL's revenue and EPS forecasts, and stating that the  
9 new company, AOLTW, would be a *"free cash flow machine"* worth \$115 per share. Morgan  
10 Stanley also pitched in with a report stating that *"we really like the merger,"* which was *"very, very*  
11 *impressive"* and *"makes sense strategically and financially."* According to Morgan Stanley, *"few*  
12 *companies have the compelling financial and valuation characteristics of the combined*  
13 *[AOLTW],"* stressing its most unique asset – AOL's *"26 million<sup>2</sup> paying subscribers."* For AOLTW,  
14 Morgan Stanley forecast 28%-29% EBITDA growth in 01, *"conservatively"* 25% EBITDA growth  
15 in 00-05, and that e-commerce advertising revenues would grow at 20%-22% per year in 00-05 with  
16 80% gross profit margins. The Merger Registration Statement became effective on 5/19/00 and  
17 included representations that AOL had just achieved record e-commerce advertising revenues, a  
18 103% year-over-year increase, that AOL had 22.2 million members (subscribers) and an e-commerce  
19 advertising backlog of \$2.7 billion, as of 3/31/00.

20           21. As a result of the contents of the Merger Registration Statement, the reported success  
21 of AOL's core business and its e-commerce advertising operations, Ernst & Young's certification  
22 and/or review and approval of AOL's financial results, Morgan Stanley's fairness opinion and the  
23 forecasts of merger synergies and economies and the revenue, EBITDA and free cash flow growth  
24 to be achieved by AOLTW, on 6/23/00, Time Warner shareholders approved AOL's acquisition of  
25 Time Warner. However, even as the Merger Registration Statement was being circulated to Time  
26 Warner shareholders and they were voting to sell their company to AOL, behind the scenes, AOL  
27 and Time Warner top executives knew things were far different than were being publicly represented

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28 <sup>2</sup> Including the CompuServe service.



1 or forecast. They knew or should have known that the success of AOL's e-commerce advertising  
2 operations and backlog, as reported, were inflated by bogus one-time highly structured  
3 barter/swap/round trip and equity investment deals to create otherwise unavailable and unsustainable  
4 revenues. In addition, the problems in AOLTW's core online subscription business had worsened  
5 due to market saturation and intensified low-price or no-cost access competition, requiring AOLTW  
6 to continue to engage in improper tactics to boost its subscriber numbers in an effort to conceal the  
7 deterioration of that core part of its business.

8         22. Due to the regulated nature of Time Warner's and AOL's businesses, before the  
9 Merger could be closed, it was necessary to secure several regulatory approvals, a process that  
10 delayed the closing of the Merger for several months – as it turned out, until 1/01. During the period  
11 following Time Warner stockholder approval of the Merger in 6/00 and the closing of the Merger  
12 in 1/01 upon receipt of the required regulatory approvals, it was more important than ever for  
13 defendants to continue to present AOL's core online access business and its e-commerce advertising  
14 as achieving rapid growth and success. This was necessary not only to support AOL's stock price,  
15 but also because the Merger documents contained provisions that *required* Time Warner's Board to  
16 terminate the Merger in the event of any "*material adverse change*" in AOL's business or finances  
17 and *permitted* Time Warner's Board to terminate the Merger for any reason upon a payment to AOL.  
18 Any revelation of business problems, slowing growth or financial falsification at AOL or indication  
19 that AOL's or AOLTW's growth forecasts were impaired would have crushed AOL's stock and  
20 resulted in tremendous pressure on Time Warner's Board and executives to terminate the Merger  
21 (and on Morgan Stanley to revise or revoke its fairness opinion) – something they did not want to  
22 do, since they all stood to gain hundreds of millions of dollars when the Merger closed, regardless  
23 of how it turned out later.

24         23. During the months preceding the closing of the Merger, AOL's senior executives were  
25 frequently secretly briefed on the decline in advertising revenue, and held weekly meetings to discuss  
26 the increasingly devastating effect on AOL of the troubles suffered by the company's dot-com  
27 customer base. Rather than disclose this adverse trend and risk derailing the Merger, AOL concealed  
28 it. The company did not take non-paying dot-coms to court to collect for fear that public filings

1 would disclose this growing weakness in AOL's business. Instead, it charged failing dot-com  
2 customers a fee for shortening the term of their contracts and improperly recorded the fee as  
3 advertising revenue. Additionally, AOL's Business Affairs unit structured increasing numbers of  
4 "unconventional" deals, *i.e.*, "**BA Specials**" – transactions used to inflate reported e-commerce  
5 advertising revenues and backlog. For example, AOL improperly converted outstanding uncollected  
6 legal judgments and settlements into advertising revenues and even reported millions of dollars of  
7 revenue on advertisements it had run without the potential customers' consent. Other  
8 "unconventional" transactions were "swaps" or "round trips," akin to those employed by Global  
9 Crossing and Enron Corp., in which AOL and other companies agreed to advertise with each other  
10 – swap deals with no real economic substance. AOL did bogus deals with both Qwest and  
11 WorldCom – two companies whose own accounting has been shown to be grossly falsified – and  
12 Veritas, which has restated its results to eliminate millions in revenues from bogus deals with AOL,  
13 and Homestore.com, which has not only restated its financial results due to phony deals with AOL,  
14 but has seen several of its top executives plead guilty to criminal charges for phony deals – **including**  
15 **deals with AOL** – which resulted in AOLTW being added as a defendant in the large securities class  
16 action suit on behalf of Homestore.com's shareholders alleging that AOLTW participated in a  
17 scheme to help inflate Homestore.com's (and its own) financial results via a host of phony e-  
18 commerce advertising deals. The federal district court judge presiding over the *Homestore.com* case  
19 said that AOL's behavior was part of a "**massive conspiracy driven by pure avarice.**" An AOL deal  
20 with Bertelsmann AG was derived from AOL paying an extra \$400 million to Bertelsmann for its  
21 stake in AOL Europe and Bertelsmann "buying" \$400 million in advertising from AOL.

22 24. Thus, following stockholder approval of the Merger in 6/00, the top executives at  
23 AOL and Time Warner continued to falsely reiterate their previous forecasts of synergies and  
24 economies the merger of the two companies would create, as well as the forecasts of huge revenue,  
25 EBITDA and cash flow growth immediately following the Merger and for years to come. During  
26 00, AOL continued to report its financial and operating results as a separate entity, and continued  
27 to report strong growth in its online access subscriber metrics, both domestically and internationally,  
28 as well as continued strong growth in the revenues of its high-margin e-commerce advertising

1 business and an ever-growing backlog of e-commerce advertising commitments. AOL and Time  
2 Warner continued to report these results and their executives continued to make these extraordinarily  
3 bullish forecasts of synergies and economies and future revenue and profit growth, even though  
4 during this period the dot-com boom imploded and the U.S. economy weakened, causing many  
5 honest companies to report curtailed advertising commitments and/or reduced advertising revenues  
6 or growth – leading to fears in the investment community that these same conditions would hurt  
7 AOL and Time Warner and thus AOLTW's business post-merger.

8         25. However, AOL and Time Warner executives went to great lengths to negate any  
9 notion that the e-commerce advertising business of AOL or the cable TV advertising business of  
10 Time Warner was suffering any slowdown or that the economies, synergies and growth they were  
11 forecasting for AOLTW would not be achieved. In mid-7/00, both Time Warner and AOL issued  
12 their financial results. AOL again reported record results – 5.6 million new subscribers in F00 (a  
13 total of 23+ million) – driven by e-commerce advertising revenue which soared 160% to \$609  
14 million – with a backlog now of \$3 billion. AOL said its record results "*reflect our success in*  
15 *executing business plans,*" "*underscoring [the] strength and sustainability of our business model.*"  
16 AOL was "*continuing to drive up [its] advertising and e-commerce revenues through an*  
17 *increasing number of partnerships,*" building "*backlog at a record pace.*" AOL's business "*has*  
18 *never been stronger, our growth opportunities have never been better.*" AOL stressed the quality  
19 of its e-commerce advertising backlog – "*more of the traditional blue chip names*" which "*account*  
20 *for the vast majority of our backlog.*" AOL assured investors that "*we actively monitor and*  
21 *manage the backlog and continue to have a very high confidence level in it ... all the more so, as*  
22 *the trends of consolidation among the dot-coms [and] the adoption of the medium by established*  
23 *advertisers continues to accelerate.*" Finally, AOL told investors, "*[a]ll of this serves to underscore*  
24 *the strength of the foundation on which [AOLTW] will be built.*" In mid-7/00, Time Warner also  
25 reported its results for the quarter ended 6/30/00, stating that the new AOLTW management team  
26 was "*already working very well together*" and that based on recent meetings, Levin was even "*more*  
27 *comfortable*" with the numbers, stating that the new company would show "*strong sustainable*  
28 *growth*" with 01 revenues "*north of \$40 billion,*" with annual revenue growth of "*12-15%*"

1 thereafter, 01 EBITDA **"north of \$11 billion"** with annual EBITDA growth of **"about 25%"**  
2 thereafter, and free cash flow growth of **"50% a year."** All of this would "comfortably" yield EPS  
3 growth of 25%-30% annually.

4 26. As 00 unfolded and AOL and Time Warner continued to work on closing their  
5 Merger, the dot-com implosion accelerated and many analysts continued to fear a general slowdown  
6 in advertising spending – a combination of events some thought would hurt AOL's e-commerce  
7 advertising and Time Warner's cable TV business and AOLTW's growth and success after the  
8 Merger closed. For instance, on 10/16-17/00, AOL's and Time Warner's stocks plummeted from  
9 \$53.54 to \$48 and from \$80 to \$65.40, respectively, on these concerns. But AOL and Time Warner  
10 executives quickly put these concerns to rest.

11 27. On 10/18/00, AOL and Time Warner again both reported very strong financial results  
12 – **in AOL's case including an 80% increase in e-commerce advertising revenues and a \$3 billion**  
13 **e-commerce advertising backlog!** AOL and Time Warner executives, in conference calls and media  
14 interviews, went to extraordinary lengths to calm investor concerns, assuring investors that **"AOL's**  
15 **advertising growth is right on target,"** and that **"the current advertising environment benefits us**  
16 **because it will drive a flight to quality."** As to any supposed industry-wide slowdown in advertising  
17 revenues, Pittman, AOL's President, and Levin, Time Warner's CEO, both said **"I don't see it and**  
18 **I don't buy it,"** and Pittman stressed AOL's e-commerce revenue growth was **"very healthy... I can't**  
19 **say that strongly enough."** Case attributed AOL's resilience to the fundamental strength of its  
20 business and reassured investors that the collapse of the Internet boom would not affect AOL. Case  
21 said: **"We have looked at our vulnerability to the dot-com sector, and only a few percentage points**  
22 **are potentially at risk."** Levin assured investors that the integration of the two companies was  
23 **"actually going ... better than anything I've ever experienced"** and he was **"even more confident**  
24 **today... about our ability to meet our financial targets."** Case said **"our post-merger planning for**  
25 **integrating AOL and Time Warner is going exceedingly well,"** **"we feel terrific about the way the**  
26 **new company is coming together and we are convinced that we'll meet the financial targets we**  
27 **have set."** Kelly said, **"[o]ur backlog of committed advertising and commerce revenues was more**  
28 **than \$3 billion ... we are extremely confident about the quality and composition of our backlog,"**

1 *"[w]e review our backlog carefully ... it's in very good shape ... [and] AOL's advertising commerce*  
2 *business is very healthy .... I can't say that strongly enough."* Again, they told investors that in 01  
3 AOLTW's *"revenues will be \$40 billion plus," "revenue growth would be 12% to 15% annually,*  
4 *EBITDA ... will be \$11 billion plus"* and free cash flow would be *"growing at 50% a year."* As a  
5 result, investors were told that the AOL/Time Warner Merger would *"substantially driv[e] our*  
6 *growth [and] profitability,"* and that *"[w]e are confident that AOL Time Warner will be able to*  
7 *deliver quickly on the promise of the merger."* These extraordinary assurances, representations and  
8 forecasts halted the sharp decline in AOL's and Time Warner's stocks. By early 11/00, AOL's stock  
9 recovered and was up to \$58.50 per share. Time Warner's stock had recovered to \$87 per share. The  
10 Merger, and the insiders and their financial advisor's hopes to cash in, remained on track.

11       28.       Between late 99 and early 01, the period corresponding to the time between the start  
12 of merger discussions and the close of the Merger, "unconventional," *i.e.*, bogus, transactions  
13 accounted for several hundreds of millions of dollars of AOL's reported e-commerce advertising  
14 revenue and ad backlog. *Without these unconventional deals, AOL would have fallen far short*  
15 *of analysts' estimates of its growth in advertising revenue in 00 and 01,* and the growth of its  
16 backlog would have slowed sharply if not actually declined. The "unconventional" (*i.e.*, bogus) deals  
17 thus enabled AOL to delay the time when the adverse impact of the collapse of dot-com advertising  
18 on its business would be apparent. Worse yet, in order to cover up and conceal the deterioration in  
19 AOLTW's own cable network advertising business – one of the true mainstays of the Time Warner  
20 empire – which was being badly hit by intensifying competition and a slowdown in advertising, the  
21 AOLTW executives were engaging in a number of tricks to artificially and improperly boost  
22 AOLTW's cable TV advertising revenues, including counting as advertising revenues initial new  
23 channel licensing fees which, in fact, were not advertising revenues at all. The hundreds of millions  
24 in fabricated advertising revenues and e-commerce advertising backlog was critical in allowing AOL  
25 and Time Warner to beat Wall Street analysts' expectations for earnings during a time when the  
26 advertising business overall seemed to be suffering a slowdown, but one not impacting AOL or Time  
27 Warner overall, making seem credible AOLTW's reported assurances that the dot-com implosion  
28

1 and advertising slowdown was not only not hurting them, but was actually benefitting them, as the  
2 current conditions drove a "flight to quality."

3         29. When the AOL/Time Warner Merger closed in 1/01, AOLTW reaffirmed the previous  
4 forecasts of Merger synergies and economies, as well as the growth in revenues, EBITDA and cash  
5 flow to be achieved by the new enterprise, telling investors a top flight "**exceptional**" management  
6 team **had already made substantial progress in successfully integrating the operations of the two**  
7 **companies**. The stock of the new company initially traded at \$49 per share. And, as the new  
8 company came into existence, its Board announced a \$5 billion common stock repurchase program,  
9 whereby AOLTW would repurchase hundreds of millions of shares of its stock on the open market,  
10 because, in the opinion of AOLTW's management, **that stock was "undervalued."** At the end of  
11 1/01, a few weeks after the Merger closed, AOLTW held one of the largest investor meetings in the  
12 history of any public company in New York City. During their discussions with analysts in  
13 connection with that meeting, the top executives of AOLTW, *i.e.*, Levin, Case, Pittman and Parsons,  
14 again forecast AOLTW 01 revenues of \$40 billion and 01 EBITDA profit growth of 30% – a giant  
15 01 \$1 billion increase – as well as 50% free cash flow growth in 01 and future years. They extolled  
16 AOLTW as a "**one-of-a-kind company positioned for sustainable high growth,**" and stressed that  
17 strong growth in AOL's online subscriber numbers and its e-commerce advertising revenues would  
18 be a major driver of growth for AOLTW going forward. AOLTW's important cable TV operations,  
19 especially its advertising, was also represented to be achieving record results. However, at this time  
20 AOLTW **stopped AOL's prior practice of reporting its e-commerce advertising backlog!** When  
21 asked why AOLTW had done this, Kelly, AOLTW's CFO, told analysts that the e-commerce  
22 advertising backlog figure was **no longer "meaningful"** due to the increased size of the new  
23 company and its diverse advertising revenue streams. In truth, AOL's previously claimed e-  
24 commerce advertising backlog was bogus, inflated by hundreds of millions of dollars of bad, one-  
25 time, not-to-be-repeated and cancellable-at-will deals – and even despite these falsifications was now  
26 falling sharply and thus had to be concealed from investors to perpetuate the false illusion that the  
27 Merger was a success. Time Warner's financial advisor – Morgan Stanley – repeated all these  
28 glowing assurances and forecasts.

1           30.    Upon the closing of the Merger, Morgan Stanley and Salomon Smith Barney  
2 immediately pocketed cash fees of over \$100 million – the largest merger advisory fees in history.  
3 Realizing that their representations and forecasts were at best reckless, if not deliberately false, due  
4 to the host of intensifying negative factors that were hurting AOLTW's business and would  
5 inevitably crush its stock when they ultimately could no longer be concealed, as soon as the Merger  
6 closed, AOLTW's top executives took steps to protect themselves financially from the impending  
7 collapse of AOLTW stock. Because the Merger had now closed, ***all of their previously unvested***  
8 ***AOL and Time Warner stock options had converted to AOLTW stock options and immediately***  
9 ***accelerated and vested***. Thus, they were now in a position to bail out of AOLTW. And bail out they  
10 did. Beginning only days after the Merger closed, and ***the very day after the huge and***  
11 ***extraordinarily*** bullish analysts' conference in New York at which they assured investors of the  
12 success of the Merger and forecast years of strong financial growth for AOLTW, AOLTW top  
13 executives began to spend over one billion dollars of AOLTW's corporate funds to repurchase  
14 millions and millions of shares of AOLTW's "***undervalued***" stock on the open market – to  
15 manipulate upward and artificially inflate the stock – while at the ***same*** time, these ***same*** executives  
16 began to unload millions of shares of their own AOLTW stock at what they knew were artificially  
17 inflated prices, to benefit from that stock price inflation and shield themselves from the economic  
18 calamity and the stock collapse they knew was coming. Starting the very next day, and continuing  
19 ***between 2/2/01 and 6/14/01, while these AOLTW top insiders caused AOLTW to spend \$1.3***  
20 ***billion in AOLTW's corporate funds to repurchase some 30.2 million shares of AOLTW stock on***  
21 ***the open market, these same AOLTW insiders unloaded 10.7 million shares of their own AOLTW***  
22 ***stock for some \$533 million in insider trading proceeds!***

23           31.    During late 4/01 and early 5/01, the large stock selling by AOLTW insiders began to  
24 attract notice in the investment community due to required SEC filings disclosing these sales. When  
25 analysts and members of the media questioned those sales as inconsistent with the AOLTW buy-  
26 back of its "***undervalued stock***," AOLTW spokespersons Jim Whitney and Ed Adler lied, telling  
27 them that the sales were prompted by a "***change in AOL's compensation structure***," a need to raise  
28 money for executives' "***charitable giving***" and "***philanthropic activities***," and were "***part of their***

1 **long-term personal financial planning,"** as the buy-back program "**has nothing to do with the**  
2 **individual selling by executives."** In fact, the buy-back was designed and intended to support the  
3 stock sales by the executives which were a bail-out by them to pocket hundreds of millions before  
4 the truth about the failure of the Merger and problems with AOLTW became public and the stock  
5 collapsed.

6 32. Following the Merger, continuing concerns over the impact of the dot-com collapse  
7 and an advertising slowdown in AOLTW's business persisted, hurting AOLTW's stock, driving it  
8 down to as low as \$33 in early 4/01, just while the massive AOLTW insider bail-out was underway.  
9 In 4/01, AOLTW was to report its 1stQ 01 results – **its critical first quarter as a newly merged**  
10 **enterprise** – which would be intensely focused on by analysts and investors for any sign that  
11 AOLTW's business was faltering, due to the advertising slowdown or otherwise. When the reported  
12 results **beat expectations**, AOLTW assured investors that this showed that the Merger integration  
13 had succeeded and the promised synergies and economies were being achieved – reporting **strong**  
14 **subscriber growth, e-commerce and cable TV advertising revenues and EBITDA**. AOLTW's  
15 executives told investors that these **results "underscore the unique promise of AOL Time Warner,"**  
16 that **"this is just the beginning"** and that **the "businesses are working together as one, unified**  
17 **organization to deliver shareholder value over the near- and long-term."**<sup>3</sup> As a result of these

18 \_\_\_\_\_  
19 <sup>3</sup> The statements that AOLTW would have or had an excellent or outstanding management  
20 team that was working together effectively to integrate AOL's and Time Warner's separate operations  
21 to achieve the proposed Merger synergies and economies were false. The executives for the two  
22 companies hated each other, were constantly fighting with each other and attempting to aggrandize  
23 their own positions in the combined Company. As *The New York Times* reported on 1/19/03:

24 But all the happy talk about a new common ground leaves a bitter taste among those  
25 who are no long part of the effort.

26 "They hated us and did everything they could to make sure that we got no  
27 cooperation and made no progress, including Logan," said a former senior AOL  
28 executive. "It reminds me of the child who killed his mother and father and then  
threw himself on the mercy of the court as an orphan."

Even Morgan Stanley has admitted after the fact (in 12/02):

In our view, the biggest disappointment[] post the combination of AOL and  
Time Warner [is] ... the inability of the AOL and Time Warner divisions to work  
together. On the last point, we believe the company suffered from the antithesis of  
a post-merger honeymoon – the management team seemed too focused on revenue  
and EBITDA targets at the expense of running the business and, simply, the people



1 assurances and forecasts, AOLTW stock strengthened, soaring from \$43 on 4/17 to \$50 on 4/18.  
2 The stock continued to move higher during 5/01, within weeks reaching its post-merger high of  
3 \$58.51 as the AOLTW insiders continued their bail-out, assisted by the expenditure of hundreds of  
4 millions of dollars of AOLTW's cash to buy back AOLTW shares on the open market while they  
5 were selling their own AOLTW shares.

6 33. On 5/17/01, Levin spoke at the AOLTW Annual Meeting of Shareholders, stating:

7 Last year, on this same stage, I said our intention was to come out fast from  
8 the starting gate as a single entity focused on executing one strategy. ***Although the***  
9 ***regulatory process delayed our start, there was a silver lining. During that time,***  
***our board and management became thoroughly acquainted. The degree of***  
***cooperation and consultation was extraordinary....***

10 Under CFO Mike Kelly, we formed a high-powered financial group that has  
11 done a remarkable job of designing a set of metrics for a company in a category all  
12 its own.... ***As a result, we're comfortable with our 2001 year-end targets of***  
***revenues of \$40 billion and EBITDA of \$11 billion. They're grounded in the***  
***operating strengths of AOL time Warner and its demonstrated potential.***

13 ***Key to our performance is AOL.... I've described AOL as our crown jewel.***  
14 ***... AOL is a transforming catalyst that immeasurably strengthens all our***  
***businesses.***

15 \* \* \*

16 ***AOL's 2000 performance was truly outstanding. Subscriptions grew by***  
17 ***30%, from 20.5 to 26.7 million. Internationally, AOL added 2 million subscribers***  
***and the possibilities for accelerating this growth are dramatic.***

18 ***In the first quarter of 2001 – our first as a combined company – the***  
19 ***momentum stayed strong.***

20 \_\_\_\_\_  
21 refused to work together. Something had to break, and break it did.

22 *The Daily Deal* reported (12/21/02):

23 Steve Case thought he was buying Time Warner and one day he woke up to find the  
24 Warner guys in charge .... Now, however, the Warner guys face an extremely old,  
25 very daunting problem that is largely of their own making ... ***AOL Time Warner***  
***consists of a number of... companies that don't talk to each other, don't like each***  
***other and treat each other as competitors.***

26 On 7/7/02, *The New York Times* reported:

27 Morale among executives of the former Time Warner has plummeted steadily  
28 since the merger was announced at the start of 2000. Many had chafed at what they  
considered the initially condescending attitude among executives of the former  
America Online toward the stodgy world of old media, and they especially resented  
the cost cuts imposed to make the combined company's aggressive earnings goals.

1           34.     Then, in mid-6/01 – *just days after the top AOLTW executives* had unloaded over  
2 10 million shares of their AOLTW stock at inflated prices and pocketed \$533 million for themselves  
3 – it leaked out that AOLTW had suspended Eric Keller and another top AOL executive who had  
4 both been e-commerce deal negotiators in AOL's Business Affairs unit, leading to speculation in the  
5 financial media, which AOLTW denied, of financial improprieties in AOL's e-commerce business.  
6 As those initial concerns over the reliability of AOL's e-commerce advertising figures grew and  
7 additional revelations came forth, AOLTW stock, which traded as high as \$55 per share in mid-6/01,  
8 began a descent from which it would not recover. However, AOLTW executives denied any  
9 accounting improprieties, while providing false assurances to investors regarding the success of the  
10 Merger, the continuing success of AOLTW's core Internet access business, its e-commerce  
11 advertising business and the success of AOLTW's cable TV advertising business, insisting that  
12 AOLTW's forecasts of 12%-15% revenue growth, 30% EBITDA growth and 50% free cash flow  
13 growth were still accurate and were being achieved – thus causing the stock to continue to trade at  
14 artificially inflated, albeit lower, levels for many more months. For instance, in late 6/01, Levin  
15 assured investors that "*advertising revenues are ... stabilizing,*" "*[w]e have several high-growth*  
16 *areas and we expect to grow at a healthy pace*" and that AOLTW was "*on track*" to meet its 01  
17 forecasts. Internally, lower level executives at AOLTW reacted with stunned disbelief to what they  
18 knew were false assurances.

19           35.     In mid-7/01, AOLTW reported its 2ndQ 01 results – its second quarter as a combined  
20 company. Again, AOLTW was extremely bullish. Again, the highly focused-on results were  
21 outstanding, with record AOL online subscriber numbers both domestically and internationally (30  
22 million subscribers), and very strong AOL e-commerce advertising and Time Warner cable  
23 advertising revenue growth. The executives told investors that these "*record results*" were further  
24 proof that "*we are delivering on the promise of the AOL Time Warner Merger ... we have just*  
25 *begun to tap the enormous potential.*" They stressed AOLTW's "*outstanding bottom-line results*  
26 *[and] dramatic improvement in profit margins*" – "*proof that we are delivering on the promise of*  
27 *the merger.*" They also stressed the "*great progress [in] integrating the Company*" and that they  
28 "*have made and are making great strides in driving efficiencies ... and expanding our EBITDA*

1 **margins."** Levin said AOLTW was now a "**premier growth company, a safe and secure place for**  
2 **people to put their money."**

3 36. In late 8/01, AOLTW stated that its prior forecast of \$40 billion in 01 revenue was  
4 now "**at the top of the range**" for 01. But then, in late 9/01, AOLTW began to dramatically cut back  
5 its previous forecasts of post-merger revenue, EBITDA and cash flow growth, disingenuously  
6 blaming it on the events of 9/11/01. AOLTW stock plunged lower, falling to \$30 per share by late  
7 9/01. While AOLTW stock would continue to trade at artificially inflated prices due to defendants'  
8 continued false assurances and promises regarding AOLTW's business and continued reporting of  
9 false financial results, after 9/01 there unfolded a shocking course of events exposing the AOLTW  
10 deal as one of the worst corporate mergers of all time, where executives had "cooked" corporate  
11 books and misled investors and, with help from their Wall Street bankers, had inflated AOLTW's  
12 stock so that they could pocket over a billion dollars for themselves while AOLTW shareholders  
13 were decimated.

14 37. In 11/01, Kelly, AOLTW's CFO (and the prior CFO of AOL), was **relieved of his**  
15 **accounting responsibilities**. Levin pretended this was a promotion for Kelly ("**a super CFO**") when,  
16 in fact, Kelly was demoted for participating in the gross falsification of AOL's financial reports prior  
17 to the Merger. Then, in early 12/01, Levin – AOLTW's CEO – just 61 years old and who had  
18 promised never to retire, suddenly retired, stating he wanted "**more poetry' in his life**," a move that  
19 "**stunned**" investors and that the media termed a "**shocker**." AOLTW stock declined from \$36 to  
20 \$31 over the next few days. In 1/02, just after Levin left, AOLTW again slashed its revenue,  
21 EBITDA and cash flow forecasts, this time for **both** 01 and 02, now projecting single digit revenue  
22 growth in 02 with advertising revenue to show no growth.

23 38. In early 4/02, Barry Schuler was ousted as the head of AOLTW's AOL unit. In 4/02  
24 or early 5/02, AOLTW's top insiders learned that as a result of the Keller suspension and Schuler  
25 ouster, press speculation over the legitimacy of AOL's e-commerce deals, AOLTW's CFO's  
26 demotion and Levin's sudden, startling departure, certain members of the financial press were now  
27 intensely investigating the Company – especially the activities of AOL's e-commerce advertising  
28 business. Knowing that this would ultimately lead to the exposure of AOL's prior phony accounting

1 practices and crush AOL's stock even further, in mid-02, several AOL's top insiders unloaded  
2 even more of their AOL's shares, selling off another 11.3 million shares for \$205.3 million  
3 between 5/10/02 and 7/15/02, continuing to sell as they learned that *The Washington Post* was  
4 preparing to publish a major exposé on AOL's e-commerce advertising accounting practices, which  
5 would expose widespread irregularities and Pittman's role in them.

6 39. On 7/18/02, just three days after this insider bailout by AOL's executives, *The*  
7 *Washington Post* published an extensive investigative exposé laying out Pittman's role in falsifying  
8 AOL's financial reports. *The Washington Post* exposé reported:

9 In October 2000, a critical question confronted America Online Inc. as it  
10 sought to cinch the largest merger in U.S. history: Was it feeling the effects of an  
industry-wide slowdown in advertising?

11 ***AOL's president at the time, Robert W. Pittman, offered a resounding***  
12 ***answer: "I don't see it, and I don't buy it," he told Wall Street stock analysts and***  
***the media.***

13 Other AOL officials were less optimistic.... ***[I]nternal company projections***  
14 ***raised caution about one sector: dot-coms. Failures were accelerating among***  
15 ***those Internet start-ups, which represented a significant amount of the company's***  
***ad business.***

16 About two weeks before Pittman's declaration on Oct. 18, he and other  
17 executives were told in a meeting at Dulles headquarters that AOL faced the risk of  
losing more than \$140 million in ad revenue the following year.

18 ... [T]he internal warning came when investors were highly alert to any  
19 weakness in online advertising. Just a week before Pittman's public statements, for  
20 example, shares of AOL's key competitor, Yahoo! Inc., plunged 21 percent after the  
company reported strong ad growth but acknowledged that the pace could not be  
sustained....

21 In such an atmosphere, and with its takeover of Time Warner Inc. imminent,  
22 AOL sought to maintain its breakneck growth in advertising and commerce revenue.  
23 ... AOL boosted revenue through a series of unconventional deals from 2000 to  
2002, before and after the merger, according to a *Washington Post* review of  
hundreds of pages of confidential AOL documents and interviews with current and  
former company officials and their business partners.

24 AOL converted legal disputes into ad deals. It negotiated a shift in revenue  
25 from one division to another, bolstering its online business. It sold ads on behalf of  
online auction giant eBay Inc., booking the sale of eBay's ads as AOL's own revenue.  
26 AOL bartered ads for computer equipment in a deal with Sun Microsystems Inc.  
27 AOL counted stock rights as ad and commerce revenue in a deal with a Las Vegas  
28 firm called PurchasePro.com Inc.

1 AOL also found ways to turn the dot-com collapse to its advantage,  
2 renegotiating long-term ad contracts it risked losing into short-term gains that  
3 boosted its quarterly revenue.

4 \* \* \*

5 Without the unconventional deals, AOL would have fallen short of analysts'  
6 estimates of the company's growth in ad revenue (which is reported in a category that  
7 also includes revenue from commerce) in three quarters in 2000 and 2001.

8 Collectively, the deals helped AOL beat Wall Street analysts' expectations for  
9 earnings per share – a critical profit yardstick for investors – by a penny per share in  
10 two quarters in 2000. At the time, investors punished companies whose earnings  
11 were off by even a cent.

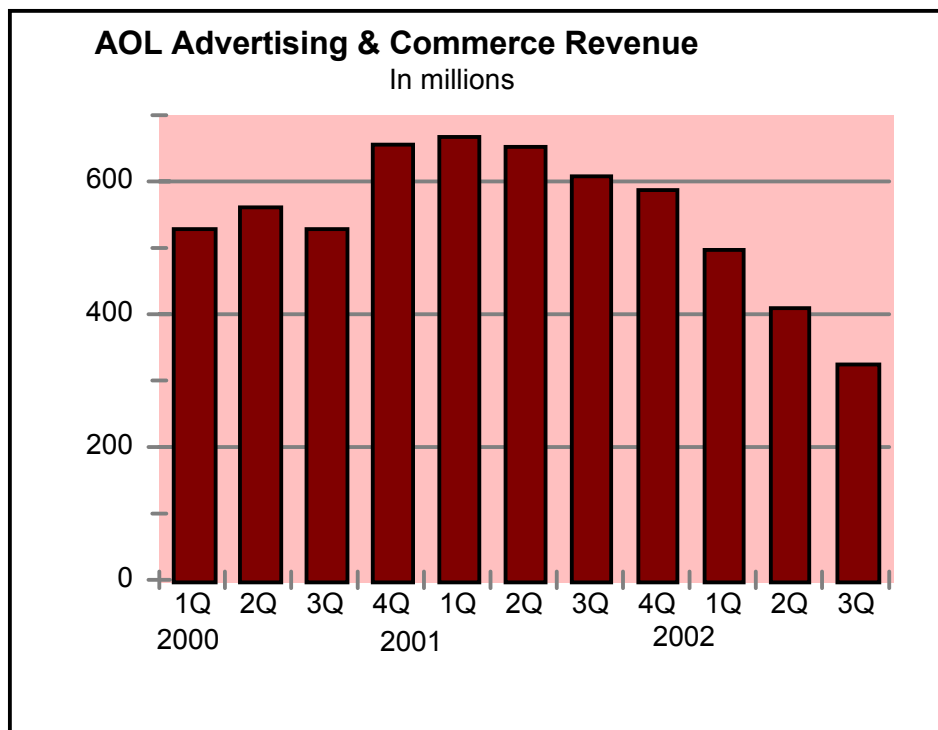
12 Alec Klein, *Unconventional Transactions Boosted Sales; Amid Big Merger, Company Resisted Dot-*  
13 *Com Collapse*, Wash. Post, 7/18/02, at A01. The next day – 7/19/02 – former AOL President and  
14 now AOLTW Co-COO Pittman was kicked out of the Company.<sup>4</sup>

15 40. The collapse of AOLTW's e-commerce ad revenues are shown below in a chart  
16 showing AOL's advertising and e-commerce revenues after restatement to eliminate the bogus  
17 transactions AOLTW has admitted.

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25 <sup>4</sup> According to *The Daily Deal* (12/21/02):

26 Is AOL's advertising in the tank? Well, a lot of its advertising, hype to the  
27 contrary, ***was always in the tank. Much of it was a barter business, not a cash***  
28 ***business, and trying to stay afloat in an angry sea by selling advertising was a***  
***mug's game*** .... AOL, like a lot of '90s stuff, was always something of a Potemkin  
village, and now it has no bubble to hide behind. This is the true story of what went  
on, and it is the true story of today.

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41. In late 7/02 and early 8/02, AOLTW confirmed it was the subject of SEC/DOJ civil and criminal investigations regarding its e-commerce advertising deals, including those with WorldCom, Sun Microsystems, Qwest, Oxygen Media, PurchasePro, DirectTV and Homestore.com, as well as AOLTW's forecasts of strong financial growth before and after the Merger, while insiders were bailing out, unloading hundreds of millions of dollars worth of their AOL and AOLTW shares at inflated prices. On 7/25/02, AOLTW stock hit its post-merger low of just \$8.60 per share. ***"This is the end of a fiasco,"*** said one analyst. On 8/9/02, AOLTW publicly admitted for the first time that AOL had previously improperly recorded millions of dollars of e-commerce advertising revenues. And a few days later, on 8/14/02, it was revealed that David Colburn, the senior AOL executive in charge of e-commerce advertising had also been kicked out of the Company. On 9/18/02, AOLTW was named a defendant in the *Homestore.com* securities class action suit based on very detailed allegations that it had participated in a scheme to inflate Homestore.com's, and its own, advertising revenues via millions of dollars of specified phony transactions. Several Homestore.com executives have now pleaded guilty to criminal securities fraud charges arising from these transactions with AOLTW. AOLTW then restated several prior quarters of its financial results to eliminate almost

1 \$200 million in improperly recognized e-commerce advertising revenue – much of which was  
2 recognized and reported prior to the Merger. AOLTW then admitted to improperly accelerating the  
3 recognition of hundreds of millions of dollars of cable TV payments as advertising revenues and also  
4 made accounting changes and adjustments, reducing its previously reported advertising revenues by  
5 many millions of dollars more. Finally, after repeatedly denying it would do so (*i.e.*, on 8/23/02,  
6 AOLTW's CFO said "it's absolutely premature and inappropriate to do an impairment charge at this  
7 time"), in early 03, AOLTW took a gigantic goodwill write-off (\$45 billion) related to the over-  
8 valued assets of AOL, **resulting in AOLTW suffering a loss of approximately \$100 billion for 02**  
9 **– the largest annual corporate loss of all time!** At the same time, Case and Turner, the Chairman  
10 and Vice Chairman of AOLTW, respectively, were both forced out of the Company. On 3/28/03,  
11 AOLTW filed its 02 Form 10-K in which it disclosed that the SEC had informed the Company that  
12 its accounting for \$400 million in advertising from a deal with Bertelsmann AG was improper.  
13 AOLTW may restate its results again to eliminate \$400 million from its advertising revenues.  
14 AOLTW stock now trades at just \$10-\$12 per share.

15 42. As the figures below show, the promised Merger synergies, economies and growth  
16 did not occur, as AOL's e-commerce advertising revenues collapsed, its backlog evaporated and its  
17 substantial membership stagnated and then fell:

	3/31/99	6/30/99	9/30/99	12/31/99
18 AOL Advertising & Commerce Revenues	\$210M	\$233M	\$350M	\$437M
19 EBITDA – AOL	\$259M	\$343M	\$386M	\$453M
20 EPS	\$0.17	\$0.07	\$0.07	\$0.10
21 Backlog of Ad Rev	\$1.3B	\$1.5B	\$2.0B	\$2.4B
22 AOL Subscribers	16.9M	17.6M	18.7M	20.5M
	3/31/00	6/30/00	9/30/00	12/31/00
23 AOL Advertising & Commerce Revenues	\$557M	\$609M	\$649M	\$741M
24 EBITDA – AOL	\$492M	\$572M	\$599M	\$652M
25 EPS	\$0.17	\$0.13	\$0.13	\$0.01
26 Backlog of Ad Rev	\$2.7B	\$3.0B	\$3.0B	N/R
27 Subscribers	22.2M	23.2M	24.6M	26.7M

	3/31/01	6/30/01	9/30/01	12/31/01
1				
2	Ad & Commerce			
3	Rev – AOLTW	\$2.05B	\$2.28B	\$1.93B
4	AOL Ad & Commerce			
5	Rev	\$721M	\$706M	\$624M
6	EBITDA – AOLTW	\$2.1B	\$2.5B	\$2.5B
7	EBITDA – AOL unit	\$684M	\$801M	\$742M
8	EPS	(\$0.31)	(\$0.17)	(\$0.22)
9	Backlog of Ad Rev	N/R	N/R	N/R
10	AOL Subscribers	28.8M	30.1M	31.3M
11				
12				
13		3/31/02	6/30/02	9/30/02
14	Ad & Commerce			
15	Rev – AOLTW	\$1.83B	\$2.07B	\$1.7B
16	Ad & Commerce			
17	Rev – AOL	\$497M	\$409M	\$324M
18	EBITDA – AOLTW	\$2.1B	\$2.5B	\$2.2B
19	EBITDA – AOL unit	\$433M	\$473M	\$432M
20	EPS	(\$12.25)	\$0.09	\$0.01
21	Backlog of Ad Rev	N/R	N/R	N/R
22	AOL Subscribers	34.6M	35.1M	35.3M
23				
24				

13 43. During 7/00-8/00, when AOL stock was artificially inflated in anticipation of the sale  
14 of AOL to another company, as set forth earlier, top AOL insiders sold off some 2.8 million shares  
15 of their AOL stock at as high as \$60.44 per share, pocketing almost \$158 million. This insider  
16 selling is shown below:

	SHARES SOLD BETWEEN 07/14/00–08/30/00		PROCEEDS
17	<u>INSIDER</u>		
18	Akerson	24,082	\$ 1,431,049
19	Barksdale	700,000	\$ 38,095,100
20	Case	1,000,000	\$ 56,367,000
21	Caufield	100,000	\$ 6,044,000
22	Gilburne	237,651	\$ 13,313,376
23	Kelly	70,000	\$ 3,999,800
24	Novack	96,634	\$ 5,412,772
25	Pittman	394,745	\$ 21,833,346
26	Vradenburg	200,000	\$ 11,336,000
27	TOTALS:	2,823,112	\$157,832,442

24 Then, after the Merger and prior to the final revelations of early 2/03, AOLTW insiders unloaded  
25 some 24.6 million shares of their AOLTW common stock, pocketing another \$779 million in insider  
26 trading proceeds. This insider selling is shown below:  
27  
28



	<u>INSIDER</u>	<u>SHARES SOLD BETWEEN 01/01/01-11/30/02</u>	<u>PROCEEDS</u>
1			
2			
3	Akerson	143,918	\$ 7,078,357
	Barge	121,500	\$ 1,493,368
4	Barksdale	2,492,550	\$ 81,281,309
	Case	2,000,000	\$100,396,300
5	Caufield	50,000	\$ 2,573,500
	Colburn	180,000	\$ 9,060,600
6	Gilburne	400,000	\$ 19,750,610
	Kelly	400,000	\$ 19,072,000
7	Lerer	200,000	\$ 10,526,000
	Novack	744,366	\$ 34,731,161
8	Parsons	700,000	\$ 35,267,400
	Pittman	1,500,000	\$ 72,715,000
9	Raduchel	44,444	\$ 2,125,312
	Stuntz	450,000	\$ 22,788,000
10	Turner	14,648,252	\$332,000,653
	Vradenburg	<u>566,402</u>	<u>\$ 28,157,000</u>
11	TOTALS:	24,641,432	\$779,016,571

12 Thus, while AOL's and AOLTW's stocks were artificially inflated in anticipation of and as a  
13 consequence of the Merger, AOL and AOLTW insiders unloaded a total of 27.5 million shares of  
14 their stock, pocketing almost \$937 million of illegal insider trading proceeds, as shown below:

	<u>INSIDER</u>	<u>SHARES SOLD BETWEEN 07/14/00-11/30/02</u>	<u>PROCEEDS</u>
15			
16			
17	Akerson	168,000	\$ 8,509,406
	Barge	121,500	\$ 1,493,368
18	Barksdale	3,192,550	\$119,376,409
	Case	3,000,000	\$156,763,300
19	Caufield	150,000	\$ 8,617,500
	Colburn	180,000	\$ 9,060,600
20	Gilburne	637,651	\$ 33,063,986
	Kelly	470,000	\$ 23,071,800
21	Lerer	200,000	\$ 10,526,000
	Novack	841,000	\$ 40,143,933
22	Parsons	700,000	\$ 35,267,400
	Pittman	1,894,745	\$ 94,548,346
23	Raduchel	44,444	\$ 2,125,312
	Stuntz	450,000	\$ 22,788,000
24	Turner	14,648,252	\$332,000,653
	Vradenburg	<u>766,402</u>	<u>\$ 39,493,000</u>
25	TOTALS:	27,464,544	\$936,849,013

26 Virtually all these shares were acquired by the sellers via the exercise of stock options pursuant to  
27 the AOLTW stock option plan.

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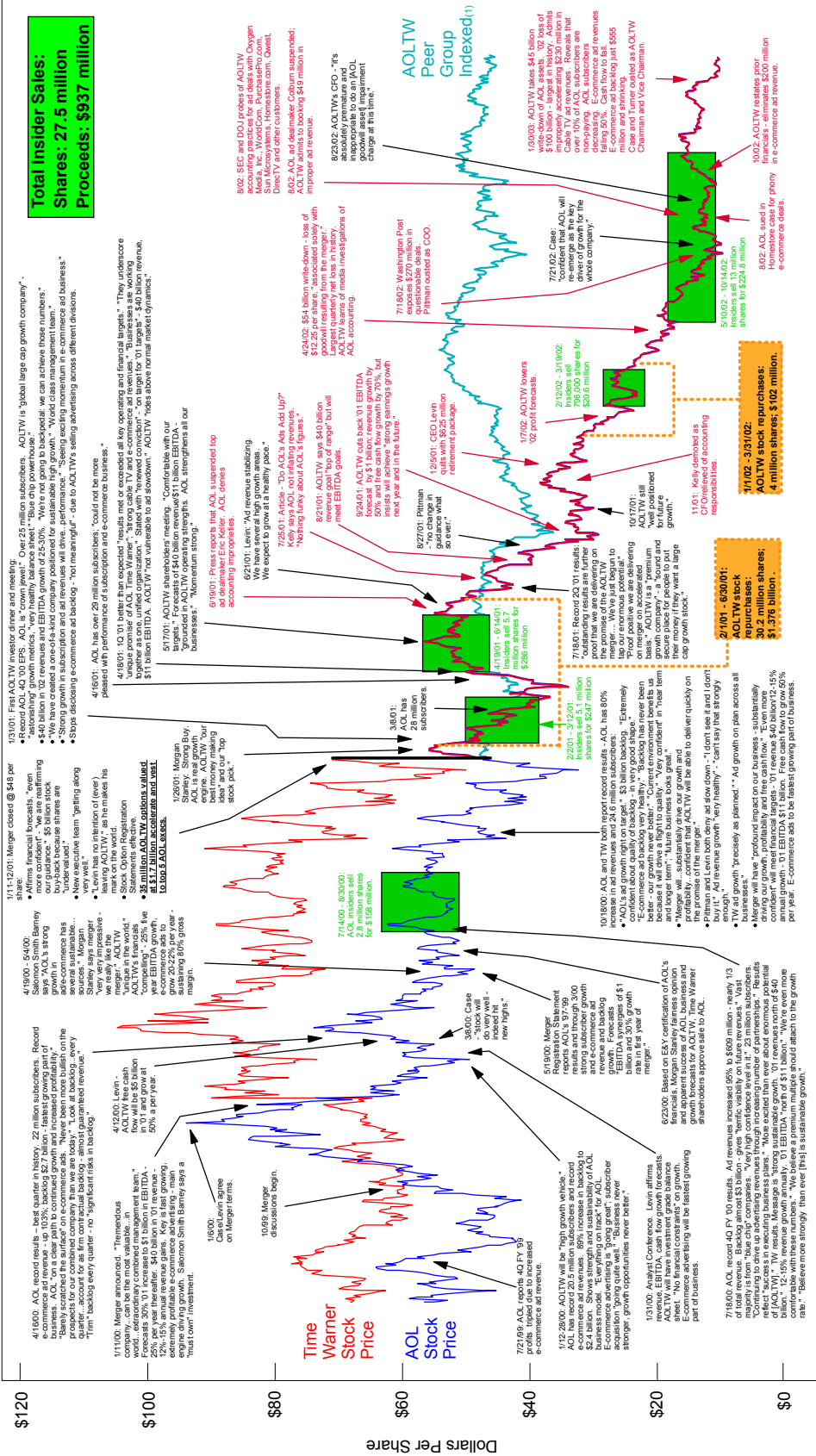
1           44. AOL's acquisition of Time Warner was accomplished through the falsification of  
2 AOL's financial results and other false statements and forecasts, and the stock of AOLTW after the  
3 Merger was artificially inflated by the continued falsification of AOLTW's financial results and other  
4 false statements concerning the success of the Merger, as well as false forecasts of the future  
5 profitable growth that would result. The Board of Time Warner and Time Warner's financial advisor  
6 failed in their duties and obligations to protect Time Warner shareholders and were grossly negligent  
7 if not willfully indifferent to the dangers posed by the acquisition of Time Warner by AOL via  
8 merger, as well as the falsifications and manipulations engaged in by AOL to bring about that  
9 transaction, while the AOL insiders and AOL's financial advisor were actively seeking to inflate  
10 AOL's results and prospects to bring about its purchase of Time Warner, and inflate the stock of  
11 AOLTW after the Merger. The former shareholders of Time Warner and those who purchased  
12 AOLTW stock after the Merger have suffered billions of dollars of losses, including the plaintiffs  
13 in this action. But the AOL, Time Warner and AOLTW insiders who brought about this transaction  
14 and who manipulated and artificially inflated the price of AOL stock prior to the Merger and  
15 AOLTW stock after the Merger have not fared nearly so badly. ***They unloaded 27.5 million shares***  
16 ***of their AOLTW stock at inflated prices, pocketing over \$936 million of illegal insider trading***  
17 ***proceeds, while the architect of this fiasco – Levin – walked away from the smoldering ruins with***  
18 ***a \$625 million retirement package, including \$1 million per year to "advise" AOLTW and***  
19 ***\$400,000 per year for life as a pension!*** The graph which follows shows the AOL, Time Warner  
20 and AOLTW stock prices and other key events during the relevant period:  
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# AOL TIME WARNER AND AOL TIME WARNER

## Daily Prices From: 6/1/1999 to 2/25/2003



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1 **JURISDICTION AND VENUE**

2 45. The claims alleged herein arise under §§11 and 12(a)(2) of the Securities Act of 1933  
3 (the "1933 Act"), 15 U.S.C. §§77k and 77l(a)(2), as well as provisions of state statutory and common  
4 law. ***This is an individual action asserting federal and state law claims which arise from the same***  
5 ***operative facts.*** Jurisdiction is conferred by §22 of the 1933 Act and venue is proper pursuant to §22  
6 of the 1933 Act and provisions of state law. In connection with the acts complained of, defendants  
7 used the instrumentalities of interstate commerce and the U.S. mails. Section 22 of the 1933 Act  
8 states that "[t]he district courts of the United States ... shall have jurisdiction ... ***concurrent with***  
9 ***State and Territorial courts***" of actions filed under the 1933 Act. The statute also states that  
10 "[e]xcept as provided in section 16(c), no case arising under this title and brought ***in any State court***  
11 of competent jurisdiction shall be removed to any court in the United States." Section 16(c) refers  
12 to "covered class actions," which are defined as lawsuits brought as class actions. Thus, this suit  
13 does not fall within the definition of a "covered class action" under §16(c) and therefore is not  
14 removable to federal court under the Securities Litigation Uniform Standards Act of 1998. *See In*  
15 *re Waste Mgmt. Inc. Sec. Litig.*, 194 F. Supp. 2d 590 (S.D. Tex. 2002). In addition, there is not  
16 complete diversity of citizenship, as one plaintiff is headquartered in California as are certain  
17 defendants, and at least one plaintiff is a citizen of New York, as are several defendants. Also, Ernst  
18 & Young is a citizen of the States of California and New York. Thus removal on diversity of  
19 citizenship grounds is improper.

20 46. The violations of law complained of herein occurred in part in this County, including  
21 the dissemination of materially false and misleading statements complained of herein into this  
22 County. AOLTW has operations located in this County. Each of the defendants have minimum  
23 contacts with this state and/or conduct business here sufficient to permit the exercise of jurisdiction  
24 over them here.

25 47. The amount of damages sued for is in excess of the jurisdictional minimum of this  
26 court.

1 **THE PARTIES**

2 48. (a) Plaintiff The Regents of the University of California ("Regents") purchased  
3 shares of AOLTW stock in connection with and after the AOLTW Merger and has been damaged  
4 thereby. The University of California, the nation's premier public research university, was founded  
5 in 1868 and is composed of 10 campuses with a mission of teaching, research and public service.  
6 The University has more than 155,000 employees and is governed by a 26 member Board of  
7 Regents, a majority of which are appointed by the Governor of California and confirmed by the state  
8 Senate. The Regents oversee the management of a portfolio totaling more than \$54 billion. The  
9 investment funds managed consist of the University's retirement, defined contribution and  
10 endowment funds, including both actively managed equity portfolios and passively managed index  
11 funds. These investments provide substantial benefits to current and retired employees and support  
12 the University's mission of education, research and public service. The Regents are a subdivision  
13 and unit of the State of California and therefore are not a citizen of California or any other state.  
14 This plaintiff's relevant transactions in AOLTW stock are set forth in Exhibit A.\*

15 (b) Plaintiff Amalgamated Bank, as Trustee for the LongView Collective  
16 Investment Fund ("Amalgamated Bank"), purchased shares of AOLTW stock in connection with and  
17 after the AOLTW Merger and has been damaged thereby. Amalgamated Bank is America's oldest  
18 union owned and operated Labor Bank, and it has investment relations with over 200 employee  
19 benefit funds, including union plans. Amalgamated Bank has business operations in this state, but  
20 is headquartered in and has its principal place of business in New York State and is a citizen of New  
21 York. This plaintiff's relevant transactions in AOLTW stock are set forth in Exhibit B.\*

22 49. Defendant AOLTW is a corporation which was the issuer of the AOLTW stock  
23 pursuant to the Merger Registration Statement and the Stock Option Registration Statements (as  
24 defined herein). AOLTW's principal place of business is New York and it is a citizen of that state.  
25  
26  
27

28 \* These damage calculations are preliminary and subject to revision.

1           50.   (a)    Defendant Stephen M. Case ("Case") was Chairman and CEO of AOL prior  
2 to the Merger and Chairman of AOLTW after the Merger, until he was forced to resign in early 03.  
3 He signed the Merger Registration Statement and the Stock Option Registration Statements.

4           (b)    Defendant Gerald M. Levin ("Levin") was Chairman and CEO of Time  
5 Warner prior to the Merger and CEO and a director of AOLTW after the Merger, until he resigned  
6 in 12/01 and left the Company in 5/02. He signed the Merger Registration Statement and the Stock  
7 Option Registration Statements. Levin is a resident and citizen of the State of California, as he  
8 resides at Marina del Rey, California.

9           (c)    Defendant Richard D. Parsons ("Parsons") was President of Time Warner  
10 prior to the Merger and Co-Chief Operating Officer and a director of AOLTW after the Merger, until  
11 he was later promoted to Chairman and CEO of AOLTW. He signed the Merger Registration  
12 Statement and the Stock Option Registration Statements. Parsons is a resident and citizen of the  
13 State of New York.

14           (d)    Defendant R.E. "Ted" Turner ("Turner") was Vice Chairman of Time Warner  
15 prior to the Merger and Vice Chairman of AOLTW after the Merger, until he resigned as Vice  
16 Chairman in early 03. He signed the Merger Registration Statement and the Stock Option  
17 Registration Statements.

18           (e)    Defendant Kenneth J. Novack ("Novack") was Vice Chairman of AOL prior  
19 to the Merger and Vice Chairman of AOLTW after the Merger. He signed the Merger Registration  
20 Statement and the Stock Option Registration Statements.

21           (f)    Defendant Robert W. Pittman ("Pittman") was President, Co-Chief Operating  
22 Officer and a director of AOL prior to the Merger and Co-Chief Operating Officer and a director of  
23 AOLTW after the Merger, until he was forced out of the Company in 7/01. He signed the Merger  
24 Registration Statement and the Stock Option Registration Statements. Pittman is a resident and  
25 citizen of the State of New York.

26           (g)    Defendant J. Michael Kelly ("Kelly") was Senior Vice President and CFO of  
27 AOL prior to the Merger and Executive Vice President and CFO of AOLTW after the Merger until  
28 he was demoted in 11/01 and relieved of his accounting responsibilities. He signed the Merger

1 Registration Statement and the Stock Option Registration Statements. Kelly is a resident and citizen  
2 of the State of New York.

3 (h) Defendant Daniel F. Akerson ("Akerson") was a director of AOL before the  
4 Merger and a director of AOLTW after the Merger. He signed the Merger Registration Statement  
5 and the Stock Option Registration Statements.

6 (i) Defendant James L. Barksdale ("Barksdale") was a director of AOL before  
7 the Merger and a director of AOLTW after the Merger. He signed the Merger Registration  
8 Statement and the Stock Option Registration Statements.

9 (j) Defendant Stephen F. Bollenbach ("Bollenbach") was a director of Time  
10 Warner before the Merger and a director of AOLTW after the Merger. He signed the Merger  
11 Registration Statement and the Stock Option Registration Statements. Bollenbach is a resident and  
12 citizen of the State of California.

13 (k) Defendant Frank J. Caufield ("Caufield") was a director of AOL before the  
14 Merger and a director of AOLTW after the Merger. He signed the Merger Registration Statement  
15 and the Stock Option Registration Statements. Caufield is a resident and citizen of the State of  
16 California.

17 (l) Defendant Miles R. Gilburne ("Gilburne") was a director of AOL before the  
18 Merger and a director of AOLTW after the Merger. He signed the Merger Registration Statement  
19 and the Stock Option Registration Statements.

20 (m) Defendant Carla A. Hills ("Hills") was a director of Time Warner before the  
21 Merger and a director of AOLTW after the Merger. She signed the Merger Registration Statement  
22 and the Stock Option Registration Statements.

23 (n) Defendant Reuben Mark ("Mark") was a director of Time Warner before the  
24 Merger and a director of AOLTW after the Merger. He signed the Merger Registration Statement  
25 and the Stock Option Registration Statements.

26 (o) Defendant Michael A. Miles ("Miles") was a director of Time Warner before  
27 the Merger and a director of AOLTW after the Merger. He signed the Merger Registration  
28 Statement and the Stock Option Registration Statements.

1 (p) Defendant Franklin D. Raines ("Raines") was a director of AOL before the  
2 Merger and a director of AOLTW after the Merger. He signed the Merger Registration Statement  
3 and the Stock Option Registration Statements.

4 (q) Defendant Francis T. Vincent, Jr. ("Vincent") was a director of Time Warner  
5 before the Merger and a director of AOLTW after the Merger. He signed the Merger Registration  
6 Statement and the Stock Option Registration Statements.

7 (r) Defendant David M. Colburn ("Colburn") was President of AOL's Business  
8 Affairs unit, continuing in that position after the Merger, until he was ousted in 8/02.

9 (s) Defendant Eric Keller ("Keller") was an executive in AOL's Business Affairs  
10 unit, continuing in that position after the Merger, until he was ousted in 6/01.

11 (t) Defendant Raymond J. Oglethorpe ("Oglethorpe") was President of AOL's  
12 Technologies unit, continuing in that position after the Merger, until he was fired.

13 (u) Defendant Janice Brandt ("Brandt") was President of AOL's Marketing unit,  
14 continuing in that position after the Merger, until she was fired.

15 (v) Defendant Joseph A. Ripp ("Ripp") was CFO of Time Warner prior to the  
16 Merger and CFO of AOLTW's AOL unit after the Merger, until he was replaced in 03.

17 (w) Defendant Barry M. Schuler ("Schuler") was President of AOL's Interactive  
18 Services before the Merger and CEO of AOLTW's AOL unit after the Merger, until he was fired.

19 (x) Defendant George Vradenburg, III ("Vradenburg") was Senior Vice President  
20 for Global and Strategic Policy of AOL prior to the Merger and continued in this position with the  
21 AOL operation of AOLTW after the Merger, until he was fired.

22 (y) Defendant James W. Barge ("Barge") was Vice President and Controller of  
23 Time Warner prior to the Merger and continued in this position with the Time Warner operation of  
24 AOLTW after the Merger, until he was fired.

25 (z) Defendant Kenneth B. Lerer ("Lerer") was Senior Vice President of AOL prior  
26 to the Merger and Executive Vice President with the AOL operation of AOLTW after the Merger,  
27 until he was fired.

28



1 (aa) Defendant William J. Raduchel ("Raduchel") was Senior Vice President and  
2 Chief Technology Officer of AOL prior to the Merger and Executive Vice President with the AOL  
3 operation of AOLTW after the Merger, until he was fired.

4 (bb) Defendant Mayo S. Stuntz, Jr. ("Stuntz") was Chief Operating Officer of  
5 AOL's Interactive Services Group prior to the Merger and Executive Vice President with the AOL  
6 operation of AOLTW after the Merger, until he was fired.

7 (cc) Each of the named defendants in ¶50(a)-(bb) (the "Individual Defendants")  
8 participated in the Merger by, among other things, preparing, reviewing and/or signing the Merger  
9 Registration Statement and the Stock Option Registration Statements.

10 51. (a) Defendant CitiGroup Inc. is a large integrated financial services institution  
11 that through subsidiaries and divisions (such as defendant Salomon Smith Barney Inc. (collectively  
12 "Salomon Smith Barney")) provides commercial and investment banking services, commercial loans  
13 to corporate entities, and acts as underwriter in the sale of corporate securities. Salomon Smith  
14 Barney acted as financial advisor to AOL in connection with the Merger, helping to craft and  
15 circulate the false and misleading Merger Registration Statement. Salomon Smith Barney issued  
16 false and misleading reports on AOL prior to the Merger and AOLTW subsequent to the Merger,  
17 which helped to artificially inflate the market price of AOL and AOLTW stock. Salomon Smith  
18 Barney's principal place of business is New York.

19 (b) Defendant Morgan Stanley & Co. Inc. is an integrated financial services  
20 institution that provides commercial and investment banking services, commercial loans to corporate  
21 entities, and acts as underwriter in the sale of corporate securities. Morgan Stanley acted as financial  
22 advisor to Time Warner in connection with the Merger and issued a false opinion that the Merger  
23 was fair to Time Warner and its shareholders. Morgan Stanley also issued false and misleading  
24 reports on Time Warner and AOL prior to the Merger, which helped to artificially inflate Time  
25 Warner and AOL stock prior to the Merger and bring about the Merger, and after the Merger, which  
26 artificially inflated the market price of AOLTW stock. Morgan Stanley's principal place of business  
27 is New York.

28

1 (c) Salomon Smith Barney and Morgan Stanley, as the financial advisors that  
2 helped bring about this disastrous Merger, pocketed the largest investment banking fee in history for  
3 helping orchestrate this deal, by issuing false reports on the impact of the Merger and AOL's, Time  
4 Warner's and AOLTW's businesses and, in the case of Morgan Stanley, a false opinion that the terms  
5 of the sale of Time Warner to AOL via the Merger was "fair" to the Time Warner shareholders.  
6 These fees – over \$135 million – were designed to and did motivate these financial advisors to do  
7 whatever was necessary to bring about the close of the Merger and support – inflate – the price of  
8 AOL's and Time Warner's stock before, and AOLTW's stock after, the Merger. For instance,  
9 Salomon Smith Barney, after getting \$5 million at the signing of the Merger deal, got \$7.5 million  
10 when Time Warner's shareholders voted to approve the Merger, and another \$47.5 million when the  
11 deal closed. Morgan Stanley got \$17.5 million when the deal was signed, another \$42.5 million  
12 when the Merger closed ***and another \$15 million if the new AOLTW stock traded at certain high***  
13 ***levels in the several days after the Merger.*** Thus, both Salomon Smith Barney and Morgan Stanley  
14 had enormous economic motives to bring about Time Warner shareholder approval of the Merger,  
15 get the Merger closed and inflate AOL's and AOLTW's stock prices. But, worst of all, in violation  
16 of SEC statements and regulations and court decisions prohibiting indemnity agreements to hold  
17 persons harmless of their liability under the securities laws, both these investment advisors involved  
18 in the Merger forced AOL and Time Warner (and AOLTW) to agree to hold them harmless, *i.e.*,  
19 indemnify them against any exposure or liability arising from their participation in the Merger.  
20 These illegal indemnity agreements purported to immunize Salomon Smith Barney and Morgan  
21 Stanley from their important legal obligations of due diligence and honesty to protect the investors  
22 involved in this Merger and enabled them to disregard or act in denigration of their duties of honesty  
23 and/or diligence.

24 (d) On and after the closing of the Merger, Morgan Stanley and Salomon Smith  
25 Barney were constantly buying and selling AOLTW stock in their own proprietary trading accounts  
26 as well as accounts they managed for other entities and investors.

27 52. Defendant Ernst & Young LLP ("Ernst & Young") was AOL's, Time Warner's and  
28 AOLTW's supposedly independent accountant and provided accounting services for AOL, Time

1 Warner and AOLTW prior to, in connection with, and after the Merger, which included "clean" or  
2 "unqualified" opinions on AOL's, Time Warner's and AOLTW's 98, 99, 00 and 01 annual audited  
3 financial statements. Ernst & Young also reviewed and approved the unaudited financial statements  
4 of AOL and Time Warner issued in connection with the Merger, including those in the Merger and  
5 Stock Option Registration Statements, and also including the "pro forma" AOLTW financial  
6 statements included in the Merger and Stock Option Registration Statements. Ernst & Young was  
7 not independent with respect to the Merger, as it was the accountant for both AOL and Time Warner  
8 and had been promised it would be the auditor/accountant for the gigantic new Company – AOLTW  
9 – after the Merger and thus would garner huge amounts of accounting, auditing and consulting fees  
10 post-merger for years to come. Ernst & Young also performed the internal audit work for AOL prior  
11 to the Merger as AOL had outsourced this function to Ernst & Young. Thus, with respect to AOL's  
12 internal controls and internally prepared financial statements, Ernst & Young was auditing its own  
13 work – an independence violation. While Ernst & Young's principal place of business is New York,  
14 it has smaller offices in California where Ernst & Young partners reside and work. Thus, Ernst &  
15 Young is a citizen of the State of New York and the State of California, as a limited liability  
16 partnership is deemed to be a citizen of each state in which any of its partners are domiciled.

17 53. The true names and capacities of defendants sued herein under California Code of  
18 Civil Procedure §474 as Does 1 through 100, inclusive, are presently unknown to plaintiffs, who  
19 therefore sue these defendants by such fictitious names. Plaintiffs will seek to amend this Complaint  
20 and include these Doe defendants' true names and capacities when they are ascertained. Each of the  
21 fictitiously named defendants is responsible in some manner for the conduct alleged herein.

22 **FRAUDULENT SCHEME, AIDING AND**  
23 **ABETTING AND CONSPIRACY**

24 54. Each defendant is liable for making false statements, or for failing to disclose adverse  
25 facts while AOLTW securities, and/or for willfully participating in a scheme and conspiracy to  
26 defraud and/or aiding and abetting such illegal conduct, which damaged Time Warner's shareholders  
27 in the Merger and purchasers of AOLTW's stock after the Merger (the "Wrongful Conduct"). This  
28 Wrongful Conduct enabled AOLTW to issue (sell) over four billion newly issued shares of AOLTW

1 stock in the Merger and over 108 million additional shares pursuant to the AOLTW stock option  
2 plan thereafter, allowed the AOLTW insiders to sell 27.5 million shares of AOL or AOLTW stock  
3 at artificially inflated prices for almost \$1 billion in illegal insider trading proceeds and obtain  
4 hundreds of millions of dollars in additional retirement or deferred compensation, allowed the  
5 financial advisors to pocket some \$135 million in merger advisory fees and allowed Ernst & Young  
6 to pocket huge fees as AOL's and Time Warner's accountants and consultants before the Merger and  
7 retain the huge and highly lucrative AOLTW account (worth \$1 million per week) post-merger.

### 8 **BACKGROUND TO THE MERGER**

9 55. In 12/96, seeking to boost its subscriber numbers, AOL introduced "flat-rate"  
10 subscription plans. This had the effect of dramatically increasing members and their usage but  
11 drastically decreasing AOL's operating margins. In the late 90s, the Internet access market – AOL's  
12 main business – was also becoming increasingly saturated and AOL was facing intensifying  
13 competition from low-cost or free Internet access providers. This downward pressure on operating  
14 margins and increasing competition put tremendous pressure on AOL's executives to generate ever-  
15 increasing numbers of subscribers *and* find additional revenue sources to continue its growth. AOL's  
16 top executives, including Case, its Chairman/CEO, and Pittman, its President/COO, began to try to  
17 develop other sources of revenue to preserve AOL's rapid growth and thus support its high stock  
18 price upon which their prestige, as well as their personal fortunes, largely depended. Continuing  
19 subscriber growth and online or e-commerce advertising were the key. In this regard, AOL's 97  
20 annual report, stated:

21 Among the Company's business objectives are increasing the subscriber base and  
22 continuing to accelerate the change in its business model *into one in which*  
23 *increasingly more revenues and profits are generated from sources other than*  
24 *online service subscription revenues, such as advertising and electronic commerce.*  
25 *The Company expects that the growth in other revenues, assuming such growth*  
26 *continues, will be the primary source of future profit growth, and will provide the*  
*Company with the opportunity and flexibility to fund the costs associated with*  
*flat-rate pricing as well as programs designed to grow the subscriber base and*  
*meet other business objectives.... Advertising revenues are expected to grow in*  
*importance as the Company is able to leverage its large and growing subscriber*  
*base.*

27 56. Issued in 9/98, AOL's 98 Annual Report to Shareholders for the year ended 6/30/98  
28 stated:

1 AOL Advertising and Commerce Leads the Industry.... [W]e now have more  
2 than 50 agreements that are valued in excess of \$1 million each. In fiscal 1998,  
3 advertising, commerce and other revenues climbed to \$439 million, 71% higher than  
4 the previous year. **And our backlog of advertising and commerce revenues –  
5 contracted agreements that have not yet been recognized as revenue – rose from  
6 \$180 million at the end of fiscal 1997 to \$511 million at the end of fiscal 1998.**

7  
8 57. On 7/21/99, AOL issued a release reporting its results for F99 – the period ended  
9 6/30/99 – headlined and stating:

10 **Advertising, Commerce and Other Revenues Rise 87% to \$306 Million, Totaling  
11 \$1 Billion for the Full Year**

12 \* \* \*

13 Advertising, commerce and other revenues reached \$306 million, up 87% over fiscal  
14 1998's fourth quarter.

15 ... Advertising, commerce and other revenues for the year amounted to \$1  
16 billion, an 84% climb over fiscal 1998.

17 The AOL service set records for fourth quarter membership growth, 755,000,  
18 and for subscriber growth over the fiscal year, 5.1 million. At the end of the quarter,  
19 AOL totaled 17.6 million members ... [including] more than 3 million non-US  
20 members.

21 \* \* \*

22 Steve Case, Chairman and Chief Executive Officer, said: "***This has been a  
23 year of tremendous growth and achievement. We added more than five million  
24 new members to our flagship AOL service, generated \$1 billion in advertising and  
25 commerce revenues, and achieved record operating profits.***"

26 58. On 7/21/99, AOL held a conference call for analysts, money managers and  
27 institutional investors to discuss AOL's business:

28 CASE: ... This was yet another tremendous quarter for America Online, topping off  
a truly great year in which we not only delivered a very solid financial performance  
of a blue chip, but also continued to position the company strategically for the next  
wave of growth. Three key metrics highlight how much we achieved this year. First,  
***we had record results in terms of membership growth in the past quarter and over  
the past year*** ... which shows the strength of our franchise. And we added 755,000  
new members, making it the biggest fourth quarter in our history. The results over  
the past year were also impressive, as we added five million new members....  
Second, ***we generated \$1 billion in advertising and e-commerce revenues, up from  
virtually nothing three years ago. In addition, our backlog of advertising and e-  
commerce commitments grew to more than \$1.5 billion. And third, we achieved  
record profits with operating income*** for the quarter surging to \$226 million ... a  
183% increase over last year and a sequential increase of 81%. That means that  
operating income is now approaching an annualized run rate of \$1 billion, ***which I  
think cements our position as the blue chip in the Internet sector....***

1 KELLY: ... *This quarter's results reflect the strength of operations as well as the*  
2 *power of AOL's business model. The growing momentum of the operation is*  
3 *reflected by the records we have set in the quarter ...* for consolidated revenue,  
operating income, earnings per share and EBITDA.... Advertising commerce and  
4 other revenues of \$306 million, increased again 87% on a year-over-year basis ....  
5 *And, as the fastest growing component of our multi-revenue streams, advertising,*  
*commerce and other revenues now represent 22% of consolidated revenues,*  
*compared with 17% a year ago. This will continue to increase over time.* During  
6 the quarter, we signed 33 multi-year deals in excess of \$1 million and our backlog  
now stands at \$1.5 billion, up \$200 million from the end of the quarter.

7 59. On 7/22/99, *The Wall Street Journal* reported on AOL's 4thQ 99 results and the  
8 conference call:

9 AOL said revenue from online advertising, electronic commerce and other  
sources apart from monthly membership fees grew to \$306 million, compared with  
10 \$164 million a year earlier. *Those lines of business are closely watched because*  
*they are considered an indicator of AOL's ability to expand its profitability.*  
11 *Advertising, e-commerce and the like typically have fatter profit margins than*  
*AOL's basic online subscription service ....*

12 AOL executives were characteristically jubilant about the company's earnings  
and revenue growth. *"This was another great quarter,"* AOL Chairman and Chief  
13 Executive Steve Case said in an interview. *Mr. Case said he was particularly*  
*encouraged by the fact that AOL's advertising and e-commerce revenue reached*  
14 *\$1 billion for the full fiscal year, a first for the company.*

15 60. On 8/13/99, AOL filed its Report on Form 10-K with the SEC for the year ended  
16 6/30/99, which was later incorporated in the Merger Registration Statement. The 10-K represented  
17 that AOL had 17.6 million subscribers. AOL's 99 10-K also discussed AOL's e-commerce  
18 advertising business:

19 Advertising and Commerce

20 *An important component of the Company's strategy in its Interactive*  
*Online Services business is to increase revenues from advertising and commerce*  
21 *sources and from the sale of merchandise. The Company continues to establish*  
*a wide variety of relationships with advertising and commerce partners to grow*  
22 *and diversify its non-subscription based revenues .... Additionally, the Company*  
*has renewed and extended or expanded relationships with existing advertising and*  
23 *commerce partners.*

24 61. AOL's 99 10-K reported very strong financial results, including e-commerce  
25 advertising revenue and backlog growth:

26 The following table and discussion highlights the revenues of the Company  
27 for the years ended June 30, 1999, 1998 and 1997.  
28

	Year Ended June 30,					
	<u>1999</u>		<u>1998</u>		<u>1997</u>	
	(Dollars in millions)					
Revenues:						
Subscription services	\$3,321	69.5%	\$2,183	70.6%	\$1,478	67.3%
<i>Advertising, commerce and other</i>	<i>1,000</i>	<i>21.0</i>	<i>543</i>	<i>17.6</i>	<i>308</i>	<i>14.0</i>
Enterprise solutions	<u>456</u>	<u>9.5</u>	<u>365</u>	<u>11.8</u>	<u>411</u>	<u>18.7</u>
Total revenues	\$4,777	100%	3,091	100%	\$2,197	100%

\* \* \*

#### Advertising, Commerce and Other Revenues

*An important component of the Company's business strategy ... is an increasing reliance on advertising, commerce and other revenues.... The growth of advertising, commerce and other revenues is important to the Company's business objectives, as these revenues provide an important contribution to the Company's operating results. Advertising revenues are expected to grow in importance as the Company continues to leverage its large, active and growing user base.... Affecting the growth in advertising, commerce and other revenues is the backlog balance as of June 30, 1999, 1998 and 1997 of \$1,519 million, \$511 million and \$180 million, respectively.*

62. AOL's 1999 10-K also discussed AOL's e-commerce business in greater detail:

The following table summarizes the material components of advertising, commerce and other revenues for the years ended June 30, 1999, 1998 and 1997.

	Year Ended June 30,					
	<u>1999</u>		<u>1998</u>		<u>1997</u>	
	(Dollars in millions)					
<i>Revenues:</i>						
<i>Advertising and electronic commerce fees</i>	<i>\$ 765</i>	<i>76.5%</i>	<i>\$ 358</i>	<i>65.9%</i>	<i>\$ 147</i>	<i>47.7%</i>
<i>Merchandise</i>	<i>134</i>	<i>13.4</i>	<i>103</i>	<i>19.0</i>	<i>109</i>	<i>35.4</i>
<i>Other</i>	<u><i>101</i></u>	<u><i>10.1</i></u>	<u><i>82</i></u>	<u><i>15.1</i></u>	<u><i>52</i></u>	<u><i>16.9</i></u>
<i>Total advertising, commerce and other revenues</i>	<i>\$1,000</i>	<i>100%</i>	<i>\$ 543</i>	<i>100%</i>	<i>\$ 308</i>	<i>100%</i>

Advertising, commerce and other revenues increased by 84%, from \$543 million in fiscal 1998 to \$1,000 million in fiscal 1999.... Advertising and electronic commerce fees increased by 114%, from \$358 million in fiscal 1998 to \$765 million in fiscal 1999.

Advertising, commerce and other revenues increased by 76%, from \$308 million in fiscal 1997 to \$543 million in fiscal 1998.... Advertising and electronic commerce fees increased by 144%, from \$147 million in fiscal 1997 to \$358 million in fiscal 1998.

63. In 9/99, AOL published its 99 Report to Shareholders for the year ended 6/30/99, which stated:

1                    *The Company's record financial and operational performance across our*  
2                    *brands ... has generated tremendous momentum for the coming year.... America*  
3                    *Online has never been stronger.*

3                    \*   \*   \*

4                    ... [O]ur Company set ... records for advertising and commerce revenues ....  
5                    During fiscal 1999, we signed 58 multi-year advertising and commerce agreements,  
6                    each worth in excess of \$1 million.

6                    64.    On 10/20/99, AOL announced its *better-than-expected* 1stQ F00 results for the period  
7                    ended 9/30/99 via a release headlined and stating:

8                    *America Online, Inc. FY2000 First Quarter Fully Taxed Income More Than*  
9                    *Triples to \$184 Million, or \$0.15 Per Share*

10                    *First Quarter Revenues Climb 47% to \$1.5 Billion*

11                    *Subscription Revenues Reach Nearly \$1 Billion and Advertising, Commerce, and*  
12                    *Other Revenues Double to \$350 Million*

12                    *AOL Service Sets First Quarter Record with Nearly 1.1 Million Net New Members*

13                    [AOL] today announced results for the first quarter of fiscal 2000 ended  
14                    September 30, 1999 – *setting new records for consolidated revenues, advertising*  
15                    *and commerce revenues, operating income, and membership growth in the first*  
16                    *quarter.*

16                    The Company's fully taxed net income totaled \$184 million, or \$0.15 per  
17                    diluted share, up from \$50 million, or \$0.04 per diluted share, on the same basis in  
18                    fiscal 1999's first quarter....

18                    First quarter revenues rose to \$1.5 billion, or 47% over last year's first quarter,  
19                    and advertising, commerce, and other revenues reached \$350 million, doubling over  
20                    the fiscal 1999's September quarter.

20                    \*   \*   \*

21                    At September 30, the Company had a worldwide total of 16.7 million AOL  
22                    ... members.

22                    \*   \*   \*

23                    *Industry Leadership and Growing Earnings Power*

24                    Steve Case, Chairman and Chief Executive Officer of America Online, said:  
25                    *"This quarter's results clearly demonstrate America Online's ... growing earnings*  
26                    *power...."*

26                    \*   \*   \*

27                    Bob Pittman, President and Chief Operating Officer, said: *"Our growth is*  
28                    *accelerating across the board."*



1 \* \* \*

2 – **Advertising, Commerce and Other Revenues: Revenues from advertising,**  
3 **commerce and other revenues climbed to \$350 million, doubling from \$175**  
4 **million during the year ago quarter.**

5 – Backlog: **The Company brought its consolidated backlog of advertising**  
6 **and commerce revenue to over \$2.0 billion at the end of the quarter, adding**  
7 **a net of more than \$500 million since June 30, 1999.**

8 65. On 10/20/99, AOL held a conference call for institutional investors, analysts and  
9 money managers, in which Case, Pittman and Kelly stated:

10 CASE: ... [T]he results really speak for themselves. **We saw record membership**  
11 **growth ..., we saw record advertising e-commerce revenues and we saw record**  
12 **profits.... [I]t really was an outstanding quarter financially ....**

13 PITTMAN: ... This quarter's results demonstrate that America Online is now  
14 operating on a whole new level....

15 KELLY: ... The financial highlights for the quarter were **strong subscriber growth**  
16 **both domestically and internationally .... Advertising, e-commerce and other**  
17 **revenues increased 100% over last year to \$350 million.... Advertising, commerce**  
18 **and other revenues continue to be the fastest growing component of our revenue**  
19 **streams reflecting our increasing ability to monetize our relationship with**  
20 **members .... [T]hese revenues now represent nearly 24% of revenue compared to**  
21 **[the] 16.4% ... we saw last year. During the quarter we signed 36 multi-year deals**  
22 **in excess of a million dollars, three of those in excess of \$50 million and, again,**  
23 **backlog now stands at \$2 billion, up \$500 million from what we saw last quarter.**

24 66. On 10/20/99, Case was interviewed by *Bloomberg*:

25 QUESTION: ... I am interviewing Steve Case .... Steve, today you reported your  
26 fiscal first quarter earnings and they were great. Let's go over some of the highlights.

27 CASE: **It really was outstanding across the board. There was record membership**  
28 **growth ... record advertising commerce and record profits.... [A]ll the metrics we**  
29 **hit, in most cases we exceeded ... people's expectations.**

30 \* \* \*

31 QUESTION: ... [Y]our next quarter, the Christmas quarter, what do you expect for  
32 e-commerce and subscriber growth?

33 CASE: Well, it's always been our best quarter and we expect to show new records.  
34 We do believe that we're moving into a wonderful period.

35 67. On 11/2/99, AOL filed its Report on Form 10-Q with the SEC for the quarter ended  
36 9/30/99, which was later incorporated by reference in the Merger Registration Statement. The report  
37 included the following financial information:  
38

1		Three Months Ended September 30,		
2		<u>1999</u> <u>1998</u>		
3		(Amounts in millions, except per share data)		
4	Revenues:	(Unaudited)		
5	Subscription services	\$ 995	\$ 723	
6	<i>Advertising, commerce</i>			
7	<i>and other</i>	<u>350</u>	<u>175</u>	
8	Enterprise solutions	<u>122</u>	<u>101</u>	
9	Total revenues	1,467	999	
10		* * *	* * *	
11	Net income	\$ 184	\$ 76	
12	Earnings per share-diluted	\$0.14	\$0.06	

8 AOL's 9/30/99 Report on Form 10-Q also included "Management's Discussion and Analysis of  
9 Financial Condition and Results of Operations," which stated:

10 *At September 30, 1999, the Company had approximately 18.7 million AOL*  
11 *service subscribers, including 16.2 million in the United States and 2.5 million in*  
12 *the rest of the world.*

13 68. AOL's 9/30/99 10-Q also discussed AOL's e-commerce advertising business in more  
14 detail:

15 The following table summarizes the material components of advertising,  
16 commerce and other revenues for the three months ended September 30, 1999 and  
17 1998:

18		<i>Three Months Ended September 30,</i>			
19		<u>1999</u>		<u>1998</u>	
20		<i>(Dollars in millions)</i>			
21	<i>Advertising and electronic</i>				
22	<i>commerce fees</i>	\$ 272	77.7%	\$ 132	75.4%
23	<i>Merchandise</i>	47	13.4	21	12.0
24	<i>Other</i>	<u>31</u>	<u>8.9</u>	<u>22</u>	<u>12.6</u>
25	<i>Total advertising, commerce</i>				
26	<i>and other revenues</i>	\$ 350	100%	\$ 175	100%

27 Advertising, commerce and other revenues ... increased by 100%, from \$175  
28 million in the quarter ended September 30, 1998 to \$350 million in the quarter ended  
September 30, 1999.... Advertising and commerce fees increased by 106%, from  
\$132 million in the three months ended September 30, 1998 to \$272 million in the  
three months ended September 30, 1999.... *At September 30, 1999, the Company's*  
*advertising and commerce backlog, representing the contract value of advertising*  
*and commerce agreements signed, less revenues already recognized from these*  
*agreements, was approximately \$2 billion, up approximately \$500 million from*  
*June 30, 1999.*

69. Continuing subscriber growth *and* accelerating e-commerce advertising growth were  
the keys to AOL's continued profitable growth, as AOL's growth strategy was to monetize an ever-

1 growing number of subscribers, principally by selling e-commerce advertising at very profitable  
2 rates. And, according to AOL's public reports and statements, grow its subscriber base and online  
3 advertising it did. For fiscal 97, AOL reported e-commerce advertising revenues of \$147 million.  
4 For fiscal 98 this grew to \$358 million. For fiscal 99, e-commerce advertising revenues reached  
5 \$756 million. This was by far the fastest growing part of AOL's business – and it was believed to  
6 be very profitable. Also, AOL's e-commerce advertising backlog – the key indicator of the future  
7 growth of this key area of AOL's business – ***was reported to be growing even more rapidly than***  
8 ***revenues*** – from \$180 million at 6/30/97 to \$1.5 billion at 6/30/99. At the same time, AOL  
9 continued to report strong online access subscriber growth from 8.6 million at 6/30/97 to 12.5  
10 million at 6/30/98 to 17.6 million at 6/30/99. The apparent synergy of a rapidly growing subscriber  
11 base leading to rapidly growing, high-margin e-commerce advertising revenues was forecast to lead  
12 to fabulous growth for AOL for years to come.

13         70. By late 99, AOL's core online access subscriber base and e-commerce advertising  
14 business both appeared to be achieving tremendous growth. But, in fact, behind the scenes things  
15 were far different. After initial success, AOL's e-commerce advertising business was encountering  
16 significant problems due to several factors, including customer annoyance at such advertising  
17 (especially "pop-up" ads), resulting in persistent complaints and low response rates. And because  
18 much of the e-commerce advertising came from start-up or dot-com companies which had utilized  
19 the proceeds of initial public offerings or venture capital financing to initially purchase such  
20 advertising, as the business plans of an increasing number of these companies faltered or failed, they  
21 were drastically curtailing, defaulting on or cancelling their advertising commitments to AOL or  
22 demanding huge price cuts which would greatly curtail the profitability of such advertising. And  
23 AOL's subscriber growth was not nearly as strong as represented, either in the U.S. or internationally  
24 – in fact, AOL was inflating its subscriber growth numbers by several tactics, including counting  
25 non-paying free trial participants as subscribers, which constituted as much as 10% of AOL's  
26 subscribers, and continuing to do so after their trial period had expired without converting to paying  
27 status, and opening thousands of accounts for persons who had not, or had not yet, signed up. This  
28 weakening of AOL's e-commerce advertising business, combined with the maturation of its core

1 online access business and increasing competition, was a potentially lethal combination and  
2 indicated to AOL's sophisticated insiders (Case, Novack and Pittman) that AOL's halcyon days as  
3 a growth company were seriously threatened and, indeed, coming to an end. Thus, Case, Novack  
4 and Pittman decided that they would try to use AOL's still high priced stock while they still could  
5 to acquire a large company with real assets and proven earning power before the market learned of  
6 the true difficulties afflicting AOL's business so that the assets and earning power of the acquired  
7 company would help cushion the coming downturn in AOL's business which they knew was not only  
8 inevitable but was beginning to occur.

9           71.     However, an acquisition of the type and size which Case and Pittman had in mind for  
10 AOL would take months to negotiate and close. In order to prevent the truth about the deterioration  
11 of the growth in AOL's core online access business being revealed and to cover up the growing  
12 problems in its e-commerce advertising business while they located and negotiated and then closed  
13 an acquisition, AOL's executives engaged in a series of tricks, contrivances and falsifications to  
14 inflate AOL's domestic and international subscriber metrics and artificially inflate its e-commerce  
15 advertising revenues and backlog. AOL did this by entering into an ever-increasing number of bogus  
16 e-commerce advertising deals where the transactions lacked real economic substance, as directly or  
17 indirectly AOL was actually providing the funds to its purported customers to purchase the  
18 advertising by engaging in "barter" or "swap" or "round trip" deals. These bogus transactions not  
19 only improperly inflated AOL's e-commerce advertising revenues as reported, but, even more  
20 importantly, also grossly distorted AOL's reported backlog of e-commerce advertising, because these  
21 deals were, in many instances, one-time structured deals, not really entered into in the ordinary  
22 course of business or reflective of true ongoing demand for AOL's e-commerce advertising, and had  
23 been entered into with companies that lacked the financial ability to honor their commitments and  
24 as such could not legitimately be counted as revenue in any event. And most of AOL's e-commerce  
25 advertising commitments were, in fact, cancellable by the customer at will or with an insignificant  
26 economic penalty. To make it appear that its Internet access subscriber base was not only continuing  
27 to grow but that its growth was accelerating, AOL intensified its promotional giveaway activities to  
28 get millions of trial non-paying subscribers, counting millions of them as actual subscribers and

1 continuing to do so after their free trial period expired when they did not convert to paying status and  
2 should have been canceled, and opening thousands of accounts for persons who had not, or had not  
3 yet, signed up.

4 72. In the Fall of 99, Case, Novack and Pittman identified Time Warner as the kind of  
5 company they wanted AOL to buy – a huge, well-established company with valuable assets and real  
6 earning power. In 10/99, Case and Levin began discussions about AOL acquiring Time Warner.  
7 While Time Warner was a successful company with a stable of successful media and entertainment  
8 businesses, its growth in recent years had slowed and it had apparently missed out on the digital  
9 revolution and Internet boom. Levin and Parsons were both anxious to find a way to boost Time  
10 Warner's growth as this would enable them to preside over a larger, faster-growing company and thus  
11 benefit them economically, and Levin especially yearned for the publicity and prestige that would  
12 come from being CEO of a huge international enterprise with a major "high-tech" component. And  
13 they – and other top AOL and Time Warner executives – knew that a merger would trigger "change  
14 of control" provisions in their compensation agreements and plans, enriching them by hundreds of  
15 millions of dollars if they could get Time Warner's shareholders to approve selling their company  
16 to AOL. As AOL continued to report record subscriber growth and record financial results, AOL's  
17 stock hit its all-time high of \$94 per share on 12/13/99. Days later, Case would strike a financial  
18 deal with Levin to buy Time Warner for AOL stock in a meeting on 1/6/00.

19 73. It was agreed that AOL would acquire Time Warner in a stock-for-stock merger in  
20 which Time Warner shareholders would receive 1.5 shares of new AOLTW stock for each of their  
21 existing Time Warner shares and AOL shareholders would receive one share of new AOLTW stock  
22 for each of their AOL shares. On 1/10/00, AOL and Time Warner announced that AOL would  
23 acquire Time Warner via a stock-for-stock merger worth some \$350 billion, the largest merger in  
24 history. Executives at both Time Warner and AOL had huge personal motives to bring about the  
25 closing of the Merger. Due to "change of control" provisions in the executive compensation plans  
26 of AOL and Time Warner, closing the Merger would trigger acceleration and/or immediate vesting  
27 of executive stock options and deferred compensation benefits that were worth hundreds of millions,  
28 if not billions, of dollars to the top executives of both companies. For instance, options to purchase

1 44 million shares of AOL stock (35 million of which were for the top five AOL executives) at  
2 \$18.78 per share (with a market value of \$48 per share) accelerated and vested, creating a \$1.3  
3 billion windfall benefit (\$1 billion for the top five AOL executives alone). The financial advisors  
4 to both companies would get \$135 million in consulting fees to help bring about the Merger if, but  
5 only if, the Merger closed. Thus, if the Merger closed, these actors *stood to gain hundreds of*  
6 *millions of dollars in the short-term regardless of how the Merger actually turned out over time.*

7 74. On 1/10/00, Case and Levin were interviewed on CNBC, and during their joint  
8 interview Case stated:

9 *So I think this is a tremendous company, really a company that I think can be the*  
10 *most valuable and the most respected company in the world.... [T]his AOL/Time*  
11 *Warner company, is the best positioned [company] in the world ....*

12 \* \* \*

13 *[W]e have an extraordinary combined management team, and this is an*  
14 *extraordinary business with extraordinary opportunities.... [W]e've got a great*  
15 *team at AOL.... [T]he combined AOL/Time Warner management team is really*  
16 *going to be second to none, and that's why we're going to take this company to the*  
17 *next step and be the most valuable, most respected company in the world.*

18 75. On 1/10/00, AOL and Time Warner held a joint press conference to discuss the  
19 Merger and stated:

20 CASE: ... [The] merger ... will bring together the best of both worlds and *create one*  
21 *of the most ... valuable companies in the world .... And AOL Time Warner*  
22 *together will be a perfect fit as one company.*

23 \* \* \*

24 I'm pleased to say that we're starting today on a real fast track by also announcing  
25 several ground breaking new commercial ventures that really underscore *the*  
26 *remarkable value of this merger.*

27 \* \* \*

28 LEVIN: ... [B]oth are blue chip companies with very significant management.

\* \* \*

PITTMAN: ... *America Online and Time Warner are two companies that do see the*  
*world the same way.... In this merger, we're combining those one-of-a-kind*  
*companies .... This is the perfect one-plus-one equals three opportunity. We are*  
*the missing piece of each other's puzzle.*

\* \* \*

1 KELLY: ... I'm feeling real good right now.... *The combination here is so*  
2 *compelling and I'm just here to say that the financial aspects of this transaction*  
3 *are just as compelling. The merger of AOL and Time Warner will strengthen our*  
4 *ability to generate growth, EBITDA growth, free cash flow growth .... If you step*  
5 *back and look at the new combined organization on a pro forma basis, it really is*  
6 *compelling.... [W]e've been saying that over time, our first full year of operation*  
7 *as a merged entity, the synergies will be approximately \$1 billion....*

8 In meetings with analysts and investors on 1/10/00, Kelly, Levin, Pittman and Case forecast that  
9 AOLTW in 01 would achieve revenues of \$40 billion, with 12%-15% revenue growth thereafter, and  
10 01 EBITDA of \$11 billion, with ongoing EBITDA growth of 25%-30%.

11 76. On 1/10/00, AOL and Time Warner held a joint conference call hosted by Pittman  
12 and Parsons who stated:

13 QUESTION: I have a question about the growth rate of this company. AOL and  
14 Time Warner have both been growing, AOL obviously more rapidly than Time  
15 Warner. Curious how you're expecting the newly combined company will grow  
16 relative to how AOL was growing and relative to how Time Warner was growing,  
17 we'll start with AOL.

18 PITTMAN: ... *You really have to say is AOL going to grow faster in this combined*  
19 *company than it would freestanding? I think the answer is yes.*

20 \* \* \*

21 PARSONS: ... *[T]his company is more valuable together with ours because it will*  
22 *grow faster with ... access to our assets .... [T]he future cash flows that the*  
23 *combination generate and what the present value of that is and we're convinced*  
24 *beyond, beyond doubt that together we will generate more revenue by creating new*  
25 *businesses and growing our existing businesses faster than we ever could have*  
26 *apart.*

27 77. After the AOL/Time Warner Merger was announced in 1/00, it was very important  
28 to the executives at both companies to make it appear that their businesses were continuing to  
succeed individually and would achieve accelerated growth and profitability when combined, so that  
their companies' stock prices would continue to trade at high levels and the shareholders of Time  
Warner would approve the sale of their company to AOL via the Merger. In order to support or  
boost the prices of AOL and Time Warner stocks and to induce Time Warner shareholders to  
approve the Merger, the top officers of AOL and Time Warner repeatedly extolled the success and  
strength of AOL's business and how its growing subscriber base and e-commerce advertising  
revenues would be the engine of growth of the combined companies, and that the new company –  
AOLTW – would achieve huge Merger synergies and economies resulting in large revenue, EBITDA

1 and free cash flow growth *immediately following the Merger and for years thereafter*. In the  
2 months after the Merger was announced, AOL's reported subscriber metrics, advertising and  
3 commerce revenue and backlog continued to soar. This was critical as, in light of defendants'  
4 representations regarding the importance of advertising revenue to AOL's "future profit growth"  
5 (advertising revenues would generated 20% of AOL's total revenues post-merger) and in the  
6 midst of the Internet frenzy, when investors were at their most skittish and stock prices at their most  
7 volatile, *any indication that AOL's subscriber growth or e-commerce advertising revenue growth*  
8 *was not sustainable, that its reported e-commerce advertising revenues had been or were being*  
9 *overstated*, or that its backlog was dubious or falling, would have had a devastating impact on the  
10 price of AOL's stock and the prospects of its acquisition of Time Warner. From 1/00 through the  
11 vote on the sale of their company to AOL by the Time Warner shareholders in 6/00, AOL and Time  
12 Warner and their financial advisors peppered the markets with an unceasing series of very positive  
13 representations, assurances and forecasts regarding AOL, Time Warner and AOL's.

14 78. On 1/10/00, Morgan Stanley issued a report on the proposed AOL's Merger, which  
15 was reviewed by Levin, Parsons or Ripp, stating:

16 America Online has generated significant advertising/commerce revenue to date.  
17 *AOL's advertising and commerce revenue backlog reached a record \$2B in Q3,*  
18 *up from \$1.5B in Q2.*

18 \* \* \*

19 Drivers of America Online's revenue growth have been growth in access  
20 subscribers ... [and] *AOL's ability to monetize that traffic through advertising and*  
21 *e-commerce deals* ....

21 ... The increasing mix of high-margin advertising and e-commerce oriented  
22 revenues has also aided the expansion of operating margins.

23 79. On 1/11/00, Salomon Smith Barney issued a report on the AOL's Merger which  
24 was reviewed and approved by Case, Novack, Pittman or Kelly and which stated:

25 *The \$350 billion merger of America Online and Time Warner creates the*  
26 *defining media and communications company of the Internet era, with \$40 billion*  
27 *in projected annual revenue, [and] more than \$10 billion in projected annual*  
28 *EBITDA* ....

27 *We estimate that the new combined company will have a long-term*  
28 *EBITDA growth rate of 30%-plus* .... *We ... believe the combined company*  
*represents a "must own" investment holding* ....



1 \* \* \*

2 KEY TRANSACTION POSITIVES

3 We estimate about \$1 billion in incremental revenue/cost savings potential  
4 in 2001 and about \$1.5 billion in 2002-2003. On a more fundamental front, we  
5 would highlight the following favorable implications of the transaction:

6 \* \* \*

7 **2. Advertising platform greatly enhanced. Time Warner already is an**  
8 **advertising powerhouse. We estimate about 15%-20% of Time Warner's revenues**  
9 **are tied to advertising. AOL should see a major surge in its advertising revenue**  
10 **generating potential as Time Warner's content and advertising relationships are**  
11 **exploited.**

12 \* \* \*

13 **Within a few years, we believe the positive impact on combined overall**  
14 **EBITDA should materially exceed the \$1 billion initial level.**

15 80. On 1/9-13/00, Salomon Smith Barney held its Entertainment, Media and  
16 Telecommunications Conference with 2,000 attendees. On 1/12/00, Parsons, Pittman and Kelly  
17 presented for AOLTW. Salomon Smith Barney reported what they told attendees:

18 **The combined company will be a high growth vehicle.... [T]he new**  
19 **combined company will have a long-term EBITDA growth rate of 30%-plus ....**

20 81. On 1/19/00, AOL reported its 2ndQ F00 results – the quarter ending 12/31/99.  
21 Because AOL's stock had fallen after the 1/11/00 announcement of the Merger, investors and Time  
22 Warner shareholders were intensely focused on this report to see if AOL's business was continuing  
23 to achieve strong subscriber growth, as well as very rapid, profitable growth overall, and especially  
24 in its e-commerce advertising business. AOL did not disappoint, as it again reported better-than-  
25 expected results across the board. The release was headlined and stated:

26 **America Online, Inc. FY2000 Second Quarter Income, Fully Taxed and**  
27 **Excluding One-Time Items, Rises 160% to \$224 Million, or \$0.09 Per Share**

28 **EBITDA Increases 108% to \$453 Million**

\* \* \*

**Second Quarter Revenues Climb More Than 41% to \$1.6 Billion**

**Advertising, Commerce and Other Revenues Rise 79% to Record \$437 Million**

**Company Adds Record 1.8 Million AOL Subscribers**

1 [AOL] today announced results for the second quarter of fiscal 2000 ended  
2 December 31, 1999 – **setting new records for consolidated revenues, advertising  
and commerce revenues, operating income and quarterly membership growth.**

3 \* \* \*

4 Second quarter revenues rose to \$1.6 billion, or 41% over last year's second  
5 quarter, and advertising, commerce and other revenues reached \$437 million, 79%  
over fiscal 1999's December quarter.

6 Reported earnings per share, including one-time items, increased to \$0.10 per  
7 diluted share on \$271 million of net income, up from \$0.05 per share on \$115 million  
of net income in last year's second quarter.

8 **The AOL service set a quarterly membership growth record, adding 1.8  
9 million new members worldwide and finishing the quarter with 20.5 million  
subscribers.**

10 \* \* \*

11 Steve Case, [Chairman/CEO] said: "**This is a momentous time for America  
12 Online, as we're announcing the strongest results in our Company's history.  
During the quarter, we achieved record growth in revenues, advertising and  
13 commerce, operating income and subscriber growth ....**"

14 Mr. Case added: "**With Time Warner ... [o]ur combined company will be  
uniquely equipped to take full advantage of the Internet's growth to create value  
15 for our shareholders ....**"

16 \* \* \*

17 Key operating metrics from the quarter included:

18 \* \* \*

19 – Advertising, Commerce and Other Revenues ... climbed to \$437 million, an  
increase of 79% from \$244 million during the year-ago quarter.

20 – Backlog: **The Company brought its consolidated backlog of advertising  
and commerce revenue to more than \$2.4 billion at the end of the quarter.**

21 82. On 1/19/00, after releasing its quarterly results, AOL held a conference call for  
22 analysts, money managers and institutional investors. Case, Pittman and Kelly stated:

23 CASE: ... As today's results show pretty clearly, AOL's operational performance  
24 strongly positions us to extend the leadership of our current brand and make the most  
of new business opportunities. We could not be more pleased with these record  
25 results for the quarter. Our revenues increased 41% over last year to \$1.6 billion.  
Subscription revenues reached the billion dollar mark for the first time. **And  
26 growing even faster, our advertising commerce and other revenues rose 79% to a  
record \$437 million. Once again, we set a record for quarterly membership growth  
27 with more than 2.1 million new subscribers, 1.8 million net new members for AOL  
and more than 300,000 net new CompuServe members....** [W]e kicked off the first  
28 year of the new millennium with our historic merger with Time Warner.... When it

1 comes to valuing our combined company, we realize that we are creating enterprise  
2 that has no direct comparable.... We believe AOL Time Warner will grow EBITDA  
3 by about 30% which is comparable to the growth rates of other leading Internet  
4 powered companies like Cisco and Microsoft. Given the trading multiples leaders  
5 like these enjoy in the market today, it is clear that there is lots of value to be created  
6 for our shareholders and we look forward to doing just that.... *We will see  
7 spectacular new economies of scale for our technologies along with tremendous  
8 potential for cross-promotion and audience building across all of our brands....  
9 That, and more will help us make AOL Time Warner the most valuable company  
10 ... in the world....*

11 PITTMAN: ... The quarter's exceptional results underscore the powerful momentum  
12 behind our global businesses and how we can use our cost effective infrastructure to  
13 accelerate growth across all of our brands. Both our *paid subscription services* and  
14 our free web services around the world.... Our merger with Time Warner is at the  
15 heart of that move.... *I'd like to ... offer some more perspective on the merger and  
16 then review this quarter's across-the-board successes with some specific thoughts  
17 on how the incredible combined capabilities of the new company will drive us  
18 forward much faster than either of us could achieve alone....* I know partly what's  
19 on your mind is what the growth rate will be for the new company. Well, let me  
20 address it head on. With the combined companies' assets, there are many significant  
21 opportunities for us to drive dramatic and dynamic growth.... *Behind the merger is  
22 our strong confidence that you'll be seeing the same explosive and transforming  
23 growth with AOL Time Warner, if not even more spectacular.... AOL Time  
24 Warner's combined capabilities will give it limitless potential ....* Let's move now  
25 onto e-commerce.... AOL has hit a new high in revenues. A big part of that involved  
26 the growth we're seeing in advertising commerce and other revenues, which have  
27 grown to 27% of our total revenues. *Our consolidated backlog of advertising and  
28 e-commerce revenues rose to more than \$2.4 billion at the end of the quarter....  
Our continuing success in this area is clearly driven by the increasing mass market  
acceptance of e-commerce.... So, all-in-all, it was a remarkable quarter in which  
AOL continued its spectacular growth and momentum in the same way we always  
have .... AOL Time Warner represents a rare opportunity for the market to get in  
on the ground floor of an all new medium like nothing we've ever seen before.*

19 KELLY: ... [W]e had an extremely strong quarter on all fronts.... *[T]hese results  
20 underscore the positive trends in all of our operations as well as how we continue  
21 to transfer our successes with consumers into strong financial results.* In addition  
22 to our record membership gains, the strong growth we're experiencing in key metrics  
23 like online shopping and time spent online, all indicate that our strategy of putting  
24 the consumer first is continuing to pay off.... The key take-aways for the quarter: we  
25 grew subscribers for AOL and CompuServe by 2.1 million, a 31% increase over our  
26 growth a year ago.... Advertising, commerce and other revenues continue to be our  
27 fastest growing component of revenue, reaching \$437 million in the quarter, that's up  
28 almost 80% on a year-over-year basis. This total includes \$352 million in advertising  
and commerce, \$47 million in merchandise and \$38 million in other revenues.  
Looking at just the ad commerce portion, we saw sequential revenue growth of \$80  
million or more than 29%. This absolute growth, not to mention the percentage  
growth, compares very favorably with other Internet companies and demonstrates  
AOL's ability to grow this business at a rapid rate even though we're growing from  
a substantially larger base. In total, advertising commerce and other revenues now  
represent 27% of revenues which compared to 21% from a year ago.... *During the  
quarter we signed 28 multi-year deals in excess of \$1 million and backlog now  
stands at \$2.4 billion, up \$365 million from last quarter and that's over three times  
the size of our backlog we had just last December....* [T]he opportunities and

1 synergies that Bob outlined earlier would drive incremental revenue and EBITDA  
2 growth that neither AOL nor Time Warner could have achieved on its own. **The**  
3 **combined company will have a revenue base in excess of \$40 billion our first full**  
4 **year and EBITDA of approximately \$10 billion. Our plan is to achieve an increase**  
5 **in EBITDA in excess of \$1 billion that's not included in the above total. That**  
6 **would mean that we'd see an EBITDA growth rate for the combined company in**  
7 **the range of 30%.** When you look at such companies like Microsoft, Cisco, Oracle  
8 and others, market leaders in their segments, their effective EBITDA growth rates are  
9 either lower than our targets or roughly the same as the new AOL Time Warner. Yet,  
10 their shares have significantly higher EBITDA multiples [than] the applied multiple  
11 today for AOL Time Warner. For instance, AOL Time Warner will have  
12 approximately the same EBITDA growth rate as Cisco. However, they are trading  
13 at two times the EBITDA multiple. And Microsoft, which is estimated to have an  
14 EBITDA growth of approximately 20%, is trading at an EBITDA multiple which is  
15 40% higher than the new company. The leader in any segment trades at a premium  
16 to the sector. As the results we announced today underscore, AOL has dramatically  
17 strengthened its leadership in the Internet consumer services. And by integrating our  
18 assets, capabilities with the rich content, strong brands and infrastructure of Time  
19 Warner, we will create even a more valuable Internet media communications  
20 company in the future.

11 \* \* \*

12 QUESTION: ... [M]aybe you could distill down everything you said related to the  
13 Time Warner combination. In the context of the very strong quarter that you just  
14 reported and the key metrics that we watch to gauge your momentum, and will watch  
15 over the coming 12 months, namely subscribers, ad commerce revenue, margins,  
16 cash flow. Talk specifically about how the combination with Time Warner will  
17 allow you to accelerate those AOL specific metrics? ...

16 CASE: ... **[W]e're talking about a 30% kind of growth rate.... [This] puts us on**  
17 **this path to be the most valuable ... company on earth.**

18 83. On 1/19/00, Case was interviewed by *Bloomberg*:

19 QUESTION: ... I'm interviewing Steve Case, the CEO of America Online. Steve,  
20 this afternoon your company announced its fiscal second quarter earnings and you  
21 said that America Online gained 1.8 million new subscribers ... can AOL keep  
22 gaining new members at that pace?

21 CASE: Well, we have seen considerable growth over the past year ... **and we**  
22 **continue to expect growth ....**

22 \* \* \*

23 QUESTION: AOL's stock has dropped slightly ... probably about 13% since it  
24 announced the plans to buy Time Warner. Does that concern you or the management  
25 team at AOL?

26 CASE: ... [W]e recognize that there is no direct comparable to the company that  
27 we've created here with AOL and Time Warner .... **[L]ooking at the combined**  
28 **growth rate of the company, which we expect to be in the range of a 30% growth**  
**rate in terms of EBITDA.** That's really comparable to the kind of growth  
experienced by other Internet powered leaders like Cisco and like Microsoft. So,  
over time, we'd expect our multiple to start being closer to where companies like

1 Cisco and Microsoft trade.... ***I think stockholders will really benefit from the kind***  
2 ***of value we can create over the coming months and years.***

3 84. On 1/20/00, Salomon Smith Barney issued a report on AOL, which was reviewed and  
4 approved by Case, Kelly and/or Pittman, which stated:

5 AOL reported stronger than expected growth in F2Q00, led by the addition  
6 of 1.8 million new members to the core AOL service. The primary AOL brand now  
7 has 20.5 million members .... AOL's overseas operations contributed a strong  
8 610,000 new subscribers to the service's overall growth, with AOL International now  
9 boasting just over 3 million members....

10 Total revenue rose to \$1.6 billion in F2Q00, a +10% sequential increase from  
11 F1Q00 and a +41% gain versus F2Q99.... ***As the AOL revenue base has grown and***  
12 ***its composition has shifted toward the more profitable advertising/e-commerce***  
13 ***business over the subscription-based online access business, operating ad EBITDA***  
14 ***margins are expanding....*** Advertising and e-commerce accounted for +27% of sales  
15 in F2Q00, compared to 24% in the previous quarter and 21% in the year earlier  
16 quarter.

17 We are raising our EPS estimates to \$0.35 per share for F2000 and \$0.50 per  
18 share for F2001, ... certainly a conservative view of the future. On the revenue line,  
19 we believe F2000 will reach \$6.65 billion, a 40% increase over F1999. Looking out  
20 to 2001, we now project total revenue of \$8.6 billion, a significant increase over our  
21 \$8.0 billion prior estimate. ***The primary change behind our more aggressive stance***  
22 ***on F2001 revenues stems from AOL's advertising, e-commerce and other revenue***  
23 ***streams, which are now running at an annualized rate of \$1.75 billion as of***  
24 ***F2000. To see that high-margined revenue source reach \$2.5 billion-plus in fiscal***  
25 ***year 2001 is well within reason, in our view. AOL's advertising and e-commerce***  
26 ***revenue grew 25% sequentially in F2Q99 and nearly 90% year over year in the***  
27 ***most recent quarter. We project 40-50% growth in those lines in 2001 in our new***  
28 ***model for AOL. Clearly, the more aggressive stance on advertising and e-***  
***commerce revenue is justified in light of AOL's current \$2.4 billion backlog of***  
***business, and accelerating growth here might logically argue for even greater***  
***earnings upside out in 2001, due to the high margins associated with revenue of***  
***this type.***

85. On 1/20/00, *The Wall Street Journal* reported:

***America Online Net More Than Doubled – Fiscal 2nd-Quarter Profit Jumped to***  
***\$271 Million On Subscription Growth***

[AOL] executives yesterday moved to calm Wall Street concerns about the  
company's proposed ... merger with ... Time Warner ....

\* \* \*

***Analysts were impressed with AOL's performance in one closely watched***  
***area: advertising and commerce revenue. The company said that figure almost***  
***doubled to \$437 million from \$244 million a year earlier. Advertising and***  
***commerce fees tend to carry a higher profit margin than other areas of AOL's***  
***business. "We knew it was going to be strong, but it was really, really strong,"***  
***James Preissler, an analyst at PaineWebber Inc., said of AOL's revenue in that***  
***category.***

1 \* \* \*

2 *AOL offered bullish growth predictions for the new AOL Time Warner, saying the*  
3 *companies' combined earnings before interest, taxes, depreciation and*  
4 *amortization could grow at a 30% annual rate.*

4 \* \* \*

5 *So far ... free Internet providers don't appear to be denting AOL's growth.*  
6 *The company added 1.8 million new members to the AOL service in the quarter.*  
7 *In the past two years, it has added a whopping 10 million subscribers, more than*  
8 *the combined membership base of most of its major competitors.*

8 *AOL executives steadfastly have maintained they have little to fear from*  
9 *such competitors.*

9 86. On 2/2/00, Time Warner reported its 4thQ 99 and 99 results and held an  
10 analyst/investor conference in New York City to brief analysts, money managers and investors about  
11 the Merger. On 2/2/00, *Business Wire* reported:

12 ***Time Warner CEO Reaffirms Confidence in Exceptional Growth Potential of AOL***  
13 ***Time Warner***

14 ... In a presentation to Wall Street analysts, Gerald M. Levin, chairman and  
15 CEO of Time Warner Inc. today *reaffirmed his confidence in the exceptional*  
16 *growth potential of AOL Time Warner .... [B]ased on the new company's unique*  
17 *combination of strengths, he is comfortable with projected EBITDA growth in the*  
18 *30 percent zone for 2001 over 2000, representing more than \$11 billion in*  
19 *EBITDA for 2001, including synergies.*

17 \* \* \*

18 AOL Time Warner, Levin said, will have the financial capacity to be  
19 opportunistic in developing new businesses and the flexibility to adapt quickly to  
20 emerging trends. *He added that AOL Time Warner will have "no financial*  
21 *constraints" on its growth and will "start out of the box" with a solid investment-*  
22 *grade balance sheet.*

21 87. On 2/3/00, Morgan Stanley issued a report on Time Warner. The report was reviewed  
22 and approved by Levin, Parsons or Ripp, and stated:

23 Time Warner reported its 4Q99 results on February 2, 2000, at an analyst  
24 meeting in New York. At the meeting, CEO Gerald Levin discussed several issues  
25 that will be important to the company in 2000.

25 \* \* \*

26 AOL Time Warner. Levin walked analysts through what his views are on the  
27 potential new company; he believes that there are three things that investors and  
28 analysts should focus on when evaluating the combination.

- ... *Time Warner has announced that it expects that the combined company will have \$40 billion in revenue .... Over time, Levin believes that advertising and commerce will be the fastest growing part of the business.*

\* \* \*

- ... Levin stated that in 2001, the first full year of results for the merged AOL Time Warner, *EBITDA should total more than \$11 billion, including synergies. This figure represents growth in the 30% zone over the company's estimate for 2000.*

88. On 2/11/00, AOL and Time Warner and AOLTW filed the initial draft registration statement for the shares to be sold and issued in the Merger. From and after this date, AOL, Time Warner and AOLTW were "in registration" and all their (and their agents Salomon Smith Barney's and Morgan Stanley's) subsequent written and oral statements prior to the 6/23/00 shareholder votes approving the Merger give rise to §11 and §12(a)(2) 1933 Act liability under SEC regulations.

89. On 2/14/00, AOL filed its Report on Form 10-Q for the quarter ended 12/31/99 with the SEC, which was later incorporated by reference in the Merger Registration Statement. The 10-Q contained AOL's recently reported better-than-expected 2ndQ F00 results as earlier set forth and stated:

The following table and discussion highlights the revenues of the Company for the three and six months ended December 31, 1999 and 1998:

	Three Months Ended December 31,				Six Months Ended December 31,			
	<u>1999</u>		<u>1998</u>		<u>1999</u>		<u>1998</u>	
	(Dollars in millions)							
Revenues:								
Subscription services	\$1,067	65.8%	\$ 786	68.5%	\$2,062	66.8%	\$1,509	70.3%
<b>Advertising, commerce and other</b>	<b>437</b>	<b>27.0</b>	<b>244</b>	<b>21.2</b>	<b>787</b>	<b>25.5</b>	<b>419</b>	<b>19.5</b>
Enterprise solutions	<u>117</u>	<u>7.2</u>	<u>118</u>	<u>10.3</u>	<u>239</u>	<u>7.7</u>	<u>219</u>	<u>10.2</u>
Total revenues	\$1,621	100%	\$ 1,148	100%	\$3,088	100%	\$2,147	100%

\* \* \*

*At December 31, 1999, the Company had approximately 20.5 million AOL service subscribers, including 17.4 million in the United States and 3.1 million in the rest of the world....*

#### Advertising, Commerce and Other Revenues

The following table summarizes the material components of advertising, commerce and other revenues for the three and six months ended December 31, 1999 and 1998:

	Three Months Ended December 31,				Six Months Ended December 31,				
	1999		1998		1999		1998		
	(Dollars in millions)								
3	<b>Advertising and electronic commerce fees</b>								
4	\$ 352	80.5%	\$ 188	77.1%	\$ 624	79.3%	\$ 321	76.6%	
4	Merchandise	47	10.8	33	13.5	93	11.8	53	12.7
5	Other	38	8.7	23	9.4	70	8.9	45	10.7
5	Total advertising, commerce and other revenues								
6	\$ 437	100%	\$ 244	100%	\$ 787	100%	\$ 419	100%	

Advertising, commerce and other revenues ... increased by 79%, from \$244 million in the quarter ended December 31, 1998 to \$437 million in the quarter ended December 31, 1999. For the six months ended December 31, 1999, advertising, commerce and other revenues increased 88% from \$419 million in the six months ended December 31, 1998 to \$787 million in the six months ended December 31, 1999.

Advertising and commerce fees increased by 87%, from \$188 million in the three months ended December 31, 1998 to \$352 million in the three months ended December 31, 1999. Advertising and commerce fees increased by 94%, from \$321 million in the six months ended December 31, 1998 to \$624 million in the six months ended December 31, 1999.... **At December 31, 1999, the Company's advertising and commerce backlog, representing the contract value of advertising and commerce agreements signed, less revenues already recognized from these agreements, was approximately \$2.4 billion, up approximately \$1.7 billion from December 31, 1998.**

90. On 3/22/00, Salomon Smith Barney issued a report on the AOLTW Merger which was reviewed and approved by Case, Kelly and/or Pittman, stating:

AOL and Time Warner Link

***The Dynamic Duo Form a Free Cash Flow Dynamo***

\* \* \*

- ***We believe AOL Time Warner's leadership advantages ... will equate to rapid revenue growth, attractive profit margins, powerful free cash flow, and the potential to create significant shareholder value.***

\* \* \*

***We value the combined company at \$115 per share.... We believe AOL Time Warner will be the most attractive place to invest in free cash flow growth among the stock market's existing leadership.***

\* \* \*

***How fast can the new company grow long term? At least 25% per year on the EBITDA line, according to our analysis.***



1 91. On 4/12/00, Levin was interviewed on CNBC and stated:

2 *[T]he \$5 billion is a number that the Street has attached to the 2001 free cash flow,*  
3 *and we have said that we see that number growing at 50 percent a year ... when*  
4 *you have that kind of cash-flow growth you have a very powerful balance sheet,*  
5 *so, all the growth dynamics that have been projected are separating apart from the*  
6 *deployment, what I call the smart execution of this capacity and this cash to*  
7 *reinforce the growth that is there.*

8 92. On 4/18/00, AOL reported its 3rdQ F00 results. Investors and Time Warner  
9 shareholders were intensely focused on this report to see if AOL's business was continuing to achieve  
10 strong subscriber growth in the U.S. and internationally, as well as very rapid, profitable growth  
11 overall and especially in its e-commerce advertising business. AOL did not disappoint, as it again  
12 reported *better-than-expected results across the board*. On 4/21/00, AOL filed a Report on Form  
13 8-K for the quarter ended 3/31/00, which was later incorporated in the Merger Registration  
14 Statement. The Form 8-K included AOL's 4/18/00 3rdQ F00 release and results, as well as a  
15 transcript of its 4/18/00 conference call with investors, analysts, money managers and the like. The  
16 8-K stated:

17 On April 18, 2000, America Online, Inc. ("AOL") issued a press release  
18 announcing fiscal year 2000 third quarter results ... [and] held a telephone conference  
19 with analysts and others ....

20 (a) AOL's press release stated:

21 *America Online Posts Record Earnings ... AOL Service Adds 1.7 Million New*  
22 *Members for Total of 22.2 Million*

23 ... America Online, Inc. today announced *record results* for the third quarter  
24 of fiscal 2000, ended March 31, 2000 – *reaching new highs for consolidated*  
25 *revenues, advertising and commerce revenues, operating income, and EBITDA*.

26 The quarter's net income, fully taxed and excluding one-time items, totaled  
27 \$271 million, or \$0.11 per diluted share, up from \$104 million, or \$0.04 per diluted  
28 share, on the same basis last year. The Company reported net income of \$438  
million, or \$0.17 per diluted share, up from \$411 million, or \$0.16 per diluted share,  
in fiscal 1999's third quarter....

... *Advertising, commerce and other revenues climbed 103% over fiscal*  
*1999's third quarter to \$557 million – marking a record \$120 million increase, or*  
*27%, over this year's second quarter.*

... *In total, the Company added 2.0 million new subscribers worldwide and*  
*ended with 25.8 million subscribers of its family of interactive services.*

Steve Case, Chairman and Chief Executive Officer, said: *"This quarter's*  
*results underscore the tremendous strength of America Online's operations, and*

1 *demonstrate that we are on a clear path to continued strong growth and increased*  
2 *profitability. Since we announced our landmark merger with Time Warner, we*  
3 *haven't missed a beat.*

4 *"... In short, our results highlight just how strong America Online is today,*  
5 *and how well-positioned it is for the future."*

6 Bob Pittman, President and Chief Operating Officer, said: *"This quarter is*  
7 *an excellent example of how America Online is uniquely positioned .... We're*  
8 *taking online advertising and commerce to new heights, yet we've barely scratched*  
9 *the surface ...."*

10 \* \* \*

11 Key operating metrics from the quarter included: ... *\*\*Backlog: The*  
12 *Company brought its consolidated backlog of advertising and commerce revenue*  
13 *to more than \$2.7 billion at the end of the quarter, up from \$2.4 billion on*  
14 *December 31, 1999.*

15 (b) The conference call transcript stated:

16 {Mike Kelly [SVP/CFO]:}

17 *... [T]his is the best quarter in AOL's history.* This performance underscores  
18 *the strong momentum in our operations as well as the strong economic foundation*  
19 *we have built at AOL,* which we will further energize when we merge with Time  
20 Warner.

21 \* \* \*

22 *We finished the quarter with 22.2 million AOL members worldwide,*  
23 *increasing the number of new subscribers to nearly 4.6 million in the first three*  
24 *quarters of the fiscal year.* This compares to just 4.3 million new net adds during  
25 the same time frame last year.

26 Turning now to the *fastest-growing portion of the business, the \$557 million*  
27 *in total Advertising, Commerce and Other Revenues is composed of \$463 million*  
28 *in Advertising and Commerce,* \$58 million in Merchandise, and \$36 million in  
Other Revenues.

*Focusing for a moment on just Ad/Commerce, we saw sequential growth*  
*of \$111 million, or 32%, and year-over-year growth of \$251 million, or 118%.*  
*These results underscore how we are succeeding ....*

*In total, Advertising, Commerce, and Other Revenues now comprise over*  
*30% of our total revenues, compared to just 22% a year ago.*

\* \* \*

*During the quarter we signed 37 multi-year deals in excess of \$1 million*  
*to help bring backlog to a total of \$2.7 billion, up over \$300 million from last*  
*quarter.*

\* \* \*

1 *[W]e continue to see strong, underlying fundamentals in each of our operations*

2 ....

3 93. On 4/18/00, AOL held a conference call for investors during which Case, Pittman and

4 Kelly stated:

5 CASE: ... If there is one clear takeaway from this quarter *it is America Online's*  
6 *business has never been more robust.... [O]ur results demonstrate that we are on*  
7 *a clear path to continued strong growth and increased profitability.* There is no  
8 question that this quarter marked a watershed in the company's history. Not only did  
9 we announce our landmark merger with Time Warner but we also have not missed  
10 a beat in building our core interactive businesses.... *In short, our results highlight*  
11 *just how strong America Online is today and how well positioned it is for the*  
12 *future.... [O]ur advertising commerce and other revenues doubled to a record \$557*  
13 *million. Our worldwide membership base expanded by more than 2 million new*  
14 *subscribers including 1.7 million new AOL members for a total of 25.8 million*  
15 *across all of our subscription brands by the end of the quarter. This is one of the best*  
16 *quarters we have ever had in AOL membership growth.* It means we will add  
17 significantly more AOL subscribers this year than last putting us ahead of where we  
18 said we'd be for our year end total. We are particularly pleased with our subscriber  
19 growth because it proves that we have kept our eye on the ball even with the pending  
20 merger with Time Warner. *And it also shows increasing competition with ... free*  
21 *services, contrary to many dire predictions, certainly is not affecting us ...*  
22 *especially when you see the 2 million members that we added worldwide during the*  
23 *quarter.... We've never been more bullish on the prospects for our combined*  
24 *company than we are today....*

25 PITTMAN: ... [E]ven as we've made great strides in our merger with Time Warner,  
26 we're not slowing down one bit. What we have done is open the throttle and  
27 accelerate the America Online growth engine. This quarter is an excellent example  
28 of how America Online is uniquely positioned in the Internet industry.... Now I'd like  
to take a few minutes to highlight just how successful this quarter was. From the  
success of our subscription services and our web-based brands to the record growth  
in advertising and commerce. Our flagship AOL service added another 1.7 million  
subscribers for a total of 22.2 million members worldwide.... Finally, let's review  
this quarter's advertising and commerce success.... *[A]dvertising commerce and*  
*other revenues climbed 103% over last year to a new high of \$557 million and*  
*marking a record \$120 million, or 27%, increase over the previous quarter. And*  
*another advertising commerce milestone, our consolidated backlog, grew by more*  
*than \$300 million to more than \$2.7 billion.* Helping to drive this growth during  
the quarter have been a number of strategic alliances with such companies as General  
Motors, Sears, Kinkos, Foot Locker.com, Oxygen Media and PurchasePro.com....

29 KELLY: ... We were clearly pleased with this quarter's strong performance not only  
30 from a financial perspective, but also from an operational one.... [T]his is the best  
31 quarter in AOL's history. The performance underscores the strong momentum in our  
32 operations, as well as the strong economic foundation we have built at AOL, which  
33 we further energized when we merged with Time Warner. Now, as you are aware,  
34 Time Warner reported results last week that were quite strong *and the pro forma*  
35 *results for the combined company are very impressive even before taking into*  
36 *consideration the synergies and new business opportunities that we anticipate....*  
37 *During the quarter we signed 37 multi-year deals in excess of a million dollars to*  
38 *help bring backlog to a total of \$2.7 billion, that's up over \$300 million from last*  
*quarter.*

1 \* \* \*

2 QUESTION: ... [C]an you talk a little bit about what's in the backlog? How it gets  
3 accounted? And any sort of risk to that backlog number that you might be seeing  
because some small companies may not be around six months from now? ...

4 KELLY: ... *[W]e take a look at the backlog each and every quarter. We account  
5 for backlog as firm contractual backlog that is almost guaranteed revenue, if you  
6 will.... We look at each one of the customers that we do business with and we  
7 structure our contract in such a way that if we have some financial risks with a given  
8 customer, we ask, usually receive, up-front payments on that backlog so a lot of the  
9 backlog as you see in our deferred revenue, a fair amount of that, is what we've  
10 already received in cash. In addition, we go through each quarter an analysis of our  
11 backlog to see who is advertising in it, what comprises the backlog overall, and we  
12 make any adjustments that we feel are appropriate given the risks we see in the  
13 business.... *[S]o we go through that and trim that on a quarterly basis. We don't  
14 see any significant risks in the backlog. We've taken a good hard look at it this  
15 quarter, as we do every quarter.**

16 94. On 4/19/00, Salomon Smith Barney issued a report on AOL, which was reviewed and  
17 approved by Case, Novack, Kelly or Pittman, stating:

18 AOL reported an all-around excellent fiscal 3Q 2000, highlighted by a 32%  
19 sequential increase in advertising and e-commerce revenue. EPS ... were two cents  
20 ahead of our expectations. AOL's ad/e-commerce revenue rose from \$352 million  
21 in F2Q 2000 to \$463 million in F3Q 2000, a \$111 million gain. *Seeing as both  
22 Yahoo! and DoubleClick saw sequential revenue growth in advertising revenue in  
23 the 13-14% range in the Mar. qtr, AOL's +32% improvement marks a significant  
24 market share gain for the company. Ad/e-commerce is now 25% of sales and more  
25 than 45% of gross profit.... Raising revenue and EPS estimates, continue to value  
26 combined [company] at \$115.*

27 \* \* \*

28 *We are raising our projections for AOL ... for fiscal 2001....*

*We continue to recommend purchase of AOL, particularly with an eye  
toward owning the to-be-formed AOL Time Warner free cash flow machine....*

*From a financial perspective, we believe AOL-Time Warner will be a free  
cash flow engine, turning out more than \$5 billion (\$1.15/share) in free cash flow  
in 2001, with an ability to grow that free cash flow 50% per year for the next  
several years.... [W]e believe AOL Time Warner would be fairly valued at \$115 per  
share....*

... In our opinion, one of the most proven and profitable segments of the broad  
Internet business landscapes is and will remain the online advertising marketplace.  
*We believe AOL is gaining market share within this segment, and developing  
trends within AOL's business point to continued, if not accelerated, growth here,  
in our opinion.* The media business models behind the leading companies in the  
Online advertising field are inherently highly profitable given 1) operating cost  
leverage stemming from audience scale, 2) revenue leverage growing out of audience  
leadership, and 3) the well-established margin structure of existing and competing  
traditional media business (generally in the 20-35% op. margin range).

1 Given that AOL's advertising/e-commerce revenue growth rate was roughly  
2 double that of Yahoo! and DoubleClick in the March quarter, and since the dollar-  
3 value of AOL's sequential advertising/e-commerce revenue growth was four-times  
4 greater than Yahoo!'s, **it is patently clear that AOL gained market share within the  
5 most important and profitable segment of the Online Media marketplace – the  
6 advertising and e-commerce arena.**

7 ***We believe AOL's strong growth in ad/e-commerce has several sustainable  
8 and predictable sources ....***

9 \* \* \*

10 ***SUBSCRIBER GROWTH REMAINS STRONG***

11 On the subscriber side, AOL added 1.2 million net new members to the core  
12 domestic AOL service and another 500,000 new AOL members overseas in F3Q  
13 2000. ***Worldwide membership to AOL climbed 1.7 million, or +8%, to 22.2 million  
14 over the course of the March quarter.***

15 95. On 5/4/00, Morgan Stanley issued a report on AOL and Time Warner, written by  
16 Mary Meeker, which was reviewed and approved by Levin, Parsons or Ripp, which stated:

17 ***How Big is Big? Big!***

18 \* \* \*

19 ... [W]e ... detail why we think this merger makes sense strategically and  
20 financially....

21 Our investment thesis for the new company is simple: 1) the whole is greater  
22 than sum of the parts; and 2) ***AOL Time Warner's ability to generate multiple  
23 annuity-like revenue streams from hundreds of millions of customers over many  
24 years ... is, well, very, very impressive.***

25 ... [W]e admit, we really like the merger of America Online and Time  
26 Warner.

27 \* \* \*

28 ***[F]ew companies have the compelling financial and valuation characteristics of  
the combined AOL Time Warner.***

\* \* \*

Combined Asset Sets of AOL and Time Warner ***Are Unique in the World ...***

- Unparalleled Internet Positioning – ***AOL has ... 22 million paying online  
subscribers ....***

\* \* \*

- Great Management Team – Led by Steve Case (AOL), Gerald Levin (HBO),  
Bob Pittman (MTV), and Ted Turner (TBS) ... – ***and this team is just the tip  
of this management iceberg.***

\* \* \*

**AOL Time Warner's Financial Outlook Compelling...**

*As a combined company, we expect that AOL Time Warner can achieve 25% pro forma compound annual EBITDA growth for 2000-2005.... EBITDA growth should leap to 28-29% in 2001, the first full year as a combined company. The 2001 forecast includes the first stage of business synergies....*

**... AOL Time Warner's Valuation Kind of Jumps Out at You**

\* \* \*

*Cash earnings per share should grow 23-25% ... in 2000-2005, strong by any measure.*

\* \* \*

**Conservatively, 25% Five-Year Average EBITDA Growth with 14-15% Revenue Growth...**

\* \* \*

*We estimate that the compound annual growth rate for advertising and e-commerce revenues is 20-22% in 2000-2005.*

\* \* \*

*We expect that online advertising and e-commerce revenues can sustain 80% gross margins and will provide operating leverage.*

96. On 5/17/00, AOL filed its Report on Form 10-Q for the quarter ended 3/31/00 with the SEC, which was later incorporated by reference in the Merger Registration Statement. The 3/31/00 Form 10-Q contained AOL's previously announced and better-than-expected financial results for the quarter ended 3/31/00. It also stated:

**Advertising, Commerce and Other Revenues**

The following table summarizes the material components of advertising, commerce and other revenues for the three and nine months ended March 31, 2000 and 1999:

	Three Months Ended March 31,				Nine Months Ended March 31,			
	2000		1999		2000		1999	
	(Dollars in millions)							
<b>Advertising and electronic commerce fees</b>	\$ 463	83.1%	\$ 211	76.7%	\$1,087	80.9%	\$ 532	76.7%
Merchandise	58	10.4	38	13.8	151	11.2	91	13.1
Other	36	6.5	26	9.5	106	7.9	71	10.2
Total advertising, commerce and other revenues	\$ 557	100%	\$ 275	100%	\$1,344	100%	\$ 694	100%

1 Advertising, commerce and other revenues ... increased by 103%, from \$275  
 2 million in the quarter ended March 31, 1999 to \$557 million in the quarter ended  
 3 March 31, 2000. For the nine months ended March 31, 2000, advertising, commerce  
 and other revenues increased 94% from \$694 million in the nine months ended  
 March 31, 1999 to \$1,344 million in the nine months ended March 31, 2000.

4 Advertising and electronic commerce fees increased by 119%, from \$211  
 5 million in the three months ended March 31, 1999 to \$463 million in the three  
 6 months ended March 31, 2000. Advertising and electronic commerce fees increased  
 7 by 104%, from \$532 million in the nine months ended March 31, 1999 to \$1,087  
 8 million in the nine months ended March 31, 2000.... *At March 31, 2000, the  
 Company's advertising and commerce backlog, representing the contract value of  
 advertising and commerce agreements signed, less revenues already recognized  
 from these agreements, was approximately \$2.7 billion, up approximately \$1.3  
 billion from March 31, 1999.*

9 \* \* \*

10 Advertising, Commerce and Other Revenues

11 *An important component of the Company's business strategy ... is an*  
 12 *increasing reliance on advertising, commerce and other revenues.... The growth*  
 13 *of advertising, commerce and other revenues is important to the Company's*  
 14 *business objectives, as these revenues provide an important contribution to the*  
 15 *Company's operating results. Advertising revenues are expected to grow in*  
 16 *importance as the Company continues to leverage its large, active and growing*  
 17 *user base.... Affecting the growth in advertising, commerce and other revenues is*  
 18 *the backlog balance as of June 30, 1999, 1998 and 1997 of \$1,519 million, \$511*  
 19 *million and \$180 million, respectively....*

20 The following table summarizes the material components of advertising,  
 21 commerce and other revenues for the years ended June 30, 1999, 1998 and 1997.

	<u>1999</u>		Year ended June 30, <u>1998</u>		<u>1997</u>	
			(Dollars in millions)			
19 <i>Advertising and electronic</i>						
20 <i>commerce fees</i>	\$ 765	76.5%	\$ 358	65.9%	\$ 147	47.7%
21 Merchandise	134	13.4	103	19.0	109	35.4
22 Other	<u>101</u>	<u>10.1</u>	<u>82</u>	<u>15.1</u>	<u>52</u>	<u>16.9</u>
23 Total advertising, commerce						
24 and other revenues	\$1,000	100%	\$ 543	100%	\$ 308	100%

25 Advertising, commerce and other revenues increased by 84%, from \$543  
 26 million in fiscal 1998 to \$1,000 million in fiscal 1999.... Advertising and electronic  
 27 commerce fees increased by 114%, from \$358 million in fiscal 1998 to \$765 million  
 28 in fiscal 1999.

Advertising, commerce and other revenues increased by 76%, from \$308  
 million in fiscal 1997 to \$543 million in fiscal 1998.... Advertising and electronic  
 commerce fees increased by 144%, from \$147 million in fiscal 1997 to \$358 million  
 in fiscal 1998.

1           97.     In order to accomplish the Merger, with the help and assistance of their respective  
2 financial advisors, Salomon Smith Barney and Morgan Stanley, the Boards of Directors of AOL and  
3 Time Warner created, signed and filed with the SEC the Merger Registration Statement providing  
4 for the initial offering and issuance of the new stock of the merged enterprise. AOLTW used the  
5 Merger Registration Statement not only to issue the new shares of its stock to be issued in the  
6 Merger, but also as part of obtaining the approval of the shareholders of Time Warner for the sale  
7 of their company to AOL. The Merger Registration Statement contained AOL's historic subscriber  
8 metrics and financial results, reporting dramatic increases in AOL's e-commerce advertising  
9 revenues (and backlog) and its online access subscriber numbers, both in the United States and  
10 internationally. The Merger Registration Statement also contained the opinion of Morgan Stanley  
11 that the Merger was "fair" to Time Warner's shareholders and the unqualified certification of AOL's  
12 financial results for the fiscal years ended 6/30/98 and 6/30/99 by its auditor, Ernst & Young,  
13 without which the Merger never would have been approved by Time Warner's shareholders.

14           98.     On 5/19/00, the Merger Registration Statement for the initial public offering and sale  
15 of the new shares of AOLTW stock to be issued in connection with the Merger became effective  
16 with the SEC. The Merger Registration Statement incorporated the following documents by  
17 reference:

- 18           • All documents filed by AOL or Time Warner with the SEC "after the date of this  
19 joint proxy statement-prospectus and before the date of each company's special meeting."
- 20           • AOL's Annual Report on Form 10-K for the fiscal year ended 6/30/99.
- 21           • AOL's Quarterly Report on Form 10-Q for the quarterly period ended 9/30/99.
- 22           • AOL's Quarterly Report on Form 10-Q for the quarterly period ended 12/31/99.
- 23           • AOL's Quarterly Report on Form 10-Q/A for the quarterly period ended 3/31/00.
- 24           • AOL's Report on Form 8-K dated 12/1/99.
- 25           • AOL's Report on Form 8-K dated 12/21/99.
- 26           • AOL's Report on Form 8-K dated 1/10/00 (filing date 1/14/00).
- 27           • AOL's Report on Form 8-K dated 1/19/00.
- 28           • AOL's Report on Form 8-K dated 1/10/00 (filing date 2/11/00).



- 1 • AOL's Report on Form 8-K dated 3/17/00.
- 2 • AOL's Report on Form 8-K dated 4/3/00.
- 3 • AOL's Report on Form 8-K dated 4/18/00.

4 99. The Merger Registration Statement represented that AOL's subscriber base exceeded  
5 22 million:

6 The Interactive Services Group develops and operates branded interactive  
7 services, including:

- 8 • the AOL service, a worldwide Internet online service with more than 22  
9 million members ....

10 100. The Merger Registration Statement included AOL's historical financial results.  
11 AOL's 97, 98 and 99 annual results were audited and certified by Ernst & Young, while AOL's  
12 interim results were reviewed and approved by Ernst & Young:

	Nine Months Ended March 31,		Year
	<u>2000</u>	<u>1999</u>	<u>June 30,</u> <u>1999</u>
	(Amounts in millions, except per share data)		
14 Statement of Operations Data:			
15 Revenues	\$4,924	\$3,400	\$4,777
16 Business segment operating income (loss)	1,034	299	529
17 Interest and other, net	533	608	638
18 Net income (loss)	910	602	762
19 Net income (loss) per share			
Basic	\$0.40	\$0.29	\$0.37
Diluted	\$0.35	\$0.24	\$0.30

(Footnote omitted.)

20 101. The Merger Registration Statement also included AOL's "pro forma" financial  
21 statements reviewed and approved by Ernst & Young, as follows:

22 Management believes that it is meaningful to present pro forma financial  
23 information based on the calendar year-end of the combined company to facilitate an  
24 analysis of the pro forma effects of the merger.

25  
26  
27  
28

	Nine Months Ended March 31, 2000	Year Ended June 30, 1999	Three Months Ended March 31, 2000	Year Ended December 31, 1999
(in millions, except per share amounts)				
Statement of Operations Data:				
Revenues	\$26,184	\$31,259	\$ 8,385	\$33,051
Amortization of goodwill and other intangible assets	(6,325)	(8,392)	(2,110)	(8,393)
Business segment operating income (loss)	10	(2,106)	(511)	(70)
Interest and other, net	(1,328)	(1,402)	(472)	(1,099)
Loss before extraordinary item	(2,095)	(3,913)	(1,039)	(2,522)
Loss before extraordinary item per basic and diluted share	(0.50)	(1.10)	(0.25)	\$(0.63)
Average common shares	4,195	3,928	4,240	4,090
EBITDA(/1/)	7,500	7,749	1,996	9,802

/1/ EBITDA consists of business segment operating income (loss) before depreciation and amortization. AOL Time Warner considers EBITDA to be an important indicator of the operational strength and performance of its businesses, including the ability to provide cash flows to service debt and fund capital expenditures. EBITDA, however, should not be considered an alternative to operating or net income as an indicator of the performance of AOL Time Warner, or as an alternative to cash flows from operating activities as a measure of liquidity, in each case determined in accordance with generally accepted accounting principles. In addition, this definition of EBITDA may not be comparable to similarly titled measures reported by other companies.

(Footnote omitted.)

102. The 3/31/00 Form 10-Q, incorporated by reference in the Merger Registration Statement, represented AOL's purported backlog:

At March 31, 2000, the Company's advertising and commerce backlog, representing the contract value of advertising and commerce agreements signed, less revenues already recognized from these agreements, was approximately \$2.7 billion, up approximately \$1.3 billion from March 31, 1999.

103. In the Merger Registration Statement, defendants urged shareholders to vote in favor of the Merger because, among other things, they represented the Merger would create "revenue opportunities and synergies in areas such as advertising by providing companies 'one-stop' shopping for their online as well as print and broadcast media advertising," and management stated that total ***EBITDA synergies would be approximately \$1 billion in the first full year of operations, producing an EBITDA growth rate of approximately 30% in that first year.***

1           104. The Merger Registration Statement also included the opinion of Morgan Stanley that  
2 the terms of the sale of Time Warner to AOL, *i.e.*, the Merger terms, were fair to the Time Warner  
3 shareholders from a financial point of view.

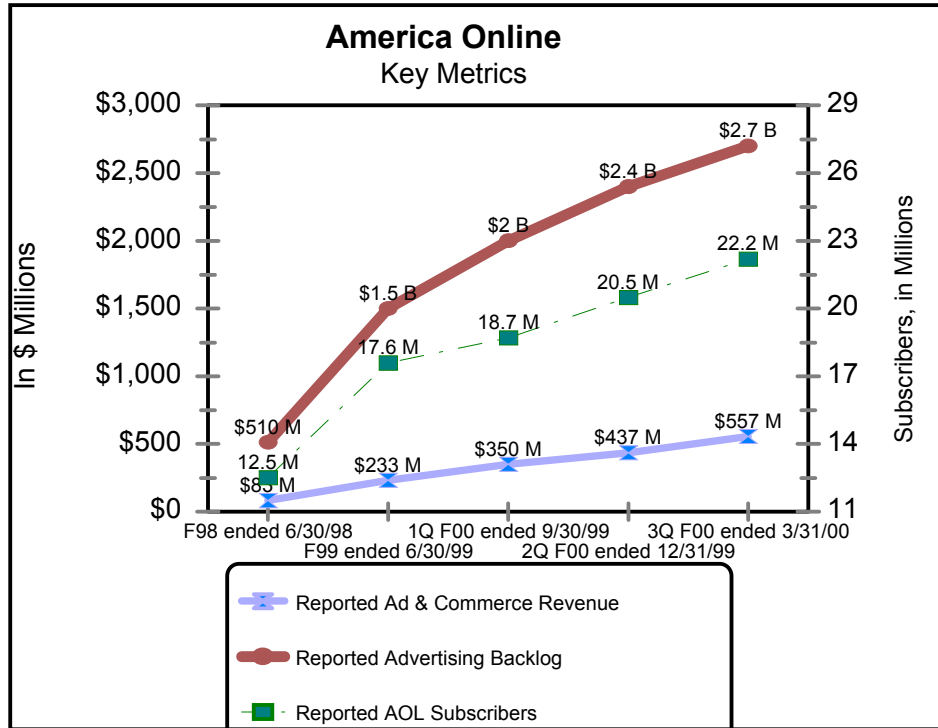
4           105. The Merger Registration Statement contained the "clean" unqualified opinion of Ernst  
5 & Young, certifying that Ernst & Young had audited AOL's annual financial statements for the years  
6 ended 6/30/97, 6/30/98 and 6/30/99 in accordance with Generally Accepted Auditing Standards  
7 ("GAAS") and that those financial statements fairly presented AOL's financial results in accordance  
8 with Generally Accepted Accounting Principles ("GAAP").

9           106. As a result of the reported success of AOL's core business and its e-commerce  
10 advertising operations, the Morgan Stanley fairness opinion, Ernst & Young's certification of AOL's  
11 prior financial results, the statements regarding the strength and success of AOL's business and the  
12 forecasts of Merger synergies and economies and the resulting revenue, EBITDA and free cash flow  
13 growth to be achieved by AOLTW, on 6/23/00, the shareholders of Time Warner approved AOL's  
14 acquisition of Time Warner.

15           107. Even as the Merger Registration Statement was being circulated to get the Time  
16 Warner shareholders to vote to approve the sale of their company to AOL, behind the scenes AOL's  
17 and Time Warner's top executives knew that the emerging dot-com implosion and advertising  
18 slowdown were hurting both their companies – and would hurt AOLTW as well – making the  
19 repeated forecasts of strong profitable growth of AOLTW increasingly unrealistic. Thus the success  
20 of AOL's e-commerce operations were being increasingly inflated by the use of bogus one-time  
21 barter/swap advertising transactions and by exchanging equity investments for advertising to create  
22 otherwise unavailable and unsustainable advertising revenues. In addition, the problems in  
23 AOLTW's core online subscription business had intensified due to market saturation and intensified  
24 low-price or no-cost access competition, requiring AOLTW to engage in a raft of improper tactics  
25 to boost its subscriber numbers in an effort to conceal the deterioration of that business domestically  
26 and internationally.

27           108. The financial deceptions detailed above pervaded the Merger Registration Statement,  
28 which contained AOL's 98-99 annual financial statements and AOL's interim financial results

1 through 3/31/00. The graph below shows the strong growth in AOL's subscriber and e-commerce  
 2 revenues and backlog as presented to Time Warner's shareholders in the Merger Registration  
 3 Statement:



16 The Merger Registration Statement urged Time Warner's shareholders to vote in favor of the sale  
 17 of their company to AOL because, among other things, the Merger was "*fair*" to Time Warner  
 18 shareholders. The Merger Registration Statement said the transaction would create "revenue  
 19 opportunities and synergies in areas such as advertising by providing companies 'one-stop' shopping  
 20 for their online as well as print and broadcast media advertising." It also stated that total **EBITDA**  
 21 **synergies would be approximately \$1 billion in the first full year of operations, producing an**  
 22 **EBITDA growth rate of approximately 30% in that first year.** In other communications, the Time  
 23 Warner and AOL insiders and their financial advisors stated that the combined company "*will be a*  
 24 **high growth vehicle**" with a "*long-term EBITDA growth rate of 30% plus*" and could or would  
 25 create the "*most valuable*" company in the world.

26 109. On 6/19/00, AOL held a conference call, hosted and conducted by Meeker of Morgan  
 27 Stanley:

1 MEEKER: Thank you very much. On behalf of Morgan Stanley ... I would like to  
2 welcome you to this call. We have Bob Pittman, Mike Kelly and Richard Hanlon  
3 from America Online on the phone.... The purpose of this call is to really get an  
4 update on the lay of the land on a whole bunch of different fronts. ***This is certainly  
a company we are very enthusiastic about.*** I think there has been a little bit of baby  
with the bathwater stuff going on with the stock in recent days. I think this is a great  
time to get an update and an overview ....

5 \* \* \*

6 PITTMAN: ... ***I appreciate this opportunity to update you on how well the company  
is doing.... [L]ast week, AOL brand membership topped 23 million worldwide  
7 reflecting continued strong membership growth in both the U.S. and abroad....*** Of  
8 course, expanding member time online as well as extending our reach is key to  
9 building on our advertising and commerce success. In addition, we're seeing  
10 accelerating industry consolidation and a growing number of major offline brands  
11 and retailers coming on line and we believe that both will benefit our advertising and  
12 commerce. As we've long predicted, we're finally seeing the consolidation underway  
13 on the Internet as it relates to advertising. ***Increasingly, advertisers and marketers  
are concentrating their buys through industry leaders and because we are the  
14 industry leader, we'll be able to extend our competitive gap through this  
consolidation and I think you've seen evidence of that in the last few quarters....  
15 Once again, as we have predicted before, leaders tend to do business with leaders  
and we are uniquely positioned. And our positioning to the leaders has paid off  
16 for us.*** In fact, you can look at our advertising commerce announcements over the  
17 past few months to see this trend.

18 110. On 6/20/00, Morgan Stanley issued a report on AOL based on the 6/19/00 conference  
19 call with Pittman and Kelly, repeating their assurances. The report stated:

20 AOL International – ***In Europe, AOL is experiencing strong growth in  
21 subscribers and penetration in key markets....***

22 Key Progress in AOL Time Warner Merger – Management emphasized that  
23 ... ***the transition process is on track.***

24 On 6/23/00, AOL held its shareholders meeting to vote on the Time Warner transaction. Case stated:

25 ***[T]hrough merging AOL and Time Warner [we] will have a substantially stronger  
26 company. Very well positioned, strategically very well positioned. Financially, the  
first year for example, AOL and Time Warner are in business, the combined  
27 company will do \$40 billion in revenues. So, it's a very significant company. It's  
very profitable ....***

28 111. On 6/23/00, after the shareholders of Time Warner voted to approve the sale of their  
company to AOL and to form AOLTW, AOLTW issued a release stating:

Steve Case, Chairman and Chief Executive Officer of America Online, said:  
29 "... ***Everyday since we announced this merger, we are seeing more and more  
30 potential for what America Online and Time Warner can achieve together ....***"

Gerald M. Levin, Chairman and Chief Executive Officer of Time Warner,  
31 said: "... ***We are continuing to make great progress in our transition process ....***"

1           112. Due to the regulated nature of Time Warner's and AOL's businesses, before the  
2 Merger could be closed, it was necessary to secure several regulatory approvals, a process that  
3 delayed the closing of the Merger for several months – as it turned out, until 1/01. During the period  
4 following stockholder approval of the Merger in 6/00 and the closing of the Merger upon receipt of  
5 the required regulatory approvals in 1/01, it was more important than ever for AOLTW to continue  
6 to present AOL's core online access business and its e-commerce advertising as continuing to  
7 achieve success. This was necessary not only to support AOL's stock price, but also because the  
8 Merger documents contained provisions that would require Time Warner's Board to terminate the  
9 Merger in the event of any "**material adverse change**" in AOL's business or finances and **permitted**  
10 Time Warner's Board to terminate the Merger for any reason upon a payment to AOL. Thus, if the  
11 deterioration of AOL's business became public and its stock price fell sharply, tremendous pressure  
12 would be put on Time Warner's top executives and directors to terminate the proposed sale of Time  
13 Warner to AOL and for Morgan Stanley to revise or revoke its fairness opinion – something they did  
14 not want to do, as they had put the Merger together, gotten it approved and stood to immediately gain  
15 hundreds of millions of dollars for themselves if and when the Merger closed, while Morgan Stanley  
16 was to get \$47.5 million upon closing, regardless of how the Merger ultimately worked out, and up  
17 to another \$15 million in extra compensation the higher AOLTW stock traded in the five days after  
18 the Merger was completed.

19           113. During 00, AOL's senior executives were frequently secretly briefed on the material  
20 decline in e-commerce advertising revenue, and held weekly meetings to discuss the potentially  
21 devastating effect on AOL of the increasing troubles being suffered by the company's dot-com  
22 customer base. Rather than disclose this adverse trend and risk derailing the Merger, AOL concealed  
23 it. The company did not take non-paying dot-coms to court to collect for fear that the public filing  
24 would disclose the weakness in AOL's business. Instead, it charged failing dot-com customers a fee  
25 for shortening the term of their contracts and improperly recorded the fee as advertising revenue.  
26 Additionally, AOL structured numerous "unconventional," *i.e.*, illicit, transactions to boost reported  
27 revenues – deals structured by the Business Affairs unit and known internally as "**BA Specials**." For  
28 example, AOL improperly converted outstanding uncollected legal judgments and settlements into

1 advertising revenues and, in one case, to meet revenue projections, reported millions of dollars of  
2 revenue on advertisements it had run without the potential customer's consent. Other  
3 "unconventional" transactions were swaps, akin to those employed by Global Crossing and Enron  
4 Corp., in which AOL and other companies agreed to advertise with each other – swaps with no real  
5 economic substance. AOL did suspect deals with both Qwest and WorldCom – two companies  
6 whose own accounting has been shown to be grossly falsified – and Veritas, which has restated its  
7 results, and Homestore.com, which has not only restated its financial results, but has seen several  
8 of its top executives plead guilty to criminal charges for phony deals – including deals with AOL –  
9 which resulted in AOLTW being named as a defendant in the large securities class action suit on  
10 behalf of Homestore.com's shareholders alleging that AOLTW participated in a scheme to help  
11 inflate Homestore.com's (and its own) financial results via a host of phony e-commerce advertising  
12 deals. The federal district court presiding over the *Homestore.com* case wrote:

13       The acts alleged in the [*Homestore.com* complaint], which this Court must accept as  
14       true for purposes of this motion, describe a massive conspiracy driven by pure  
15       avarice. In particular, the detailed factual allegations describing the role of AOL and  
16       its agents in helping Homestore please Wall Street and in boosting its own revenues  
17       through bogus commissions give this Court great pause.

16 *In re Homestore.com, Inc. Sec. Litig.*, No. C-01-11115-MJP (CWx), 2003 U.S. Dist. LEXIS 3499,  
17 at \*70-\*71 (C.D. Cal. Mar. 7, 2003).

18       114. Also during 00, AOL's e-commerce advertising backlog was increasingly inflated and  
19 misleading. First of all, most of the "firm contractual" commitments in the backlog were not really  
20 commitments at all, as they could be canceled by the customer with little or no financial payment  
21 to AOL. Further, the backlog was inflated and misleading because most of the backlog was not only  
22 cancellable at will, but more and more customers were indicating an intention to cancel. And the  
23 backlog also contained millions of dollars of one-time highly structured or re-structured deals which  
24 were not indicative of ongoing demand as they were extremely unlikely to ever be repeated, as well  
25 as "barter," "swap" and "round trip" deals which lacked economic substance, and even if they  
26 occurred, could not generate legitimately recognized revenue. Also the backlog increasingly  
27 included hundreds of millions of dollars of old e-commerce advertising commitments from  
28 companies whose failing business plans and weakening financial condition caused them to exercise

1 the right to cancel those commitments or threaten to cancel them absent drastic price cuts, which  
2 would have gutted the profitability of the e-commerce advertising business. The true backlog – of  
3 orders from solvent companies likely to actually honor their existing commitments and continue to  
4 do business with AOL – was hundreds of millions of dollars less than reported.

5 115. Following stockholder approval of the Merger in 6/00, the top executives at AOL and  
6 Time Warner continued to reiterate their previous forecasts of synergies and economies the Merger  
7 of the two companies would create, as well as the forecasts of huge revenue, EBITDA and cash flow  
8 growth to occur immediately following the Merger, and for years to come. During this time period,  
9 as AOL continued to report its financial and operating results as a separate entity, it continued to  
10 report strong growth in its online access subscriber metrics, both domestically and internationally,  
11 as well as continued strong growth in the revenues of its high-margin e-commerce advertising  
12 business, as well as an ever-growing backlog of e-commerce advertising commitments. Worse yet,  
13 in order to cover up and conceal the deterioration of AOLTW's own cable advertising business – one  
14 of the true mainstays of the Time Warner empire – which was being badly hit by intensifying  
15 competition and a slowdown in advertising, the Time Warner executives were engaging in tricks to  
16 artificially and improperly boost Time Warner's cable TV advertising revenues, including counting  
17 as advertising revenue, hundreds of millions of dollars of initial license payments from new channels  
18 joining the Turner cable TV system, which, in fact, were not advertising revenues at all. AOL and  
19 Time Warner continued to report these results, while AOL and Time Warner executives continued  
20 to make these extraordinarily bullish forecasts of Merger synergies and economies and future  
21 revenue and profit growth, even though during this period the dot-com boom imploded and the  
22 economy weakened, leading to many other honest companies reporting curtailed advertising  
23 commitments and/or reduced advertising revenues, leading to fears these same conditions would hurt  
24 AOLTW's business post-merger, concerns which AOL and Time Warner executives repeatedly  
25 assured investors were not applicable to them – pointing to AOL's and Time Warner's own strong  
26 results as evidence that if there was any slowdown, it was not impacting, and would not adversely  
27 impact, AOL, Time Warner or AOLTW.

28



1 116. On 6/27/00, Salomon Smith Barney issued a report on AOL, which was reviewed and  
2 approved by Case, Kelly or Pittman, which stated:

- 3 • *... AOL has the ... most ... proven profitable business model in the online*  
4 *field.*  
5 • *With over 22 million paying subscribers ... AOL has clear strategic*  
6 *advantages.*

6 \* \* \*

- 7 • The AOL Time Warner merger will be an attractive place to *invest in high*  
8 *quality, free cash-flow growth among the stock market's existing*  
9 *leadership.*

9 \* \* \*

10 *[W]e believe AOL is positioned to sustain its rapid subscriber-base growth....*  
11 *Leading newspaper franchises exceed \$80-\$100 of operating profit per reader per*  
12 *year, and we foresee AOL reaching and surpassing that level of subscriber*  
13 *profitability in the long term. AOL's highly leveragable business model, in which*  
14 *gains in advertising and e-commerce revenues power significant increases in*  
15 *overall profitability, provides the basis for AOL's investment appeal.*

14 \* \* \*

15 Profitable Business Model: AOL's business model generates more revenue  
16 in a month than all but a handful of other online firms do in an entire year and AOL  
17 does so with steadily rising margins. *AOL's leveragable model has an increasingly*  
18 *well-balanced revenue mix ....*

17 117. On 7/18/00, Time Warner issued a release reporting its 2ndQ 00 results, headlined  
18 and stating:

19 ***Time Warner Businesses Report Record Second Quarter Operating Results***

20 \* \* \*

21 Time Warner Inc. today reported record operating results for the second  
22 quarter of 2000.

23 Operating income before amortization of intangible assets (EBITA) grew  
24 12% over the comparable 1999 quarter ....

25 With Cable Networks, Publishing, Filmed Entertainment, and Cable all  
26 posting record normalized operating results, Time Warner reported normalized  
27 EBITA of \$1.381 billion for 2000's second quarter versus \$1.237 billion for the same  
28 period a year ago. On an actual basis, Time Warner reported EBITA of \$1.295  
billion on revenues of \$7.080 billion for 2000's second quarter, compared to EBITA  
of \$2.014 billion on revenues of \$6.531 billion for the same period a year ago.

28 \* \* \*

1                   Commenting on the company's performance, Time Warner's Chairman and  
2                   CEO Gerald M. Levin said, "... During the quarter ... we announced the management  
3                   team and organization for AOL Time Warner .... *We are already working very well  
4                   together ....*"

5                   118.     On 7/18/00, after Time Warner issued its 2ndQ 00 results, it held a conference call  
6                   for analysts, money managers and institutional investors, including large Time Warner shareholders.

7                   During the call, Levin stated:

8                   LEVIN: ... [L]et me talk about AOL Time Warner and describe the financial engine  
9                   ... *the growth rates are substantial. The message is essentially the same, it's a  
10                  strong sustainable growth. It will be a large cap growth stock with sustainable  
11                  growth. Now I feel more comfortable going over these metrics with you because  
12                  last week we had a joint Board meeting in Atlanta ... and all the businesses went  
13                  through a long-term plan just as we do every year at Time Warner. So, that's all  
14                  the businesses, including AOL, so now we have a long-term plan that supports the  
15                  following financial engine. For the first year of this new company, the year 2001,  
16                  we again look for revenues north of \$40 billion. We anticipate revenue growth in  
17                  the 12 to 15% range annually. EBITDA for this first full year of 2001 should be  
18                  north of \$11 billion. When you include up to \$1 billion of synergies, that would  
19                  give us a year '01 EBITDA growth rate in the range of 30%, thereafter we see it  
20                  in the range of about 25%. We're even more comfortable with these numbers  
21                  having done this long-range plan. The other metric is free cash flow, isn't that  
22                  what it's all about. And, we see that growing at 50% a year for this plan period....  
23                  [B]ased on our plan, we are comfortably expecting that cash EPS can grow in the  
24                  range of 25 to 30% annually.... [I]n my view or our view, we believe a premium  
25                  multiple should attach to the growth rate, you know, however you compute your  
26                  multiples or your discounted cash flows, we think a premium is warranted primarily  
27                  because *the growth that I'm describing, we believe more strongly today than ever,  
28                  is sustainable growth.**

1                   219.     On 7/19/00, Salomon Smith Barney issued a report on Time Warner, which was  
2                   reviewed and approved by Levin, Parsons or Ripp. It stated:

3                   At Time Warner's quarterly meeting, Chairman and CEO Jerry Levin  
4                   provided a positive strategic outlook for the company. As underscored by its second  
5                   quarter 2000 results ..., *momentum continues to persist in nearly all of Time  
6                   Warner's business units.... The meeting focused on advertising with Steve Heyer,  
7                   TBS Entertainment's President and COO giving a presentation on the upfront  
8                   marketplace in cable advertising.*

9                   ***Advertising Market Remains Robust***

10                  Time Warner's solid results were aided by the robust advertising market ....  
11                  ***Specifically, advertising revenues within ... Cable Networks increased about 18%***  
12                  ....

13   \*   \*   \*

1 Financial Targets Laid Out for TWX/AOL

2 ***Time Warner/America Online will be a dominant media and entertainment***  
3 ***company producing revenue and EBITDA of over \$40 billion and \$11 billion,***  
4 ***respectively in 2001. We expect 12%-15% revenue growth from Time Warner/***  
5 ***America Online in 2001 and, after factoring in \$1 billion in synergies, 2001***  
6 ***EBITDA growth could reach 30%. Longer term EBITDA growth should***  
7 ***moderate to 25%.***

8 \* \* \*

9 Outlook and valuation

10 Overall ... we remain optimistic about the growth opportunities from the  
11 America Online/Time Warner merger....

12 ... [W]e arrive at a price target of \$115 for AOL Time Warner.

13 120. On 7/20/00, AOL was to report its results for the period ended 6/30/00. Investors and  
14 Time Warner shareholders were intensely focused on this report as concerns had surfaced that the  
15 advertising market was softening and thus investors were anxious to see if AOL's business was  
16 continuing to achieve strong subscriber growth in the U.S. and internationally, as well as very rapid,  
17 profitable growth overall, and especially in its e-commerce advertising business. AOL did not  
18 disappoint, as it again reported ***better-than-expected results across the board*** via a release reporting  
19 its 4thQ F00 and F00 results for the period ending 6/30/00. The release stated:

20 ***Fourth Quarter Income, Fully Taxed and Excluding One-Time Events, Up 115%***  
21 ***to \$334 Million, or \$0.13 per Share, on Consolidated Revenues of \$1.9 Billion***

22 ***FY2000 Net Income Soars to \$1 Billion on Consolidated Revenues of \$6.9 Billion***

23 ***Fourth Quarter Advertising, Commerce & Other Revenues Rise 95% to \$609***  
24 ***Million – Totaling Nearly \$2.0 Billion for Full Year; Advertising & Commerce***  
25 ***Backlog Doubles to \$3.0 Billion***

26 ***New US and International Records in AOL Membership Growth – Totaling***  
27 ***992,000 in Fourth Quarter and 5.6 Million in Full Year***

28 ... America Online, Inc. today reported ***record results*** for its fiscal fourth  
quarter and full fiscal year ended June 30, 2000 – ***achieving new highs for***  
***consolidated revenues, advertising, commerce and other revenues, operating***  
***income, EBITDA and AOL membership growth.***

The quarter's consolidated revenues climbed 39% to \$1.9 billion from \$1.4  
billion in last year's June quarter. Net income for the quarter, fully taxed and  
excluding one-time items, more than doubled to \$334 million, or \$0.13 per diluted  
share, up from \$155 million, or \$0.06 per diluted share, on the same basis last year....

1 Advertising, commerce and other revenues improved 95% to \$609 million in  
2 the latest quarter, for a total of nearly \$2.0 billion for the full year. *Additionally, the*  
3 *Company's advertising and commerce backlog – made up of contractually*  
4 *committed revenues to be recognized at scheduled future dates – doubled over the*  
5 *year to \$3 billion at June 30, 2000, with growth of \$300 million in the last three*  
6 *months alone.*

7 \* \* \*

8 Net income for the full year, fully taxed and excluding one-time items, rose  
9 to \$1.0 billion, or \$0.40 per diluted share, on consolidated revenues of \$6.9 billion.  
10 That compares to a fiscal 1999 net income of \$391 million, or \$0.17 per diluted  
11 share, on consolidated revenues of \$4.8 billion.

12 \* \* \*

13 *The AOL service set subscriber growth records for the fourth quarter of*  
14 *992,000 net new members and for the full year of 5.6 million – totaling 23.2*  
15 *million total members worldwide at June 30....*

#### 16 ***Record Performance Drives Growing Momentum***

17 Steve Case, Chairman and Chief Executive Officer, said: *"This has been a*  
18 *record-breaking year for America Online, and we finished on a strong note with*  
19 *this quarter's performance. We added an all-time high of 5.6 million AOL*  
20 *members this year, bringing membership to more than 23 million worldwide. Just*  
21 *four years after becoming the only Internet company with \$1 billion in annual*  
22 *revenues, we are now posting \$1 billion in annual profits."*

23 Mr. Case added: *"We are more excited than ever about the enormous*  
24 *potential of AOL Time Warner...."*

25 Bob Pittman, President and Chief Operating Officer, said: *"These record*  
26 *results reflect our success in executing business plans .... We posted record*  
27 *subscriber growth, both in the US and major international markets, with member*  
28 *retention reaching an all-time high. And we are continuing to drive up our*  
29 *advertising and e-commerce revenues through an increasing number of*  
30 *partnerships with leading brands and retailers."*

31 121. On 7/20/00, AOL held a conference call for analysts, money managers and investors:

32 CASE: ... *This quarter we again achieved records in membership growth,*  
33 *advertising and commerce and profitability.... [W]e added a record 992,000 net*  
34 *new AOL members for the fourth quarter and an all-time high of 5.6 million for the*  
35 *entire year.... [W]e achieved new highs for advertising, commerce and other*  
36 *revenues, with \$609 million for the quarter and \$2 billion for the full year and we*  
37 *start the new year with a backlog of \$3 billion.... These record results made clear*  
38 *that our business has never been stronger [and] our growth opportunities have*  
39 *never been better ....*

40 PITTMAN: ... [L]et's focus on advertising and commerce, our fastest growing  
41 revenue stream because I know that it's been on the minds of a lot of you.... *[W]e*  
42 *reached all time highs in advertising, commerce and other revenue for the fourth*  
43 *quarter and for the full year and continued to build our backlog at a record pace,*  
44 *on top of our tremendous third quarter performance. To put this in perspective,*

1 *we are getting more advertising commerce dollars than any single U.S. advertising*  
2 *vehicle except for the top four national broadcast networks. As we have long*  
3 *predicted, advertisers and marketers are starting to concentrate their buys with*  
4 *industry leaders. Because we are the industry leader in both reach and time spent*  
5 *online, we benefitted from this consolidation.... Key to generating this ad*  
6 *commerce revenue is our success at expanding our audience reach.... [A]nd I'm*  
7 *happy to report ... we set another record for AOL membership growth this quarter*  
8 *with strong gains both in the U.S. and abroad and retention stands at an all-time*  
9 *high. For the full year we added more than 5.6 million net new members.... AOL*  
10 *International had a record year.... [O]ur accelerating momentum overseas is*  
11 *underscored by the fact that fourth quarter subscriber growth more than tripled*  
12 *over last year....*

13 **KELLY:** *... The quarter's financial results certainly cap an exceptional year for*  
14 *AOL. Once again, underscoring its strength and sustainability of our business*  
15 *model. For the year and for the quarter, we reached a number of new records*  
16 *including ones for revenue, operating income, EBITDA, net income, earnings per*  
17 *share and free cash flow.... Let's quickly touch the highlights for the quarter....*  
18 *During the quarter we added 992,000 subscribers to the AOL service bringing*  
19 *worldwide membership to 23.2 million.... Advertising, commerce and other revenues*  
20 *is \$609 million, including \$503 million in advertising and commerce revenues, \$59*  
21 *million in the merchandise revenues and \$47 million in other revenues. In aggregate,*  
22 *these remain the fastest growing component of our revenue streams and now*  
23 *represent 32% of total revenues versus just 23% a year ago.... During the quarter we*  
24 *signed 33 multi-year deals in excess of a million dollars and our backlog now stands*  
25 *at \$3 billion versus \$2.7 billion last quarter for 11% sequential increase and double*  
26 *last year's total. Let me put that backlog number in perspective. The \$3 billion in*  
27 *committed future business gives us terrific visibility on future revenues and reflects*  
28 *our partners' confidence in AOL's ability to get results. One interesting statistic,*  
*our backlog at the end of fiscal year 2000 is equal to our total revenues reported*  
*in fiscal 1998. As we have shown our ability to deliver, for our advertising and*  
*commerce partners, we've attracted more of the traditional blue chip names.*  
*Today, these are the types of companies that account for the vast majority of our*  
*backlog. Even so, we actively monitor and manage the backlog and we continue*  
*to have a very high confidence level in it.*

19 122. On 7/21/00, *The Wall Street Journal* reported on AOL's 6/30/00 results as released  
20 on 7/20/00:

21 *America Online Inc. exceeded Wall Street expectations for its fiscal fourth-*  
22 *quarter earnings as advertising and electronic-commerce revenue nearly tripled,*  
23 *defying jitters about the impact of failures at dot-com companies on online*  
24 *advertising spending.*

25 \* \* \*

26 *AOL did have huge success expanding revenue from advertising and*  
27 *electronic-commerce transactions processed over its service. That figure almost*  
28 *doubled to \$609 million from \$313 million.... [A]dvertising and e-commerce sales*  
*are a closely watched gauge of the company's profitability.*

*The solid results in that category helped reinforce the belief among some*  
*Wall Street analysts that the largest Internet players have limited exposure to the*  
*growing raft of failures among dot-com companies....*

1 AOL executives echoed those comments, saying AOL had only "modest"  
2 exposure to such advertisers. *The company has made a concerted effort to partner*  
3 *with large old-line corporations eager to build a Web presence by getting in front*  
4 *of AOL subscribers, the largest audience on the Internet....* Mr. Case said "*the vast*  
5 *majority of our [promotional] agreements are with companies that have been*  
6 *around for decades.*"

7 123. On 7/21/00, Salomon Smith Barney issued a report on AOL, which was reviewed and  
8 approved by Case, Pittman or Kelly, stating:

- 9 • After a better-than-expected F4Q2000 earnings result – \$0.13/share reported  
10 vs. our \$0.11/share estimate – we are raising our F2001 estimate for AOL  
11 from \$0.55 to \$0.60/share.
- 12 • AOL's subscriber growth and profit margin engines continued to roll in F4Q  
13 2000, and we now expect F2001 operating profitability to be 25%-26% of  
14 revenue, versus 23% previously.

15 \* \* \*

- 16 • As the investment focus shifts to AOL's merger with Time Warner, we  
17 believe the combined company's stock will offer multiple expansion potential  
18 from a free cash flow multiple of 50x today *on 50% annual FCF growth in*  
19 *2001-03E.*

20 \* \* \*

#### 21 Summary and Investment Opinion

22 AOL reported a strong F4Q 2000, highlighted by record June quarter  
23 subscriber growth, a sharp uptick in the company's already-strong profitability, and  
24 two cents of earnings upside relative to our expectations for the quarter....  
25 *[O]perating margin upside in F4Q 2000, point to higher earnings and cash flow*  
26 *for the company in the coming year than we have previously estimated.*

27 On the advertising and e-commerce front, AOL exceeded our revenue  
28 estimate in F4Q 2000 by 4%, with ad/e-commerce/other revenue climbing 95% year-  
over-year and 7% sequentially in the period.

\* \* \*

On the merger front, we believe that AOL and Time Warner are already  
architecting operating and financial *plans that will enable the company to hit the*  
*ground at full speed after all regulatory approvals have been received and the*  
*merger closed.*

\* \* \*

*[W]e expect that a combined AOL Time Warner will become a free cash flow*  
*dynamo and one of the cheapest places to buy strong free cash flow growth.* AOL's  
performance this quarter with respect to cash flow demonstrates that point: AOL  
achieved free cash flow of \$344 million this quarter, 22% higher on a sequential  
basis and 365% higher when compared with the same period last year. EBITDA for  
F4Q00 was \$572 million, 88% higher than the EBITDA of \$304 million in F4Q99.

1 Cash earnings for F4Q00 of \$393 million grew 23% on a sequential basis and 92%  
 2 compared with the same period last year. On a per share basis, F4Q00 cash earnings  
 3 came in at \$0.16 per share, which translates to 23% growth on a sequential basis and  
 4 double the cash earnings per share number for the same period a year ago. ***Clearly,  
 AOL by itself is already becoming a cash flow powerhouse, and we believe the  
 merger with Time Warner will only add to this strength. We emphasize cash flow  
 and free cash flow because we believe these measures are most directly tied to  
 shareholder value creation and represent the fundamental drivers of investment.***

5  
 6 124. By mid-00, AOL's insiders anticipated that the AOL/Time Warner Merger would  
 7 close later in 00 or in early 01. They knew that upon the close of the Merger, all their then ***unvested***  
 8 AOL stock options would be converted into options to purchase AOLTW shares and ***immediately***  
 9 ***accelerate and vest***. Thus, knowing that they would shortly get millions of new ***vested*** AOLTW  
 10 stock options if, as and when the Merger closed, but fearing that their ongoing falsifications of  
 11 AOL's results could be exposed at any time, causing AOL stock to collapse and prevent the Merger,  
 12 during 7/00-8/00, while AOL stock was still artificially inflated, top AOL insiders exercised millions  
 13 of their existing and already vested AOL stock options and then immediately sold off some 2.8  
 14 million shares of AOL stock at as high as \$60.44 per share, pocketing \$158 million in illicit insider  
 15 trading proceeds. This insider selling is shown below:

<u>INSIDER</u>	<u>SHARES SOLD BETWEEN 07/14/00-08/30/00</u>	<u>PROCEEDS</u>
Akerson	24,082	\$ 1,431,049
Barksdale	700,000	\$ 38,095,100
Case	1,000,000	\$ 56,367,000
19 Caufield	100,000	\$ 6,044,000
Gilburne	237,651	\$ 13,313,376
20 Kelly	70,000	\$ 3,999,800
Novack	96,634	\$ 5,412,772
21 Pittman	394,745	\$ 21,833,346
Vradenburg	<u>200,000</u>	<u>\$ 11,336,000</u>
22 TOTALS:	2,823,112	\$157,832,442

23 125. In late 9/00, AOL issued its 00 Annual Report to Shareholders. AOL's 00 Annual  
 24 Report to Shareholders – for the year ended 6/30/00 – contained a letter signed by Case and Pittman,  
 25 which stated:

26 ***In July, we reported new record results for our 2000 fiscal year ended June***  
 27 ***30 – achieving new highs for consolidated revenues, advertising, commerce and***  
 28 ***other revenues, operating income, EBITDA and AOL membership growth. Our***  
***fiscal 2000 highlights include:***

- Consolidated revenues reached nearly \$6.9 billion, a 43% increase over the previous fiscal year.
- *The AOL service set a subscriber growth record for the full year of 5.6 million – totaling 23.2 million total members worldwide at June 30.... [T]he Company's international joint ventures completed their most successful year ever – setting a subscriber growth record for the fiscal year with 1.4 million net new members for a total of 4.6 million.*
- *Advertising, commerce and other revenues grew to a total of nearly \$2 billion for the full year. Additionally, the Company's advertising and commerce backlog doubled over the year to \$3 billion.*

\* \* \*

*All of this serves to underscore the strength of the foundation on which AOL Time Warner will be built.*

\* \* \*

*[W]e have discovered even more potential for AOL and Time Warner to thrive in this new age of business. Together, we're going to achieve what neither of us could separately ....*

126. In late 9/00, AOL also filed its Form 10-K for the year ended 6/30/00 with the SEC (later incorporated by reference in the Stock Option Registration Statements) signed by all of AOL's then directors and its CFO that stated:

The following table and discussion highlights the revenues of the Company for the years ended June 30, 2000, 1999 and 1998.

	<u>2000</u>		Year ended June 30, <u>1999</u>		<u>1998</u>
			(Dollars in millions)		
Revenues:					
Subscription services	\$4,400	63.9%	\$3,321	69.1%	\$2,183 70.1%
<i>Advertising, commerce and other</i>	<i>1,986</i>	<i>28.8</i>	<i>1,027</i>	<i>21.4</i>	<i>566 18.2</i>
Enterprise solutions	<u>500</u>	<u>7.3</u>	<u>456</u>	<u>9.5</u>	<u>365 11.7</u>
Total revenues:	<u>\$6,886</u>	100%	<u>\$4,804</u>	100%	<u>\$3,114 100%</u>

\* \* \*

Advertising, Commerce and Other Revenues

*An important objective of the Company's business strategy is a continued emphasis on growing the advertising, commerce and other revenues.... During fiscal 2000, leveraging its large, active and growing user base, the Company continued to build on its industry-leading advertising and commerce through a series of major alliances with leading brands and retailers.... Contributing to future growth in advertising, commerce and other revenues is the Company's backlog, made up of contractually committed revenues to be recognized in future periods.... The backlog balances as of June 30, 2000, 1999 and 1998 were \$3,017 million, \$1,519 million and \$511 million, respectively....*



The following table summarizes the material components of advertising, commerce and other revenues for the years ended June 30, 2000, 1999 and 1998.

	<u>2000</u>		Year ended June 30, <u>1999</u>		<u>1998</u>	
	(Dollars in millions)					
<i>Advertising and electronic commerce fees</i>	\$1,600	80.6%	\$ 772	75.2%	\$ 363	64.1
<i>Merchandise</i>	211	10.6	132	12.8	103	18.2
<i>Other</i>	<u>175</u>	<u>8.8</u>	<u>123</u>	<u>12.0</u>	<u>100</u>	<u>17.7</u>
<b>Total advertising, commerce and other revenues:</b>	<b>\$1,986</b>	<b>100%</b>	<b>\$1,027</b>	<b>100%</b>	<b>\$ 566</b>	<b>100%</b>

Advertising, commerce and other revenues increased by 93%, from \$1,027 million in fiscal 1999 to \$1,986 million in fiscal 2000....

Advertising, commerce and other revenues increased by 81%, from \$566 million in fiscal 1998 to \$1,027 million in fiscal 1999.... Advertising and electronic commerce fees increased by 113%, from \$363 million in fiscal 1998 to \$772 million in fiscal 1999.

The AOL F00 10-K also contained AOL's historic financial results (certified by Ernst & Young):

	<u>2000</u>		Year Ended June 30, <u>1999</u>		<u>1998</u>		<u>1997</u>		<u>1996</u>	
	(Amounts in millions, except per share data)									
Statement of Operations Data:										
Subscription services	\$4,400	\$3,321	\$2,183	\$1,478		\$1,024				
<i>Advertising, commerce and other</i>	<u>1,986</u>	<u>1,027</u>	<u>566</u>		<u>330</u>		<u>125</u>			
Enterprise solutions	500	456	365		411		188			
Total revenues	6,886		4,804	3,114		2,219			1,337	
Income (loss) from operations	1,389		450	(126)		(176)			(175)	
Net income (loss)	1,232		754	(80)		(176)			(203)	
Net income (loss) per share-diluted	\$0.48		\$0.30			\$(0.04)			\$(0.10)	
			*	*	*					

	<u>2000</u>		Year Ended June 30, <u>1999</u>		<u>1998</u>		<u>1997</u>		<u>1996</u>	
	(Amounts in millions)									
Other Selected Data:										
Net cash provided by operating activities	\$1,808	\$1,119	\$ 428	\$ 124		\$ 2				
Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA, as adjusted /2/	1,788	858		259	19		(107)			

/2/ EBITDA is defined as net income adjusted to exclude (1) provision/(benefit) for income taxes, (2) interest income and expense, (3) depreciation and amortization and (4) special

1 charges and gains on investments. The Company considers EBITDA an important indicator  
2 of the operational strength and performance of its business including the ability to provide  
3 cash flows to service debt and fund capital expenditures. EBITDA, however, should not be  
4 considered an alternative to operating or net income as an indicator of the performance of  
the Company, or as an alternative to cash flows from operating activities as a measure of  
liquidity, in each case determined in accordance with generally accepted accounting  
principles ("GAAP").

5 (Footnote omitted.)

6 127. As 00 unfolded and AOL and Time Warner continued to work on closing their  
7 Merger, the dot-com implosion accelerated and many analysts continued to fear a general slowdown  
8 in advertising spending – a combination of events some thought would hurt AOL's e-commerce  
9 advertising, Time Warner's cable TV advertising and AOLTW's growth and success after the Merger  
10 closed. On 10/16-17/00, AOL's and Time Warner's stocks plummeted from \$53.54 to \$48 and from  
11 \$80 to \$65.40, respectively, on concerns that advertising spending was slowing down and that this  
12 would hurt both companies and, of course, AOLTW. But, on 10/18/00, AOL and Time Warner  
13 reported strong financial results – in AOL's case including an 80% increase in e-commerce  
14 advertising revenues and a \$3 billion e-commerce advertising backlog. When reporting their results  
15 for their quarters ended 9/30/00, AOL and Time Warner went to extraordinary lengths to assure  
16 investors all was well with their businesses and on track for the Merger – which would achieve all  
17 the economies, synergies and growth forecast. The releases, conference calls and interviews of  
18 10/18-19/00 are set forth below.

19 128. On 10/18/00, Time Warner issued a release reporting its 3rdQ 00 results, headlined  
20 and stating:

21 ***Time Warner Businesses Report Record Third Quarter Operating Results***

22 – ***Normalized EBITDA Grows 13% for Third Quarter***

23 – ***Cable Networks, Publishing and Cable Post Operating Record  
24 Third Quarters***

25 – ***Normalized EPS is \$0.07 for Third Quarter***

26 Time Warner Inc. today reported record operating results for the third quarter  
27 of 2000. Operating income before amortization of intangible assets (EBITA) grew  
28 13% over the comparable 1999 quarter ....

1 With Cable Networks, Publishing and Cable achieving record third quarters,  
2 Time Warner reported normalized EBITA of \$1.273 billion for the third quarter of  
2000 versus \$1.128 billion for the same period a year ago.

3 \* \* \*

4 Time Warner's Chairman and CEO Gerald M. Levin said: "Our third-quarter and  
5 year-to-date operating results keep us right on track for another record-breaking year.  
6 *Third-quarter operating results were fueled by 17% growth in advertising and  
7 provide exceptional momentum for our pending merger with America Online. The  
8 merger will have a profound impact on our businesses across the board,  
9 substantially driving our growth, profitability and free cash flow potential."*

10 Levin continued "... *We are confident that AOL Time Warner will be able  
11 to deliver quickly on the promise of the merger ....*"

12 129. On 10/18/00, Time Warner held a conference call for analysts, money managers,  
13 institutional investors and large Time Warner shareholders:

14 LEVIN: ... *[T]he post-merger planning, the integration is actually going, and I  
15 have some experience over several transactions, better than anything I've ever  
16 experienced.... I'm even more confident today ... about our ability to meet our  
17 financial targets .... [W]hat I've been doing during this period is really working to  
18 eliminate what you might call the execution risk.... I don't see it.... Now, finally,  
19 there's been a lot of swirl around the advertising market particularly related to the  
20 so-called dot-com shakeout. Let me make this perfectly clear. I don't buy it. I  
21 don't get it and I don't buy it. Time Warner's advertising growth is precisely on  
22 plan and with AOL, we are really uniquely positioned to tap into all parts of the  
23 marketing budgets and we have premium position which I'll get into.... AOL Time  
24 Warner will be the preeminent large cap, high-growth, blue-chip company with  
25 diversified multiple revenue streams .... I don't see any other company that could  
26 build so fast off of such a large base. Even with the tyranny of large numbers. And,  
27 most importantly is the management team.... *[W]e're going to hit the ground  
28 running with the following kind of financial metrics that go from top to bottom.  
The first is we expect the year 2001 will be on a calendar year basis. Revenues will  
be \$40 billion plus. Our revenue growth for the overall company will be 12% to  
15% annually. EBITDA ... will be \$11 billion plus. The growth rate the first year,  
2001, will be about 30% because frankly we're going to take advantage of a lot of  
going [sic] in cost and revenue synergies. Thereafter, we're looking at about 25%  
a year. I also believe that our job is free cash after all is said and done ... [and]  
we see that growing at 50% a year.... I believe that this company with this kind of  
profile is entitled to ... what I would characterize as a premium multiple....  
Advertising growth and across all of our businesses, it's 17%. That number is on  
plan and is in line with our expectations for the year.... But it's the fastest growing  
revenue stream and I've said before that for AOL Time Warner on a percentage  
basis, advertising e-commerce will be the fastest growing part of the company and  
obviously putting AOL together with Time Warner will be an accelerator on this....**

29 PITTMAN: ... I want to ... tell you how well our transition process is going. But  
30 before that, let me say a few words about what America Online brings to AOL Time  
31 Warner.... *[W]e added 10 million net new AOL members over the past two years  
32 bring today's total to nearly 25 million around the world.... And our continuing  
33 ability to achieve record breaking advertising and commerce revenues  
34 demonstrates how effectively we can monetize that expanding subscriber base and*

1 that usage .... [W]e not only have tremendous management strength in each of the  
2 individual businesses but we have tremendous management strength managing the  
3 cross-company opportunities of this new venture.... ***When we look at the future of  
4 AOL Time Warner's advertising and e-commerce, we see enormous potential. Let  
5 me also say that there seems to be some concern about the current advertising  
6 market. For this company, I don't see it and I don't buy it ... we are benefitting  
7 from current advertising trends of consolidation in the Internet space, it's actually  
8 good for us.***

9 130. On 10/18/00, AOL also issued a release reporting its 1stQ F01 results – for the three  
10 months ended 9/30/00. The press release stated:

11 ***First-Quarter Earnings Per share, Fully Taxed and Excluding One-Time Items,  
12 Soars 100% to \$0.14***

13 ***Consolidated Revenues Rise 34% to \$2.0 Billion; Advertising, Commerce and  
14 Other Revenues Jump 80% to \$649 Million***

15 ***AOL Membership Grows More Than 1.4 Million, Setting First-Quarter Record***

16 ... America Online today reported results for its fiscal first quarter ended  
17 September 30, 2000 – reaching ***new highs*** for consolidated revenues, advertising,  
18 commerce and other revenues, operating income, EBITDA and first-quarter AOL  
19 membership growth.

20 The quarter's net income, fully taxed and excluding one-time items, totaled  
21 \$350 million, or \$0.14 per diluted share, up from \$182 million, or \$0.07 per diluted  
22 share, on the same basis last year. The Company reported net income of \$345  
23 million, or \$0.13 per diluted share, up from \$181 million, or \$0.07 per diluted share,  
24 in fiscal 2000's first quarter....

25 The quarter's consolidated revenues climbed 34% to \$2.0 billion from \$1.5  
26 billion in last year's first quarter. Advertising, commerce and other revenues reached  
27 a record \$649 million, climbing 80% over fiscal 2000's corresponding quarter.

28 ***With a record 1.4 million net new subscribers for the quarter, the AOL  
service totaled more than 24.6 million members worldwide on September 30.***

\* \* \*

Steve Case, America Online's Chairman and Chief Executive Officer, said:  
"***... Our record-breaking results underscore that we are continuing to build our  
interactive businesses at a rapid pace, both in the US and around the globe....***"

Mr. Case added: "***AOL Time Warner will be a one-of-a-kind company ....  
[W]e're confident that we have the right assets, strategies, experience and vision  
to take full advantage of the tremendous opportunities before us.... [W]e will hit  
the ground running.***"

Bob Pittman, America Online's President and Chief Operating Officer, said:  
"***This record-breaking quarter reflects the great momentum behind our world-class  
brands and focused business strategies. Clearly, our diversified, multiple-revenue-  
stream business model sets us apart from the industry, and this will be further  
enhanced by our merger with Time Warner.***"

1 Mr. Pittman added: "***Our distinctive strategy of focusing on large strategic***  
2 ***marketing agreements with major mainstream companies is paying off in the***  
3 ***continuing strength of our advertising and commerce revenues, which will***  
4 ***substantially benefit from the merger.***

5 \* \* \*

6 \*\* Advertising and Commerce Backlog: ***The consolidated backlog of***  
7 ***advertising and commerce revenues grew to more than \$3.0 billion at***  
8 ***September 30, 2000, from \$2.0 billion a year earlier.***

9 \* \* \*

10 The Company's international operations and joint ventures extended their  
11 strong momentum with groundbreaking initiatives in Europe ....

12 In Europe, AOL ... added more than 290,000 net new members, a record for  
13 the first quarter, bringing the total served to more than 3.9 million members.

14 131. On 10/18/00, AOL held a conference call for analysts, money managers, institutional  
15 investors and large AOL and Time Warner shareholders:

16 CASE: ... [I]n light of the recent market volatility I wanted to address a few issues  
17 right up front.... ***[O]ur post-merger planning for integrating AOL and Time***  
18 ***Warner is going exceedingly well .... We feel terrific about the way the new***  
19 ***company is coming together and we are convinced that we'll meet the financial***  
20 ***targets we have set.... [A]s you can see from our results as well as those announced***  
21 ***earlier today by Time Warner, most of our businesses are building great momentum***  
22 ***as we head into the merger. Together we will be able to achieve more for***  
23 ***shareholders than either company could do on its own.... [F]inally, there's been a***  
24 ***lot of swirl about the advertising market. Particularly about the so-called dot-com***  
25 ***shakeout. I want to separate the swirl from reality. AOL's advertising growth is***  
26 ***right on target.... Time Warner is on target as well.... In fact, the current***  
27 ***advertising environment benefits us because it will drive a flight to quality.... [W]e***  
28 ***are very confident about the future both in the near-term and over the longer term.***  
***... Our results, once again, demonstrate the power of our multiple brand, multiple***  
***revenue stream business model which clearly sets us apart from the Internet***  
***industry.... [A]dvertising, commerce and other revenues climbed to a record \$649***  
***million .... [O]ur worldwide membership increased by 1.4 million new subscribers,***  
***setting a first quarter record....***

PITTMAN: ... [T]his quarter's success has clearly underscored the fundamental value  
of our consumer business model. Our company has built multiple revenue streams  
... [and] unmatched world-class brands ... that together have driven our high growth  
and built powerful momentum behind our business strategies. That is what makes  
us unique today. And our merger with Time Warner will extend this unmatched  
leadership. ***Growing our combined businesses faster than either of us could have***  
***done it alone.... [W]e achieved record subscriber growth for this quarter....***  
***Internationally, we had a banner quarter. Continuing the acceleration of our***  
***worldwide growth momentum .... [A]s I said this morning at Time Warner's***  
***earnings meetings about the concerns with the advertising market for this***  
***company, I don't see it and I don't buy it. Business looks great to us and once we***  
***become AOL Time Warner, we anticipate even more advertising and commerce***

1 *opportunities.... And the foundation for driving this advertising commerce*  
2 *business is our tremendous subscriber base ... [with] AOL at the heart of it....*

3 *KELLY: ... The quarter's record results underscore the strength of our multiple*  
4 *revenue stream business model. It is unique in the industry and will further be*  
5 *enhanced with our merger with Time Warner.... Now I want to separate the swirl*  
6 *from reality on advertising and e-commerce. Our advertising commerce and other*  
7 *revenues grew by 80% or \$289 million to \$649 million and now represents fully*  
8 *33% of total revenues compared to only 24% from a year ago.... Our backlog of*  
9 *committed advertising and commerce revenues was more than \$3 billion as of*  
10 *September 30. Up slightly from last quarter and up over a billion dollars from a*  
11 *year ago. As in the past, we are extremely confident about the quality and*  
12 *composition of our backlog.... We review our backlog carefully each quarter. And*  
13 *I'm here to tell you that it's in very good shape. So, based on our reported revenue*  
14 *numbers and our backlog numbers and based on what we're seeing in our*  
15 *business today and looking forward, AOL's advertising commerce business is very*  
16 *healthy. And I can't say that strongly enough....*

17 *QUESTION: ... [C]ould you give a little more detail about the backlog number ...*  
18 *why [was it] essentially flat? ... [A]s you look forward either AOL standalone or for*  
19 *the combined company, can you give us some sense of how you see advertising*  
20 *growing over the next couple of years?*

21 *PITTMAN: ... What happened this quarter is we shortened the term, total term*  
22 *within the backlog ... and the reason we did that is because we're doing more and*  
23 *more deals with mainstream companies ... so, I think it's very positive.... [T]he*  
24 *outlook is very strong and obviously once we merge with Time Warner, I think*  
25 *you'll find that even stronger.*

26 *KELLY: ... [L]et me just add to that ... as it relates to overall quality, I would say*  
27 *that the backlog, again, has never been better.*

28 \* \* \*

1 *KELLY: And I just want to say that one more time. I felt so good saying it the first*  
2 *time, I just want to repeat it.... [T]he pro formas for AOL and Time Warner when*  
3 *you really look at the numbers, they are quite fantastic in terms of what we*  
4 *delivered this quarter. Without a doubt we talk about a company in the first nine*  
5 *months to generate \$26.3 billion already growing at 12%. The advertising*  
6 *revenues of \$6 billion for the nine months, 36% increase and that's just 23% of*  
7 *our total revenue base and ... strong subscription growth are growing at 14% to*  
8 *almost \$11 billion. I just had to say them again, those are powerful numbers,*  
9 *strong across the board. So, pro forma of this company is in very good shape even*  
10 *before you can start to consider all the ramifications and increases we're going to*  
11 *see because of the synergy ....*

12 \* \* \*

13 *QUESTION: Could you give me some breakdown on your advertising revenues*  
14 *from the dot-com companies and the traditional advertisers? You had been*  
15 *mentioning that ... revenue based from traditional advertisers will be growing....*

16 *PITTMAN: ... I think [what] you're really asking is with some of the businesses that*  
17 *didn't have a business model not doing well, meaning they're either going to go out*  
18 *of business or can't afford to buy advertising anymore, how does that affect us? ...*

1 We have never been keen on taking money from people that we think are going to  
2 give it to us one time and not have it later on. We have been very suspect of people  
3 if we can't figure out their business model on a piece of paper. *And, so I think we*  
4 *actually have been selective in the process and I think although a year ago you*  
*might have thought we were crazy for turning down some of that money, I think*  
*today the strategy and the soundness of that strategy is very apparent and we're in*  
*great shape and if you asking what's our outlook, I think it's never been better.*

5 132. On 10/18/00, Case was interviewed on CNNfn and stated:

6 CASE: *The future is terrific, both for AOL and soon for AOL-Time Warner.*  
7 *We're seeing very robust growth in advertising and e-commerce.... And there's a*  
8 *flight to quality, and thankfully, AOL is the leader in the Internet sector. So more*  
9 *and more companies are working with us.*

10 \* \* \*

11 QUESTION: *Now what about the ad backlog? ...*

12 CASE: *It's, right now, it's about \$3 billion as a backlog. So it's really quite*  
13 *significant. And, again, I think, as a function of this trend – this irreversible trend*  
14 *... advertisers need to be on the Internet more and the company they generally turn*  
15 *to is AOL.*

16 \* \* \*

17 QUESTION: Everybody has been hurt by the crash in dot-com advertising – you  
18 have not been?

19 CASE: *Well, maybe we're a little bit different than everybody else. We've always*  
20 *felt that we were, maybe, a cut above. I don't say that arrogantly, but we have been*  
21 *doing this for over 15 years and we've kind of emerged as the blue-chip. And we*  
22 *have a little different business model – different approach. I think we benefit from*  
23 *that.*

24 *One thing we do with advertising commerce, we try to partner with the*  
25 *leaders – the leading companies that have been around for decades and the new*  
26 *companies that are well capitalized. I think that helps shield us from some of the*  
27 *risks that, maybe, other companies have suffered from.*

28 QUESTION: Subscriber growth. You added 1.4 million in the latest quarter. What  
about the next quarter?

CASE: *More. We're seeing very strong growth.... So there's very dramatic*  
*growth. We think that will continue both in the United States ... and even more*  
*true outside of the United States .... So the trend there is very significant.*

133. On 10/18/00, Levin was interviewed on CNNfn and stated:

QUESTION: ... We're seeing a lot of investor fears over potential of an advertising  
slowdown ... we saw both stocks drop on those fears. Are those fears founded?

LEVIN ...: *No, not really, today when we announced our earnings, we said ... [w]e*  
*don't see any slowdown. As a matter of fact, we feel very comfortable about the*  
*year. And I also said going into the new year, when we'll have AOL-Time Warner,*

1 *that advertising will be the fastest-growing part of the company on a percentage*  
2 *basis.... [T]here's always a flight to quality. So I just don't see it. I don't see it's*  
3 *affecting us.... So I'm very bullish on advertising.*

4 134. On 10/19/00, *The Wall Street Journal* reported:

5 Mr. Levin also insisted that worries about the advertising climate were  
6 "*spurious*," responding to concerns that have hit media and Internet stocks in recent  
7 days and caused Time Warner stock to fall almost 16% Tuesday.

8 "*I was reassured*," coming out of an analyst meeting yesterday morning, said  
9 Merrill Lynch & Co. analyst Jessica Reif Cohen, saying Time Warner's operating  
10 results were "on target."

11 135. On 10/19/00, the *Los Angeles Times* reported:

12 ***Time Warner Profit Beats Forecast, Helps Stock Recover From Plunge***

13 Time Warner Inc. reported *better-than-expected operating profit* for the third  
14 quarter, helping its stock recover from a sharp plunge the previous day.

15 \* \* \*

16 "Time Warner's quarter looked impressive, *but more importantly comments*  
17 *from [CEO Gerald] Levin during the conference call were extremely bullish*," said  
18 Fred Moran, analyst at Jeffries & Co.

19 \* \* \*

20 Advertising, which grew 17% in the third quarter, was one of the drivers for  
21 Time Warner's earnings growth despite concerns that a slowdown in ad spending will  
22 cut into Internet media companies' growth. *Levin said he was comfortable with*  
23 *future ad and subscription growth rates.*

24 "*That's not even an issue for us*," he said on a conference call with analysts.  
25 "*AOL-Time Warner advertising will be the fastest growing part of the company.*"

26 136. On 10/19/00, Salomon Smith Barney issued a report on Time Warner, which was  
27 reviewed and approved by Levin, Parsons or Ripp, and stated:

- 28 • Time Warner hosted an upbeat quarterly analyst meeting that underscored the  
company's premier position and diversified business model that allows it to  
stand out among the media landscape....
- *Advertising appears solid at Time Warner whose pristine assets and global  
brands and content allow it to still attract a disproportionate share of the  
advertising dollar.*
- *With the merger on track to close later this fall, we think AOL Time  
Warner is uniquely positioned and poised to see accelerated growth.*

\* \* \*



1 Opinion

2 In what was probably Time Warner's final quarterly analyst meeting as a  
3 stand-alone company, Chairman and CEO Gerald Levin highlighted the company's  
4 record third quarter results and the company's unique position.... **Advertising  
5 revenues have been a key concern in the market. Time Warner saw advertising  
6 revenues climb 17% in the quarter and fully expects this to continue in the fourth  
7 quarter with solid momentum on tap for 2001. Levin attributes this to Time  
8 Warner's premium position in the market and the flight to quality that typically  
9 results from any secular rotation of advertising dollars.**

10 \* \* \*

11 With the conclusion of the merger, AOL Time Warner will be poised to blend  
12 its businesses more fully. To ensure a smooth integration process, the companies  
13 announced the new management slate in early May and just this week finalized the  
14 financial team. **This deep bench of talented managers should put AOL Time  
15 Warner on strong footing.**

16 Advertising Revenues Strengthen at the Top

17 ... **Cable Networks saw advertising revenues rise 14% in the quarter to yield  
18 a year-to-date 18% increase, while Cable Systems is faring even better with a 24%  
19 year-to-date increase in ad revenues.**

20 \* \* \*

21 Merger Remains on Track, **All Financial Targets Reaffirmed**

22 Richard Parsons, President of Time Warner and future Co-Chief Operating  
23 Officer of AOL Time Warner, delivered an update on the status of the merger saying  
24 that all basic tenets of the original agreement and merger goals remain on target.  
25 **Citing the similar business models and corporate cultures of AOL and Time  
26 Warner, Parsons conveyed the positive energy surrounding all of the operating  
27 teams organizing the combination....**

28 AOL Time Warner expects a 30% EBITDA growth in 2001 due to certain  
synergies, to be followed by 25% growth thereafter on a range of 12%-15% annual  
revenue growth. Growth in free cash flow is estimated to surge roughly 50% per  
year. We feel these targets are achievable, especially in light of the fact that pro-  
forma AOL Time Warner revenue grew by 12%, and EBITDA grew 24% before the  
raw power of the combination has played out.

137. These reassurances, representations and forecasts worked. By early 11/00, AOL's  
stock recovered and was up to \$58.50 per share and Time Warner's stock had recovered to \$87 per  
share. The Merger by which Morgan Stanley, Salomon Smith Barney and the AOL and Time  
Warner insiders would cash in on to the tune of over a billion dollars remained on track.

1 138. On 11/9/00, AOL filed its Report on Form 10-Q for the quarter ended 9/30/00, which  
 2 reported the quarterly financial results as previously amended and released on 10/18/00, which was  
 3 incorporated by reference in the Stock Option Registration Statements, and also stated:

4 Consolidated Results of Operations

5 Revenues

6 The following table and discussion highlights the revenues of the Company  
 7 for the three months ended September 30, 2000 and 1999:

	Three Months Ended September 30,			
	<u>2000</u>		<u>1999</u>	
	(Dollars in millions)			
9 Revenues:				
10 Subscription services	\$1,206	61.1%	\$ 995	67.4%
10 <i>Advertising, commerce and other</i>	<b>649</b>	<b>32.9</b>	<b>360</b>	<b>24.4</b>
11 Enterprise solutions	120	6.0	122	8.2
12 Total revenues	<u>\$1,975</u>	<u>100%</u>	<u>\$1,477</u>	<u>100%</u>

12 \* \* \*

13 Subscription Services Revenues

14 \* \* \*

15 At September 30, 2000, the Company *had approximately 24.6 million AOL*  
 16 *service subscribers, including 20.3 million in the United States.*

17 \* \* \*

18 Advertising, Commerce and Other Revenues

19 The following table summarizes the material components of advertising,  
 20 commerce and other revenues for the three months ended September 30, 2000 and  
 1999:

	Three Months Ended September 30,			
	<u>2000</u>		<u>1999</u>	
	(Dollars in millions)			
23 <i>Advertising and electronic</i>				
24 <i>commerce fees</i>	<b>\$ 534</b>	<b>82.3%</b>	<b>\$ 274</b>	<b>76.1%</b>
24 Merchandise	61	9.4	47	13.1
25 Other	<u>54</u>	<u>8.3</u>	<u>39</u>	<u>10.8</u>
26 Total Advertising, commerce and other revenues	<b>\$ 649</b>	<b>100%</b>	<b>\$ 360</b>	<b>100%</b>

27 Advertising and electronic commerce fees increased by 95%, from \$274  
 28 million in the three months ended September 30, 1999 to \$534 million in the three  
 months ended September 30, 2000.... At September 30, 2000, the Company's

1 advertising and commerce *backlog, representing the contract value of advertising*  
2 *and commerce agreements signed, less revenues already recognized from these*  
3 *agreements, was approximately \$3 billion*, up approximately \$1 billion from  
4 September 30, 1999.

5 \* \* \*

6 For the three months ended September 30, 2000, EBITDA increased from  
7 \$337 million to \$599 million or 78% over the same period a year ago. This increase  
8 is mainly due to the significant increase in income before taxes (excluding special  
9 charges) from \$299 million during the three months ended September 30, 1999 to  
10 \$573 million during the three months ended September 30, 2000.

11 139. On 11/28/00, Case appeared at the CS First Boston Technology Group Annual  
12 Conference in Scottsdale, Arizona and stated:

13 CASE: ... *[E]verything really is on track ... we're continuing to grow our business*  
14 *at AOL.... So, the fact that we've done so well ... in executing that strategy over the*  
15 *past year ... bodes very well as we ... move into this next year.*

16 \* \* \*

17 QUESTION: And what is the current environment for you in the online advertising  
18 space ... has it become more challenging recently?

19 CASE: *It's going great for us.*

20 \* \* \*

21 QUESTION: How ... are you doing on the subscriber acquisition side ...?

22 CASE: *It's going quite well.*

23 140. On 12/12/00, Salomon Smith Barney issued a report on AOL, which was reviewed  
24 and approved by Case, Pittman or Kelly, stating:

25 AOL today announced that it has passed the 26 million member milestone for  
26 its AOL service. This achievement is particularly impressive given that it only took  
27 48 days to add an additional 1 million members (averaging to 20,833 members a day)  
28 since October 24, 2000 when the 25 million member milestone was achieved.  
Looking back we note that an average of 20,833 new members per day over the past  
48 days is the fastest membership pace that the company has historically achieved.  
*This growth is particularly noteworthy given the current slow down in PC sales.*

141. On 1/2/01, AOL issued a release, stating:

*AOL Breaks Single-Day Membership Growth Record, Adding 70,000-Plus*  
*Subscribers Worldwide on Christmas Day*

*New AOL Membership Records Underscore Internet's Accelerating Growth and*  
*AOL's Brand Leadership*

\* \* \*

1           Bob Pittman, America Online's President and Chief Operating Officer, said:  
2           **"These new AOL membership records highlight the Internet's accelerating growth.  
3           And our subscriber momentum is putting AOL in its strongest position ever, as we  
4           move into ... our merger with Time Warner.**

5           142.    On 1/11/01, AOLTW issued a release announcing the completion, *i.e.*, closing, of the  
6           Merger of AOL and Time Warner. The release stated:

7                     Jerry Levin, Chief Executive Officer of AOL Time Warner, said: "AOL Time  
8                     Warner's scale, scope and reach will enable us to capitalize on the digital revolution  
9                     that is shaping global media, entertainment and communications on behalf of  
10                    consumers worldwide. **With today's closing, all our planning and preparations  
11                    over the past year start to pay off. We are hitting the ground running with a clear  
12                    road map for creating value for our ... shareholders ... and employees. Our  
13                    unprecedented range of businesses will enable AOL Time Warner to launch new  
14                    platforms for growth ....**

15           In an interview with the financial press on 1/11/01, Levin stated:

16                    **"We feel even more confident today, given the amount of time we have had  
17                    to work on our business plan ... [w]e are reaffirming our guidance."**

18           143.    On 1/11/01, Salomon Smith Barney issued a report on AOLTW based on  
19           conversations with Levin, stating:

20                    •        In a heartfelt presentation, Gerald Levin, Chairman & CEO of TWX and soon  
21                    to be CEO of AOL TWX, gave a run down of critical questions on investors'  
22                    minds.... **Levin expressed comfort with financial expectations in 2001. He  
23                    proclaimed the AOL service as the crown jewel given its rich and stable  
24                    subscription model, which he feels represents the heart of AOL and TWX....  
25                    Finally, Levin has no intention of (ever) leaving AOL TWX, as he makes his mark  
26                    on the world.**

27           144.    On 1/12/01, Levin and Pittman were interviewed on CNBC and stated:

28                    QUESTION: This deal was ... announced about a year ago.... [W]hat has changed  
in the interim? Does your outlook of where you are going, is it still what you thought  
a year ago or has the world changed and now you've changed?

LEVIN: **Well, no, actually the year has been very helpful to us because we've been  
able to ... do all the integration and do everything that we need to do. And while  
there has been some macroeconomic change, in fact, that works in our favor  
because, in fact, you know, when you have the number one position in so many  
different areas, you have a lot of levers that you can pull on from a revenue point  
of view and of course when you put two companies together, there are a number  
of cost opportunities.**

PITTMAN: **... [I]n this integration process that ... we've actually found more  
opportunities that none of us could see in the beginning because the people  
working on it, closest to it, have gotten involved in it and are finding those.**

1 LEVIN: ... *I am more confident today than I was on January 10th in 2000 because*  
2 *we've literally been working together.... I've never quite seen that in a deal like*  
3 *this.*

4 \* \* \*

5 QUESTION: ... Most media companies are telling us [advertising] is very  
6 challenging right now. What are you seeing?

7 \* \* \*

8 PITTMAN: ... [W]hen you find that slowing down, *it doesn't slow down for*  
9 *everybody.* What happens is a company says I need to cut back, doesn't cut back  
10 across-the-board ... what they do is [they] tend to consolidate with the big players  
11 who can deliver them the most. *The good news is this company is in that position.*  
12 *So we actually find during these periods it's a period of consolidation in the*  
13 *traditional media business and on the AOL side, which is driving a lot of this*  
14 *growth for us ....*

15 QUESTION: ... [G]iven what I am hearing here on the advertising front, are you  
16 going to be able to make that billion dollars of synergies you have been talking about  
17 for some time?

18 PITTMAN: *Well, we've actually enrolled the billion dollars of synergy into our*  
19 *bottom line EBITDA. We said it's \$11 billion dollars and yes, we are committed.*

20 145. On 1/12/01, Levin and Pittman were interviewed on CNNfn and stated:

21 QUESTION: ... Since this deal was announced ... *[a]dvertising has slowed down.*  
22 *The economy is slowing. You have some pretty ambitious financial goals that you*  
23 *mapped out to Wall Street. Will you have to bring those down a little bit? ...*

24 PITTMAN: *No, I think we fully expect to do our \$11 billion. We're on it....*  
25 *[T]hey're not cutting everybody back, they're cutting the tertiary and secondary buys*  
26 *out. They tend to consolidate into their big players .... So in that way, we're*  
27 *unaffected by that.... So we feel very good about it....*

28 \* \* \*

LEVIN: ... I've spent a lot of time ... with investors at several conferences.... *We've*  
*reinforced the metrics that we've given. And that is revenues are going to be north*  
*of \$40 billion, growing at 12 to 15 percent a year. And EBITDA is going to be at*  
*the \$11 billion level, growing at 25 to 30 percent. And so the company is being*  
*positioned as a global, large cap growth stock.... But we've now put to bed our*  
*business plan and our budget for the new year. And we're reconfirming the*  
*guidance we've given to the Street.... We also reinforced the numbers for AOL ....*

\* \* \*

PITTMAN: ... *The AOL business, as you know, has been going great guns, had*  
*its best year internationally in the last 12 months .... So I feel very strongly about*  
*that.*

146. On 1/12/01, Levin and Pittman were interviewed by *Bloomberg* and stated:

1 QUESTION: ... Well, some investors are concerned that AOL Time Warner might  
2 have trouble meeting its growth forecasts that were set a year ago when the deal was  
3 first announced, given the slowing economy and a drop off in Internet advertising.  
4 So are you, are you going to make the numbers that you set back in January of 2000?

5 LEVIN: Well, we've actually this past week, we've spent a lot of time talking to  
6 investors. And, just coincidentally today, we're sending our budget to our Board and  
7 *we feel even more confident today, given the amount of time we've had to work on*  
8 *our business plan, as well as the synergies and integration that Bob Pittman and*  
9 *Dick Parsons had worked on so that we are reaffirming the guidance that we have*  
10 *given the Street. And we see this being a \$40 billion revenue company with*  
11 *EBITDA of \$11 billion.*

12 PITTMAN: And I think we've got, in a company like this, so many diverse  
13 businesses, so many diverse revenue streams and again, when you hear about [a]  
14 slowing economy, you hear people talking about [how] they are going out to try and  
15 build diverse revenue streams. We've already got 'em. They're already doing well.  
16 So again, I think a company like ours does very well in times like this.

17 LEVIN: *[Y]ou should look at AOL Time Warner as a global large capitalization*  
18 *growth stock ... it really has no peer.*

19 147. On 1/13/01, *The New York Times* reported:

20 ***AOL Time Warner Sticks to Its Aggressive Goals***

21 ... [T]he leaders of ... AOL Time Warner *said yesterday that they were*  
22 *sticking to the aggressive financial goals promised to investors.*

23 \* \* \*

24 *[I]ts executives maintain a positive view, in sharp contrast to the stream of*  
25 *warnings in recent weeks by companies in the old and new economies of shortfalls*  
26 *in sales and profits.*

27 \* \* \*

28 Levin ... said that whatever the ups and downs in the advertising market ... AOL  
Time Warner rested on a very stable base of 130 million subscriptions to its  
magazines, online services, cable systems and HBO movie channels. *These, he said,*  
*are unlikely to be hurt in any economic downturn.*

\* \* \*

*The executives said that the America Online Internet services was not*  
*seeing any slowdown in its advertising revenue, despite the sharp drop in online*  
*advertising at other companies....*

*"AOL is in a totally different zone than a dot-com advertising vehicle,"*  
Levin said.

\* \* \*

*"This is a one-of-a-kind, very profitable, global large-capitalization growth*  
*stock ... that deserves a premium valuation,"* he said.

1 148. On 1/13/01, the *Los Angeles Times* reported:

2 ***AOL Time Warner Forges Ahead***

3 ***Media: After firms' merger deal closes, Co-COOs Richard Parsons and Robert***  
4 ***Pittman discuss plans and expectations***

5 \* \* \*

6 [QUESTION:] Is the slowing economy going to hurt your ad revenue?

7 PITTMAN: In the advertising world, you hear people say there's a slowdown. ***But***  
8 ***it's not across the board.*** When [buyers] cut back, they don't cut back on their  
9 primary ad buys, which provide a big reach. Turner Networks, WB and the Time  
10 magazine group all fit into that category.

11 \* \* \*

12 [QUESTION:] There are a lot of strong personalities now leading the company.  
13 How are you all getting along?

14 PITTMAN: ***We're getting along very well. If you've got strong people, they all get***  
15 ***along.***

16 149. ON 1/16/01, AOLTW issued a release headlined and stating:

17 ***AOL Membership Surpasses 27-Million Milestone ...***

18 ... AOL Time Warner Inc. today announced that the worldwide membership  
19 of its flagship AOL service has surpassed the 27-million milestone.... Bob Pittman,  
20 Co-Chief Operating Officer at AOL Time Warner, said: "***We are extremely pleased***  
21 ***that AOL is experiencing such record-breaking membership growth, both in the***  
22 ***US and internationally.***"

23 150. Because upon the closing of the Merger, all the previously unvested stock options of  
24 the AOL and Time Warner executives in their respective compensation agreements and plans had  
25 converted into AOLTW stock options ***and*** immediately accelerated and vested, the AOLTW top  
26 insiders were now positioned to immediately cash in, which several of them intended to do by  
27 quickly selling off millions of their own shares while using over a billion dollars of AOLTW's cash  
28 to repurchase millions and millions of its "***under-valued***" shares on the market – to manipulate  
upward and inflate the price of the stock while they bailed out. This also required that the insiders  
keep the stock price inflated by continuing to tell investors the Merger was a success and AOLTW  
was achieving the huge revenue, EBITDA and cash flow growth forecast – and was not being hurt  
by the dot-com implosion or any advertising slowdown. So, post-merger, while using over a billion

1 dollars of AOLTW money to repurchase shares on the open market, AOLTW insiders repeatedly  
2 stressed the success of the Merger and the strength of AOLTW's business.

3 151. Just a few days after the Merger closed, on 1/18/01, AOLTW issued a release  
4 regarding the repurchase of AOLTW shares on the open market, which stated:

5 ***AOL Time Warner Launches \$5 Billion Share Repurchase Program***

6 \* \* \*

7 ***Actions Underscore Board's Belief in Underlying Value of Company and its  
8 Business Opportunities***

9 At its first meeting here today, the Board of Directors of AOL Time Warner  
10 announced it has approved a series of measures reflecting its belief in the underlying  
11 value of the Company and its potential business opportunities moving forward.  
12 These include a program to repurchase up to \$5 billion of the Company's common  
13 stock in the open market ....

14 \* \* \*

15 Commenting on the stock buy-back program, Gerald M. Levin, chief  
16 executive officer of AOL Time Warner, said: "... ***Thanks to the strong growth  
17 prospects for our Company, we're able not only to continue to invest in our world-  
18 class businesses, but to use a portion of our growing financial capacity to buy back  
19 stock at a time when we believe our shares are undervalued.***"

20 152. Analysts reacted very positively to this stock buy-back announcement, accepting  
21 AOLTW's assertion that its stock was undervalued. On 1/19/01, *Bloomberg* reported:

22 "Yesterday's announcement of the stock buyback bodes well, more than what  
23 any analysts can say," said ING Barings analyst Youssef Squali, who rates shares of  
24 AOL Time Warner "strong buy." ***It's AOL voting with its cash and to say to the  
25 whole world, 'We think it's undervalued.'***"

26 153. On 1/26/01, Morgan Stanley issued a report on AOLTW written by Meeker, which  
27 was reviewed and approved by Levin, Parsons, Pittman or Kelly. It stated:

28 ***In the wake of the closing of the AOL Time Warner merger on January 11,  
we place a Strong Buy rating on the new shares.***

\* \* \*

***AOL Time Warner has the ability to generate multiple annuity-like revenue  
streams from hundreds of millions of customers over many years.***

\* \* \*

Financially, we believe that even in a moderately slowing economy, there's  
a 90%+ probability that AOL Time Warner meets its \$40 billion (up 16% Y/Y) and  
\$11 billion (up 27% Y/Y) revenue and EBITDA targets that it has set for 2001. In



1 an even more difficult economic environment, we believe that the EBITDA target is  
2 especially attainable owing to management's commitment to attain these goals, paired  
3 with powerful growth and cost savings potential. *We have long been believers that  
investors should put their money with the best management teams.*

4 \* \* \*

5 *Our Growth Forecast. We estimate that the company will have a 2000-*  
6 *2005 compound average revenue growth rate of 15%. In addition, we expect the*  
7 *2000-2005 EBITDA and cash EPS compound average growth rates to be*  
8 *approximately 25-27%.*

9 What we find truly compelling about AOL Time Warner is that its revenue  
10 and EBITDA growth is 50% greater than traditional media companies. *The legacy*  
11 *AOL businesses are the real growth engines behind this company, providing an*  
12 *estimated 55-60% of the incremental 2000-2005 revenue growth and 65% of the*  
13 *incremental EBITDA growth.*

14 154. On 1/29/01, Salomon Smith Barney issued a report on AOLTW, which was reviewed  
15 and approved by Levin, Parsons, Pittman or Kelly, and stated:

16 *AOL: The Company AND the Stock Hitting the Ground Running*

- 17 • *AOL Time Warner's new financial reporting format is clean and detailed.*

18 \* \* \*

19 *An upcoming analyst meeting/earnings report on January 31 ... should ... raise*  
20 *confidence about management's ability to reach its financial targets. We look to*  
21 *this event as a confidence building exercise ....*

22 \* \* \*

23 We believe outlook for the AOL division is likely to be a highlight. *AOL's*  
24 *membership engine is purring, even at top speeds. Recent membership growth*  
25 *rates have been at record levels, and we expect the company to be confident about*  
26 *membership growth in 2001 – another 5 million new members is the starting*  
27 *target.*

28 155. On 1/31/01, AOLTW was to hold a huge investor meeting in New York City to brief  
analysts, institutional investors, money managers and large AOLTW shareholders about the status  
of the Merger and the new Company's business and prospects. So intense was interest in this  
conference that it was to be the largest investor conference in the history of any public company.  
On 1/30/01, at a dinner for analysts and large AOLTW shareholders held the night before the 1/31/01  
meeting, Case spoke, stating:

You'll hear a lot tomorrow from [our] *exceptional management team*, about our  
plans for the future, and particularly ... for the next year. We've talked about our goal  
of having revenue in 2001 of at least \$40 billion, EBITDA of at least \$11 billion.

1 Some have said, "In this slowing economy, that seems like those are hard numbers  
2 to hit. Don't you want to back-pedal a little bit?" *The answer is "No, we're not  
going to back-pedal. We do believe we can achieve those numbers."*

3 *The reason for our confidence is that we have ... an exceptional  
4 management team in place.*

5 \* \* \*

6 Our goal is to become the most ... valuable company in the world. *We will  
achieve it ... by making the numbers ....*

7 *I hope you'll leave with a renewed confidence that we are going to be able  
8 to meet our short-term objectives. But I hope you will also leave with a  
tremendous confidence that we'll be able to achieve the greatness that we are  
9 aspiring to achieve because of the quality of this team, because of how well this  
new management is functioning as a team ....*

10 *I expect we will see a "flight to quality" – to the companies that have  
11 exceptional management teams....*

12 *... [W]e have an enormous opportunity here ... not just to achieve our  
13 results this year – which we will achieve – but also to achieve our goal of being the  
most valuable ... company in the world.... [W]e already have a world-class  
14 management team ....*

15 156. On 1/31/01, in advance of the AOLTW investor conference in New York City,  
16 AOLTW reported the AOL, Time Warner and AOLTW results for the period ended 12/31/00 via a  
17 release headlined and stating:

18 *America Online Reports December Quarter; Net Income Climbed 67% to \$365  
Million, or \$0.15 Per Share, Fully Taxed and Excluding One-Time Events*

19 *Advertising, Commerce & Other Revenues Rose 65% to Record \$741 Million  
Worldwide AOL Membership Added All-Time Record 2.1 Million in Quarter*

20 *AOL Time Warner Reports Pro Forma Full-Year Revenues Increased 11% to  
21 \$36.2 Billion and Adjusted EBITDA Rose 19% to \$8.4 Billion*

22 \* \* \*

23 America Online, Inc. Results

24 *In the December quarter, America Online reported all-time records in  
25 revenues, advertising, commerce and other revenues, operating income, EBITDA  
and AOL membership growth.*

26 \* \* \*

27 America Online's December quarter revenues climbed 27% to nearly \$2.1  
28 billion from \$1.6 billion in the year-ago quarter. *Advertising, commerce and other  
revenues reached a record \$741 million, climbing 65% over last year's  
corresponding quarter.*

1  
2 ***The flagship AOL service posted record quarterly and full-year growth. In***  
3 ***the December quarter, AOL gained 2.1 million new subscribers – including new***  
4 ***highs of more than 1.2 million in the US and nearly 850,000 internationally. For***  
5 ***the year, AOL added 6.2 million new members. At year's end, AOL totaled 26.7***  
6 ***million subscribers....***

7 AOL operating highlights from the quarter include:

8 \* \* \*

9 – ***Advertising & Commerce Revenues: Revenues from advertising and***  
10 ***commerce climbed to \$686 million, increasing 71% over last year's***  
11 ***corresponding quarter.***

12 \* \* \*

13 AOL Time Warner Inc. Pro Forma Results

14 Driven by strong performances at America Online, Cable, Publishing and  
15 Networks, AOL Time Warner's pro forma 2000 revenues rose 11% to \$36.2 billion,  
16 and adjusted EBITDA increased 19% to \$8.4 billion. That compares to 1999's \$32.5  
17 billion in revenues and \$7.0 billion in adjusted EBITDA. AOL Time Warner's 2000  
18 adjusted diluted cash earnings per common share climbed 32% to \$0.94, compared  
19 to \$0.71 in 1999....

20 For the December quarter, AOL Time Warner's revenues rose 8% to \$10.2  
21 billion, and adjusted EBITDA increased 14% to \$2.4 billion. That compares to \$9.5  
22 billion in revenues and \$2.1 billion in adjusted EBITDA in last year's corresponding  
23 quarter.... [A]dvertising and commerce revenues increased 14% to \$2.6 billion,  
24 compared to the year-ago quarter's \$2.3 billion.

25 \* \* \*

26 ***Strong Business Momentum for AOL Time Warner in 2001***

27 \* \* \*

28 Jerry Levin, AOL Time Warner's Chief Executive Officer, said: "***These***  
record results underscore the strong momentum that AOL Time Warner's  
businesses bring into the merged company. AOL Time Warner's current  
businesses are generating substantial growth .... [W]e have created a one-of-a-kind  
company positioned for sustainable high growth."

\* \* \*

Bob Pittman, AOL Time Warner's Co-Chief Operating Officer, said: "***We are***  
seeing exciting momentum in our subscription and advertising/commerce  
businesses across the Company.

157. On 1/31/01, AOLTW issued another release in connection with its huge analyst/  
investor conference, headlined and stating:

1 ***AOL Time Warner Reiterates Full-Year 2001 Guidance At First Investors Meeting***

2 ***Company Expects to Report More Than \$40 Billion in Revenues, \$11 Billion in***  
3 ***EBITDA, Cash EPS Growth of 25% to 30% in First Year of Operation***

4 ***Cites Strong Financial Capacity to Support Growth in 2001 and Beyond***

5 ***AOL Time Warner Inc. told investors and financial analysts today that the***  
6 ***Company expects to meet its previously announced guidance for 2001 of more***  
7 ***than \$40 billion in revenues and \$11 billion in EBITDA, as well as forecasting***  
8 ***cash earnings per share growth of 25% to 30% for the full year.***

9 ***At its first Investors Day, AOL Time Warner told the financial community***  
10 ***that the Company's revenue growth for full-year 2001 is expected to be in the 12%***  
11 ***to 15% range.... [A]nd advertising and commerce revenues [are] expected to***  
12 ***increase 18% to 22% for the full year.... (EBITDA) is expected to grow more than***  
13 ***30% from the prior year to \$11 billion. AOL Time Warner expects free cash flow,***  
14 ***which on a pro forma basis was \$920 million in 2000, to more than double in***  
15 ***2001, and grow at a 50% compound annual growth rate over the next several***  
16 ***years.***

17 \* \* \*

18 J. Michael Kelly, AOL Time Warner's Chief Financial Officer, said: "***Strong***  
19 ***growth in subscription and advertising revenues will drive the Company's***  
20 ***performance .... AOL Time Warner has all the financial strength necessary to***  
21 ***back our vision for the future.***"

22 158. On 1/31/01, AOLTW issued another release headlined and stating:

23 ***AOL Membership Outside the US Surpasses 5 Million Member Milestone***

24 \* \* \*

25 America Online, Inc. ... announced today that growth in its AOL-branded  
26 services has driven its AOL membership ***outside the United States past the five***  
27 ***million member mark....*** Michael Lynton, President of AOL International, stated:  
28 ***"... We have had our best growth year ever in Europe ...."***

29 159. On 1/31/01, AOLTW held the largest analyst/investor conference in history in New  
30 York City to present information about AOLTW to the investment community.

31 LEVIN: ... [W]e originally thought that the birthing period for this new company  
32 would be the standard nine months ... it turned out to be one year and a day .... ***[I]t***  
33 ***was actually very helpful because we really put in place the company during that***  
34 ***period and got through an awful lot that, you know, otherwise you might have had***  
35 ***to wait on. So actually, I'm kind of pleased. The way I look at the company,***  
36 ***frankly, is as a global, large cap growth company with growth metrics that are***  
37 ***really quite astonishing with a very healthy balance sheet and actually it's kind of***  
38 ***a blue-chip powerhouse .... I mean it truly is a one-of-a-kind company .... You***  
39 ***know, we're saying we hit the ground running. That's not just a euphemism***  
40 ***because that's basically what happened now.... I'm very comfortable with the fact***  
41 ***that we've not only reaffirmed the guidance given a long time ago but ... we're***  
42 ***paying real attention now to top line across the company, revenue growth,***

1 **EBITDA.... Let me declare, affirmatively, that AOL is the crown jewel. I say that**  
2 **without qualification.... You look at advertising, direct marketing, e-commerce,**  
3 **why? It's enormous.... This s a golden franchise that can be leveraged throughout**  
4 **Time Warner....**

5 **KELLY: ... I'd like to say right up front though, a little over a year ago we were**  
6 **on this very stage and we gave guidance of 40 billion plus in revenue in year one,**  
7 **12-15% percent growth, EBITDA of 11 billion dollars for about a 30% growth**  
8 **rate.... The guidance that we gave over a year ago, right here, the day we**  
9 **announced the merger, remains unchanged as we get into the fiscal year.... We**  
10 **need to step back and put this in perspective to realize the size and breadth and scale**  
11 **of AOL Time Warner. It is unlike any other company.... Advertising and**  
12 **commerce is the fastest growing component of our revenue stream....**

13 **PITTMAN: ... America Online put up a record-breaking quarter. Tremendous**  
14 **subscriber and advertising commerce growth.... [T]he AOL brand achieved a**  
15 **record worldwide addition of 2.1 million .... Internationally AOL ... surpassed the**  
16 **5 million member milestone .... [O]n advertising and commerce ... we're very**  
17 **excited about the progress we've made .... As a matter of fact, on the AOL side,**  
18 **most of the big deals are done at the CEO, COO level.**

19 160. On 1/31/01, Levin and Pittman were interviewed on CNNfn and stated:

20 **QUESTION: ... AOL Time Warner reporting earnings ... a penny better than Wall**  
21 **Street expectations.... A solid performance. And we are pleased to welcome Gerry**  
22 **Levin, CEO of AOL Time Warner and Bob Pittman, chief operating officer of AOL**  
23 **Time Warner.**

24 \* \* \*

25 **LEVIN: ... [W]e really hit the ground running .... You'll see AOL Time Warner**  
26 **is really up and running....**

27 \* \* \*

28 **QUESTION: It's a really weak advertising environment right now. You have people**  
29 **talking about the fact that they think this could persist into the first half of the year.**  
30 **Tell us about what the current economic environment could mean for your**  
31 **numbers going forward....**

32 **LEVIN: ... Well, AOL had just a record quarter, both in terms of subscriptions and**  
33 **what we're calling advertising .... So we're very optimistic. And you'll see that in**  
34 **our guidance today.**

35 **PITTMAN: [W]e actually do very well in this environment.... And any time ...**  
36 **there's any sort of economic downturn ... we do extraordinarily well in those**  
37 **environments.**

38 \* \* \*

39 **LEVIN: ... Going forward, you will see that, for the year 2000, on a pro forma**  
40 **basis, the combined company had revenues of \$36 billion and EBITDA of about**  
41 **\$8.4 billion.... And we're pretty much sticking with very significant growth rates**  
42 **for calendar year 2001, where we think you'll see those top line numbers going up**  
43 **12 to 15 percent and EBITDA up 30 percent.**

1 161. On 1/31/01 and 2/1/01, Salomon Smith Barney issued reports on AOLTW. The  
2 1/31/01 report stated:

3 ***AOL: AOL Time Warner; Live from Analyst Day***

4 \* \* \*

- 5 • ***... AOL Time Warner management laid out a bullish near- and long-term  
6 outlook for the company, despite variable advertising trends and certain  
7 division-specific issues.... Although the stock has rebounded nicely since  
8 Jan. 1, we believe the uniqueness and richness of AOL Time Warner's  
9 businesses and growth prospects offer further upside in an uncertain  
10 environment. We rate the shares a Buy ... and have a \$115 per share price  
11 target grounded in the company's dynamic free cash flow model.***

9 \* \* \*

10 The morning focused on financial targets for 1Q and full year 2001, ***which  
11 suggest a sharp acceleration in revenue and EBITDA growth as the year unfolds.***

12 \* \* \*

13 ***Throughout presentations, the management team is showing itself to be  
14 tightly integrated, comfortable and confident about the new company's outlook.***  
15 Weekly inter-division management meetings are now routine, with regular tracking  
16 and assessment of tangible operating metrics – this laser focus on operations should  
17 provide another layer of predictability and help raise confidence about successful  
18 execution. ***It is pretty clear that the year long wait to close the merger was actually  
19 a positive, allowing the company to forge ahead with more vigor and determination  
20 right out of the gates.***

17 \* \* \*

- 18 • ***... AOL was held up as the "crown jewel" and operational core of the new  
19 company, with every content and distribution unit being tied into and  
20 enhanced by the interactive giant. The company also expects to add 6mm+  
21 new AOL members in 2001, in line with or slightly better than 2000's  
22 record growth.***

21 The 2/1/01 report stated:

22 ***AOL: The Transformation Begins: Analyst Meeting Review***

- 23 • AOL Time Warner's analyst day showcased management depth ... while  
24 highlighting near-term and long-term revenue growth drivers made possible  
25 by the merger.

25 \* \* \*

- 26 • ***The twin engines of the near-term are AOL and cable ....***

27 \* \* \*

28 AOL Time Warner's 4Q 2000 results, 2001 outlook commentary and a day-  
long set of management presentations ***depicted a financially strong growth***

1 *company, with a deep and experienced management team that is committed to*  
2 *delivering results....*

3 *The company stood by earlier revenue and EBITDA guidance for 2001 ....*

4 \* \* \*

5 ***Cable Television – Entering a Golden Era***

6 Cable television operations account for more of AOL Time Warner's current  
7 EBITDA than any other division – roughly 34% of total EBITDA in 2000. During  
8 2000, cable was the second biggest source of EBITDA growth in AOL Time  
9 Warner's pro forma results, accounting for 27% of the year's cash flow growth.  
10 ***Looking ahead, AOL Time Warner sees its cable systems entering a halcyon period***  
11 ***in which new products and services should drive double-digit revenue growth and***  
12 ***consistently strong EBITDA gains in the division.***

13 \* \* \*

14 In cable systems revenues rose 13% to \$1.6 billion and EBITDA grew 16%  
15 to \$767 million aided by strong growth in the number of digital service subscribers.  
16 ***Advertising and commerce revenues rose 20% to \$160 million....***

17 ***AOL – Steaming Along, Looking to Add 6mm Members in 2001***

18 AOL is currently just behind cable in terms of EBITDA contributions for  
19 AOL Time Warner – at 28% of the total in 2000 – however, ***AOL is likely to become***  
20 ***the company's single largest cash flow source within the next 12 months....***

21 162. On 2/1/01, Morgan Stanley issued a report on AOLTW, written by Meeker, which  
22 reported on AOLTW's 1/31/01 investor conference:

23 AOL Time Warner had its inaugural investor day .... The investor day was preceded  
24 by a dinner with investors and analysts ....

25 \* \* \*

26 Of all the things that AOL Time Warner highlighted over the course of the  
27 night and day, we believe that the most interesting and important metric is the  
28 guidance it gave for at least \$2 billion of free cash flow in 2001. In 1999, free cash  
flow was \$2.4 billion, and then dropped to \$920 million in 2000 because of  
aggressive cable systems capital expenditures. ***We believe that free cash flow in***  
***2001 will actually be \$2.5-4.0 billion.... Free cash flow is very important to the***  
***company's growth story....***

1Q01 and 2001 Guidance

During the investor meeting, the company gave guidance for the full year  
2001 as well as 1Q01. The company expects total revenue growth for 2001 to be 12-  
15%, with subscription revenues growing 12-14%, content revenues improving 6-  
8%, and advertising and commerce revenues increasing 18-22%. EBITDA for the  
full-year is expected to grow at least 30% to \$11+ billion. ***The company also expects***  
***free cash flow at least double in 2001 from a base of \$920 million in 2000 and at***  
***a 50% CAGR over the next several years.***

1 \* \* \*

2 Mr. Pittman reiterated the company's belief *that it is well positioned in an*  
3 *advertising slowdown market as advertisers and marketers are more likely to*  
4 *curtail their ad spend with second-tier properties than with AOL Time Warner ....*

5 Mr. Kelly made several important points .... *We ... agree with Mr. Kelly's*  
6 *view that AOL Time Warner has an unmatched business model, with multiple*  
7 *revenue streams and a leverageable infrastructure that should drive substantial*  
8 *increases in free cash flow and profitability. Finally, the company is committed*  
9 *to delivering on its financial targets.*

10 163. On 2/1/01, *The Wall Street Journal* reported:

11 *[F]or the first time, the company also didn't report how much advertising was in*  
12 *the pipeline for its America Online unit, a number that had, in previous years,*  
13 *served as an industry bellweather. Mr. Kelly says that the measure is no longer*  
14 *"meaningful" in the combined company because advertising will be being sold*  
15 *across different divisions.*

16 \* \* \*

17 *The America Online unit's advertising revenue, one of the most closely*  
18 *watched indicators of performance, exceeded Wall Street's expectations. Ad*  
19 *revenue grew 65% to \$741 million....*

20 164. Realizing that these representations and forecasts were false, due to the host of  
21 intensifying negative factors that were hurting AOLTW's business and would crush its stock when  
22 they ultimately could no longer be concealed, as soon as the Merger closed, AOLTW's top  
23 executives took steps to protect themselves from the impending collapse of AOLTW stock. Because  
24 the Merger was now closed, *all of their previously unvested stock options had immediately*  
25 *accelerated and vested.* Thus, they were in a position to bail out of AOLTW. And bail out they did.  
26 Beginning on 2/2/01, only days after the Merger closed and *one day* after they caused AOLTW to  
27 begin to spend over \$1 billion of its cash to repurchase millions of shares of its "under-valued" stock  
28 on the open market – to manipulate and artificially inflate the stock – these *same* executives began  
to unload millions of shares of their own AOLTW stock at what they knew were artificially inflated  
prices, to benefit from that stock price inflation and shield themselves from the stock collapse they  
knew was coming. *Between 2/2/01 and 6/14/01, while these AOLTW top insiders caused AOLTW*  
*to spend \$1.3 billion in AOLTW's corporate funds to repurchase some 30.2 million shares of*  
*AOLTW stock on the open market, these same AOLTW insiders exercised millions of AOLTW*



1 *stock options and unloaded 10.7 million shares of their own AOLTW stock for some \$533 million*  
2 *in insider trading proceeds!*

3 165. On 3/8/01, the AOL unit of AOLTW issued a release headlined:

4 *AOL Membership Surpasses 28 Million ...*

5 166. On 4/16/01, AOLTW issued a release stating:

6 *America Online ... today announced that the worldwide membership ... has*  
7 *surpassed 29 million.*

8 167. On 4/16/01, Salomon Smith Barney issued a report on AOLTW, stating:

9 AOL: Nearing Thirty, but Nowhere Near Over the Hill

10 Summary

- 11 • AOL has reached the 29mm member mark much sooner than expected ....

12 \* \* \*

- 13 • *Part of AOL's recent success in adding subs despite a slowing economy is*  
14 *that it has simply gotten smarter about adding new subs by continuing to*  
15 *expand/refine its strategy and adding several marketing programs with*  
16 *OEMs and leading retail outlets, incl. Sears, Target, Office Depot and*  
17 *Circuit City.*

18 \* \* \*

19 The fact that AOL continues to increase members at a solid pace given the  
20 overall slow-down in PC sales as well as the continued economic slow-down *bodes*  
21 *well for the business.*

22 168. Following the 1/01 closing of the Merger, continuing concern over the impact of the  
23 dot-com collapse and an advertising slowdown on AOLTW's business persisted, hurting AOLTW's  
24 stock, driving it down to as low as \$33 in early 4/01, right as the massive AOLTW insider bailout  
25 was underway. In mid-4/01 in the midst of continuing concerns over the advertising market and their  
26 insider bailout, AOLTW was to report its 1stQ 01 results – *its critical first quarter as a newly*  
27 *merged enterprise – which would be intensely focused on by analysts and investors for any sign*  
28 *that the Merger was having problems or that AOLTW's business was faltering, due to an*  
*advertising slowdown or otherwise.* AOLTW insiders knew it was absolutely indispensable that  
AOLTW report very positive results to boost investor confidence and make their representations of

1 the success of the Merger – and their forecasts of strong future growth – credible and to keep  
2 AOLTW stock inflated while they continued to unload their shares.

3 169. AOLTW did not disappoint, as it *reported better-than-expected results across the*  
4 *board*. On 4/18/01, AOLTW issued a release reporting its 1stQ 01 results – its first quarter as a new  
5 public company. The release was headlined and stated:

6 ***AOL Time Warner First Quarter EBITDA Climbs 20% to \$2.1 Billion and Cash***  
7 ***EPS Rises 21% to \$0.23 On Total Revenues of \$9.1 Billion***

8 ***Free Cash Flow Increases Over 400% to \$651 Million***  
9 ***Time Warner Cable Digital Subscriptions Grow 213% Year-Over-Year to 3.3***  
10 ***Million;***  
11 ***AOL Service Adds Over 2 Million New Members in the Quarter***

12 ***AOL Advertising and Commerce Revenue Climb 37% to \$721 Million***

13 AOL Time Warner Inc. today reported results for its first quarter ended March  
14 31, 2001, posting ***strong gains in total revenues, EBITDA, cash earnings per share,***  
15 ***and Free Cash Flow over pro forma results from last year's comparable quarter.***

16 \* \* \*

17 Revenue growth was driven by a ... 10% increase in advertising and  
18 commerce revenues to \$2.1 billion ....

19 \* \* \*

20 – Advertising and Commerce: ***Strong growth in advertising and commerce***  
21 ***revenues were led by year-over-year increases of 37% at America Online***  
22 ***and 17% at Time Warner Cable.***

23 \* \* \*

24 ***Strong Quarter Builds Foundation for Future Growth***

25 Jerry Levin, Chief Executive Officer, said: "***We couldn't be more pleased***  
26 ***with AOL Time Warner's performance in our first quarter as a new Company.***  
27 ***Our results met or exceeded all key operating and financial targets. This***  
28 ***outstanding quarter underscores the unique promise of AOL Time Warner, and***  
***the ability of our management team to collaborate in a focused, disciplined way.***  
***And this is just the beginning.***

"***Our businesses are working together as one, unified organization to***  
***deliver shareholder value over the near- and long-term.*"<sup>5</sup>**

---

26 <sup>5</sup> The statements that AOLTW would have or had an excellent or outstanding management  
27 team that was working together effectively to integrate AOL's and Time Warner's separate operations  
28 to achieve the proposed Merger synergies and economies were false. The executives for the two  
companies hated each other, were constantly fighting with each other and attempting to aggrandize  
their own positions in the combined Company. As *The New York Times* reported on 1/19/03:

1 \* \* \*

2 For the first quarter, *America Online reported records in revenues,*  
3 *advertising and commerce revenues,* and EBITDA, *as well as strong AOL*  
4 *membership growth....* Advertising and commerce reached a record \$721 million,  
climbing 37% over last year's March quarter and 5% ahead of the December quarter  
of 2000. EBITDA improved 35% to \$684 million.

5 170. On 4/18/01, AOLTW held a conference call after reporting its 1stQ 01 results:

6 LEVIN: ... I am quite pleased with our company's performance because I think we  
7 made an excellent start in delivering results on each of our key targets. *What this*  
8 *indicates is that this management group is very focused on using all of our*  
9 *resources and our brands to the greatest advantage.... What this enables us to do*  
*and I'll say it very clearly is to generate sustained and consistent growth .... We*  
*actually use [sic] the year and a day that it took us to close the transaction. It was*

---

10 But all the happy talk about a new common ground leaves a bitter taste among those  
11 who are no longer part of the effort.

12 "They hated us and did everything they could to make sure that we got no  
13 cooperation and made no progress, including Logan," said a former senior AOL  
executive. "It reminds me of the child who killed his mother and father and then  
threw himself on the mercy of the court as an orphan."

14 Even Morgan Stanley has admitted after the fact (in 12/02):

15 Perspective on the nearly two years since the close of the merger of AOL and Time  
16 Warner:

17 In our view, the biggest disappointments post the combination of AOL and  
18 Time Warner [is] 1) AOL's lack of innovation and execution; 2) AOL Time Warner's  
19 inability to forecast changes in its business model; and 3) *the inability of the AOL*  
20 *and Time Warner divisions to work together. On the last point, we believe the*  
*company suffered from the antithesis of a post-merger honeymoon – the*  
*management team seemed too focused on revenue and EBITDA targets at the*  
*expense of running the business and, simply, the people refused to work together.*  
*Something had to break, and break it did.*

21 *The Daily Deal* reported (12/21/02):

22 Steve Case thought he was buying Time Warner, and one day he woke up to find the  
23 Warner guys in charge.... Now, however, the Warner guys face an extremely old,  
24 very daunting problem that is largely of their own making .... *AOL Time Warner*  
*consists of a number of... companies that don't take to each other, don't like each*  
*other and treat each other as competitors.*

25 On 7/7/02, *The New York Times* reported:

26 *Morale among executives of the former Time Warner has plummeted*  
27 *steadily since the merger was announced at the start of 2000. Many had chafed*  
28 *at what they considered the initially condescending attitude among executives of*  
*the former America Online toward the stodgy world of old media, and they*  
*especially resented the cost cuts imposed to make the combined company's*  
*aggressive earnings goals.*

1 *quite meaningful that period because we got a lot done, a lot in place so that we*  
2 *can come out-of-the-box strongly.... Again, this reflects our improved profitability*  
3 *of our businesses where we've streamlined our operations .... [F]ree cash flow rose*  
4 *more than 400 percent to \$651 million.... [T]his underscores ... the cash generating*  
5 *capability of our businesses .... So given these results let me state with the renewed*  
6 *conviction, that we are on track for our full year targets of \$40 billion in revenues,*  
7 *\$11 billion in EBITDA ....*

8 \* \* \*

9 Now we turn to advertising and commerce. In this market it is a very impressive  
10 performance. Revenues over all are up 10 percent. Obviously AOL led the charge  
11 with a 37 percent increase.... *So when you step back the strength of AOL Time*  
12 *Warner is highlighted by our ability to deliver double-digit ad commerce revenue*  
13 *growth over all.... This is a large cap growth company ....*

14 \* \* \*

15 PITTMAN: ... *We couldn't be more pleased with the performance of our*  
16 *subscription and advertising commerce businesses this quarter....*

17 KELLY: ... *I think we are very pleased clearly with the results that we have been*  
18 *able to post today.... AOL membership now tops 29 million. So the strong growth*  
19 *in AOL membership continues.... For those of you who might be sitting there*  
20 *asking yourself well what about the advertising marketplace? What will the impact*  
21 *be on this overall? Let me be direct, we are realists in understanding where the*  
22 *advertising marketplace is. We've planned for the effects of this downturn, the*  
23 *slowdown in the advertising markets .... But I would also like to stress here that*  
24 *we had very strong performance in the advertising marketplace both at AOL with*  
25 *a 37 percent increase and at the cable operations still a 17 percent increase. So the*  
26 *core operations still have strong growth .... I want to close with that we are*  
27 *committed to delivering the metrics that we set out for ourselves. We are looking*  
28 *at \$40 billion plus in revenue for the year. We are looking at EBITDA of \$11*  
*billion. And we're looking at free cash flow increasing more than 200 percent*  
*from a year ago.*

171. On 4/18/01, CNNfn reported:

[W]e just got off a very long conference call with Gerry Levin, the co-chief operating  
officers. We've been reporting the numbers through the morning. *As you know, the*  
*company not only met its targets, it exceeded them on most fronts. And the stock*  
*is up quite strongly this morning....*

... *Gerry Levin ... said the company remains on-track for ... the full year,*  
*\$40 billion in revenues, \$11 billion in EBITDA.*

\* \* \*

The company said that it expects the second half will be stronger. *There were*  
*also comments on the call that the ad revenue atmosphere seems to be*  
*improving....*

But the comments from everybody, Bob Pittman, Dick Parsons, Gerry Levin,  
*is that we promised you that the consolidation of these two companies would*

1 *produce 12 to 15 percent more cash flow. We're delivering it even in this*  
2 *environment.*

3 172. On 4/18/01, Salomon Smith Barney issued a report on AOLTW, stating:

4 ***AOL: Building a Solid Foundation***

5 \* \* \*

- 6 • *... AOL Time Warner reported a better than expected first quarter ....*

7 \* \* \*

- 8 • ***Management reaffirmed full year expectations and set a positive tone for 2001. Maintain Buy recommendations.***

9 \* \* \*

10 ***Overall, the first quarter was stronger than expected.***

11 \* \* \*

12 ***AOL's ad/e-commerce revenue was \$721 million, representing 5%***  
13 ***sequential growth and 37% year-over-year growth.*** In comparison, Yahoo!'s ad/e-  
14 commerce revenue was down 28% year-to-year in the same quarters.... Additionally,  
15 AOL's EBITDA margin rose 430 basis points year-over-year and 52 basis points  
16 sequentially to 32.2%, 87 basis points higher than we expected. ***The strong margin***  
17 ***performance at AOL comes from sustainable sources, in our view, including***  
18 ***growth in ad/e-commerce sales ....***

19 \* \* \*

20 Outlook and Valuation – ***A Great Defensive Play in an Uncertain Market***

21 AOL Time Warner have [sic] risen 36% from its recent January 2, 2001 low  
22 of \$32.39, outpacing the market by 43%....

23 As made evident by the first quarter performance, we continue to think that  
24 AOL Time Warner has the right mix of content and distribution assets .... ***[W]ith the***  
25 ***company's ability to surpass expectations in the first quarter's tough environment,***  
26 ***we feel confident that the company should be able to meet projected financial***  
27 ***targets in the short-term and in the long-term.***

28 173. On 4/19/01, the *Los Angeles Times* reported:

AOL Time Warner Inc. ***delivered surprisingly solid earnings Wednesday to***  
***a wary Wall Street, putting to rest – for now – doubts about the media and***  
***entertainment giant's ability to hit its financial targets amid the advertising***  
***slowdown.***

***Fueled by double-digit growth at its Internet and cable businesses ... first-***  
***quarter revenue rose 9% to \$9.1 billion.***

\* \* \*

1                    ***"They've done a great job in restoring confidence in their business model***  
2                    ***and their growth targets,"*** said Andrea Rice, an analyst at Deutsche Bank.

3                    \* \* \*

4                    ***For months, AOL executives have told investors that the company was on***  
5                    ***track to meet its aggressive 2001 financial targets, even as other companies***  
6                    ***faltered.***

7                    \* \* \*

8                    ***AOL Time Warner's chief executive, Gerald Levin, reiterated those targets***  
9                    ***Wednesday and said his company is not as vulnerable as others to the ad***  
10                   ***slowdown.***

11                   ***"Our company rides above the normal market dynamics,"*** Levin said.....

12                   \* \* \*

13                   ***Advertising and e-commerce revenue – a trouble spot at many Internet***  
14                   ***companies – rose 10% during the quarter, thanks largely to increases at the***  
15                   ***flagship AOL Internet service and the Time Warner cable business.***

16                   174. AOLTW stock soared higher in anticipation of and on these very strong results,  
17                   representations, assurances and forecasts. The stock, which traded as low as \$33.70 on 4/4/01 went  
18                   to \$50 on 4/18/01. The stock continued to soar higher during the rest of 4/01 and 5/01, while the  
19                   AOLTW insiders continued to bail out, selling millions of their shares while manipulating the  
20                   market price higher through a combination of false statements and the use of \$1.3 billion of  
21                   AOLTW's cash to repurchase millions of its shares on the open market.

22                   175. During late 4/01 and early 5/01, the large stock selling by AOLTW insiders attracted  
23                   the notice of some in the investment community due to required SEC filings disclosing these sales.  
24                   When analysts and members of the media questioned those sales as inconsistent with the AOLTW  
25                   buy-back of its "***undervalued stock,***" AOLTW spokespersons, Jim Whitney and Ed Adler, lied,  
26                   falsely telling them that the sales were prompted by a "***change in AOL's compensation structure,***"  
27                   by a need to raise money for executives' "***charitable giving***" and "***philanthropic activities,***" "***part***  
28                   ***of their long-term personal financial planning,***" and that the buy-back program "***has nothing to***  
***do with the individual selling by executives.***" These, of course, were lies, as the selling was part of  
a coordinated insider bail-out by insiders who knew the stock was inflated because they were making  
false statements, concealing adverse information and using corporate funds to manipulate the stock

1 higher while they sold. In fact, the buy-back was designed and intended to support the stock sales  
2 by the executives which were a bail-out by them to pocket millions before the truth about the failure  
3 of the Merger and problems with AOLTW became public and the stock collapsed.

4 176. On 4/27/01, Salomon Smith Barney issued a report on AOLTW, stating:

- 5 • ... The company has raised the curtain on the first act of a major integration  
6 story. With each move orchestrated with great precision, ***we expect the year  
to at least meet expectations.***
- 7 • ***Near term, the twin engines are AOL and cable ....***
- 8 • ***AOL's story remains compelling and the company has gotten off to a  
9 strong start.***

10 177. On 5/2/01, Salomon Smith Barney issued a report on AOLTW, stating:

11 ***AOL: Well-Positioned for Times Good and Bad***

12 \* \* \*

- 13 • ***Based on recent management updates, AOL Time Warner is on track to  
14 meet its targets for the year (\$40 billion revenue, \$11 billion EBITDA).***

15 \* \* \*

16 An area of obvious interest is the advertising market where AOL Time Warner made  
17 the point that tough economic times breed defensive spending and reversion to "core"  
18 ad vehicles like those that AOL Time Warner provides. ***In our judgment, solid first  
quarter results did much to chase away skepticism and we expect this to lift even  
further as the year unfolds and the company delivers.***

19 178. On 5/17/01, Levin spoke at the AOLTW Annual Meeting of Shareholders, stating:

20 Last year, on this same stage, I said our intention was to come out fast from  
21 the starting gate as a single entity focused on executing one strategy. ***Although the  
regulatory process delayed our start, there was a silver lining. During that time,  
our board and management became thoroughly acquainted. The degree of  
cooperation and consultation was extraordinary....***

22 Under CFO Mike Kelly, we formed a high-powered financial group that has  
23 done a remarkable job of designing a set of metrics for a company in a category all  
24 its own.... [W]e worked closely with each division to set performance targets. ***As a  
result, we're comfortable with our 2001 year-end targets of revenues of \$40 billion  
and EBITDA of \$11 billion. They're grounded in the operating strengths of AOL  
Time Warner and its demonstrated potential.***

25 ***Key to our performance is AOL.... [O]ur crown jewel.... AOL is a  
26 transforming catalyst that immeasurably strengthens all our businesses.***

27 \* \* \*

1            *AOL's 2000 performance was truly outstanding. Subscriptions grew by*  
2            *30%, from 20.5 to 26.7 million.... [A]nd the possibilities for accelerating this*  
3            *growth are dramatic.*

4            *In the first quarter of 2001 – our first as a combined company – the*  
5            *momentum stayed strong.*

6            179. On 5/17/01, Salomon Smith Barney issued a report on AOLTW, stating:

7            *AOL: Management Affirmed 2001 Targets at Shareholder Meeting*

8            • At its shareholder meeting, *AOL Time Warner affirmed that it is*  
9            *comfortable with 2001 financial targets .... AOL, the fast growing subscription*  
10            *service, is the catalyst that strengthens all businesses ....*

11            180. AOLTW stock continued to advance, moving on to its post-merger high of \$58.51  
12            on 5/22/01 as the AOLTW insider bail-out continued, with the market price of AOLTW stock  
13            artificially inflated and manipulated upward by the ongoing huge stock buy-back and the false  
14            representations, assurances and forecasts being made by AOLTW, its insiders and its bankers.

15            181. On 6/19/01, it was reported in the press that Eric Keller, Senior Vice President for  
16            Business Affairs at AOL, and at least one other AOL Business Affairs management employee, had  
17            been suspended due to an investigation of AOL's e-commerce deals with PurchasePro.com, a  
18            company that had twice recently been forced to restate its financial results. However, AOLTW  
19            quickly denied any negative implications. On 6/19/01, *The New York Times* reported:

20            Jim Whitney, a spokesman for America Online, declined to comment on  
21            reports of Mr. Keller's suspension. But he said, "*All revenue related to Purchase*  
22            *Pro has been accounted for appropriately and accurately by AOL.*"

23            182. Levin quickly moved to support AOLTW's stock price and counter any negative  
24            impact of the Keller revelations. On 6/20/01, CNBC reported:

25            *Shares of AOL Time Warner posted a strong gain today on word from CEO Gerald*  
26            *Levin that advertising revenues are finally stabilizing.* In an interview at the  
27            Cannes International Advertising Festival, *Levin said the world's largest Internet*  
28            *and media company is on track to meet its targets for the year.*

While AOLTW executives would continue to misrepresent the true state of AOLTW's business and prospects for many more months to cover up the truly disastrous nature and results of the sale of Time Warner to AOL, after the revelations that Keller and another AOL Business Affairs e-commerce dealmaker had been ousted, AOLTW stock began a decline from which it would not recover.



1 183. On 6/25/01, AOL issued a release headlined and stating:

2 ***Worldwide AOL membership Surpasses Landmark 30 Million Milestone ... AOL***  
3 ***Subscription Base Doubles in Just 2-1/2 Years***

4 184. On 6/28/01, Salomon Smith Barney issued a report on AOLTW, stating:

5 AOL: ***Reaches 30MM Member Mark ...***

6 \* \* \*

- 7 • ***AOL once again announced a faster-than-expected addition of its next***  
8 ***million members, reaching 30mm members worldwide ....***
- 9 • ***AOL's ability to deliver better-than-expected strong membership growth***  
10 ***should help to lessen investors' fear ....***

11 \* \* \*

12 The fact that AOL continues to increase members at a solid pace despite a  
13 looming price increase, continued slow-down in PC sales, as well as the continued  
14 economic slow-down bodes well for AOL's access business ....

15 185. On 7/5/01, Morgan Stanley issued a report on AOLTW, stating:

16 AOL Time Warner has shown the ability to generate solid internal growth in  
17 weak economic conditions, ***as demonstrated by first-quarter results....***

- 18 • ***Reiterate Strong Buy ...***

19 Even with a moderate degradation to the current economic outlook, we still  
20 see a 90% probability that AOL Time Warner will meet the \$40 billion revenue and  
21 \$11 billion EBITDA targets that it has set for 2001. ***Long term, we remain***  
22 ***convinced that AOL Time Warner's ability to tap into numerous, large business***  
23 ***opportunities is nearly unprecedented.***

24 \* \* \*

25 We are maintaining our Strong Buy-V rating on AOL Time Warner shares....  
26 ***We believe that the first quarter of 2001 represented a first step for the company***  
27 ***in proving to analysts and investors that AOL Time Warner is truly the premier***  
28 ***company in both the Internet: New Media/eCommerce sector and the Media &***  
29 ***Entertainment sector.***

30 ***The foundation of our investment thesis is that the company has shown the***  
31 ***ability to sustain internal growth rates which are approximately double those of***  
32 ***its peer groups. The first quarter's results demonstrated this capability. In our***  
33 ***view, in each succeeding quarter as the company achieves 25%+ year-over-year***  
34 ***EBITDA growth, the argument for sustainability should be strengthened.***

35 186. By mid-7/01, investors and Time Warner shareholders were intensely focused on  
36 AOLTW's 2ndQ 01 results to see if AOLTW's business was continuing to achieve strong subscriber  
37 growth in the U.S. and internationally, as well as very rapid, profitable growth overall and especially  
38

1 in its e-commerce advertising business. AOLTW did not disappoint, as it again reported better-than-  
2 expected results across the board. On 7/18/01, AOLTW issued a release reporting its 2ndQ 01  
3 results. The release stated:

4 ***AOL Time Warner Reports Record Second Quarter EBITDA of \$2.5 Billion, Up***  
5 ***20%; Cash EPS Up 28% to 32 Cents on Increased EBITDA Margin of 28%***

6 ***Free Cash Flow Grows 55% to \$519 Million***

7 ***Total Revenues of \$9.2 Billion Led by 10% Growth in Subscription Revenues;***  
8 ***Company Surpasses 135 Million Subscriptions***

9 AOL Time Warner Inc. today reported results for its second quarter ended  
June 30, 2001, posting records in total revenues, EBITDA and cash earnings per  
common share.

- 10 – Total revenues rose 3% to \$9.2 billion, up from \$8.9 billion .... Advertising  
11 and commerce revenues grew 1% to \$2.3 billion, ***with America Online and***  
12 ***Time Warner Cable posting strong increases of 26% and 19%***  
13 ***respectively....***
- 14 – EBITDA increased 20% to \$2.5 billion; cash EPS climbed 28% to \$0.32; and  
15 Free Cash Flow climbed 55% to \$519 million, excluding merger-related  
16 costs. These compare to pro forma EBITDA of \$2.1 billion, cash EPS of  
17 \$0.25 and Free Cash Flow of \$334 million in last year's corresponding  
quarter. The EBITDA margin expanded to 28% from 24%.
- 18 – AOL Time Warner's total subscriptions grew to more than 135 million, an  
19 increase of 17.9 million over the past year. The flagship AOL service added  
20 1.3 million new members worldwide – a June quarter record – for a total of  
21 30.1 million members at June 30....

22 Chief Executive Officer Jerry Levin said: "***We couldn't be more proud of***  
23 ***what we accomplished this quarter. We achieved outstanding bottom-line results,***  
24 ***dramatic improvement in profit margins and a huge increase in Free Cash Flow.***  
25 ***Our record results are further proof that we are delivering on the promise of the***  
26 ***AOL Time Warner merger.***"

27 ... "***In just six months, we've made great progress integrating the***  
28 ***Company.... We've just begun to tap the enormous potential.***"

\* \* \*

For the second quarter, America Online reported records in total revenues,  
EBITDA and AOL membership growth. Revenues climbed to a record \$2.1 billion,  
up 13% from \$1.9 billion in the year-ago quarter. ***Advertising and commerce***  
***revenues reached \$706 million, climbing 26% over last year's June quarter ....***

\* \* \*

***AOL services in Europe and Latin America continued their strong growth***  
***in the quarter – with the AOL services in Europe exceeding 4.8 million members***  
....

1 187. On 7/18/01, AOLTW held a conference call for investors, money managers, analysts  
2 and AOLTW shareholders during which Levin and Kelly stated:

3 LEVIN: ... I could not be more pleased with what we have accomplished .... So, for  
4 the quarter we have achieved clearly outstanding bottom-line results, and really  
5 impressive when you look at our profit margin and a substantial increase in cash flow  
6 .... Our key metrics, we delivered record EBITDA of \$2.5 billion ... obviously above  
7 consensus. Free cash flow ... was up 55 percent to \$519 million. ***So, in six months,***  
8 ***we have ... achieved tremendous gains and profitability .... This is ... proof positive***  
9 ***that we are delivering on the merger, even on an accelerated basis, where there is***  
10 ***obviously a difficult business climate. I think we are benefitting from this very***  
11 ***disciplined way that we are running the company.... I believe we are ... the***  
12 ***premier growth company, a safe and secure place for people to put their money if***  
13 ***they want to see the kind of large cap growth stock that AOL-Time Warner***  
14 ***represents....***

10 KELLY: ... [W]e are very pleased with our overall operating and financial  
11 performance as well as our strong competitive positions. ***Results are a clear***  
12 ***reflection that we are executing on the promise of the merger and we are executing***  
13 ***well....*** Now let's look and really get involved in looking at the advertising and  
14 commerce numbers.... ***[A]t AOL commerce revenues grew 26 percent to \$706***  
15 ***million. Cable delivered strong growth of 19 percent and advertising growth of***  
16 ***\$142 million.... With that perspective we are looking at the \$40 billion in revenue***  
17 ***as being the top of our range and we are still looking at targeting the \$11 billion***  
18 ***of EBITDA. We have made and are making great strides in driving efficiencies***  
19 ***in this organization and expanding our EBITDA margins.***

15 188. On 7/23/01, *Fortune* magazine published an article about AOL's accounting for online  
16 advertising transactions, stating:

17 ***Do AOL's Ads Add Up?***

18 ***Despite an ad slump, the online service reported great sales. Some critics question***  
19 ***the numbers.***

20 The advertising market, as media executives across the country are painfully  
21 aware, has been in free fall. But if there's an ad depression going on, somebody  
22 forgot to tell the AOL division of AOL Time Warner. While rivals watch ad dollars  
23 shrivel, AOL thrives.... AOL's ad revenues would be lower were it not for what  
24 critics consider some controversial sales tactics and accounting games. These fall  
25 into two broad categories: so-called ads-for-equity deals, a barter transaction that  
26 was all the rage during the Web boom, and deals in which AOL invests in a dot-com  
27 that in turn pays AOL for advertising and marketing services.

24 According to *Fortune*, ***an AOLTW publication:***

25 ***Accounting for the deals in this manner is perfectly legal. In fact, it's***  
26 ***mandated by GAAP rules.... Kelly says AOL is not trying to inflate revenues***  
27 ***through these deals.... Kelly says nothing is funky about AOL's figures.***

27 This was a lie. The accounting for AOLTW advertising revenues was false and fraudulent and  
28 violated GAAP.

1 189. On 8/2/01, CNNfn interviewed Levin and he stated "***On advertising, I think we have***  
2 ***hit bottom .... [B]ut I think we'll see that turnaround.***"

3 190. On 8/27/01, Pittman was interviewed on CNBC and stated:

4 QUESTION: Mr. Pittman, let me go back to the advertising market .... It is said to  
5 be quite frustrating at the moment. Can you give us a glimpse inside Time Warner  
and tell us what the advertising climate is like for you?

6 PITTMAN: Well, I think we, you know, see the general market trend out there,  
7 which I think Gerry Levin talked [about] this summer has – ***has stabilized; we've not***  
8 ***yet seen an upturn. But I think from our standpoint, clearly this trend toward***  
9 ***consolidation is beneficial to us.*** And if you look at the performance of AOL Time  
10 Warner actually even in the last couple of quarters vs. other companies that sell  
advertising, you do see the advantage we have in terms of having it all in one house.  
11 ... ***So when advertising goes down a little bit, it benefits another side of our***  
12 ***business. So we have actually a little balancing effect within our company that I***  
13 ***think other media companies probably don't quite enjoy.***

14 \* \* \*

15 QUESTION: Now let me ask you a little bit about the stock price having come down  
16 noticeably in recent months. Some analysts on Wall Street, some money managers  
17 are worried that AOL Time Warner will not meet profit expectations in the current  
18 quarter or in the quarter coming. Can you shed a little light on whether or not you're  
19 going to have to warn – anytime soon?

20 PITTMAN: ***You know, we've made no change in our guidance whatsoever.***

21 191. On 9/24/01, AOLTW cut back its revenue, EBITDA and cash flow forecasts by 50%-  
22 70%, basically admitting that the first year results of the Merger were going to be far worse than  
23 promised and forecast. While AOLTW stock fell on these unexpected revelations, AOLTW stock  
24 continued to trade at artificially inflated levels as AOLTW continued to refuse to make full, complete  
25 and accurate disclosure of the state of its business, its true prospects and the prior financial and  
26 accounting wrongdoing at AOL and Time Warner. For instance, on 9/24/01, Case said publicly:  
27 "***[O]ur unique mix of assets give [sic] us confidence that we can generate strong earnings growth***  
28 ***next year and into the future.***"

192. On 10/17/01, AOLTW issued a release reporting its 3rdQ 01 results, which stated:

***AOL Time Warner Reports Third Quarter EBITDA Up 20% to \$2.5 Billion***

***Free Cash Flow Grows to \$1.3 Billion***  
***Total Revenues Increase to \$9.3 Billion***

1                 *Subscription Revenues Climb 13% with*  
2                 *Total Subscriptions Surpassing 137 Million*

3                 *Filmed Entertainment's EBITDA Up 43% to \$307 Million*

4                 AOL Time Warner Inc. today reported results for its third quarter ended  
5                 September 30, 2001.

6                 Total revenues rose 6% to \$9.3 billion, up from \$8.8 billion on a pro forma  
7                 basis in last year's corresponding quarter .... Advertising and commerce revenues  
8                 declined 5% to \$1.9 billion.

9                 EBITDA increased 20% to \$2.5 billion and cash EPS rose 43% to \$0.30,  
10                excluding merger-related costs and certain one-time items. These compare to pro  
11                forma EBITDA of \$2.1 billion and cash EPS of \$0.21 in last year's third quarter.

12   \* \* \*

13                 America Online

14                 America Online revenues climbed to \$2.2 billion, up 13% from \$1.9 billion  
15                 in the year-ago quarter, benefiting primarily from continued strong subscriber growth  
16                 in the US. Subscription revenues of \$1.4 billion were up 14% from last year's third  
17                 quarter.

18                 America Online's advertising and commerce revenues of \$624 million were  
19                 5% higher than a year ago – driven by a 7% increase in advertising, *including*  
20                 *contract settlements and inter-company revenues*, partially offset by a 10% decline  
21                 in commerce revenues. EBITDA improved 22% to \$742 million.

22   \* \* \*

23                 Cable

24                 *Time Warner Cable's revenues climbed 17% year-over-year to \$1.8 billion.*  
25                 Subscription revenues grew 15% to \$1.6 billion, and *advertising and commerce*  
26                 *revenue rose 41% to \$175 million, due partly to increased advertising sold in*  
27                 *conjunction with the launch of new channels.*

28                 193. In 11/01, Kelly, AOLTW's CFO (and the prior CFO of AOL), was *relieved of his*  
29                 *accounting responsibilities*. Levin pretended this was a promotion for Kelly ("*a super CFO*"),  
30                 when, in fact, Kelly was demoted for participating in the gross falsification of AOL's financial  
31                 reports prior to the Merger and AOLTW's financial reports subsequent to the Merger. Then, in early  
32                 12/01, Levin – AOLTW's Chairman/CEO – just 61 years old and who had told investors he had "*no*  
33                 *intention of (ever) leaving*" AOLTW, as he made his mark on the world – suddenly retired, stating  
34                 he wanted "*more poetry' in his life*," a move that "*stunned*" investors and that the media termed a  
35                 "*shocker*." AOLTW stock declined sharply from \$36 to \$31 over the next few days. In 1/02, just

1 after Levin left, AOLTW again slashed its revenue, EBITDA and cash flow forecasts, this time for  
2 **both** 01 and 02, now projecting single digit revenue growth in 02 with advertising revenue to show  
3 no growth.

4 194. In early 4/02, Barry Schuler was ousted as the head of AOLTW's AOL unit. In 4/02  
5 or early 5/02, AOLTW's top insiders learned that as a result of the Keller suspension, speculation  
6 over the legitimacy of AOL's e-commerce deals, AOLTW's CFO's demotion and Levin's sudden,  
7 startling departure, members of the financial press were now intensely investigating the Company  
8 – especially the activities of AOL's e-commerce advertising business. Knowing that this would  
9 likely ultimately lead to the exposure of AOL's prior phony accounting practices and further crush  
10 AOLTW's stock, in mid-02, several AOLTW top insiders unloaded even more of their AOLTW  
11 shares, selling off another 11.3 million shares for \$205.3 million between 5/10/02 and 7/15/02,  
12 continuing to sell as they learned that *The Washington Post* was preparing to publish a major exposé  
13 on AOL's e-commerce advertising accounting practices, which would expose widespread  
14 irregularities and Pittman's role in them.

15 195. However, AOLTW officials continued to pepper the market with false representations  
16 and assurances and AOLTW stock continued to trade at artificially inflated levels. On 5/16/02,  
17 AOLTW held its 02 Annual Shareholders Meeting during which the Company's top officials stated  
18 as follows:

19 CASE: ... [L]et's look at some facts. When we announced the merger a little over  
20 two years ago, AOL had 20 million members. Today AOL has 34 million members.  
21 No subscription service in the world has experienced this kind of growth over the  
22 past two years.... Despite some first year setbacks, this company, your company, is  
23 getting its house in order and will be able to deliver on the premise and the promise  
24 of the merger.... Even with the current challenges we now face, I am confident that  
25 when all is said and done, people will look back on Jerry's leadership and his decision  
26 to merge AOL and Time Warner and recognize that it was a seminal moment in the  
27 development of this great company and the history of our industry....

24 PARSONS: ... Each of our divisions contains an amazing collection of dedicated,  
25 committed people and each is headed by an extraordinary executive. [As] the parts  
26 of our company come into sync and the combination of our assets fuels our growth,  
27 their faith in our future and your faith in our future will be more than justified. That  
28 is not a prediction, that's a promise.

27 196. On 7/18/02, *The Washington Post* published an extensive investigative exposé laying  
28 out Pittman's role in falsifying AOL's financial reports. *The Washington Post* exposé reported:

1 In October 2000, a critical question confronted America Online Inc. as it  
2 sought to cinch the largest merger in U.S. history: Was it feeling the effects of an  
industry-wide slowdown in advertising?

3 *AOL's president at the time, Robert W. Pittman, offered a resounding*  
4 *answer: "I don't see it, and I don't buy it," he told Wall Street stock analysts and*  
*the media.*

5 Other AOL officials were less optimistic.... *[I]nternal company projections*  
6 *raised caution about one sector: dot-coms. Failures were accelerating among*  
7 *those Internet start-ups, which represented a significant amount of the company's*  
*ad business.*

8 About two weeks before Pittman's declaration on Oct. 18, he and other  
9 executives were told in a meeting at Dulles headquarters that AOL faced the risk of  
losing more than \$140 million in ad revenue the following year.

10 [T]he internal warning came when investors were highly alert to any  
11 weakness in online advertising. Just a week before Pittman's public statements, for  
12 example, shares of AOL's key competitor, Yahoo Inc., plunged 21 percent after the  
company reported strong ad growth but acknowledged that the pace could not be  
sustained....

13 In such an atmosphere, and with its takeover of Time Warner Inc. imminent,  
14 AOL sought to maintain its breakneck growth in advertising and commerce revenue.  
15 ... AOL boosted revenue through a series of unconventional deals from 2000 to  
2002, before and after the merger, according to a *Washington Post* review of  
hundreds of pages of confidential AOL documents and interviews with current and  
former company officials and their business partners.

16 AOL converted legal disputes into ad deals. It negotiated a shift in revenue  
17 from one division to another, bolstering its online business. It sold ads on behalf of  
18 online auction giant eBay Inc., booking the sale of eBay's ads as AOL's own revenue.  
19 AOL bartered ads for computer equipment in a deal with Sun Microsystems Inc.  
AOL counted stock rights as ad and commerce revenue in a deal with a Las Vegas  
firm called PurchasePro.com Inc.

20 AOL also found ways to turn the dot-com collapse to its advantage,  
21 renegotiating long-term ad contracts it risked losing into short-term gains that  
22 boosted its quarterly revenue.

23 \* \* \*

24 Without the unconventional deals, AOL would have fallen short of analysts'  
25 estimates of the company's growth in ad revenue (which is reported in a category that  
26 also includes revenue from commerce) in three quarters in 2000 and 2001.

27 Collectively, the deals helped AOL beat Wall Street analysts' expectations for  
28 earnings per share – a critical profit yardstick for investors – by a penny per share  
in two quarters in 2000. At the time, investors punished companies whose earnings  
were off by even a cent.

1 Alec Klein, *Unconventional Transactions Boosted Sales; Amid Big Merger, Company Resisted Dot-*  
2 *Com Collapse*, Wash. Post, 7/18/02, at A01. The next day – 7/19/02 – former AOL President and  
3 then AOLTW Co-COO Pittman was kicked out of the Company.

4 197. In late 7/02 and early 8/02, AOLTW confirmed it was the subject of SEC/DOJ civil  
5 and criminal investigations regarding its e-commerce advertising deals, including those with  
6 WorldCom, Sun Microsystems, Qwest, Oxygen Media, PurchasePro, DirectTV and Homestore.com,  
7 as well as AOLTW's forecasts of strong financial growth before and after the Merger, while insiders  
8 were bailing out, unloading hundreds of millions of dollars worth of their AOL and AOLTW shares  
9 at inflated prices. On 7/25/02, AOLTW stock hit its post-merger low of just \$8.60 per share. "***This***  
10 ***is the end of a fiasco***," said one analyst. But it wasn't. On 8/9/02, AOLTW publicly admitted for  
11 the first time that AOL had previously improperly recorded millions of dollars of e-commerce  
12 advertising revenues. And on 8/14/02, it was revealed that David Colburn, the senior AOL executive  
13 in charge of e-commerce advertising had been kicked out of the Company. On 9/18/02, AOLTW  
14 was named as a defendant in the *Homestore.com* securities class action suit based on very detailed  
15 allegations that it had participated in a scheme to inflate Homestore.com's, and its own, advertising  
16 revenues via a series of specified phony transactions, amounting to many millions of dollars. Several  
17 Homestore.com executives have now pleaded guilty to criminal securities fraud charges arising from  
18 these transactions with AOLTW. AOLTW then restated several prior quarters of its financial results  
19 to eliminate almost \$200 million in improperly recognized e-commerce advertising revenue – much  
20 of which was recognized and reported prior to the Merger. AOLTW then admitted to improperly  
21 accelerating the recognition of hundreds of millions of dollars of cable TV payments as advertising  
22 revenues. Finally, after repeatedly denying it would do so (*i.e.*, on 8/23/02, AOLTW's CFO said "***it's***  
23 ***absolutely premature and inappropriate to do an impairment charge at this time***"), in early 03,  
24 AOLTW took a gigantic goodwill write-off (\$45 billion) related to AOL's over-valued assets,  
25 ***resulting in AOLTW suffering a loss of approximately \$100 billion for 02 – the largest annual***  
26 ***corporate loss of all time!*** At the same time, Case and Turner, the Chairman and Vice Chairman  
27 of AOLTW, respectively, were both forced out of the Company. On 3/28/03, AOLTW filed its 02  
28 Form 10-K in which it disclosed that the SEC had informed the Company that its accounting for



1 \$400 million in advertising from a deal with Bertelsmann AG was improper. AOLTW may restate  
 2 its results again to eliminate the \$400 million from its advertising revenues. AOLTW stock now  
 3 trades at just \$10-\$12 per share.

4 **AOL'S AND AOLTW'S FALSE AND**  
 5 **MISLEADING FINANCIAL STATEMENTS**

6 198. During 99-02, AOL falsely reported its results through revenue recognition  
 7 manipulations with many of its customers which inflated its advertising and commerce revenues.  
 8 The Company also failed to record losses for impairment on long-term assets on a timely basis.  
 9 Ultimately, AOL has admitted that its results for 00-02 are to be restated to properly account for  
 10 some \$600 million in advertising revenue which in fact had been reciprocal transactions. AOLTW  
 11 also inflated its cable TV advertising revenues by classifying cable license fees as advertising. The  
 12 Company has subsequently recorded huge charges to belatedly account for impaired assets.

13 199. AOL, and then the AOL unit of AOLTW, reported the following financial results and  
 14 subscriber metrics for 99-02:

	<b>3/31/99</b>	<b>6/30/99</b>	<b>9/30/99</b>	<b>12/31/99</b>
AOL Advertising & Commerce Revenues	\$210M	\$233M	\$350M	\$437M
EBITDA – AOL	\$259M	\$343M	\$386M	\$453M
EPS	\$0.17	\$0.07	\$0.07	\$0.10
Backlog of Ad Rev	\$1.3B	\$1.5B	\$2.0B	\$2.4B
AOL Subscribers	16.9M	17.6M	18.7M	20.5M
	<b>3/31/00</b>	<b>6/30/00</b>	<b>9/30/00</b>	<b>12/31/00</b>
AOL Advertising & Commerce Revenues	\$557M	\$609M	\$649M	\$741M
EBITDA – AOL	\$492M	\$572M	\$599M	\$652M
EPS	\$0.17	\$0.13	\$0.13	\$0.01
Backlog of Ad Rev	\$2.7B	\$3.0B	\$3.0B	N/R
Subscribers	22.2M	23.2M	24.6M	26.7M
	<b>3/31/01</b>	<b>6/30/01</b>	<b>9/30/01</b>	<b>12/31/01</b>
Ad & Commerce Rev – AOLTW	\$2.05B	\$2.28B	\$1.93B	\$2.22B
AOL Ad & Commerce Rev	\$721M	\$706M	\$624M	\$637M
EBITDA –AOLTW	\$2.1B	\$2.5B	\$2.5B	\$2.8B
EBITDA – AOL unit	\$684M	\$801M	\$742M	\$718M

1	EPS	(\$0.31)	(\$0.17)	(\$0.22)	\$(0.41)
	Backlog of Ad Rev	N/R	N/R	N/R	N/R
2	AOL Subscribers	28.8M	30.1M	31.3M	33.2M
3		<b>3/31/02</b>	<b>6/30/02</b>	<b>9/30/02</b>	<b>12/31/02</b>
4	Ad & Commerce				
	Rev – AOLTW	\$1.83B	\$2.07B	\$1.7B	\$2.2B
5	Ad & Commerce				
	Rev – AOL	\$497M	\$409M	\$324M	\$388M
6	EBITDA – AOLTW	\$2.1B	\$2.5B	\$2.2B	\$2.8B
	EBITDA – AOL unit	\$433M	\$473M	\$432M	\$474M
7	EPS	(\$12.25)	\$0.09	\$0.01	(\$10.04)
	Backlog of Ad Rev	N/R	N/R	N/R	\$555M
8	AOL Subscribers	34.6M	35.1M	35.3M	35.2M

9           200. These results were included in press releases and SEC filings, including Form 10-Qs  
10 and Form 10-Ks. The 99-00 results were included or incorporated into the Merger Registration  
11 Statement and the Stock Option Registration Statements. These filings represented that the  
12 accompanying financial statements included all adjustments necessary for a fair presentation of  
13 AOL's results. Later, AOLTW, as a combined company, continued to report inflated results due to  
14 the manipulations described below. The Company continued to represent in SEC filings that the  
15 financial statements were a fair presentation of its results.

16           201. These representations were false and misleading when made as AOL's financial  
17 statements were not a fair presentation of AOL's results and were presented in violation of GAAP  
18 and SEC rules.

19           202. GAAP are those principles recognized by the accounting profession as the  
20 conventions, rules and procedures necessary to define accepted accounting practice at a particular  
21 time. SEC Regulation S-X (17 C.F.R. §210.4-01(a)(1)) states that financial statements filed with  
22 the SEC which are not prepared in compliance with GAAP are presumed to be misleading and  
23 inaccurate, despite footnote or other disclosure. Regulation S-X requires that interim financial  
24 statements must also comply with GAAP, with the exception that interim financial statements need  
25 not include disclosure which would be duplicative of disclosures accompanying annual financial  
26 statements. 17 C.F.R. §210.10-01(a).

27           203. During 99-02, AOL misstated its earnings due to its improper accounting for  
28 numerous reciprocal transactions with customers who were purportedly purchasing advertising from

1 AOL, but, in reality, had entered into transactions with AOL only because AOL was buying products  
2 or services from these companies. AOL has subsequently admitted that its results, as originally  
3 reported, were overstated by some \$600 million due to improperly reported revenues. In fact,  
4 AOLTW engaged in other manipulative transactions totaling hundreds of millions of dollars which  
5 were not included in the restatement. The Company also failed to record losses for impaired assets  
6 on a timely basis.

7 **AOL'S and AOLTW's Manipulative Reciprocal Revenue Transactions**

8 204. GAAP, as described by FASB Statement of Concepts No. 2, requires that financial  
9 statements reflect the true substance of transactions and represent what they purport to represent.

10 205. Moreover, GAAP, as set forth in Emerging Issues Task Force ("EITF") 99-17, requires  
11 that revenue under barter transactions for Internet advertising should only be recognized on a basis  
12 of fair value. EITF 99-17 states in part:

13 4. The Task Force reached a consensus that revenue and expense should be  
14 recognized at fair value from an advertising barter transaction only if the fair value  
15 of the advertising surrendered in the transaction is determinable based on the entity's  
16 own historical practice of receiving cash, marketable securities, or other  
17 consideration that is readily convertible to a known amount of cash for similar  
18 advertising from buyers unrelated to the counterparty in the barter transaction. An  
19 exchange between the parties to a barter transaction of offsetting monetary  
20 consideration, such as a swap of checks for equal amounts, does not evidence the fair  
21 value of the transaction. If the fair value of the advertising surrendered in the barter  
22 transaction is not determinable within the limits of the Issue, the barter transaction  
23 should be recorded based on the carrying amount of the advertising surrendered,  
24 which likely will be zero.

25 \* \* \*

26 8. Entities should disclose the amount of revenue and expense recognized from  
27 advertising barter transactions for each income statement period presented. In  
28 addition, if an entity engages in advertising barter transactions for which the fair  
value is not determinable within the limits of this Issue, information regarding the  
volume and type of advertising surrendered and received (such as the number of  
equivalent pages, the number of minutes, or the overall percentage of advertising  
volume) should be disclosed for each income statement period presented.

206. Contrary to GAAP, AOL recorded hundreds of millions, if not billions, of dollars of  
advertising revenues through reciprocal transactions which did not reflect the fair value of the  
advertising provided, but which were entered into solely to create a pretext for AOL to report

1 revenue. AOL engaged in these manipulative transactions with many entities. These transactions  
2 included:

3 (a) **Homestore.com.** Homestore.com was an Internet-based provider of  
4 residential real estate listings, as well as related content on its Web site. In 00-01, AOL engaged in  
5 numerous round trip transactions with Homestore.com in which Homestore.com would purchase  
6 services from various Internet companies which would in turn purchase advertising from AOL which  
7 would then purchase advertising from Homestore.com. AOL didn't really need the advertising on  
8 Homestore.com's site, but used these transactions to generate revenues. Homestore.com and AOL  
9 entered into round trip transactions with: GlobeExplorer, Inc. (4thQ 00 and 1stQ 01); WizShop.com,  
10 Inc. (4thQ 00 and 1stQ 01); PurchasePro.com, Inc. (1stQ 01); Classmates Online, Inc. (1stQ and  
11 2ndQ 01); and Investor Plus (2ndQ 01). Each of these companies had products which were of  
12 minimal value, but they were willing to enter into these transactions in return for the kickback.

13 (b) **Veritas.** Veritas Software entered into at least one agreement for \$50 million  
14 with AOL in 9/00. AOL agreed to buy \$50 million in software from Veritas in exchange for Veritas  
15 agreeing to buy \$20 million in advertising from AOL. The \$20 million effectively equaled Veritas's  
16 profit margin on the sale of software and was essentially a bribe to Veritas to buy advertising from  
17 AOL. Veritas has restated its financial statements due to the improper accounting for this reciprocal  
18 transaction. AOL's accounting was at least as egregious as Veritas's. The *Washington Post*  
19 described the Veritas/AOL transaction as follows:

20 In some deals with Northern Virginia-based AOL, Veritas and other  
21 companies improperly inflated revenue by exchanging significant amounts of cash  
22 that were considerably above the actual value of products sold, sources familiar with  
23 the matter said. "The fair value of the goods and services purchased and sold in the  
24 AOL transactions could not be reasonably determined," Veritas told the SEC [on  
25 3/17/03].

26 (c) **Kinkos.** In 00, AOL began investing in Kinkos, eventually owning 11.5% of  
27 Kinkos. Kinkos in turn purchased advertising on AOL, effectively returning AOL's investment. Yet  
28 AOL recognized the advertising as revenue in 01. This was a return of investment and was not  
indicative of the strength of AOL's advertising.

1 (d) **Gateway.** In 10/99, AOL entered into an agreement with Gateway, Inc. to  
2 cross-market each others' services. When someone purchased a Gateway computer they would  
3 receive 12 months free AOL service. Gateway was paid a fee for each AOL subscription and AOL  
4 was paid a fee for advertising services. AOL also invested \$800 million in Gateway. As Gateway  
5 paid AOL for advertising, AOL then booked the amount as revenue, not offsetting the amount by  
6 the payments and its investment in Gateway. Gateway has since restated its results to offset the \$500  
7 million in revenue it recorded from AOL in 00 and 01 by roughly the same amount it paid to AOL  
8 during the same time period.

9 (e) **Bertelsmann AG.** In 3/00, Bertelsmann and AOL entered an agreement  
10 giving Bertelsmann the right to put its interest in AOL Europe to AOL, at a specified price, in either  
11 cash or stock at AOL's option. As part of a negotiation in 3/01, Bertelsmann sought to have the  
12 payment in cash. AOL agreed to pay in cash provided Bertelsmann increased its advertising from  
13 AOL. The put price was not changed, but Bertelsmann had to purchase an additional \$400 million  
14 in advertising from AOL. These revenues were essentially reciprocal transactions which had more  
15 to do with AOL's agreement to pay cash than with its advertising services and should have been  
16 recognized as a reduction in the price of the interest in AOL Europe, rather than as revenues. AOL's  
17 02 Form 10-K stated the following with respect to these advertising revenues:

18 These two Bertelsmann transactions are collectively the largest multi-element  
19 advertising transactions entered into by America Online during the period under  
20 review.

21 Although the advertisements purchased by Bertelsmann in these transactions  
22 were in fact run, the SEC staff has expressed to the Company its preliminary view  
23 that at least some portion of the revenue recognized by the Company for that  
24 advertising should have been treated as a reduction in the purchase price paid by the  
25 Company to Bertelsmann rather than as advertising revenue.

26 \* \* \*

27 It is not yet possible to predict the outcome of these investigations, but it is possible  
28 that further restatement of the Company's financial statements may be necessary.

(f) **Sun Microsystems.** AOL bartered advertising with Sun in exchange for \$500  
million in equipment. Sun purportedly purchased \$350 million in advertising from AOL in exchange  
for the equipment transaction. AOL recognized the advertising revenue beginning in 99 and

1 continued to recognize it into 01. This equipment deal was essentially an installment sale as AOL  
2 purchased equipment in 99 and then sold advertising over a three-year period. The fact that this was  
3 a manipulative transaction is shown by the fact that AOL did not receive the customary discount for  
4 the size of order it made from Sun, which was readily available to any Sun commercial customer.  
5 This was so that Sun would have enough profit to "buy" the advertising from AOL using AOL's own  
6 funds.

7 (g) **Oxygen Media.** In 4/01, Oxygen and AOL entered into a three-year  
8 agreement in which AOL invested \$30-\$50 million in Oxygen and agreed to carry the network on  
9 Time Warner Cable Systems. Oxygen simultaneously agreed to spend \$100 million advertising on  
10 AOLTW properties. AOLTW recognized this revenue from the 2ndQ 01 to the 2ndQ 02. As the  
11 *Agence France Presse* reported:

12 US regulators are investigating a pact between AOL Time Warner and  
13 Oxygen Media over suspected double-booking of revenue by AOL, the Wall Street  
Journal said Monday.

14 The Securities and Exchange Commission (SEC) was probing a complicated  
15 deal signed in April last year, under which the women-centered Oxygen cable  
channel was carried on Time Warner Cable's networks, it said....

16 It quoted people familiar with the situation as saying AOL was suspected of  
17 engineering the deal in such a way that the advertising revenue was booked both at  
America Online and at Time Warner Cable.

18 \* \* \*

19 It could raise new questions about the hundreds of millions of dollars in  
20 advertising sales made between divisions of AOL Time Warner that had boosted  
21 divisional results since the merger of America Online and Time Warner at the  
beginning of 2001, it said.

22 (h) **Hughes.** In 99, AOL made an investment in Hughes, a General Motors equity  
23 security, of more than \$1.5 billion. In return, Hughes became one of AOL's largest customers for  
24 advertising. Despite the fact that the money for advertising services was coming from AOL's  
25 investee, AOL recognized the money as revenue. This revenue was in substance a return of  
26 investment and not legitimate advertising revenue.

27 (i) **Qwest.** In 7/01, Qwest and AOLTW entered into a reciprocal transaction in  
28 which Qwest purchased advertising on AOL in exchange for AOL agreeing to purchase several

1 services from Qwest, including digital subscriber lines and network capacity. It has subsequently  
2 been revealed that Qwest engaged in numerous swap transactions that were made at vastly inflated  
3 values. In this instance, the capacity AOL was buying was not worth the notional price AOL paid,  
4 but AOL entered into the agreement to generate the advertising revenue.

5 (j) **WorldCom.** In 01-02, AOL purchased Internet capacity on UUNet, a  
6 subsidiary of WorldCom. In return, WorldCom placed \$49 million worth of advertising on AOL.  
7 AOL used its leverage to tell WorldCom to buy the advertising. Nevertheless, AOL booked the  
8 revenue from this round trip transaction. Similar to the deal with Qwest, this capacity was not worth  
9 what AOL paid, but AOL paid it anyway due to the advertising revenue the deal would generate.

10 (k) **Compaq.** In 01, AOL entered into a barter transaction with Compaq pursuant  
11 to which Compaq agreed to purchase advertising in exchange for AOL agreeing to purchase millions  
12 of dollars in equipment.

13 (l) **Foundry Networks.** In a similar transaction, Foundry Networks agreed to  
14 purchase advertising from AOL only because AOL agreed to buy equipment from Foundry.

15 (m) **New Power Company.** In 99, AOL entered into an advertising agreement with  
16 New Power Company. A key part of the agreement was that AOL could not promote offers of  
17 electricity or natural gas for any other providers to residential customers. Thus, New Power was not  
18 so much buying advertising but preventing AOL from promoting competitors. The agreement  
19 provided AOL the right to receive 258,060 shares of New Power stock for every 100,000 customers  
20 that signed up with New Power through AOL. After the Merger with Time Warner, AOLTW  
21 restructured the agreement to require New Power to advertise on Time Warner Cable. AOL  
22 recognized some \$18.7 million in revenue through this contract, which ended in 11/01 due to the  
23 lack of marketing leads generated by AOL.

24 (n) **Nortel Networks.** The Nortel deal was another advertising for equipment  
25 swap under which AOL purchased equipment not so much for the equipment as to inflate advertising  
26 revenues. As *The New York Times* wrote on 10/14/02:

27 [A]t least \$500 million of the AOL division's roughly \$3 billion in advertising,  
28 marketing and other non-subscription revenue between June 2000 and July 2001  
represented money received for something else – such as the sale of a business or the

1 resolution of a legal dispute – and thus did not reflect sustainable demand for its  
2 services.

3 (o) **PurchasePro.com.** More than \$20 million of AOL's advertising revenue in  
4 00 came from renegotiating the value of warrants to buy stock in another struggling business partner,  
5 PurchasePro.com. As *The New York Times* reported on 8/12/02:

6 AOL formed its partnership with PurchasePro in March 2000. It was another  
7 intricate two-way street: AOL first paid PurchasePro about \$9 million and the two  
8 companies agreed to form a joint Web site that would share advertising and sales  
9 revenue. PurchasePro paid AOL warrants to buy about 5.7 percent of PurchasePro  
10 stock, with certain future guarantees, so AOL was both paying and receiving money.  
11 As usual, AOL recorded the value of the warrants as revenue and carried them on its  
12 books as investments. PurchasePro even trained some AOL sales executives to sell  
13 its products and services, with AOL paying commissions to PurchasePro.

14 In January 2001, as America Online completed its acquisition of Time  
15 Warner, the two companies added another wrinkle. PurchasePro agreed to buy an  
16 additional \$5 million in advertisements in AOL Time Warner magazines and  
17 television networks. And as part of that agreement, PurchasePro agreed to promote  
18 AOL in its advertisements.

19 By May, the two companies' joint venture had announced deals with  
20 Travelocity.com, another company in which AOL held a stake, and the jobs listing  
21 site Monster.com, as well as Homestore, among others.

22 The same month, PurchasePro's founder, Charles E. Johnson, announced  
23 plans to begin selling his 20 percent stake in the company, and by June he was forced  
24 to resign by the board amid accusations of improper accounting, a PurchasePro  
25 executive said. One person involved in the subsequent S.E.C. inquiry said that at  
26 least a small part of the investigation involved revenue reported from PurchasePro's  
27 joint venture with AOL.

28 In September 2001, the companies finally ended their relationship. AOL  
Time Warner put Eric Keller, an executive involved in negotiating the deal, on leave,  
and he later resigned. AOL agreed to let PurchasePro drop a commitment to pay it  
\$20 million in guarantees and also let PurchasePro keep \$1.5 million in prepaid  
advertisements.

As the *Los Angeles Times* reported:

In one transaction, AOL reportedly paid \$9.5 million for \$30 million in  
PurchasePro stock warrants, then booked the \$20.5-million difference as advertising  
and commerce revenue.

On 2/5/03, *The Wall Street Journal* reported:

In an indication that federal authorities are expanding their criminal investigation of  
AOL Time Warner Inc.'s America Online unit, the Federal Bureau of Investigation  
has sought to question several former PurchasePro.com Inc. officers in the past few  
weeks.



1 The FBI has contacted the former PurchasePro executives to schedule  
2 interviews but hasn't told them the nature of its inquiry. People familiar with the  
3 situation said the Department of Justice and the Securities and Exchange  
Commission are focusing on America Online and some of its former executives,  
including Eric Keller and David Colburn.

4 These people said the investigation, which was launched last summer, is  
5 continuing and prosecutors are expected to decide whether to bring charges later this  
6 year. Simultaneously, federal prosecutors in Los Angeles are probing America  
Online's relationship with Homestore Inc. Several former Homestore officials have  
pleaded guilty to fraud and are cooperating with prosecutors.

7 AOL declined to comment.

8 (p) **MovieFone.** In 99, AOL purchased MovieFone, Inc. MovieFone had a pre-  
9 existing arbitration award of \$22.8 million plus interest from Wembley PLC. AOL decided not to  
10 try to collect the money but instead, in 9/00, offered Wembley a chance to buy advertising for \$23.8  
11 million, some \$3 million less than the award plus interest. Then, even before Wembley had agreed  
12 to the offer, in order to make 3rdQ 00 numbers, AOL lifted artwork from Wembley's 24 dogs.com  
13 Web site and put it on AOL's site so as to book the revenue.

14 (q) **TicketMaster.** AOL also converted a \$13 million legal dispute with  
15 TicketMaster into revenue in the 3rdQ 00.

#### 16 **Improper Classification of Revenues from Reciprocal Transactions**

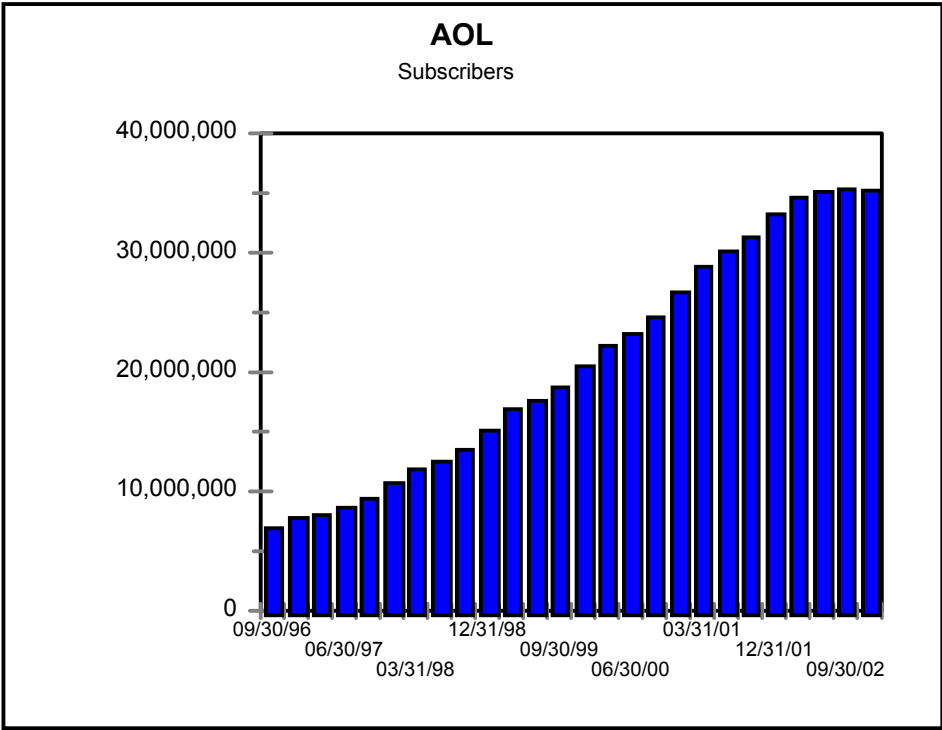
17 207. AOL has also admitted that due to the way it classified revenues in 99 and 00, it was  
18 necessary when SEC Staff Accounting Bulletin ("SAB") No. 101 was released to restate its 99 and  
19 00 revenues by \$29 million and \$161 million, respectively. Costs were likewise reduced by the same  
20 amounts. SAB 101 was not intended to change existing GAAP. The amended 01 Form 10-K stated:

21 In the fourth quarter of 2000, the Company adopted Securities and Exchange  
22 Commission ("SEC") Staff Accounting Bulletin No. 101, "Revenue Recognition in  
23 Financial Statements" ("SAB 101"). SAB 101 clarifies certain existing accounting  
24 principles for the timing of revenue recognition and the classification of revenues in  
25 financial statements. While the Company's existing revenue recognition policies were  
consistent with the provisions of SAB 101, the new rules resulted in changes as to  
how revenues from certain transactions are classified. As a result of applying the  
provisions of SAB 101, the Company's revenues and costs were reduced by an equal  
amount of \$161 million for 2000 and \$29 million for 1999.

#### 26 **AOL's Falsification of Its Subscriber Metrics**

27 208. During 99-02, AOL continually stressed the number of its subscribers. Note the  
28 following chart showing the reported growth in the number of subscribers to AOL:

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In fact, the number of subscribers was materially overstated due to the following concealed factors:

(a) As AOLTW later admitted in the 4thQ 02 earnings conference call on 1/29/03, the subscriber number included millions of free-trial customers who had not agreed to pay for AOL's service. These so-called "subscribers" constituted 10% of AOL's total subscribers.

(b) Many of AOL's subscribers were not part of the Company's unlimited usage higher priced plan but were in lower priced plans. These subscribers also constituted some 10% of the total "subscriber" number disseminated by AOLTW.

(c) AOL's aggressive selling techniques led to customer accounts being created which did not reflect subscribers using AOL's service. In 98, 99 and 00, AOL was forced to get more and more aggressive in counting customers. AOL's Member Services department would have 15 to 30 employees in a conference room with telephones and personal computers cold-calling people eight hours a day. They would say "AOL has created an account for you for six months. If you choose to cancel after the end of the six months, please send an email." AOL would then count this person as a subscriber.

(d) AOL would obtain credit cards for people based on information obtained from AOL partners. Using these credit cards, AOL would create accounts.

1 (e) AOL employees were frequently instructed to "batch create" subscriber  
2 membership accounts for anticipated mass deals with big companies like Target, Walmart, General  
3 Motors, Daimler Chrysler and Mercedes. AOL would create and count the subscribers under these  
4 deals even before the deal had been closed. In one instance at the end of 6/01, an employee was  
5 instructed to batch create some 65,000 accounts for a supposed deal with Walmart. Within six  
6 weeks of quarter end, AOL had canceled all of these accounts. Yet the accounts were included in  
7 membership number at quarter end.

8 (f) When paying customers would request cancellation of service, AOL would  
9 offer them six free months of service and continue to count them as subscribers.

10 (g) AOL also counted non-paying employee accounts as subscribers and even  
11 counted screen names as subscribers even though each account could have up to six screen names.

12 **Time Warner and AOL's Improper**  
13 **Classification of License Fees as Advertising**

14 209. AOL's cable business also inflated the amount of advertising revenue the  
15 Company reported. As such, the revenue did not represent what it purported to represent, in  
16 violation of GAAP, as described by FASB Statement of Concepts No. 2, ¶¶58-59.

17 210. When Time Warner Cable added a new channel, the channel's owner would pay  
18 AOL (as it would any other cable operator) a fee to be on the air. In turn, the cable operators  
19 begin paying the new channel a monthly license fee. Most cable operators, including Comcast, Cox  
20 and Cablevision, simply treated the payments from new channels as an offset to the license fees  
21 which cable operators are required to pay to the new channel. AOL, on the other hand, recorded the  
22 start-up payments from the new channels as advertising revenues. This significantly inflated  
23 AOL's advertising revenues. In 02, for example, the mis-classification of new channel payments  
24 as advertising revenue inflated the Company's advertising by \$230 million. One publication,  
25 *Broadcasting and Cable*, characterized the practice as follows:

26 Time Warner Cable has been artificially inflating its results with launch fees  
27 from cable networks. Even though the \$2 to \$7-per-sub fees are funneled through as  
28 local ad spots on the systems, most operators credit them against programming  
expenses, spreading the deductions over the five- to 10-year life of the contract.

1 Time Warner Cable, however, books the fees immediately as current  
2 advertising revenue, as if the spots had been sold to a local car dealer.

3 211. The *New York Post* reported with respect to this manipulation that:

4 Already reeling from investor mistrust stemming from accounting  
5 shenanigans at its AOL unit, the company also was forced to admit it may have  
6 misled investors about the performance of its cable business.

7 The company surprised analysts when it said it had been booking fees that  
8 new cable networks pay to Time Warner Cable as advertising revenue. In reality,  
9 those fees are payments for carriage and last only for several years.

10 Tom Wolzien, an analyst at Bernstein, described the practice as a "parallel to  
11 what happened at AOL" and "disingenuous"; he noted that cable rivals Cox and  
12 Comcast don't account for the fees as advertising.

13 212. This mis-classification was not disclosed until AOLTW announced, in 03, plans to  
14 spin off part of the cable unit as an initial public offering, a transaction that would require  
15 significantly more detailed disclosures of the cable TV operations than AOLTW had earlier  
16 provided.

### 17 **Time Warner Cable's Improper Acceleration of Advertising Fees**

18 213. Time Warner Cable also inflated advertising revenue by improperly accelerating  
19 advertising revenue from intercompany transactions. AOLTW's other businesses (including Warner  
20 Brothers) were being charged advertising on the cable system which was manipulated and  
21 accelerated to increase AOLTW's reported advertising revenues.

### 22 **Manipulation of Advertising Revenue with Brokering Deal in eBay**

23 214. AOL also manipulated its advertising revenue through advertising it sold on behalf  
24 of eBay in 00-01, which AOL recorded as its own revenue. AOL served as an advertising broker for  
25 eBay selling ads. However, AOL did not simply record the customary commission of an ad rep.  
26 AOL counted all of the eBay revenue as if it were AOL's own. In this way, AOL booked \$80 million  
27 in 00 and 01 and \$15 million in the 1stQ 02, the gross amounts from selling eBay's ads, as revenues.  
28 With this accounting, AOL was able to report a larger amount of advertising and commerce revenue.  
Under GAAP, it was inappropriate for AOL to book eBay's ad sales as AOL's own ad revenue  
because AOL assumed no financial risk in the transaction. See EITF 99-19; SAB No. 101. AOL  
carried no risk of financial penalty if it did not sell eBay's ads.



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to build our backlog at a record pace, on top of our tremendous third quarter performance.

\* \* \*

KELLY: ... Let me put that backlog number in perspective. The \$3 billion in committed future business gives us terrific visibility on future revenues and reflects our partners' confidence in AOL's ability to get results. One interesting statistic, our backlog at the end of fiscal year 2000 is equal to our total revenues reported in fiscal 1998.

\* \* \*

PITTMAN: ... I think it's interesting to note that the age of the backlog or how long you think it will stay in backlog has not significantly increased recently. What that tells you is that we're doing bigger and bigger deals.

(c) 1stQ F01 conference call on 10/18/00:

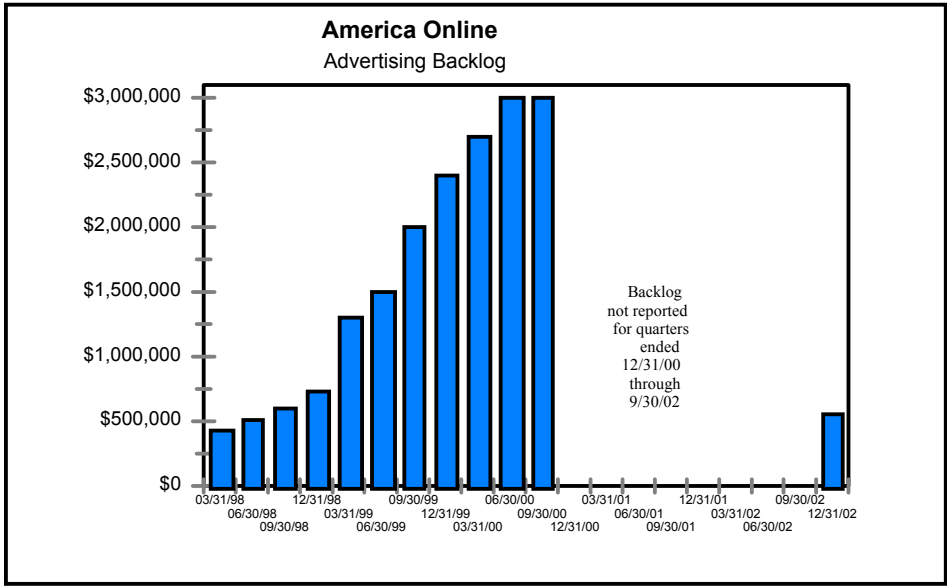
KELLY: ... Our backlog of committed advertising and commerce revenues was more than \$3 billion as of September 30.... As in the past, we are extremely confident about the quality and composition of our backlog. And we've said this before but I believe it needs to be stressed. We review our backlog carefully each quarter. And I'm here to tell you that it's in very good shape.

\* \* \*

KELLY: And as it relates to overall quality, I would say that the backlog, again has never been better.

218. In the quarter ended 12/31/00, AOLTW abruptly stopped reporting backlog. Then, on 1/29/03, in its 4thQ 02 conference call, AOL referred to what it termed "domestic prior period commitments" of only \$555 million. Defendants' statements about the strength and growth of its backlog of advertising revenues was buttressed by the tremendous growth in AOL's reported advertising backlog:

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219. In fact, AOL's reported backlog was materially misstated due to the Company's inclusion of orders which were either not firm or were with customers who did not have the wherewithal to pay AOL. Virtually all of AOL's e-commerce backlog could be canceled at will by the customer without cost or any significant penalty. Moreover, increasing numbers of AOL's customers were canceling their ad commitments or threatening to cancel them unless AOL cut their rates to far less profitable levels. Yet AOL continued to include in its reported backlog hundreds of millions of dollars of deals it knew were very likely to be canceled or would not be honored. Moreover, much of this backlog was composed of reciprocal transactions under which the customers had agreed to purchase advertising only because AOL had agreed to make purchases from these customers, including the reciprocal transactions described in ¶¶204-206.

**AOL's Failure to Record Impairment on Long-Term Assets**

220. AOL's earnings were also misstated due to the Company's failure to record losses for impairment on a timely basis for long-term assets as required by GAAP.

221. GAAP, as set forth in SFAS No. 121, requires that companies review long-lived assets to determine if the assets are impaired. SFAS No. 121, ¶¶5-6:

5. The following are examples of events or changes in circumstances that indicate that the recoverability of the carrying amount of an asset should be assessed:

- 1 a. A significant decrease in the market value of an asset
- 2 b. A significant change in the extent or manner in which an asset is used
- 3 or a significant physical change in an asset
- 4 c. A significant adverse change in legal factors or in the business climate
- 5 that could affect the value of an asset or an adverse action or assessment by
- 6 a regulator
- 7 d. An accumulation of costs significantly in excess of the amount
- 8 originally expected to acquire or construct an asset
- 9 e. A current period operating or cash flow loss combined with a history
- 10 of operating or cash flow losses or a projection or forecast that demonstrates
- 11 continuing losses associated with an asset used for the purpose of producing
- 12 revenue.

13 6. If the examples of events or changes in circumstances set forth in

14 paragraph 5 are present or if other events or changes in circumstances indicate that

15 the carrying amount of an asset that an entity expects to hold and use may not be

16 recoverable, the entity shall estimate the future cash flows expected to result from the

17 use of the asset and its eventual disposition. Future cash flows are the future cash

18 inflows expected to be generated by an asset less the future cash outflows expected

19 to be necessary to obtain those inflows. If the sum of the expected future cash flows

20 (undiscounted and without interest charges) is less than the carrying amount of the

21 asset, the entity shall recognize an impairment loss in accordance with this Statement.

22 Otherwise, an impairment loss shall not be recognized; however, a review of

23 depreciation policies may be appropriate.

24 (Footnote omitted.)

25 222. GAAP, as set forth in SFAS No. 115, requires that a loss be recorded for impairment

26 in investments when the impairment is other than temporary. SFAS No. 115, ¶16, states in part:

27 16. For individual securities classified as either available-for-sale or held-to-

28 maturity, an enterprise shall determine whether a decline in fair value below the

amortized cost basis is other than temporary. For example, if it is probable that the

investor will be unable to collect all amounts due according to the contractual terms

of a debt security not impaired at acquisition, an other-than-temporary impairment

shall be considered to have occurred. If the decline in fair value is judged to be other

than temporary, the cost basis of the individual security shall be written down to fair

value as a new cost basis and the amount of the write-down shall be included in

earnings (that is, accounted for as a realized loss).

(Footnote omitted.)

229 223. Moreover, GAAP, as described by FASB Statement of Concepts No. 5, ¶87, states

that a loss should be recorded when the future economic benefits associated with the asset are

diminished.



1           224. During 00-01, several events and conditions arose which indicated that the value of  
2 several investments were impaired and that the impairment was other than temporary. Nevertheless,  
3 AOL did not record sufficient and timely losses for the impairment of these long-term assets.  
4 Ultimately, in the 1stQ 02, AOL recorded \$54 billion in accounting charges, which were essentially  
5 goodwill write-offs, and in the 4thQ 02, it recorded \$45 billion. Much of these charges would have  
6 been unnecessary had AOL taken timely and adequate charges during 00 and 01, as required by  
7 GAAP.

8           (a)     ***Hughes Investment.*** In 99, AOL invested \$1.5 billion in the Hughes division  
9 of General Motors. Hughes was AOL's largest single investment up to that time. Hughes was the  
10 owner of a satellite broadcaster, Direct TV. This investment did not perform up to expectations and  
11 it was increasingly apparent that the investment was not recoverable. Even by mid-00, Direct TV  
12 was reducing earnings estimates due to high costs. Yet, to show favorable earnings, AOL, and later  
13 AOLTW, failed to record the required impairment charge. In the 1stQ 02, a write-down of Hughes  
14 was part of a \$1.7 billion total write-down for impaired assets. In the 3rdQ 02, AOL had to take a  
15 write-down of \$505 million to reflect the impairment of its investment in Hughes.

16           (b)     ***Goodwill.*** AOLTW's Internet division plummeted in value soon after the  
17 AOLTW Merger. Despite the requirement to record charges against earnings any time it is evident  
18 that goodwill is impaired, AOLTW failed to record sufficient and timely charges for the impairment  
19 of goodwill. This resulted in a \$54 billion charge in the 1stQ 02 and a \$33 billion charge in the 4thQ  
20 02. However, it was not only the Internet division which was carried at inflated value but also the  
21 Cable division which was not worth the amount reported on AOLTW's balance sheet. Ultimately,  
22 AOLTW recorded a \$10 billion charge to reflect the impairment in Cable-related goodwill. The  
23 music segment goodwill was also inflated due to the Company's failure to record at least \$650  
24 million in impairment charges.

## 25 **Restatement**

26           225. Contrary to GAAP and SEC Rules, AOL improperly reported revenues from  
27 advertising transactions causing its reported earnings to be misstated. Ultimately, AOL admitted  
28

1 that its 3rdQ 00 through 2ndQ 02 results had been misstated. In its 10/23/02 3rdQ 02 earnings press  
2 release, AOLTW stated the following with respect to its prior results:

3 Restatement of Prior Financial Information

4 The company has been conducting an internal review of certain advertising  
5 and commerce transactions at the America Online division under the direction of the  
6 Company's Chief Financial Officer. In connection with this internal review, the  
7 financial results for the quarters ended September 30, 2000 through June 30, 2002  
8 will be restated. The total impact of the adjustments will be to reduce the Company's  
9 consolidated advertising and commerce revenues by \$190 million over these eight  
10 quarterly periods, with a corresponding reduction in EBITDA for the same time  
11 period of \$97 million. For the America Online division, the impact of the  
12 adjustments will be to reduce advertising and commerce revenues by \$168 million  
13 over these eight quarterly periods, with a corresponding reduction in EBITDA for  
14 that same time period of \$97 million. The remaining \$22 million represents a  
15 reduction in revenues from certain transactions related to the America Online  
16 division in which the advertising was delivered by other AOL Time Warner  
17 divisions.

18 226. In its 02 Form 10-K, AOLTW acknowledged an additional \$400 million in  
19 advertising revenue that may be restated due to the Company's improper accounting for the  
20 Bertelsmann deal.

21 227. The fact that AOLTW is restating its financial statements for 00-02 is an admission  
22 that the financial statements originally issued were false and that the overstatement of revenues and  
23 income was material. Pursuant to GAAP, as set forth in Accounting Principles Board Opinion  
24 ("APB") No. 20, the type of restatement announced by AOLTW was to correct for material errors  
25 in its previously issued financial statements. *See* APB No. 20, ¶¶7-13. The restatement of past  
26 financial statements is a disfavored method of recognizing an accounting change as it dilutes  
27 confidence by investors in the financial statements, it makes it difficult to compare financial  
28 statements and it is often difficult, if not impossible, to generate the numbers when restatement  
occurs. *See* APB No. 20, ¶14. Thus, GAAP provides that financial statements should only be  
restated in limited circumstances, *i.e.*, when there is a change in the reporting entity, a change in  
accounting principles used or to correct an error in previously issued financial statements. AOL's  
restatement is not due to a change in reporting entity or a change in accounting principles, but rather,  
to errors in previously issued financial statements. Thus, the restatement is an admission by AOL  
that its previously issued financial results and its public statements regarding those results were

1 materially false and misleading. Moreover, as noted above, AOL engaged in additional transactions  
2 which it has not restated, totaling hundreds of millions of dollars.

3 228. Due to these accounting improprieties, the Company presented its financial results  
4 and statements in a manner which violated GAAP, including the following fundamental accounting  
5 principles:

6 (a) The principle that interim financial reporting should be based upon the same  
7 accounting principles and practices used to prepare annual financial statements was violated (APB  
8 No. 28, ¶10);

9 (b) The principle that financial reporting should provide information that is useful  
10 to present and potential investors and creditors and other users in making rational investment, credit  
11 and similar decisions was violated (FASB Statement of Concepts No. 1, ¶34);

12 (c) The principle that financial reporting should provide information about the  
13 economic resources of an enterprise, the claims to those resources, and effects of transactions, events  
14 and circumstances that change resources and claims to those resources was violated (FASB  
15 Statement of Concepts No. 1, ¶40);

16 (d) The principle that financial reporting should provide information about how  
17 management of an enterprise has discharged its stewardship responsibility to owners (stockholders)  
18 for the use of enterprise resources entrusted to it was violated. To the extent that management offers  
19 securities of the enterprise to the public, it voluntarily accepts wider responsibilities for  
20 accountability to prospective investors and to the public in general (FASB Statement of Concepts  
21 No. 1, ¶50);

22 (e) The principle that financial reporting should provide information about an  
23 enterprise's financial performance during a period was violated. Investors and creditors often use  
24 information about the past to help in assessing the prospects of an enterprise. Thus, although  
25 investment and credit decisions reflect investors' expectations about future enterprise performance,  
26 those expectations are commonly based at least partly on evaluations of past enterprise performance  
27 (FASB Statement of Concepts No. 1, ¶42);  
28

1 (f) The principle that financial reporting should be reliable in that it represents  
2 what it purports to represent was violated. That information should be reliable as well as relevant  
3 is a notion that is central to accounting (FASB Statement of Concepts No. 2, ¶¶58-59);

4 (g) The principle of completeness, which means that nothing is left out of the  
5 information that may be necessary to insure that it validly represents underlying events and  
6 conditions was violated (FASB Statement of Concepts No. 2, ¶79); and

7 (h) The principle that conservatism be used as a prudent reaction to uncertainty  
8 to try to ensure that uncertainties and risks inherent in business situations are adequately considered  
9 was violated. The best way to avoid injury to investors is to try to ensure that what is reported  
10 represents what it purports to represent (FASB Statement of Concepts No. 2, ¶¶95, 97).

11 229. Further, the undisclosed adverse information concealed by defendants during 99-02  
12 is the type of information which, because of SEC regulations, regulations of the national stock  
13 exchanges and customary business practice, is expected by investors and securities analysts to be  
14 disclosed and is known by corporate officials and their legal and financial advisors to be the type of  
15 information which is expected to be and must be disclosed.

#### 16 **ERNST & YOUNG'S ROLE IN THE WRONGDOING**

17 230. AOL engaged defendant Ernst & Young to provide independent auditing and  
18 accounting services for AOL at all times relevant to this action. Ernst & Young audited and certified  
19 AOL's financial statements for the fiscal years ended 6/30/98, 99 and 00 and audited and certified  
20 AOL's 01 financial statements. Ernst & Young represented in AOL's fiscal 98, 99 and 00 10-Ks  
21 and AOL's 01 10-K that the financial statements for those years fairly presented their financial  
22 condition and results of operation in conformity with GAAP and had been audited by Ernst & Young  
23 in accordance with GAAS. In fact, Ernst & Young's reports were false and misleading as AOL's  
24 financial statements were prepared in violation of GAAP, as described in ¶¶198-229, which Ernst  
25 & Young's auditors actually knew, absent a gross departure from GAAS in the audit of AOL's  
26 financials.

27 231. AOL was a significant client for Ernst & Young's McClean, Virginia office prior to  
28 the Merger. Ernst & Young's New York office audited Time Warner's financial statements prior to

1 the Merger. Later, Ernst & Young's New York office audited the combined AOLTW entity. Ernst  
2 & Young participated in the wrongdoing alleged herein in order to maintain its competitive position  
3 as to other large accounting firms by retaining AOL as a client, to protect the fees received from  
4 AOL and Time Warner and to maintain and increase its market share for auditing, accounting and  
5 consulting services to be performed for Internet and media companies. The Ernst & Young partners  
6 who were responsible for this account benefitted financially as a result and had an interest in  
7 retaining AOLTW as an accounting and auditing client.

8 232. Since 97, AOL has outsourced its internal auditing to Ernst & Young. Ernst & Young  
9 received audit and other fees of \$1.3 million and \$2.2 million, respectively, in 00 for its work on  
10 AOL, and \$6.5 million and \$41.6 million, respectively in 02 for its work on AOLTW. Ernst &  
11 Young received audit and other fees of \$10.6 million and \$42.1 million, respectively, in 01, for its  
12 work on AOLTW. Thus, the non-audit fees were much more significant than the audit fees,  
13 impairing Ernst & Young's independence.

14 233. As a result of the services rendered to AOL, Ernst & Young personnel were present  
15 at AOL's corporate headquarters frequently throughout the year and had continual access to and  
16 knowledge of AOL's private and confidential corporate financial and business information through  
17 conversations with AOL's employees and reviewing documents not publicly available.

18 234. Ernst & Young's opinion on AOL's fiscal 00 year-end financial statements, dated  
19 7/20/00, and included in the company's 00 10-K, contained the following representations:

20 REPORT OF INDEPENDENT AUDITORS

21 Board of Directors and Stockholders  
22 America Online, Inc.

23 We have audited the accompanying consolidated balance sheets of America  
24 Online, Inc. as of June 30, 2000 and 1999, and the related consolidated statements  
25 of operations, changes in stockholders' equity and cash flows for each of the three  
26 years in the period ended June 30, 2000. These financial statements are the  
27 responsibility of the Company's management. Our responsibility is to express an  
28 opinion on these financial statements based on our audits.

29 We conducted our audits in accordance with auditing standards generally  
30 accepted in the United States. Those standards require that we plan and perform the  
31 audit to obtain reasonable assurance about whether the financial statements are free  
32 of material misstatements. An audit includes examining, on a test basis, evidence  
33 supporting the amounts and disclosures in the financial statements. An audit also

1 includes assessing the accounting principles used and significant estimates made by  
2 management, as well as evaluating the overall financial statement presentation. We  
believe that our audits provide a reasonable basis for our opinion.

3 In our opinion, the financial statements referred to above present fairly, in all  
4 material respects, the consolidated financial position of America Online, Inc. at June  
5 30, 2000 and 1999, and the consolidated results of its operations and its cash flows  
for each of the three years in the period ended June 30, 2000, in conformity with  
accounting principles generally accepted in the United States.

6 As discussed in Note 13, in 1998 the Company changed its method of  
7 accounting for income taxes.

/s/ ERNST & YOUNG LLP

8 McLean, Virginia  
9 July 20, 2000

10 235. Ernst & Young issued nearly identical audit reports on AOL's fiscal 98 and 99  
11 financial statements included in the company's fiscal 98 and 99 Form 10-Ks.

12 236. Ernst & Young represented on 1/28/02, as to AOL's 01 financial statements that:

#### 13 REPORT OF INDEPENDENT AUDITORS

14 The Board of Directors  
AOL Time Warner Inc.

15 We have audited the accompanying consolidated balance sheet of AOL Time  
16 Warner Inc. ("AOL Time Warner") as of December 31, 2001 and 2000, and the  
17 related consolidated statements of operations, shareholders' equity and cash flows for  
18 each of the three years in the period ended December 31, 2001. Our audits also  
19 included the financial statement schedule and supplementary information listed in the  
index at Item 14 (a). These financial statements, schedule and supplementary  
information are the responsibility of AOL Time Warner's management. Our  
responsibility is to express an opinion on these financial statements, schedule and  
supplementary information based on our audits.

20 We conducted our audits in accordance with auditing standards generally  
21 accepted in the United States. Those standards require that we plan and perform the  
22 audit to obtain reasonable assurance about whether the financial statements are free  
23 of material misstatement. An audit includes examining, on a test basis, evidence  
24 supporting the amounts and disclosures in the financial statements. An audit also  
includes assessing the accounting principles used and significant estimates made by  
management, as well as evaluating the overall financial statement presentation. We  
believe that our audits provide a reasonable basis for our opinion.

25 In our opinion, the financial statements referred to above present fairly, in all  
26 material respects, the consolidated financial position of AOL Time Warner at  
27 December 31, 2001 and 2000, and the consolidated results of its operations and its  
28 cash flows for each of the three years in the period ended December 31, 2001, in  
conformity with accounting principles generally accepted in the United States. Also,  
in our opinion, the related financial statement schedule and supplementary  
information, when considered in relation to the basic financial statements taken as  
a whole, present fairly in all material respects the information set forth therein.

1 ERNST & YOUNG LLP

2 New York, New York  
3 January 28, 2002

4 237. Ernst & Young's representations were false and misleading when made because, as  
5 AOL's and AOLTW's independent certified public accountants, Ernst & Young conducted audit  
6 examinations which required it to obtain an understanding of AOL's and AOLTW's business  
7 operations, and financial, accounting and management control systems. In the course of these audits  
8 and investigations, had it conducted a GAAS audit, Ernst & Young would have discovered that  
9 AOL's financial results for fiscal 98, 99 and 00, and AOLTW's results for 01 were overstated by  
10 material amounts, that AOL was engaging in a myriad of revenue recognition schemes involving the  
11 entities it recorded revenue from, the terms of sales, the timing of sales and the recoverability of  
12 other assets, including long-term investments and goodwill. Ernst & Young actually knew AOL was  
13 engaging in reciprocal transactions and in transactions where customers purchased advertising from  
14 AOL only when AOL made an investment in the Company. The Bertelsmann deal, which will  
15 potentially result in an additional \$400 million in restated revenue, was AOL's largest reciprocal  
16 transaction and necessarily would have been scrutinized carefully by an auditor performing a GAAS  
17 audit. AOLTW has indicated that Ernst & Young approved the accounting for the transaction.

18 238. In fact, Ernst & Young's report was false and misleading since its audit failed to  
19 comply with GAAS and due to the fact that AOLTW's financial statements were not prepared in  
20 conformity with GAAP, causing the report to be a violation of GAAS and SEC rules. The SEC has  
21 stressed the importance of meaningful audits being performed by independent accountants:

22 Moreover, the capital formation process depends in large part on the  
23 confidence of investors in financial reporting. An investor's willingness to commit  
24 his capital to an impersonal market is dependent on the availability of accurate,  
25 material and timely information regarding the corporations in which he has invested  
26 or proposes to invest. The quality of information disseminated in the securities  
27 markets and the continuing conviction of individual investors that such information  
28 is reliable are thus key to the formation and effective allocation of capital.  
***Accordingly, the audit function must be meaningfully performed and the  
accountants' independence not compromised.***

*Relationships Between Registrants and Independent Accountants*, Accounting Series Release No.  
2961, 1981 SEC LEXIS 858, at \*8-\*9 (8/20/81).

1           239. GAAS, as approved and adopted by the American Institute of Certified Public  
2 Accountants ("AICPA"), relate to the conduct of individual audit engagements. Statements on  
3 Auditing Standards ("SAS") are recognized by the AICPA as the interpretation of GAAS.

4           240. Ernst & Young's responsibility, as AOL's independent auditor, included determining  
5 "[s]ufficient competent evidential matter ... to afford a reasonable basis for an opinion regarding the  
6 financial statements under audit" as to "the fairness with which they present, in all material respects,  
7 financial position, results of operations, and its cash flows in conformity with generally accepted  
8 accounting principles." AU §§110, 150.

9           241. Ernst & Young's audit reports concerning AOL's fiscal 98, 99 and 00 financial  
10 statements and its audit report concerning AOL's 01 financial statements were false and  
11 misleading as those financial statements were not prepared in accordance with GAAP, as described  
12 in ¶¶198-229, nor had Ernst & Young conducted its audits in accordance with GAAS.

13           242. In certifying AOL's fiscal 98, 99 and 00 and AOL's 01 year-end financial  
14 statements, Ernst & Young represented that these financial statements complied with GAAP. This  
15 statement was false and misleading in that Ernst & Young knew or was deliberately reckless in  
16 failing to discover after conducting its audits that the financial statements violated GAAP. In fact,  
17 Ernst & Young auditors knew or were deliberately reckless in not knowing that revenue AOL  
18 recognized had not been earned at the time recognized or was not derived from independent entities.

19           243. In certifying AOL's fiscal 98, 99 and 00 and AOL's 01 year-end financial  
20 statements, Ernst & Young represented that its audits had been made in accordance with GAAS.  
21 This statement was false and misleading in that Ernst & Young knew or was reckless in failing to  
22 discover that its audits were not performed in accordance with GAAS in at least the following  
23 respects:

24           (a) Ernst & Young violated the general standard that due professional care be  
25 exercised in the performance of the audit. An example of such violation is Ernst & Young's  
26 willingness to issue a "clean" opinion notwithstanding its knowledge that the financial information  
27 from which the financial statements were derived was false. Furthermore, Ernst & Young did not  
28



1 exercise due care in its attempt to obtain competent evidential matter and therefore did not obtain  
2 sufficient evidence to form the basis of the "clean" opinion issued.

3 (b) Ernst & Young violated the general standard that in all matters relating to an  
4 engagement, an independence in mental attitude is to be maintained by the auditor. Ernst & Young  
5 not only audited AOL's and AOLTW's financial statements, but served as the internal auditor as well.  
6 Thus, when Ernst & Young performed a year-end audit it was essentially auditing its own work.  
7 Ernst & Young could not be independent in mental attitude because when it found problems in  
8 AOL's or AOLTW's books it would essentially be admitting that it failed as an internal auditor.  
9 Ernst & Young is belatedly phasing out of this role in 03.

10 (c) Ernst & Young violated the first standard of fieldwork that requires the auditor  
11 to properly plan the engagement. In fact, under AU§316, consideration of fraud in a financial  
12 statement audit, Ernst & Young was required to consider and plan for factors that indicated AOL  
13 may be dealing with entities that were not independent. The risk factors under AU§316.17 included:

- 14 • Significant, unusual, or highly complex transactions, especially those close  
15 to year end, that pose difficult "substance over form" questions. AOL's  
16 reciprocal transactions posed many substance over form issues. Moreover,  
17 many of the transactions were quarter-end or year-end events that were not  
18 deals done in the normal course of business. The Bertelsmann transaction  
19 was highly suspicious in that AOL agreed to pay cash when it was not  
20 required, even though no change in the put price was made. The agreement  
21 by Bertelsmann to buy \$400 million in advertising was, in substance,  
22 compensation for AOL changing the terms.
- 23 • Overly complex organizational structure involving numerous or unusual legal  
24 entities, managerial lines of authority, or contractual arrangements without  
25 apparent business purpose.
- 26 • Unusually rapid growth or profitability, especially compared with that of  
27 other companies in the same industry. Ernst & Young knew or recklessly  
28 disregarded that AOL's reported advertising and commerce revenues  
continued to improve even as others in the industry reported disappointing  
advertising revenues.

24 (d) Ernst & Young violated the second standard of fieldwork that requires the  
25 auditor to make a proper study of existing internal controls, including accounting, financial and  
26 managerial controls, to determine whether reliance on those controls was justified and, if such  
27 controls are not reliable, to expand the nature and scope of audit procedures to be applied. A federal  
28 district court judge presiding in the *Homestore.com* matter held that Homestore.com's outside auditor

1 ignored "red flags" with respect to transactions involving AOL – "red flags" that also should have  
2 alerted Ernst & Young to the fact that AOL's financial statements were misstated:

3           Next, plaintiff details several accounting "red flags" (known as "risk factors"  
4 in the GAAS, AU §§ 316.16-316.17) that PWC was confronted with and to which  
5 it did not react or respond. The most significant of these red flags was the fact that  
6 on numerous occasions, major transactions took place within the last few days of the  
7 quarter....

8           ... First and foremost, one of the principal issues in the late 1990s was how  
9 to properly account for "barter-type" transactions. In January 2000, at the beginning  
10 of the class period, the Financial Accounting Standards Board made effective  
11 "Emerging Issues Task Force ("EITF") Issue No. 99-17," entitled "Accounting for  
12 Advertising Barter Transactions." FACC ¶ 545. Such transactions could only be  
13 recorded if the fair value of the advertising surrendered in the transaction could be  
14 determined based on the company's own historical practices of receiving cash or cash  
15 equivalents for similar advertising sold to unrelated entities. FACC ¶ 546. Similarly,  
16 EITF 99-19, also effective prior to the class period, dealt with recognition of gross  
17 revenues versus net. FACC ¶ 550-551. Many of Homestore's reciprocal "barter-  
18 type" transactions were alleged to have violated both of these rules.

19 *In re Homestore.com, Inc. Sec. Litig.*, No. C-01-11115-MJP(CWx), 2003 U.S. Dist. LEXIS 3499,  
20 at \*70-\*71 (C.D. Cal. Mar. 7, 2003).

21           (e) Ernst & Young violated the third standard of fieldwork that requires the  
22 auditor to obtain sufficient competent evidential matter through inspection, observation, inquiries  
23 and confirmations to afford a reasonable basis for an opinion regarding the financial statements  
24 under audit.

25           (f) Ernst & Young violated the third standard of reporting that states that  
26 informative disclosures in the financial statements are to be regarded as reasonably adequate unless  
27 otherwise stated in the report. Ernst & Young did not modify its audit opinion although AOL did  
28 not adequately disclose its relevant accounting practices relating to sales and non-monetary  
29 transactions.

30           (g) Ernst & Young violated the fourth standard of reporting that requires that  
31 when an opinion on the financial statements as a whole can not be expressed, the reasons therefor  
32 must be stated. In view of the aforementioned GAAS and GAAP violations, Ernst & Young should  
33 have stated that it could express no opinion as to the financial statements of AOL or should have  
34 issued an adverse opinion stating that AOL's fiscal 98, 99 and 00 and AOLTW's 01 financial  
35 statements were not presented fairly and in accordance with GAAP.

1           244. In the course of issuing its unqualified audit opinion as to AOL's fiscal 98, 99 and 00  
2 and AOLTW's 01 financial statements, Ernst & Young knew that it was required to adhere to all of  
3 the standards and principles of GAAS, including the requirement that the financial statements  
4 comply in all material respects with GAAP. In issuing its unqualified opinions for AOL's financial  
5 results, Ernst & Young knew or was deliberately reckless in not knowing that its audits and reports  
6 were not in compliance with GAAS and that AOL's financial results were not reported in accordance  
7 with GAAP.

8                                   **MORGAN STANLEY'S AND SALOMON SMITH BARNEY'S**  
9                                   **ROLES IN THE WRONGDOING**

10           245. Salomon Smith Barney and Morgan Stanley are large and prestigious investment  
11 banking houses which represent that they possess – and they are perceived to possess – enormous  
12 expertise in financial and accounting matters, including valuing companies in the context of  
13 corporate mergers and in analyzing the value of corporate enterprises from an investment standpoint.

14           246. In corporate mergers where shareholder approval of the transaction is necessary, an  
15 opinion from a reputable, sophisticated and independent investment banking firm is indispensable  
16 to the completion of the transaction. This is because it is necessary to have an opinion of an  
17 independent entity with financial expertise to provide the shareholders who are being asked to sell  
18 their company or to have their company enter into a merger with assurance that the terms offered  
19 them are "fair from a financial point of view" to them. Given the custom and practice in corporate  
20 finance and mergers, a significant merger like the AOL/Time Warner Merger could not be  
21 accomplished in the absence of such a fairness opinion.

22           247. In the context of AOL's acquisition of Time Warner, an independent fairness opinion  
23 to the Time Warner shareholders from a sophisticated and independent investment banker was  
24 especially important. This was because this was an unusual transaction in which a large, well-  
25 established company with extremely valuable assets and proven earning power was, in essence,  
26 being sold to a newer company, AOL, in an emerging business area, *i.e.*, "the Internet," and where  
27 the terms of the acquisition were such that Time Warner shareholders were to end up with only 45%  
28 of the equity in the new company, compared to 55% for the former AOL shareholders, even though

1 by most traditional measures Time Warner was a much larger company with larger profits and much  
2 larger cash flow.

3           248. Because of the nature of the AOLTW Merger and because of the size and market  
4 capitalization of the companies involved, it was necessary that the transaction be structured as a  
5 stock-for-stock exchange rather than a cash acquisition, as neither company had sufficient cash  
6 resources to acquire the other for cash. Stock-for-stock merger transactions without a collar – as was  
7 the case here – are extremely complex and fragile, especially where the so-called exchange ratio of  
8 the stock to be exchanged in the merger is fixed, as was the case in the AOLTW Merger. This is  
9 because if the business, and therefore the stock price, of one of the companies to the transaction  
10 declines materially, the shareholders of the other company may perceive that the merger is no longer  
11 fair to them. If the decline were significant enough, the directors of the enterprise being acquired  
12 would have to invoke the "material adverse change" provisions contained in the merger agreement  
13 to scuttle the deal. In this context, the financial advisors to the companies involved in the proposed  
14 merger are highly motivated to help support the stock prices of the companies and positioned to do  
15 so by issuing very favorable reports concerning the proposed merger. Given the prestige of these  
16 investment bankers, such reports have significant impact on the market prices of the stocks involved.  
17 All the more so in the merger context, where investors rightly believe that the financial advisors  
18 involved in a large merger transaction have access to material non-public information about the  
19 companies involved in the transaction as part of their due diligence and fairness opinion evaluation  
20 activities. Thus, the opinions of the financial advisors of the companies involved in a large merger  
21 like the AOL/Time Warner Merger, carry special weight with investors and have special influence  
22 on the market.

23           249. In the AOLTW Merger, Morgan Stanley and Salomon Smith Barney each played  
24 indispensable roles in disseminating false and misleading information to investors and the market  
25 regarding the quality, strength and growth of AOL's business, as well as the quality, strength and  
26 growth prospects of the company to be created by the Merger, and most importantly, the fairness of  
27 the terms of the Merger to the Time Warner shareholders, all of which was significantly relied upon,  
28 directly or indirectly, by the plaintiffs in this action in exchanging their Time Warner shares for

1 shares of AOLTW in the Merger, in voting to approve the sale of Time Warner to AOL via merger  
2 (or failing to approve said Merger) and in purchasing AOLTW stock in the open market subsequent  
3 to the Merger.

4           250. The structure of the fees to be paid to Salomon Smith Barney and Morgan Stanley  
5 highly incentivized them to take whatever steps were necessary to bring about completion of the  
6 Merger by inflating the price of AOL's stock in advance of the Merger, by helping to disseminate  
7 false and misleading information regarding the strength, quality and growth of AOL's business,  
8 especially its subscriber growth for its "online Internet access business" as well as its "e-commerce  
9 advertising business," by securing the approval of the Time Warner shareholders to the Merger and  
10 by supporting the price of AOLTW stock after the Merger so as to continue the illusion of the  
11 success of the Merger while the AOLTW insiders bailed out by selling off millions of shares of their  
12 new AOLTW stock at artificially inflated levels. Part of the incentives for the financial advisors to  
13 do this included the manner in which their compensation was structured whereby they received only  
14 a small part of their potential total compensation (\$135 million) when the Merger agreement was  
15 signed, but received the vast bulk of their compensation upon and after shareholder approval of the  
16 transaction and on the actual closing of the Merger. And, in the case of Morgan Stanley, additional  
17 bonus compensation worth \$15 million if the new AOLTW stock traded at high levels in the few  
18 weeks following the consummation of the Merger – which it did. Thus, the compensation  
19 arrangements for the financial advisors incentivized them to do everything necessary to inflate the  
20 price of AOL stock prior to the Merger, obtain Time Warner shareholder approval of the Merger,  
21 get the Merger closed, and keep the AOLTW stock trading at as high a price level as possible for as  
22 long as they could after the Merger was closed. Thus the financial advisors had an enormous  
23 financial interest in bringing about shareholder approval of the Merger and closing the Merger, but  
24 little, if any, interest in how the business of the new entity, AOLTW, performed in the long-term  
25 after the Merger was closed.

26           251. In the period after the Merger was announced, and up to and including the shareholder  
27 approval of the Merger, Salomon Smith Barney and Morgan Stanley each issued false and  
28 misleading research reports about AOL, Time Warner and AOLTW that helped to artificially inflate

1 the price of AOL stock and make AOL appear to be a more successful company than it really was.  
2 And Morgan Stanley issued the critical "fairness opinion" contained in the Merger Registration  
3 Statement which represented that the terms of the Merger were fair from a financial point of view  
4 to Time Warner shareholders when they knew, or should have known, that this opinion was false and  
5 they had no reasonable grounds for believing that the transaction was, in fact, fair. After the  
6 shareholder vote approving the deal and up through and including the closing of the Merger, it  
7 continued to be very important to make it appear that AOL's business was continuing to achieve  
8 strong success and growth and that the enterprise to be formed as a result of the Merger of AOL and  
9 Time Warner would continue to achieve huge revenue, EBITDA and free cash flow growth.  
10 Salomon Smith Barney and Morgan Stanley continued to pepper the market with false and  
11 misleading reports in this regard.

12         252. After the Merger closed, Morgan Stanley and Salomon Smith Barney continued to  
13 help perpetuate the illusion of the success of the Merger and the strength and growth being achieved  
14 by AOLTW by continuously issuing false and misleading research reports as specified earlier.

15         253. On and after the closing of the Merger, Morgan Stanley and Salomon Smith Barney  
16 were constantly buying and selling AOLTW stock in their own proprietary trading accounts as well  
17 as accounts they managed for other entities and investors.

18         254. One of the reasons that Salomon Smith Barney and Morgan Stanley were willing to  
19 participate in this wrongful course of conduct and issue the false and misleading opinions and reports  
20 as alleged, was that they had illegally taken steps to attempt to insulate themselves from the  
21 consequences of such misconduct by requiring that AOL, Time Warner and AOLTW indemnify  
22 them and hold them harmless from any financial impact (including legal fees) from any alleged or  
23 proven violation of the securities laws in connection with the Merger transaction. Because of the  
24 size of and assets of AOL, Time Warner and AOLTW and the fact that each of the companies carried  
25 very substantial directors' and officers' liability insurance running into the hundreds of millions of  
26 dollars, Salomon Smith Barney and Morgan Stanley knew that it was essentially risk-free financially  
27 for them to participate in and further the wrongdoing while pocketing fees – the largest investment  
28 banking fees in history – of \$135 million. Thus, Salomon Smith Barney and Morgan Stanley lent

1 their considerable expertise and reputations to the successful consummation of the Merger which  
 2 created AOLTW, and enriched the corporate executives who hired them by well over \$1 billion,  
 3 permitting Salomon Smith Barney and Morgan Stanley to pocket millions in fees for themselves.

4 **THE AOLTW DEFENDANTS' INSIDER SELLING**

5 255. During 7/00-8/00, when AOL stock was artificially inflated in anticipation of the  
 6 Merger of AOL and Time Warner, as set forth earlier, top AOL insiders sold off some 2.8 million  
 7 shares of their AOL stock at as high as \$60.44 per share, pocketing almost \$158 million. This  
 8 insider selling is shown below:

<u>INSIDER</u>	<u>SHARES SOLD BETWEEN 07/14/00-08/30/00</u>	<u>PROCEEDS</u>
Akerson	24,082	\$ 1,431,049
Barksdale	700,000	\$ 38,095,100
Case	1,000,000	\$ 56,367,000
Caufield	100,000	\$ 6,044,000
Gilburne	237,651	\$ 13,313,376
Kelly	70,000	\$ 3,999,800
Novack	96,634	\$ 5,412,772
Pittman	394,745	\$ 21,833,346
Vradenburg	<u>200,000</u>	<u>\$ 11,336,000</u>
TOTALS:	2,823,112	\$157,832,442

16 Then, after the Merger and prior to the final revelations of early 2/03, AOLTW insiders unloaded  
 17 over 24 million shares of their AOLTW common stock, pocketing almost \$780 million in insider  
 18 trading proceeds. This insider selling is shown below:

<u>INSIDER</u>	<u>SHARES SOLD BETWEEN 01/01/01-11/30/02</u>	<u>PROCEEDS</u>
Akerson	143,918	\$ 7,078,357
Barge	121,500	\$ 1,493,368
Barksdale	2,492,550	\$ 81,281,309
Case	2,000,000	\$100,396,300
Caufield	50,000	\$ 2,573,500
Colburn	180,000	\$ 9,060,600
Gilburne	400,000	\$ 19,750,610
Kelly	400,000	\$ 19,072,000
Lerer	200,000	\$ 10,526,000
Novack	744,366	\$ 34,731,161
Parsons	700,000	\$ 35,267,400
Pittman	1,500,000	\$ 72,715,000
Raduchel	44,444	\$ 2,125,312

1	Stuntz	450,000	\$ 22,788,000
	Turner	14,648,252	\$332,000,653
2	Vradenburg	<u>566,402</u>	<u>\$ 28,157,000</u>
3	TOTALS:	24,641,432	\$779,016,571

4 Thus, while AOL's and AOLTW's stocks were artificially inflated in anticipation of and in  
5 consequence of the Merger, AOL and AOLTW insiders unloaded a total of 27.5 million shares,  
6 pocketing \$937 million of illegal insider trading proceeds, as shown below:

7	<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
8	Akerson	28-Aug-00	12,082	\$59.130	\$714,409
9		30-Aug-00	12,000	\$59.720	\$716,640
10		20-Apr-01	80,000	\$49.090	\$3,927,200
11		25-Apr-01	15,918	\$49.300	\$784,757
12		25-Apr-01	48,000	\$49.300	\$2,366,400
13			<u>168,000</u>		<u>\$8,509,406</u>
14	Barge	07-Aug-02	625	\$10.330	\$6,456
15		07-Aug-02	10,125	\$10.300	\$104,288
16		07-Aug-02	9,500	\$10.310	\$97,945
17		07-Aug-02	10,125	\$10.450	\$105,806
18		16-Aug-02	1,900	\$12.610	\$23,959
19		16-Aug-02	10,000	\$12.550	\$125,500
20		16-Aug-02	10,375	\$11.760	\$122,010
21		16-Aug-02	8,100	\$12.530	\$101,493
22		22-Aug-02	10,100	\$14.250	\$143,925
23		22-Aug-02	10,150	\$14.250	\$144,638
24		22-Aug-02	3,125	\$14.320	\$44,750
25		22-Aug-02	7,000	\$14.300	\$100,100
26		28-Aug-02	10,125	\$12.450	\$126,056
27	28-Aug-02	10,125	\$12.140	\$122,918	
28	28-Aug-02	10,125	\$12.200	\$123,525	
			<u>121,500</u>		<u>\$1,493,368</u>
29	Barksdale	24-Jul-00	240,000	\$55.420	\$13,300,800
30		24-Jul-00	50,000	\$56.010	\$2,800,500
31		25-Jul-00	10,000	\$56.250	\$562,500
32		25-Jul-00	50,000	\$55.810	\$2,790,500
33		27-Jul-00	20,000	\$54.380	\$1,087,600
34		27-Jul-00	30,000	\$54.140	\$1,624,200
35		28-Jul-00	200,000	\$53.000	\$10,600,000
36	28-Jul-00	100,000	\$53.290	\$5,329,000	



	<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
1	Barksdale (cont.)	20-Feb-01	200,000	\$47.180	\$9,436,000
2		07-Mar-01	25,000	\$46.000	\$1,150,000
3		07-Mar-01	25,000	\$45.560	\$1,139,000
4		07-Mar-01	75,000	\$45.500	\$3,412,500
5		07-Mar-01	25,000	\$45.150	\$1,128,750
6		07-Mar-01	25,000	\$45.190	\$1,129,750
7		07-Mar-01	25,000	\$45.580	\$1,139,500
8		12-Mar-01	202,250	\$39.310	\$7,950,448
9		19-Apr-01	200,000	\$48.600	\$9,720,000
10		25-Apr-01	25,000	\$47.670	\$1,191,750
11		25-Apr-01	25,000	\$47.650	\$1,191,250
12		25-Apr-01	25,000	\$47.800	\$1,195,000
13		25-Apr-01	25,000	\$49.450	\$1,236,250
14		25-Apr-01	25,000	\$49.270	\$1,231,750
15		25-Apr-01	25,000	\$47.760	\$1,194,000
16		25-Apr-01	25,000	\$47.740	\$1,193,500
17		25-Apr-01	25,000	\$47.690	\$1,192,250
18		08-May-01	150,000	\$51.670	\$7,750,500
19		12-Feb-02	100,000	\$27.720	\$2,772,000
20		21-Feb-02	5,000	\$23.200	\$116,000
21		21-Feb-02	5,000	\$22.800	\$114,000
22		21-Feb-02	5,000	\$22.900	\$114,500
23		21-Feb-02	5,000	\$23.050	\$115,250
24		21-Feb-02	5,000	\$23.000	\$115,000
25		21-Feb-02	50,000	\$23.110	\$1,155,500
26		21-Feb-02	5,000	\$23.160	\$115,800
27		21-Feb-02	5,000	\$22.850	\$114,250
28		21-Feb-02	10,000	\$23.300	\$233,000
29		21-Feb-02	5,000	\$23.180	\$115,900
30		27-Feb-02	50,000	\$23.570	\$1,178,500
31		27-Feb-02	5,000	\$23.400	\$117,000
32		27-Feb-02	5,000	\$23.550	\$117,750
33		27-Feb-02	15,000	\$23.460	\$351,900
34		27-Feb-02	10,000	\$23.450	\$234,500
35		27-Feb-02	10,000	\$23.480	\$234,800
36		27-Feb-02	5,000	\$23.400	\$117,000
37		01-Mar-02	50,000	\$25.470	\$1,273,500
38		01-Mar-02	10,000	\$25.750	\$257,500
39		01-Mar-02	25,000	\$25.550	\$638,750
40		01-Mar-02	15,000	\$25.600	\$384,000
41		04-Mar-02	25,000	\$26.620	\$665,500
42		04-Mar-02	25,000	\$26.780	\$669,500
43		04-Mar-02	25,000	\$27.000	\$675,000
44		04-Mar-02	25,000	\$26.450	\$661,250

	<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
1	Barksdale (cont.)	04-Mar-02	25,000	\$26.700	\$667,500
2		04-Mar-02	25,000	\$26.690	\$667,250
3		06-Mar-02	7,500	\$27.000	\$202,500
4		06-Mar-02	25,000	\$27.180	\$679,500
5		06-Mar-02	10,000	\$26.920	\$269,200
6		06-Mar-02	7,500	\$27.070	\$203,025
7		06-Mar-02	50,000	\$27.220	\$1,361,000
8		08-Mar-02	25,000	\$26.320	\$658,000
9		08-Mar-02	25,000	\$26.250	\$656,250
10		08-Mar-02	21,300	\$26.190	\$557,847
11		08-Mar-02	3,700	\$26.260	\$97,162
12		08-Mar-02	25,000	\$26.270	\$656,750
13		10-May-02	301	\$17.810	\$5,361
14		10-May-02	363	\$17.720	\$6,432
15		10-May-02	1,006	\$17.610	\$17,716
16		10-May-02	550	\$17.730	\$9,752
17		10-May-02	1,118	\$17.750	\$19,845
18		10-May-02	646	\$17.600	\$11,370
19		10-May-02	301	\$17.650	\$5,313
20		10-May-02	241	\$17.830	\$4,297
21		10-May-02	20,000	\$17.520	\$350,400
22		10-May-02	2,567	\$17.550	\$45,051
23		10-May-02	1,600	\$17.930	\$28,688
24		10-May-02	701	\$17.800	\$12,478
25		10-May-02	981	\$17.780	\$17,442
26		13-May-02	5,803	\$17.000	\$98,651
27		13-May-02	100	\$17.040	\$1,704
28		13-May-02	2,102	\$16.900	\$35,524
29		13-May-02	427	\$17.170	\$7,332
30		13-May-02	668	\$17.060	\$11,396
31		13-May-02	1,200	\$17.010	\$20,412
32		13-May-02	7,430	\$17.050	\$126,682
33		13-May-02	294	\$17.130	\$5,036
34		13-May-02	541	\$17.110	\$9,257
35		13-May-02	347	\$17.160	\$5,955
36		13-May-02	866	\$17.070	\$14,783
37		13-May-02	432	\$17.100	\$7,387
38		13-May-02	1,055	\$17.150	\$18,093
39		13-May-02	899	\$16.970	\$15,256
40		13-May-02	1,000	\$16.950	\$16,950
41		13-May-02	700	\$16.990	\$11,893
42		13-May-02	1,100	\$17.030	\$18,733
43		13-May-02	1,692	\$17.140	\$29,001
44		13-May-02	1,300	\$16.980	\$22,074

	<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
1	Barksdale (cont.)	13-May-02	514	\$17.090	\$8,784
2		13-May-02	1,729	\$17.080	\$29,531
3		13-May-02	176	\$17.120	\$3,013
4		20-May-02	1,321	\$19.690	\$26,010
5		20-May-02	881	\$19.740	\$17,391
6		20-May-02	1,287	\$19.350	\$24,903
7		20-May-02	757	\$19.480	\$14,746
8		20-May-02	1,288	\$19.430	\$25,026
9		20-May-02	882	\$19.550	\$17,243
10		20-May-02	1,286	\$19.370	\$24,910
11		20-May-02	701	\$19.750	\$13,845
12		20-May-02	399	\$19.440	\$7,757
13		20-May-02	1,920	\$19.880	\$38,170
14		20-May-02	1,772	\$19.380	\$34,341
15		20-May-02	1,665	\$19.500	\$32,468
16		20-May-02	200	\$19.510	\$3,902
17		20-May-02	112	\$19.540	\$2,188
18		20-May-02	607	\$19.420	\$11,788
19		20-May-02	328	\$19.760	\$6,481
20		20-May-02	400	\$19.460	\$7,784
21		20-May-02	1,630	\$19.400	\$31,622
22		20-May-02	700	\$19.320	\$13,524
23		20-May-02	1,343	\$19.360	\$26,000
24		20-May-02	511	\$19.560	\$9,995
25		20-May-02	546	\$19.530	\$10,663
26		20-May-02	553	\$19.640	\$10,861
27		20-May-02	598	\$19.600	\$11,721
28		20-May-02	600	\$19.310	\$11,586
29		20-May-02	100	\$19.520	\$1,952
30		20-May-02	527	\$19.610	\$10,334
31		20-May-02	300	\$19.800	\$5,940
32		20-May-02	1,131	\$19.390	\$21,930
33		20-May-02	200	\$19.580	\$3,916
34		20-May-02	1,044	\$19.410	\$20,264
35		20-May-02	946	\$19.470	\$18,419
36		20-May-02	896	\$19.590	\$17,553
37		20-May-02	100	\$19.630	\$1,963
38		20-May-02	200	\$19.650	\$3,930
39		20-May-02	1,288	\$19.430	\$25,026
40		20-May-02	1,240	\$19.450	\$24,118
41		20-May-02	116	\$19.490	\$2,261
42		31-May-02	25,375	\$18.660	\$473,498
43		31-May-02	1,700	\$18.740	\$31,858
44		31-May-02	3,300	\$18.730	\$61,809

	<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
1	Barksdale (cont.)	03-Jun-02	30,375	\$18.550	\$563,456
2		13-Jun-02	10,125	\$16.220	\$164,228
3		13-Jun-02	10,125	\$15.730	\$159,266
		13-Jun-02	10,125	\$16.280	\$164,835
4		19-Jun-02	700	\$16.940	\$11,858
		19-Jun-02	10,000	\$16.650	\$166,500
5		19-Jun-02	100	\$17.100	\$1,710
		19-Jun-02	15,940	\$16.900	\$269,386
6		19-Jun-02	2,425	\$16.950	\$41,104
7		19-Jun-02	122	\$17.010	\$2,075
		19-Jun-02	218	\$16.980	\$3,702
8		19-Jun-02	390	\$16.930	\$6,603
9		19-Jun-02	180	\$16.960	\$3,053
		19-Jun-02	300	\$17.040	\$5,112
10		27-Jun-02	10,000	\$13.350	\$133,500
11		27-Jun-02	10,000	\$13.200	\$132,000
		27-Jun-02	10,375	\$14.050	\$145,769
12		02-Jul-02	14,950	\$12.990	\$194,201
		02-Jul-02	10,125	\$12.750	\$129,094
13		02-Jul-02	5,300	\$12.950	\$68,635
14		08-Jul-02	10,125	\$14.450	\$146,306
		08-Jul-02	10,125	\$13.950	\$141,244
15		08-Jul-02	10,125	\$13.860	\$140,333
		15-Jul-02	10,125	\$12.550	\$127,069
16		15-Jul-02	10,125	\$12.500	\$126,563
17		15-Jul-02	10,125	\$12.800	\$129,600
		26-Jul-02	10,125	\$10.060	\$101,858
18		26-Jul-02	10,125	\$10.590	\$107,224
19		26-Jul-02	10,125	\$10.600	\$107,325
		29-Jul-02	225	\$11.200	\$2,520
20		29-Jul-02	10,125	\$11.450	\$115,931
		29-Jul-02	10,125	\$11.280	\$114,210
21		29-Jul-02	9,900	\$11.180	\$110,682
22		04-Sep-02	10,125	\$12.100	\$122,513
		04-Sep-02	825	\$12.160	\$10,032
23		04-Sep-02	9,300	\$12.140	\$112,902
24		04-Sep-02	10,125	\$12.410	\$125,651
		13-Sep-02	10,125	\$12.400	\$125,550
25		13-Sep-02	3,325	\$12.630	\$41,995
		13-Sep-02	6,800	\$12.620	\$85,816
26		13-Sep-02	10,125	\$12.660	\$128,183
27		17-Sep-02	12,325	\$12.760	\$157,267
		17-Sep-02	3,625	\$12.740	\$46,183
28		17-Sep-02	6,600	\$12.750	\$84,150

	<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
1	Barksdale (cont.)	17-Sep-02	1,325	\$12.770	\$16,920
2		17-Sep-02	6,500	\$12.730	\$82,745
3		24-Sep-02	10,125	\$11.990	\$121,399
		24-Sep-02	7,125	\$11.770	\$83,861
4		24-Sep-02	10,125	\$12.150	\$123,019
		24-Sep-02	3,000	\$11.760	\$35,280
5		01-Oct-02	20,250	\$11.460	\$232,065
6		01-Oct-02	2,625	\$11.640	\$30,555
		01-Oct-02	7,500	\$11.580	\$86,850
7		09-Oct-02	10,125	\$10.360	\$104,895
8		09-Oct-02	10,125	\$10.300	\$104,288
	09-Oct-02	10,125	\$10.500	\$106,313	
9	14-Oct-02	2,900	\$11.260	\$32,654	
	14-Oct-02	1,125	\$11.390	\$12,814	
10	14-Oct-02	1,925	\$11.350	\$21,849	
11	14-Oct-02	7,225	\$11.280	\$81,498	
			<u>3,192,550</u>	<u>\$119,376,409</u>	
12					
13	Case	24-Jul-00	400,000	\$55.760	\$22,304,000
14		25-Jul-00	100,000	\$55.530	\$5,553,000
		23-Aug-00	500,000	\$57.020	\$28,510,000
15		06-Feb-01	1,000,000	\$50.030	\$50,030,000
16		19-Apr-01	450,000	\$49.190	\$22,135,500
		25-Apr-01	50,000	\$49.500	\$2,475,000
17		30-Apr-01	430,000	\$51.450	\$22,123,500
18		02-May-01	70,000	\$51.890	\$3,632,300
			<u>3,000,000</u>	<u>\$156,763,300</u>	
19					
20	Caufield	25-Aug-00	100,000	\$60.440	\$6,044,000
21		30-Apr-01	42,200	\$51.470	\$2,172,034
		30-Apr-01	7,800	\$51.470	\$401,466
22			<u>150,000</u>	<u>\$8,617,500</u>	
23					
24	Colburn	06-Feb-01	30,000	\$50.000	\$1,500,000
		15-Feb-01	30,000	\$50.000	\$1,500,000
25		23-Apr-01	30,000	\$47.730	\$1,431,900
		25-Apr-01	30,000	\$48.300	\$1,449,000
26		03-May-01	30,000	\$50.300	\$1,509,000
27		21-May-01	30,000	\$55.690	\$1,670,700
			<u>180,000</u>	<u>\$9,060,600</u>	
28					

	<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
1	Gilburne	14-Jul-00	11,000	\$55.810	\$613,910
2		24-Jul-00	17,551	\$56.190	\$986,191
3		24-Jul-00	20,000	\$55.880	\$1,117,600
		24-Jul-00	30,000	\$56.060	\$1,681,800
4		24-Jul-00	111,600	\$56.000	\$6,249,600
		24-Jul-00	37,500	\$56.130	\$2,104,875
5		24-Jul-00	10,000	\$55.940	\$559,400
6		05-Feb-01	20,000	\$49.040	\$980,800
		05-Feb-01	25,000	\$49.000	\$1,225,000
7		05-Feb-01	10,000	\$48.900	\$489,000
		05-Feb-01	10,000	\$48.910	\$489,100
8		05-Feb-01	30,000	\$49.090	\$1,472,700
9		05-Feb-01	5,000	\$49.000	\$245,000
		06-Feb-01	30,000	\$49.970	\$1,499,100
10		06-Feb-01	70,000	\$49.960	\$3,497,200
11		25-Apr-01	18,500	\$49.140	\$909,090
	25-Apr-01	26,500	\$49.090	\$1,300,885	
12	25-Apr-01	20,000	\$49.400	\$988,000	
	25-Apr-01	57,000	\$49.300	\$2,810,100	
13	25-Apr-01	10,000	\$49.210	\$492,100	
14	25-Apr-01	10,000	\$49.380	\$493,800	
	25-Apr-01	6,500	\$49.340	\$320,710	
15	25-Apr-01	16,500	\$49.350	\$814,275	
16	25-Apr-01	35,000	\$49.250	\$1,723,750	
		<u>637,651</u>		<u>\$33,063,986</u>	
17					
18	Kelly	21-Aug-00	70,000	\$57.140	\$3,999,800
19		12-Feb-01	200,000	\$46.840	\$9,368,000
20		25-Apr-01	200,000	\$48.520	\$9,704,000
		<u>470,000</u>		<u>\$23,071,800</u>	
21					
22	Lerer	10-May-01	200,000	\$52.630	\$10,526,000
			<u>200,000</u>		<u>\$10,526,000</u>
23					
24	Novack	24-Jul-00	96,000	\$56.000	\$5,376,000
25		22-Aug-00	634	\$58.000	\$36,772
		02-Feb-01	400,000	\$48.000	\$19,200,000
26		02-Feb-01	100,000	\$48.050	\$4,805,000
27		19-Apr-01	171,366	\$48.090	\$8,240,991
		19-Apr-01	25,000	\$48.090	\$1,202,250
28		19-Feb-02	12,000	\$25.960	\$311,520

	<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
1	Novack (cont.)	05-Mar-02	12,000	\$27.000	\$324,000
2		12-Mar-02	12,000	\$26.950	\$323,400
3		19-Mar-02	12,000	\$27.000	\$324,000
4			841,000		\$40,143,933
5	Parsons	20-Apr-01	350,000	\$49.050	\$17,167,500
6		27-Apr-01	70,000	\$50.000	\$3,500,000
7		04-May-01	70,000	\$49.500	\$3,465,000
8		11-May-01	70,000	\$52.000	\$3,640,000
9		18-May-01	70,000	\$53.820	\$3,767,400
10		25-May-01	70,000	\$53.250	\$3,727,500
11			700,000		\$35,267,400
12	Pittman	24-Jul-00	394,745	\$55.310	\$21,833,346
13		02-Feb-01	1,000,000	\$47.810	\$47,810,000
14		19-Apr-01	250,000	\$48.100	\$12,025,000
15		07-May-01	250,000	\$51.520	\$12,880,000
16			1,894,745		\$94,548,346
17	Raduchel	02-Feb-01	44,444	\$47.820	\$2,125,312
18			44,444		\$2,125,312
19	Stuntz	08-Feb-01	100,000	\$50.000	\$5,000,000
20		15-Feb-01	200,000	\$50.000	\$10,000,000
21		07-May-01	120,000	\$51.920	\$6,230,400
22		07-May-01	30,000	\$51.920	\$1,557,600
23			450,000		\$22,788,000
24	Turner	15-Feb-01	1,000,000	\$50.000	\$50,000,000
25		19-Apr-01	1,000,000	\$48.950	\$48,950,000
26		14-May-01	343,344	\$52.850	\$18,145,730
27		21-May-02	253,908	\$19.690	\$4,999,449
28		29-May-02	300,000	\$19.000	\$5,700,000
		30-May-02	9,700,000	\$18.470	\$179,159,000
		07-Jun-02	312,500	\$16.080	\$5,025,000
		02-Jul-02	395,000	\$12.640	\$4,992,800
	06-Aug-02	500,000	\$10.060	\$5,030,000	

<u>INSIDER</u>	<u>DATE</u>	<u>SHARES</u>	<u>PRICE</u>	<u>PROCEEDS</u>
Turner (cont.)	03-Sep-02	408,800	\$12.230	\$4,999,624
	01-Oct-02	434,700	\$11.500	\$4,999,050
		<u>14,648,252</u>		<u>\$332,000,653</u>
Vradenburg	24-Jul-00	100,000	\$55.310	\$5,531,000
	23-Aug-00	100,000	\$58.050	\$5,805,000
	14-Feb-01	60,000	\$47.120	\$2,827,200
	14-Feb-01	140,000	\$47.120	\$6,596,800
	23-Apr-01	75,000	\$47.500	\$3,562,500
	24-Apr-01	25,000	\$48.500	\$1,212,500
	01-May-01	50,000	\$51.240	\$2,562,000
	07-May-01	50,000	\$52.000	\$2,600,000
	21-May-01	50,000	\$55.230	\$2,761,500
	30-May-01	6,402	\$50.000	\$320,100
	31-May-01	50,000	\$52.400	\$2,620,000
	13-Jun-01	10,000	\$52.620	\$526,200
	13-Jun-01	10,000	\$52.500	\$525,000
	13-Jun-01	10,000	\$52.760	\$527,600
	14-Jun-01	30,000	\$50.520	\$1,515,600
		<u>766,402</u>		<u>\$39,493,000</u>
Grand Totals	=====>	27,464,544		\$936,849,013

**FIRST CAUSE OF ACTION**

**For Violation of §11 of the 1933 Act Against  
AOLTW and Those AOL and Time Warner Directors or Officers  
Who Signed the Merger and Stock Option Registration  
Statements, and Ernst & Young**

256. Plaintiffs incorporate ¶¶1-53, 55-150, 196-254, except allegations of fraud, scienter or intentional misconduct.

257. This cause of action is brought against defendants AOLTW, Ernst & Young, Case, Levin, Parsons, Turner, Novack, Pittman, Kelly, Akerson, Barksdale, Bollenbach, Caufield, Gilburne, Hills, Mark, Miles, Raines and Vincent for violation of §11 of the 1933 Act.

258. Plaintiffs assert only strict liability and negligence claims in this First Cause of Action. Plaintiffs do *not* assert claims of fraud or intentional misconduct.

259. On 2/11/00, AOL and Time Warner and their respective officers, directors, financial advisors and Ernst & Young filed the first draft of the Merger Registration Statement with the SEC to issue and register the new AOLTW shares to be sold in an initial public offering of their shares



1 in the Merger. From and after this date, AOL, Time Warner and AOLTW were "in registration" and  
2 all their (and their agents Salomon Smith Barney's and Morgan Stanley's) subsequent written and  
3 oral statements prior to the 6/23/00 shareholder votes approving the Merger give rise to §11 and  
4 §12(a)(2) 1933 Act liability under SEC regulations.

5 260. On 5/19/00, the Merger Registration Statement for the new shares of AOLTW stock  
6 to be issued in connection with the Merger became effective with the SEC. The offering and sale  
7 of AOLTW stock pursuant to the Merger Registration Statement was an initial public offering of  
8 AOLTW's stock, which stock had never before existed, been issued or been publicly traded.  
9 Therefore, the "safe harbor" under the 1933 Act does not apply to statements made in the Merger  
10 Registration Statement.

11 261. In connection with the AOL/Time Warner Merger, all the shares of AOLTW  
12 necessary to cover the previously granted stock options of AOL and Time Warner to their employees  
13 were registered with the SEC pursuant to a series of registration statements (the "Stock Option  
14 Registration Statements") filed and effective on 1/11/01 and signed by each of the directors of AOL  
15 and Time Warner named as defendants. The Merger Registration Statement stated:

16 ***AOL Time Warner will file a registration statement covering the issuance***  
17 ***of the shares of AOL Time Warner common stock subject to each America Online***  
18 ***and Time Warner option and restricted shares and will maintain the effectiveness***  
19 ***of that registration statement for as long as any of the options or restricted shares***  
20 ***remain outstanding.***

21 262. The Stock Option Registration Statements, which became effective with the SEC on  
22 1/11/01, each incorporated the following documents by reference:

- 23 • America Online, Inc.'s Annual Report on Form 10-K for the fiscal year ended June  
24 30, 2000 (filing date September 22, 2000), as amended by Amendment No. 1 thereto on  
25 Form 10-K/A dated October 27, 2000 (filing date October 30, 2000).
- 26 • America Online, Inc.'s Quarterly Report on Form 10-Q for the quarterly period ended  
27 September 30, 2000 (filing date November 9, 2000).

28 263. Thus, all the AOLTW shares of stock issued in the Merger or thereafter entering the  
trading market pursuant to AOLTW employee option exercise or sale were issued pursuant to the  
false and misleading Merger Registration Statement or the Stock Option Registration Statements.  
The Stock Option Registration Statements and the statements made therein were issued and made

1 in connection with the initial public offering of AOLTW's stock. Therefore, the "safe harbor" under  
2 the 1933 Act does not apply to statements made in the Stock Option Registration Statements.

3 264. The Individual Defendants named herein were officers or directors of AOLTW who  
4 each signed the Merger Registration Statement and Stock Option Registration Statements as  
5 described in ¶50(a)-(q). AOLTW was the issuer of those shares issued and sold via the Merger and  
6 Stock Option Registration Statements.

7 265. Ernst & Young consented to the inclusion of its opinions on AOL's 98, 99 and 00  
8 financial statements in the Merger Registration Statement and Stock Option Registration Statements  
9 and reviewed and approved the interim unaudited financial results included in the Merger  
10 Registration Statement and Stock Option Registration Statements.

11 266. AOLTW is strictly liable for the false Merger Registration Statement and Stock  
12 Option Registration Statements. Each of the defendants named in this cause of action owed to the  
13 purchasers of the AOLTW stock, including plaintiffs, issued in the Merger or purchased in the  
14 aftermarket the duty to make a reasonable and diligent investigation of the statements contained in  
15 the Merger Registration Statement and Stock Option Registration Statements at the time they became  
16 effective, to ensure that they were true and that there was no omission to state a material fact required  
17 to be stated in order to make the statements contained therein not misleading. In the exercise of  
18 reasonable care, these defendants knew or should have known of the material misstatements and  
19 omissions contained in these Registration Statements.

20 267. None of the defendants named in this cause of action made a reasonable investigation  
21 or possessed reasonable grounds for the belief that the statements contained in the Merger  
22 Registration Statement and Stock Option Registration Statements were true and did not omit any  
23 material facts and were not misleading.

24 268. The defendants caused to be issued and participated in the issuance of the materially  
25 false and misleading statements in the Merger Registration Statement and Stock Option Registration  
26 Statements, which misrepresented or failed to disclose, *inter alia*, the adverse facts set forth above.  
27 Thus, defendants violated §11 of the 1933 Act.

28





1           283. Defendant AOLTW and individual defendants Akerson, Barge, Barksdale, Case,  
2 Caufield, Colburn, Gilburne, Kelly, Lerer, Novack, Parsons, Pittman, Raduchel, Stuntz, Turner and  
3 Vradenburg, sold or offered for sale AOLTW stock during the time period plaintiffs were purchasing  
4 their AOLTW shares.

5           284. During the time period that plaintiffs purchased their AOLTW stock, defendant  
6 AOLTW was constantly selling or offering for sale AOLTW stock both in the Merger and also  
7 continuously thereafter via the AOLTW stock option plans by which millions of shares of stock were  
8 sold or offered for sale by AOLTW to AOLTW executives and employees. During 01, AOLTW  
9 issued and sold 108,860,000 shares of its common stock pursuant to the AOLTW stock options  
10 plans. AOLTW had a motive and incentive to inflate the price of its common stock to induce the  
11 exercise of stock options by AOLTW employees, as the exercise of such stock options generated  
12 millions of dollars of new capital for AOLTW.

13           285. Individual Defendants Akerson, Barge, Barksdale, Case, Caufield, Colburn, Gilburne,  
14 Kelly, Lerer, Novack, Parsons, Pittman, Raduchel, Stuntz, Turner and Vradenburg all engaged in the  
15 sale of AOL and AOLTW stock as specified herein. These Individual Defendants had a motive and  
16 an economic interest in inflating the price of AOL and AOLTW stock because the higher the price  
17 of AOL and AOLTW stock, the more money they received upon the sale of their stock.

18           286. On and after the closing of the Merger, Morgan Stanley and Salomon Smith Barney  
19 were constantly buying and selling AOLTW stock in their own proprietary trading accounts as well  
20 as accounts they managed for other entities and investors.

21           287. Ernst & Young knowingly provided substantial assistance to the other defendants  
22 named in this cause of action in violation of Cal. Corp. Code §25403(b) and is deemed to be in  
23 violation to the same extent as the other defendants named in this cause of action.

24           288. For the purpose of inducing the purchase of AOLTW stock by others, each of the  
25 defendants named in this cause of action made statements which were, at the time and in light of the  
26 circumstances under which they were made, false and misleading with respect to material facts or  
27 which omitted to state material facts necessary in order to make the statements made, in the light of  
28

1 the circumstances under which they were made, not misleading. Each such defendant knew or had  
2 reasonable grounds to believe that the statements made by them were false or misleading.

3 289. Each of the Individual Defendants named in this cause of action participated in the  
4 day-to-day management and supervision of AOLTW throughout the relevant time period or had a  
5 special relationship with the Company that gave them access to material non-public information,  
6 knowledge that public statements being made were false and misleading and had the ability to  
7 prevent those false and misleading statements from being made or correct them.

8 290. In addition, each of the defendants knowingly and willfully participated in or  
9 materially aided and abetted the preparation, issuance and circulation of the Merger Registration  
10 Statement and Stock Option Registration Statements with knowledge of or in reckless disregard for  
11 their falsity and the intent to cause plaintiffs, their agents and others to rely thereon.

12 291. AOLTW, especially through its Time Warner division, has very substantial operations  
13 in California. Many thousands of shares of AOLTW stock were sold or offered for sale to AOLTW  
14 employees located in California. All defendants' false and misleading statements were intended to  
15 and did enter into and were disseminated in California by way of the nationwide release of press  
16 releases, nationwide telephone conference calls and interviews which the participating defendants  
17 knew or should have known would be disseminated on a national if not worldwide basis.

18 292. At the time plaintiffs purchased AOLTW stock, they did not know of any of the  
19 alleged false and/or misleading statements and omissions.

20 293. As a result, defendants' violations of the provisions of the Cal. Corp. Code as alleged  
21 herein, including these materially false and misleading statements, proximately damaged plaintiffs  
22 in their purchases of AOLTW stock.

#### 23 **FOURTH CAUSE OF ACTION**

#### 24 **For Breach of Fiduciary Duty and Constructive Fraud** 25 **Against the Officers and Directors of Time** 26 **Warner and Morgan Stanley**

27 294. Plaintiffs incorporate ¶¶1-2, 5-22, 24-30, 39-42, 44-48, 50(b), 50(c), 50(d), 50(j),  
28 50(m)-(o), 50(q), 50(u), 50(y), 51(b), 55-79, 86-89, 95, 97-99, 103-119, 127-129, 133-137, 142-150,  
196-229, 245-254.

1           295. This cause of action is brought against defendants Levin, Parsons, Turner,  
2 Bollenbach, Hills, Mark, Miles, Vincent, Ripp, Barge and Morgan Stanley for breach of fiduciary  
3 duty and constructive fraud.

4           296. In connection with the Merger, the members of the Board of Directors of Time  
5 Warner and Time Warner's officers named as defendants owed Time Warner's shareholders fiduciary  
6 duties of due care and diligence to make sure that any sale of their company did not expose them to  
7 unreasonable risks of harm or damage and took place on terms that were fair to them. Specifically,  
8 in this regard, Time Warner's officers and directors had a duty to diligently and carefully investigate  
9 AOL to be certain that the claims and representations AOL was making regarding its finances, as  
10 well as the success of its Internet access and e-commerce advertising operations, were accurate and  
11 truthful and that the benefits AOL was promising it would bring to the merged enterprise actually  
12 existed and were capable of being achieved.

13           297. The officers and directors of Time Warner breached their fiduciary duties in this  
14 regard by failing to conduct adequate due diligence and an adequate investigation into AOL and the  
15 fairness of the proposed terms of the Merger. There were many "red flags" which should have  
16 alerted the Time Warner Board and their sophisticated financial advisor Morgan Stanley to the fact  
17 that AOL was falsifying its subscriber metrics and e-commerce advertising revenues, making false  
18 and misleading forecasts as to its future growth and profitability and that the terms of the Merger  
19 were not fair to Time Warner shareholders. In this regard, AOL had earlier been successfully sued  
20 for securities fraud, paying a large multi-million dollar settlement as a result of allegations that it had  
21 falsified its subscriber metrics and financial results. Also, AOL was found by the SEC to have filed  
22 false and misleading reports with the SEC relating to its subscriber metrics and accounting for its  
23 subscriber revenue.

24           298. During the time period that Time Warner's Board and its financial advisor Morgan  
25 Stanley were evaluating the proposed acquisition of Time Warner by AOL via merger and attempting  
26 to determine the wisdom of that transaction and whether or not it would be fair to Time Warner  
27 shareholders and conducting due diligence in that regard, there were many "red flags" apparent to  
28 these sophisticated persons to indicate that, in fact, there were likely serious problems with AOL's

1 business and its finances and that its stock was artificially inflated and thus the transaction was  
2 unwise – not in the best interests of the Time Warner shareholders and was being proposed to take  
3 place on terms unfair to them. Despite this, the Time Warner Board and its advisors did not conduct  
4 adequate and thorough due diligence into the problems surrounding AOL's business. Among the red  
5 flags that were evident to the Time Warner Board and its advisors were the following:

6 (a) AOL a few years earlier had been sued for securities fraud in an action which  
7 alleged that AOL was falsifying its online subscriber numbers and reported financial results.  
8 Discovery in that case provided substantial support for these allegations. AOL settled that litigation  
9 for \$35 million – a sum of money which at that time clearly indicated that the case was not frivolous  
10 and that AOL's internal documents provided support for plaintiffs' allegations of fraud.

11 (b) AOL had been under investigation by the SEC for some time for falsifying  
12 its online access subscriber numbers and financial results as filed with the SEC. And AOL had  
13 settled claims by the SEC that it had inflated its subscriber metrics and filed false financial  
14 statements with the SEC.

15 (c) AOL's supposedly independent public accountant was Ernst & Young, which  
16 had been AOL's accountant at the time of the events described in the above two paragraphs. If the  
17 AOL/Time Warner Merger occurred, Ernst & Young would retain the account, one of the largest and  
18 most lucrative public company accounts in the world, which would be worth over \$1 million a week  
19 in revenues. In addition, AOL had no independent internal audit department or function and its  
20 internal auditing work had been outsourced to Ernst & Young, thus resulting in Ernst & Young being  
21 in a position of auditing its own work when it conducted audits of AOL's financial results and  
22 condition. As a result of all of these factors, reliance by Morgan Stanley or the Time Warner Board  
23 on any work or representations of Ernst & Young in connection with the Merger was unreasonable.

24 (d) At the time of the AOL/Time Warner Merger transaction, AOL's stock was  
25 trading at or near its all-time high, as were the stocks of a large number of other dot-com companies.  
26 To market sophisticates like the Time Warner Board or Morgan Stanley, this and other factors  
27 indicated or should have indicated a very significant possibility that AOL's stock was inflated due  
28 to a market bubble in dot-com stocks and thus the transaction whereby AOL would in essence



1 acquire Time Warner in a stock-for-stock exchange without any collar or other price protection for  
2 the Time Warner shareholders posed an unreasonable risk of harm and damage to the Time Warner  
3 shareholders.

4 (e) Members of the Time Warner Board and its financial advisor knew from their  
5 other business activities and clients that many of the newer start-up dot-com companies on which  
6 AOL's e-commerce advertising business was largely dependent were encountering business  
7 slowdowns and failures of their business plans which, among other things, was restricting their  
8 access to capital markets – all of which was having an adverse impact on their financial condition  
9 and ability to finance their transactions or honor their contractual commitments with AOL relating  
10 to e-commerce advertising.

11 299. In addition, members of the Time Warner Board and Morgan Stanley knew that when  
12 Time and Warner had merged several years earlier, one of the very negative results of the merger was  
13 a failure to achieve the hoped for economies and synergies in significant part because of tremendous  
14 in-fighting between the Time and Warner executives which hindered the integration of the two  
15 businesses – not for months, but for years – and had a very negative impact on the economic  
16 performance and stock price of the merged entity. Members of the Time Warner Board and Morgan  
17 Stanley knew that the same types of conditions which had produced the post-merger in-fighting and  
18 inefficiencies in the Time/Warner merger years earlier existed with respect to the proposed merger  
19 of Time Warner and AOL, and thus the Merger posed a very real risk of cultural and executive  
20 clashes that would make it very difficult to integrate the operations of the two companies in the near  
21 term and instead of producing merger economies and synergies would likely result in waste and  
22 inefficiencies which would hurt the economic performance, and therefore stock price, of AOLTW  
23 for some period of time after the Merger.

24 300. Morgan Stanley consented to the inclusion of its "fairness" opinion in the Merger  
25 Registration Statement.

26 301. Morgan Stanley aided and abetted and materially assisted the breach of fiduciary duty  
27 by the Time Warner officers and directors by failing to conduct adequate due diligence into AOL or  
28

1 the terms and conditions of the Merger and by providing what it knew or should have known was  
2 a false fairness opinion in connection with the Merger.

3 302. As a direct and proximate result of these breaches of fiduciary duty, plaintiffs suffered  
4 damages in connection with the Merger.

5 **FIFTH CAUSE OF ACTION**

6 **For Professional Negligence Against Defendants**  
7 **Ernst & Young and Morgan Stanley**

8 303. Plaintiffs incorporate ¶¶1-42, 45-48, 51(b), 52, 55-73, 78, 88, 97-110, 113-115, 126,  
9 137, 150, 196-197.

10 304. This cause of action is brought against Ernst & Young and Morgan Stanley for  
11 negligence.

12 305. Ernst & Young is in the business of auditing financial statements of public  
13 companies, issuing opinion letters concerning the financial statements audited, and providing and  
14 certifying such information for the benefit of investors and others to use in their dealings with others.

15 306. As the independent auditor of AOL, Time Warner and AOLTW, Ernst & Young had  
16 a duty to examine the financial statements of AOL, Time Warner and AOLTW in accordance with  
17 GAAS to determine, among other things, whether they were fairly presented and in accordance with  
18 GAAP.

19 307. Ernst & Young knew and intended that its reports concerning AOL's, Time Warner's  
20 and AOLTW's financial statements would be distributed to prospective purchasers of the stock as  
21 part of the Merger Registration Statement and that such purchasers would rely, and had a right to  
22 rely, upon the information provided by Ernst & Young concerning the financial condition of AOL,  
23 Time Warner and AOLTW in making their investment decisions. Ernst & Young knew and intended  
24 that its audit opinions and the annual financial statements of AOL, Time Warner and AOLTW to  
25 which they related would be incorporated by reference in and constituted a material part of the  
26 Merger Registration Statement and Ernst & Young expressly consented to such incorporation. Ernst  
27 & Young understood that a primary intent of AOL, Time Warner and AOLTW was for Ernst &  
28 Young's professional services to benefit or influence prospective purchasers of AOLTW shares,

1 including plaintiffs, since one of the primary purposes of having an accounting firm certify financial  
2 statements is to provide independent certification of the accuracy thereof to those who must rely on  
3 those financial statements when deciding whether to transact in the company's securities.

4 308. Ernst & Young owed plaintiffs a duty of reasonable care in connection with the  
5 provision of information concerning the financial condition of AOL, Time Warner and AOLTW,  
6 including Ernst & Young's certifications that the companies' financial statements fairly and  
7 accurately reported their financial condition and were presented in accordance with GAAP, which  
8 certifications were included (or incorporated) in the Merger Registration Statement by which  
9 AOLTW's share were sold to plaintiffs.

10 309. Ernst & Young breached these duties knowingly, wantonly, recklessly, or at least  
11 negligently, by including untrue statements of material facts and/or omitting to state material facts  
12 necessary in order to make the statements made, in light of the circumstances under which they were  
13 made, not misleading in AOL's, Time Warner's and AOLTW's financial statements disseminated to  
14 plaintiffs and their agents in the Merger Registration Statement. Among other things, Ernst &  
15 Young falsely represented that it had audited the financial statements in accordance with GAAS and  
16 that those financial statements were fairly presented in accordance with GAAP.

17 310. At the time of the misrepresentations and omissions of material facts by Ernst &  
18 Young, plaintiffs and their agents were ignorant of their falsity and believed them to be true.  
19 Plaintiffs and their agents relied upon the superior knowledge and expertise of Ernst & Young and  
20 justifiably relied (to their detriment) on the financial statements audited and certified by Ernst &  
21 Young, and on the unqualified opinions issued by Ernst & Young in connection with AOL's, Time  
22 Warner's and AOLTW's financial statements. Had plaintiffs and/or their agents been aware of the  
23 true facts, they would not have purchased AOLTW shares.

24 311. Neither plaintiffs nor their agents knew of any of the false and/or misleading  
25 statements and omissions and relied upon the representations made by the defendants.

26 312. Ernst & Young's conduct constitutes the making of negligent misrepresentations  
27 (including negligent omissions to state facts in connection with statements that were made) under  
28 applicable state law. As a direct and proximate results of the negligent misrepresentations (and

1 omissions) by Ernst & Young, and in reliance thereon, plaintiffs suffered damages in connection  
2 with their purchases of AOLTW shares.

3 313. Morgan Stanley is in the business of providing financial services to public companies  
4 and issuing opinion letters concerning mergers and acquisitions, providing such information for the  
5 benefit of investors.

6 314. As the financial advisor to Time Warner, Morgan Stanley had a duty to investigate  
7 and evaluate AOL and the proposed Merger to determine, among other things, whether AOL's  
8 representations were accurate and reliable and whether the Merger was fair to the Time Warner  
9 shareholders.

10 315. Morgan Stanley knew and intended that its reports and fairness opinions concerning  
11 AOLTW would be distributed to Time Warner shareholders, *i.e.*, prospective purchasers of AOLTW  
12 stock, as part of the Merger Registration Statement and otherwise and that such shareholders/  
13 purchasers would rely, and had a right to rely, upon the information provided by Morgan Stanley  
14 concerning AOL, Time Warner and AOLTW and the fairness of the Merger in making their  
15 investment decisions. Morgan Stanley knew and intended that its fairness opinions would be  
16 contained or incorporated by reference in and constituted a material part of the Merger Registration  
17 Statement, and Morgan Stanley expressly consented to such incorporation. Morgan Stanley  
18 understood that a primary intent of Time Warner and AOLTW was for Morgan Stanley's professional  
19 services to benefit or influence prospective purchasers of AOLTW shares, including plaintiffs, since  
20 one of the primary purposes of having an investment banking firm give a fairness opinion is to  
21 provide independent verification of the fairness of a merger to those who must rely on such matters  
22 when deciding whether to approve the sale of their company via a merger.

23 316. Morgan Stanley owed plaintiffs a duty of reasonable care in connection with the  
24 provision of information concerning the merger of AOL and Time Warner, including Morgan  
25 Stanley's opinion that the Merger was fair to the Time Warner shareholders.

26 317. Morgan Stanley breached these duties knowingly, wantonly, recklessly, or at least  
27 negligently, by including untrue statements of material facts and/or omitting to state material facts  
28 necessary in order to make the statements made, in light of the circumstances under which they were

1 made, not misleading in the Merger Registration Statement disseminated to plaintiffs and their  
2 agents. Among other things, Morgan Stanley falsely represented that the Merger was fair to the  
3 Time Warner shareholders.

4 318. At the time of the misrepresentations and omissions of material facts by Morgan  
5 Stanley, plaintiffs and their agents were ignorant of their falsity and believed them to be true.  
6 Plaintiffs and their agents relied upon the superior knowledge and expertise of Morgan Stanley and  
7 justifiably relied (to their detriment) on the opinion of Morgan Stanley. Had plaintiffs and/or their  
8 agents been aware of the true facts, they would not have voted to sell Time Warner to AOL via a  
9 merger or purchased AOLTW shares in the Merger.

10 319. Neither plaintiffs nor their agents knew of any of the false and/or misleading  
11 statements and omissions and relied upon the representations made by the defendants.

12 320. Morgan Stanley's conduct constitutes the making of negligent misrepresentations  
13 (including negligent omissions to state facts in connection with statements that were made) under  
14 applicable state law. As a direct and proximate results of the negligent misrepresentations (and  
15 omissions) by Morgan Stanley, and in reliance thereon, plaintiffs suffered damages in connection  
16 with their purchases of AOLTW shares via the Merger.

17 **SIXTH CAUSE OF ACTION**

18 **For Common Law Fraud (Cal. Civ. Code §§1572-1573 and**  
19 **1709-1710 and Cal. Corp. Code §1507)**  
20 **Against All Defendants**

21 321. Plaintiffs incorporate ¶¶1-255.

22 322. This cause of action is brought against all defendants based on common law  
23 principles of fraud and deceit, scheme, aiding and abetting, conspiracy and fraudulent course of  
24 business.

25 323. As alleged herein, defendants each made or participated in making material  
26 misrepresentations, or omitted to disclose material facts, to plaintiffs, their agents, and the investing  
27 public regarding AOL and AOLTW. Each of the defendants knowingly participated in the making,  
28 issuance and publication of prospectuses, financial statements, balance sheets and other documents

1 respecting AOL's, Time Warner's and AOLTW's assets, liabilities, capital, business, earnings, and  
2 accounts which were false in material respects.

3 324. Defendants each participated in the fraud and deceit by way of conspiracy to commit  
4 these wrongs, by materially aiding and abetting the same and/or by participating in a scheme to  
5 defraud plaintiffs or their agents, regarding AOLTW and AOLTW's financial condition, and each  
6 committed overt acts, including the making of false and misleading statements, in furtherance of  
7 such scheme, conspiracy or fraudulent course of conduct.

8 325. Defendants' misrepresentations and omissions were made intentionally or recklessly  
9 or with no reasonable ground for believing them to be true, to induce reliance thereon by plaintiffs  
10 and their agents, and the investing public when making investment decisions.

11 326. The aforesaid misrepresentations and omissions by defendants constitute fraud and  
12 deceit.

13 327. Plaintiffs and/or their agents reasonably relied on defendants' representations and  
14 statements when deciding to approve the sale of Time Warner to AOL, *i.e.*, the Merger, and to  
15 purchase AOLTW stock in the Merger and thereafter.

16 328. At the time the Merger was approved and/or their AOLTW stock was purchased by  
17 or on behalf of plaintiffs, neither plaintiffs nor their agents knew of any of the false and/or  
18 misleading statements and omissions.

19 329. As a direct and proximate result of the fraud and deceit of defendants, plaintiffs  
20 suffered damages in connection with their purchases of AOLTW shares.

21 **PRAYER FOR RELIEF**

22 WHEREFORE, plaintiffs pray for judgment as follows:

23 A. Awarding preliminary and permanent injunctive relief in favor of plaintiffs against  
24 defendants and their counsel, agents and all persons acting under, in concert with, or for them,  
25 including an accounting of and the imposition of a constructive trust and/or an asset freeze on  
26 defendants' insider trading proceeds;

27 B. Ordering an accounting of defendants' insider-trading proceeds;

28 C. Ordering disgorgement of defendants' insider-trading proceeds;

- 1 D. Awarding restitution to plaintiffs of any monies of which they were defrauded;  
2 E. Awarding compensatory damages in favor of plaintiffs against all defendants, jointly  
3 and severally, for all damages sustained as a result of defendants' wrongdoing, in an amount to be  
4 proven at trial, including interest thereon;  
5 F. Awarding rescission or a rescissory measure of damages;  
6 G. Awarding plaintiffs their reasonable costs and expenses incurred in this action,  
7 including counsel fees and expert fees; and  
8 H. Such other and further relief as the Court may deem just and proper.

9 **JURY DEMAND**

10 Plaintiffs demand a trial by jury.

11 DATED: April 11, 2003

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