

December 19, 1991

OEM SALES BY MONTH

REPORT-O/R1

OEM SALES REPORT FOR: * EUROPE *

BOOKED
IN D.R. COMPANY

Plaintiffs' Exhibit

10,030

Comes v. Microsoft

OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION
* 8052	KOMPAC TECHNOLOGY PTE <i>Singapore</i>	10,000	SA 240,000	Jul 88	3
317	NEWTONS COMPUTER SYSTEMS PLC	250	UK 21,408	Aug 88	3
5253	SMART TERMINALS	5,000	UK 165,000	Aug 88	3
3138	CASA DE SOFTWARE <i>Spain</i>	10,000	SA 109,677	Oct 88	3
5264	Cashwise	5,000	UK 87,000	Oct 88	3
8053	NIS	10,000	156,600	Oct 88	3
8053	NIS	300	5,100	Nov 88	3
8054	TVF	5,000	SA 134,000	Nov 88	3
3071	NTS	50	UK 1,526	Jan 89	3
3138	CASA DE SOFTWARE <i>Spain</i>	25,000	SA 320,919	Feb 89	3
8055	KODE	1,000	UK 17,000	Feb 89	3
3071	NTS	200	UK 6,037	Feb 89	3
5346	AAA ELECTRONIK	100	GMBH 10,215	Mar 89	3
3027	CENTREPRISE	100	UK 3,719	Mar 89	3
5460	GLAAD	5,000	SA 40,162	Mar 89	3
3071	NTS	150	UK 2,885	Mar 89	3
5037	TRAN INFORMATIQUE	1,000	SA 31,595	Mar 89	3
3191	VALASIK	200	GMBH 9,569	Mar 89	3
3191	VALASIK	15,000	GMBH 301,047	Mar 89	3
3071	NTS	550	UK 7,331	Apr 89	3
5318	TELESOFT	100	GMBH 6,417	Apr 89	3
5333	CONTROL AND READOUT LTD	100	UK 5,780	May 89	3
5335	MBB	1,000	GMBH ? 6,428	May 89	3
3186	LIBERTY	5,000	UK 50,000	Jun 89	3
8050	UNIVERSAL COMPUTERS <i>Italy</i>	10,000	SA 150,000	Jun 89	3

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION	
5347	Cambridge Computer Ltd	8,000	UK	40,000	Jul 89	3
3138	CASA DE SOFTWARE <i>Spain</i>	10,000	SA	126,760	Jul 89	3
5355	THE CITY UNIVERSITY	1,000	UK	27,880	Jul 89	3
4344	TRANSMITTON	100	SA	5,576	Jul 89	3
3187	VOBIS	20,000	GMBH	277,202	Aug 89	3
3104	KAREL	1,000	GMBH	34,600	Aug 89	3
3198	AQUARIUS (FRANCE)	1,000	SA	30,534	Sep 89	3
5368	CETERA COMPUTER	5,000	GMBH	147,321	Sep 89	3
5377	TARGET COMPUTERS	1,000	UK	30,273	Oct 89	3
3193	IEEE	1,000	> GMBH	24,193	Nov 89	3
3187	VOBIS	25,000		354,918	Nov 89	3
3111	HANDY TOOLS GMBH (OEM)	1,000	GMBH	42,228	Nov 89	3
* 6000	BROTHER (ISRAEL)	9,000	UK	71,200	Dec 89	3
5404	GANDLAKE SOFTWARE LIMITED	1,000	UK	27,200	Dec 89	3
3194	IDOE	2,500	GMBH	75,885	Dec 89	3
3187	VOBIS	50,000	GMBH	680,473	Jan 90	3
5424	Acorn Computer Ltd	6,000	UK	84,966	Feb 90	3
3195	ALT	5,000	SA	83,040	Feb 90	3
3188	AQUARIUS	10,000	GMBH	194,611	Feb 90	3
5418	MICOS MIKRO-MINI-COMPUTER-SYS	100	GMBH	7,185	Feb 90	3
3011	MMD	1,000	GMBH	28,900	Feb 90	3
2009	MULTITECH SYSTEMS INC.	250	UK		Feb 90	3
3196	OLIDATA <i>Italy</i>	10,000	SA	105,000	Feb 90	3
3133	ATHENA <i>Italy</i>	5,000	SA	87,108	Mar 90	3
3190	HAKO	5,000	GMBH	138,157	Mar 90	3

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION
300	M3PC LIMITED	1,000 GMAH	33,915	Mar 90	3
8051	IMS	1,000 UK	112,200	Apr 90	3
3033	TGC	1,000 UK	26,700	Apr 90	3
5460	GLAAD	5,000 SA	95,231	May 90	3
5461	MAINE INFORMATIQUE	1,000 SA	35,778	May 90	3
3135	TETRA TEK	1,000 GMBH	41,144	May 90	3
3136	TOPIS	2,500 GMBH	84,525	May 90	5
3014	NEWTRON	500 UK	22,950	May 90	5
3042	DATAMATION	1,000 UK	34,000	May 90	3
3030	DOLAN	1,000 GMBH ?	51,000	May 90	5
3198	AQUARIUS (FRANCE)	1,000 SA	41,415	Jun 90	5
3190	HAKO	5,000 GMBH	175,595	Jun 90	5
3111	HANDY TOOLS GMBH (OEM)	1,200 GMBH	56,160	Jun 90	5
3199	HES	1,000 SA	35,398	Jun 90	3
3187	VOBIS	50,000 GMBH	892,857	Jun 90	3
5424	Acorn Computer Ltd	2,525 UK	38,070	Jul 90	5
3111	HANDY TOOLS GMBH (OEM)	1,200 GMBH	56,160	Jul 90	5
3200	OMNIS	100 SA	6,736	Jul 90	3
507	REGENT DISTRIBUTED SYSTEMS LTD	1,000 UK ?	59,500	Jul 90	5
3138	CASA DE SOFTWARE <i>SAZ</i>	50,000 SA	685,714	Aug 90	3
8022	CITY UNIVERSITY	750 UK	35,625	Aug 90	3
3111	HANDY TOOLS GMBH (OEM)	1,200 GMBH	56,160	Aug 90	5
8026	PC KRAFT			Aug 90	3
3012	QUBIE	80 UK	5,760	Aug 90	3

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION
8025	SALES POINT			Aug 90	3
3043	DATA DYNAMICS	50	UK 3,400	Aug 90	5
3016	CROFT	50	UK 3,600	Sep 90	5
3110	FKS	500	UK 32,094	Sep 90	5
3111	HANDY TOOLS GMBH (OEM)	1,200	GMBH 56,160	Sep 90	5
3018	INTEL MICRO	50	UK 3,600	Sep 90	5
3106	MANNESMANN	100	UK SA 7,894	Sep 90	5
3017	MULTIPLEX	200	UK 9,360	Sep 90	5
3019	RDS	100	UK 6,300	Sep 90	5
3187	VOBIS	100,000	GMBH 1,464,968	Sep 90	5
506	PROFESSIONAL SOLUTIONS LTD	1,500	UK 102,000	Sep 90	5
5424	Acorn Computer Ltd	2,000	UK 32,653	Oct 90	3
5424	Acorn Computer Ltd	4,000	UK 58,800	Oct 90	3
3028	BAC	50	UK 3,600	Oct 90	5
3029	CBC	100	UK 6,300	Oct 90	5
3027	CENTREPRISE	32	UK 2,304	Oct 90	5
3204	COMPO	10,000	UK 117,600	Oct 90	5
3030	DOLAN	50	UK 3,600	Oct 90	5
3111	HANDY TOOLS GMBH (OEM)	2,100	GMBH 98,280	Oct 90	5
3153	JOBIN	100	SA 8,941	Oct 90	5
3032	KINGSBERRY	100	UK 6,300	Oct 90	5
3140	LOGONE	205	SA 9,594	Oct 90	5
3106	MANNESMANN	100	SA 7,894	Oct 90	3
3141	MICRO FI	22	SA 1,584	Oct 90	5
3142	MICROPUCE	2,500	SA 97,794	Oct 90	5
3017	MULTIPLEX	300	UK 14,040	Oct 90	5
3014	NEWTRON	150	UK 9,450	Oct 90	5
3022	PLANET	100	UK 6,300	Oct 90	5
3012	QUBIE	300	UK 14,040	Oct 90	5
3143	RM VIDEO	1,000	UK 53,647	Oct 90	5
3191	VALASIK	7,500	GMBH 230,674	Oct 90	3

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION
3025	WYVERN	50	UK 3,600	Oct 90	5
3097	CUSTOM	500	UK 25,500	Oct 90	5
5404	GANDLAKE SOFTWARE LIMITED	1,000	UK 40,800	Oct 90	5
505	MICROPORT GMBH	100	GMBH 7,200	Oct 90	3
5424	Acorn Computer Ltd	5,552	UK 149,904	Nov 90	5
3138	CASA DE SOFTWARE	15	SA 1,080	Nov 90	5
3029	CBC	100	UK 7,200	Nov 90	5
3065	COMLINK	50	UK 3,600	Nov 90	5
3030	DOLAN	50	UK 3,600	Nov 90	5
3110	PKS	500	UK 32,094	Nov 90	3
3111	HANDY TOOLS GMBH (OEM)	1,400	GMBH 65,520	Nov 90	5
3035	INTG MICR	25	UK 1,800	Nov 90	5
3186	LIBERTY	5,000	UK 117,600	Nov 90	5
3202	LINK	1,000	UK 51,072	Nov 90	5
3134	MAINE	80	SA 5,760	Nov 90	5
3017	MULTIPLEX	250	UK 11,700	Nov 90	5
3040	TELE CONTROL	1,000	GMBH 33,320	Nov 90	5
3033	TGC	50	UK 3,600	Nov 90	5
3144	TOPIS	400	USA 18,720	Nov 90	5
3191	VALASIK	100	GMBH 7,200	Nov 90	5
3041	WOODLEY	100	UK 5,488	Nov 90	3
3133	ATHENA ITALY	10,000	SA 144,000	Dec 90	5
5368	CETERA COMPUTER	2,500	GMBH 71,141	Dec 90	5
3148	COMP PARJ	1,000	SA 41,420	Dec 90	5
3043	DATA DYNAMICS	150	UK 10,800	Dec 90	5
3042	DATAMATION	100	UK 7,200	Dec 90	5
3030	DOLAN	150	SA 10,800	Dec 90	5
3149	EID	5,000	SA 187,764	Dec 90	5
3181	EURO INFO	5,000	SA 162,792	Dec 90	5
3048	GALILEO	51	UK 3,672	Dec 90	5

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION
3111	HANDY TOOLS GMBH (OEM)	700	GMBH 32,760	Dec 90	5
3035	INTG MICR	200	UK 9,360	Dec 90	5
3134	MAINE	20	SA 1,440	Dec 90	5
3017	MULTIPLEX	400	UK 18,720	Dec 90	5
3151	PIAG	100	SA 5,700	Dec 90	5
506	PROFESSIONAL SOLUTIONS LTD	150	UK 10,800	Dec 90	5
3150	SOCAGES	100	SA 5,709	Dec 90	5
3047	SYSCOM	50	GMBH 3,600	Dec 90	5
3191	VALASIK	2,500	GMBH 71,141	Dec 90	5
3155	AJC	1,250	GMBH 58,500	Jan 91	5
3114	BOSSE	100	GMBH ? 8,145	Jan 91	5
3159	CODY AUTOMATION	100	UK 9,975	Jan 91	5
3056	COMP ERA	125	SA 5,850	Jan 91	5
3148	COMP PARJ	200	SA 11,400	Jan 91	5
3111	HANDY TOOLS GMBH (OEM)	1,400	GMBH 70,560	Jan 91	5
3035	INTG MICR	200	UK 9,360	Jan 91	5
3115	MBB	99	UK 4,343	Jan 91	5
3156	NES	100	UK 5,700	Jan 91	5
3012	QUBIE	100	UK 4,680	Jan 91	5
3053	SAMSUNG	100	UK 4,680	Jan 91	5
3116	TAS	1,000	SA 29,139	Jan 91	5
3163	TELEMCNQ	100	SA 5,700	Jan 91	5
3135	TETRATEK	100	SA 5,700	Jan 91	5
3187	VOBIS	9,571	GMBH 133,994	Jan 91	5
5424	Acorn Computer Ltd	2,000	UK 29,250	Feb 91	5
3029	CBC	60	UK 4,320	Feb 91	5
503	DIGITAL APPLICATION DESIGN B.V	1,200	SA 54,765	Feb 91	5
3117	DIGITAL APPS	1,200	SA 54,765	Feb 91	5
3190	HAKO	1,000	GMBH 46,800	Feb 91	5
3111	HANDY TOOLS GMBH (OEM)	2,100	GMBH 98,280	Feb 91	5
3164	MIN AFFAIR	200	SA 8,562	Feb 91	5
3017	MULTIPLEX	450	UK 21,060	Feb 91	5
3165	STAVER	10,000	GMBH 150,000	Feb 91	5

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION
5377	TARGET COMPUTERS	50	UK 3,600	Feb 91	5
3187	VOBIS	250,000	GMBH 2,265,100	Feb 91	5
3188	AQUARIUS	2,800	GMBH 131,040	Mar 91	5
3068	ATOMSTYLE	50	UK 3,600	Mar 91	5
3167	CHIP TECH	1,000	GMBH 46,177	Mar 91	5
3065	COMLINK	50	UK 3,600	Mar 91	5
3148	COMP PARJ	1,500	SA 58,982	Mar 91	5
3069	CONROL TCH	100	UK 6,154	Mar 91	3
3119	COSCOM	1,000	GMBH 40,123	Mar 91	5
3042	DATAMATION	100	UK 7,200	Mar 91	5
3111	HANDY TOOLS GMBH (OEM)	2,800	GMBH 131,040	Mar 91	5
3186	LIBERTY	1,200	UK 56,160	Mar 91	5
3051	MULTIPLEX	100	UK 7,200	Mar 91	5
3053	SAMSUNG	125	SA 5,850	Mar 91	5
3122	SEMO	100	SA 4,680	Mar 91	5
3168	TANG EUROPE SYSTEME	1,000	SA 46,177	Mar 91	5
3066	TELEMART	100	SA 7,200	Mar 91	5
3163	TELEMCNQ	5,000	SA 126,582	Mar 91	5
3033	TGC	100	SA 7,200	Mar 91	5
3191	VALASIK	2,000	GMBH 93,600	Mar 91	5
3191	VALASIK	15,000	GMBH 305,555	Mar 91	5
3067	VALE	50	GMBH ? 3,600	Mar 91	5
3066	TELEMART	100	SA 5,100	Mar 91	5
5424	Acorn Computer Ltd	2,065	UK 55,755	Apr 91	5
3070	AME	100	SA 4,872	Apr 91	5
3133	ATHENA	1,000	SA 46,800	Apr 91	5
3171	CDC	6,000	GMBH 103,626	Apr 91	5
3027	CENTREPRISE	50	UK 3,600	Apr 91	5
3148	COMP PARJ	400	SA 18,720	Apr 91	5
3075	IRISH	50	UK 3,600	Apr 91	5
3140	LOGONE	30	SA	Apr 91	3
3076	MESH	10	SA 720	Apr 91	5

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION	
3071	NTS	68	UK	4,896	Apr 91	5
3123	SIEMENS	50	GMBH	3,197	Apr 91	5
3124	SOFTSYS	100	SA	5,232	Apr 91	5
3168	TANG EUROPE SYSTEME	100	SA	7,200	Apr 91	5
5377	TARGET COMPUTERS	50	UK	3,600	Apr 91	5
3172	TOPIS	200	SA	9,360	Apr 91	5
3191	VALASIK	1,500	GMBH	70,200	Apr 91	5
3078	VORTEK	200	GMBH	9,360	Apr 91	5
3176	YJTLOT	50	SA	3,600	Apr 91	5
5424	Acorn Computer Ltd	10,000	UK	111,800	May 91	5
3195	ALT	5,000	SA	124,399	May 91	5
3204	COMPO	10,000	UK	87,209	May 91	5
3177	ELB	1,000	SA	30,000	May 91	5
3181	EURO INFO	1,500	SA	70,200	May 91	5
3178	PCCM	1,000	SA	38,421	May 91	5
3179	SIDEREL	1,000	SA	38,421	May 91	5
3082	TARAN	25	SA	1,800	May 91	5
3180	TECHNOLOGIE RESCUE	100	SA	3,842	May 91	5
3033	TGC	125	UK	5,850	May 91	5
3083	UNITY	25	UK	1,800	May 91	5
3093	ACE	25	UK	1,800	Jun 91	5
3127	ANDES ELEKTRONIC	250	GMBH	11,235	Jun 91	5
3087	ARKEL	100	GMBH ?	4,680	Jun 91	5
3171	CDC	490	GMBH	22,932	Jun 91	5
3027	CENTREPRISE	49	UK	3,528	Jun 91	5
3084	DIST SYSTEM	250	GMBH UK ?	10,106	Jun 91	5
3182	ECL	250	SA	11,357	Jun 91	5
3085	GEC AVERY	750	UK	21,037	Jun 91	5
3128	H+bedv	2,000	SA	16,853	Jun 91	5
3129	IBH	1,000	GMBH	33,988	Jun 91	5
3092	NORBRIT	25	GMBH	1,800	Jun 91	5
3130	NoVIR	500	GMBH	8,146	Jun 91	5
3012	QUBIE	50	UK	3,600	Jun 91	5

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION	
3122	SEMO	250	GMBH	11,700	Jun 91	5
3091	WYVERN	30	UK	2,160	Jun 91	5
3093	ACE	1,000	GMBH	17,430	Jul 91	5
3027	CENTREPRISE	50	UK	3,600	Jul 91	5
3097	CUSTOM	52	UK	3,744	Jul 91	5
3131	DICON	2,500	GMBH	73,324	Jul 91	5
3030	DOLAN	50	UK	3,600	Jul 91	5
3094	HALO	250	GMBH	10,375	Jul 91	5
3100	IQ	30	UK	720	Jul 91	5
3186	LIBERTY	1,000	UK	4,980	Jul 91	5
3186	LIBERTY	1,050	UK	49,140	Jul 91	5
3132	MOHRING	100	GMBH	3,351	Jul 91	5
3017	MULTIPLEX	50	UK	3,600	Jul 91	5
3185	SCHLUMBERGER	300	SA	13,629	Jul 91	5
5377	TARGET COMPUTERS	1,000	UK	39,840	Jul 91	5
3191	VALASIK	2,188	GMBH	102,398	Jul 91	5
200	ABERDEEN COMPUTER SERVICES	30	UK	1,200	Aug 91	6
3093	ACE	15	GMBH	525	Aug 91	6
5424	Acorn Computer Ltd	6,000	UK	27,000	Aug 91	5
3065	COMLINK	50	UK	1,750	Aug 91	5
3148	COMP PARJ	2,500	SA?	78,315	Aug 91	5
3097	CUSTOM	48	UK	1,440	Aug 91	5
8056	ELECTRO GERATEBAU	100	SA	3,942	Aug 91	5
5404	GANDLAKE SOFTWARE LIMITED	3,000	UK	63,031	Aug 91	6
3168	TANG EUROPE SYSTEME	15	SA	3,750	Aug 91	5
57	THANG	30	SA	7,500	Aug 91	5
3191	VALASIK	15,000	GMBH	312,857	Aug 91	6
3187	VOBIS	1,428	GMBH	5,712	Aug 91	6
3093	ACE	6	GMBH	300	Sep 91	6
3093	ACE	35	GMBH	1,225	Sep 91	6
5424	Acorn Computer Ltd	1,860	UK	8,370	Sep 91	5
3087	ARKEL	45	GMBH	1,463	Sep 91	6

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OEM #	CUSTOMER NAME	CONTRACT VOLUME	CONTRACT VALUE	DATE	DR DOS VERSION
604	BAVER DIAGNOSTIC	250	SA 11,580	Sep 91	5
68	CAMMAROTA SRL	1,000	SA 57,300	Sep 91	6
3138	CASA DE SOFTWARE	50,000	SA 434,783	Sep 91	5
3138	CASA DE SOFTWARE	50,000	SA 660,870	Sep 91	6
3065	COMLINK	87	UK 1,890	Sep 91	6
3042	DATAMATION	125	UK 3,000	Sep 91	6
3030	DOLAN	50	UK 1,750	Sep 91	6
3149	EID	5,000	SA 111,026	Sep 91	5
605	ERGO FIT	1,000	SA 28,235	Sep 91	5
600	FISONS	100	UK 5,882	Sep 91	3
601	FKI CRYPTON	1,000	UK 25,517	Sep 91	5
606	G FUR DATENVERARBEITUNG	1,000	GMBH 38,823	Sep 91	6
3190	HAKO	1,000	GMBH 30,000	Sep 91	6
3190	HAKO	3,000	GMBH 114,705	Sep 91	6
3035	INTG MICR	200	UK 3,500	Sep 91	6
3100	IQ	30	UK 1,290	Sep 91	6
607	KIRCHHOFF	1,000	GMBH 38,823	Sep 91	6
3186	LIBERTY	500	UK 2,250	Sep 91	6
608	MAOIX	2,500	SA 77,941	Sep 91	6
3142	MICROPUCE	2,500	SA 74,348	Sep 91	5
69	MICROSYS ELECTRONICS SRL	1,000	SA 180,000	Sep 91	6
602	MORGAN SMITH ELECTRONICS	100	UK 5,882	Sep 91	5
3092	NORBRIT	10	GMBH 350	Sep 91	6
5625	OPUS TECHNOLOGY PLC	25,000	UK 85,000	Sep 91	5
506	PROFESSIONAL SOLUTIONS LTD	64	UK 1,120	Sep 91	6
609	PROSOFT	1,000	GMBH 38,823	Sep 91	6
3012	QUBIE	189	UK 6,125	Sep 91	6
610	SARTORIUS	500	GMBH 19,412	Sep 91	6
611	SCHWEERS	500	GMBH 19,412	Sep 91	6
3123	SIEMENS	60	GMBH 9,750	Sep 91	6
603	SKYLAKE RENTALS	100	UK 4,325	Sep 91	6
3033	TGC	35	UK 650	Sep 91	6
63	TINY COMPUTERS LIMITED	100	UK 2,000	Sep 91	6
3067	VALE	68	UK 1,190	Sep 91	6
3078	VORTEK	173	GMBH 4,000	Sep 91	6

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3093	ACE	40	1,400	Oct 91	6
3184	CDC SPA	1,000	50,000	Oct 91	5
3030	DOLAN	24	0	Oct 91	6
3202	LINK	1,500	57,941	Oct 91	6
3092	NORBRIT	75	2,625	Oct 91	6
3012	QUBIE	50	1,000	Oct 91	6
72	SCAN COMPUTERS INTERNATIONAL L	100	3,500	Oct 91	6
5650	SOECOMA	10,000	195,266	Oct 91	6
3082	TARAN	27	1,000	Oct 91	6
3025	WYVERN	25	400	Oct 91	6

* TOTALS FOR : EUROPE TOTAL VOLUME: 1,165,818 TOT VALUE: 19,662,011 *

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